



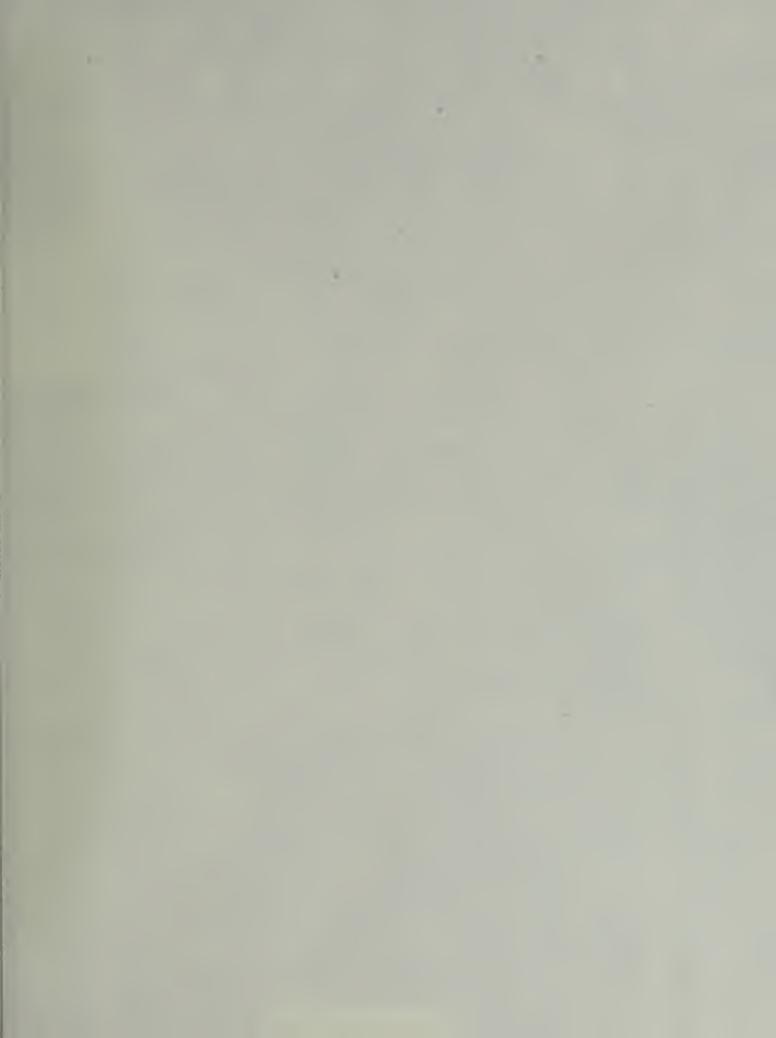
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San Francisco is alive with arts and culture



Report From the Publicity and Advertising Fund of the Hotel Tax Fund

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Dianne Feinstein, Mayor

Roger Boas, Chief Administrative Officer, City and County of San Francisco

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## "We have a priceless and irreplaceable asset to protect"

ne of my more pleasurable tasks as Chief Administrative Officer of the City and County of San Francisco is to oversee the Publicity and Advertising Fund of the Hotel Tax Fund. Arts organizations contribute greatly to the city's vitality and prestige, and the P & A Fund is our way of investing in those organizations that best fulfill our goals: to promote and advertise San Francisco nationally and internationally, and preserve its cultural identity.

We estimate that city-funded arts programs reach more than five million people every year at an average cost of 60 cents per person. This investment in the arts touches all aspects of San Francisco life, strengthens its economy and its neighborhoods, enhances its reputation and provides an extraordinary return for our money.

Established in 1961, P & A was the first such fund in the country, and no guidelines existed for its administration. Over the years, hotel tax collections increased, and P & A funds were being disbursed fairly smoothly, but somewhat randomly. When I was appointed CAO in 1977, several groups were suing the city over denial of funding. Clearly, the city needed a consistent policy to provide equitable public support and maintain accountability to the community.

I established an Advisory Committee with a broad community base and included people with outstanding records in progressive foundation support of the arts—Ed Nathan, executive director of the Zellerbach Family Fund; Tom Layton, executive director of the Wallace Alexander Gerbode Foundation; and community representative Leslie Luttgens, who chaired the committee.

Asked to study the situation and make recommendations to me, the committee found that San Francisco has an extremely rich and varied indigenous arts culture, and that whether large or small, arts groups' creations are good for the city's economy and quality of life. Since these groups help make San Francisco such an appealing place to live and visit, the committee's recommendation seemed altogether appropriate: Return city dollars to the arts in the form of long-term general operating support.

So the Advisory Committee, in conjunction with the arts community, created the rock upon which P & A now rests—the Goals and Criteria for Funding. Revised and refined in 1983, these criteria are well-known to arts groups and generally are respected as fair guidelines for eligibility—a fact in which we take great pride.

We maintain close contact with our grantees and are keenly aware of their priorities and their problems. There have been some setbacks for the arts in recent years: cutbacks in other government funding, closing of performance spaces because of fire and code violations, lack of live/work space for

"San Francisco is considered something of a hero among hotel tax funds." — Kay Scrimger

Program Director, Arts Program
U.S. Conference of Mayors

visual artists, inadequate wages for performing artists, scant support for minority and other special constituency cultural organizations.

As a major financial supporter of the arts in San Francisco, P & A recognizes its responsibility to address these issues. We have a priceless and irreplaceable asset to protect.

Beginning in late 1984, P & A will have the added pleasure of overseeing the Voluntary Arts Contribution Fund, a new source of support for the arts that will help groups meet some critical needs. The Fund will allow property tax payers to add a \$5 contribution on their tax payment to go directly toward arts groups' capital and equipment needs. These donations will have a very real impact—they give the public an opportunity to help preserve our dynamic arts community.

Roger Boas Chief Administrative Officer City and County of San Francisco

## "San Francisco holds its arts and artists in high esteem"

an Francisco ripples with the stream of events flawing through its neighborhaad parks and warld-renawned Opera House, experimental theaters and state-af-the-art symphony hall, ethnic cultural centers and marbled art museums. Calarful parades and holiday festivals bring the activity into the streets.

And, through a funding pracess that is unusual for a municipal government, the city helps maintain this artistic diversity.

San Francisca's Publicity and Advertising Fund—affectianately knawn as P & A—draws fram hotel tax revenues and awards grants ta mare than 100 arganizatians. Their quality exhibitions, entertainments ar pramatianal services enhance the city's reputatian and cultural ambience.

Grantees include the largest videa festival and the aldest ballet campany in the cauntry,

the West Caast's only black theater group building a resident campany, an apera campany secand only to the Met, and the anly Califarnia theater group devoted to praducing new works by playwrights.

San Francisca is ane of 319 cities and caunties in 33 states that levy a tax an visitars in hatels and matels. But this city is among the

"Local support of the arts is essential, but it's quite wonderful when a city demonstrates that its arts are a priority."

— John Sullivan, Deputy Director, California Arts Council



Isaac Stern caaches S.F. Symphony Yauth Orchestra

## General Criteria for P & A Fund Grantees

Advertise and promote San Francisco and make it more attractive to visitors

Preserve the city's cultural identity and make it a more desirable place to live

Add to San Francisco's reputation outside the city

Have a positive economic impact on the city

Produce consistently high quality work and reach a broad number of people

very few that allocate a portion of their hotel tax revenues to arts, cultural and promotional organizations. And San Francisco strongly supports its mid- and small-sized arts groups, which receive 45% of P & A funds.

"Cultural democracy seems to be alive in San Francisco today," says Joy Beaton, executive director of Chicago Community Trust, a community foundation that grants \$2 million annually to nonprofit arts groups.

Beaton visited San Francisco recently because public and private funders in Chicago were looking for "new and fresh ways of supporting the arts." She found the P & A Fund innovative and the city's reputation for rich cultural experiences well-deserved. "You might say there's a San Francisco esthetic: West Coast, environmental, political, slightly irreverent."

The city's healthy economy gains stability from tourism. But it takes foresight on the part of public officials to make the connection between supporting an area's arts community and encouraging tourism, says James Backus, executive director of the Southern Arts Federation in Atlanta.

During fiscal 1983-84, hotel tax funds helped 93 organizations present more than 7,000 exhibitions, performances, parades and festivals. According to reports from the grantees, about 5½ million people, at least 2½ million of them tourists, attended these

"San Francisco holds its arts and artists in high esteem. Getting a P & A grant is much like getting the city's blessing."

Steve Agetstein, Director
 S.F. Video Festival



Michiya Hanayagi Japanese Dance Studia, 1984 Ethnic Dance Festival

widely diverse entertainments.

"San Francisco," says Backus, "is a model, an example of a fully mature, fully institutionalized use of the (hotel) tax."

## Where the Money Comes From, Where It Goes

Overnight visitors who stay in San Francisco hotels and motels pay a 9.75% city tax on their room bill. Hotel owners turn over the tax money quarterly to the City Tox Collector's Office. In 1983-84 those revenues totalled \$35 million.

Based on a Board of Supervisors formula, the first 1.75% of the hotel tax pie goes to the city's generol fund. Of the remoining 8%, 12% goes to P & A; 50% to construction and financing of Moscone Convention Center; 6.23% to low-income housing in the Yerba Buena redevelopment orea; 6.23% to payment of bonded indebtedness on Condlestick Park; and 8.5% to the Wor Memoriol Fund for maintoining Performing Arts Center focilities. The unallocated portion is eormarked for the general fund.

## "Enormous security" for the arts

rts funding? It's always precarious," says Ruth Felt, president of San Francisco Performances, Inc., a P & A grantee for the last two years. But it's getting less precarious for Felt's four-year-old organization, which presents major performing artists. Attendance has jumped from 8,000 its first season to 25,000 this year.

"P & A funding," Felt says, "gives me enormous security, the kind that lets me take

"When we tour, we see ourselves as ambassadors for San Francisco
—we carry its name and wave its flag."

— Richard LeBlond, President San Francisco Ballet

risks and make realistic plans at the same time. It's essential to our survival."

P & A funds are primarily for general support. Grantees can use the money for staff, publicity or performance costs—whatever will help stabilize or advance the group's work. Also, unlike most other funding sources, public or private, P & A doesn't limit the number of years a group can receive grants, as long as it keeps meeting the criteria, and its work reflects the Fund's goal of promoting San Francisco and enhancing its image by putting on quality events.

An example of a grantee that satisfies the Fund's criteria is the 11-year-old Kronos Quartet, dedicated to playing the works of modern composers, from Bela Bartok to Frank

## "Prestige and Service"

"We give to San Francisco through prestige and service. Prestige comes because we take the time to disseminate information about our exhibits through lectures, articles and TV programs like 'Nova' that travel all over the world. Service comes from our working with the schools, training high school students to be explainers, educating through our magazine, keeping admissions low (\$3 for six months' admission) and free for kids under 18."

 Frank Oppenheimer, Director Exploratorium



Bernouli Blower of the Exploratorium

Zappa. Kronos tours four months each year. As artistic director David Harrington says, "Anytime there's a world-class musical group that plays all its premieres here in San Francisco and then takes that music on tour, it's image-building for the city."

Many P & A grantees reach out to audiences that might otherwise be neglected, reinforcing pride in the ethnic communities and local artists who add luster to San Francisco:

- S.E.W. Productions/Lorraine Hansberry Theatre, a fast-growing black theater company, offers reduced-rate tickets to seniors, handicapped, church and youth groups, and works to foster a positive image of people of color.

- Galeria de la Raza showcases Hispanic artists, offers free exhibitions, maintains a resource library open to the public, and serves as a model for and provides technical assistance to groups elsewhere that want to establish a similar organization.

- San Francisco Blues Festival bills local artists alongside big-name blues musicians,

'San Francisco Mime Troupe's 'Steeltown' is leavened nicely with humor (delivered by a superbly talented cast), wonderful tunes and unusually entertaining production numbers."

Bernard Weiner
 San Francisco Chronicle

works with high school blues clubs, and does outreach to international blues societies and networks.

- Make-a-Circus performs free in city parks and, after the show, offers circus skills workshops for its young, primarily minority audience.
- People in Plazas presents noontime musical programs—from individual artists to the 72-piece San Francisco Symphony—in downtown plazas or parks that draw thousands of office workers, visitors and shoppers.
- P & A support generally is limited to 10% of a small or mid-sized organization's budget and 2% to 3% of a major institution's budget. Therefore, grants vary widely depending on the group's size. Last year the San Francisco Opera received the largest grant, \$550,000, and Tale Spinners, a multi-generational theater group, received \$3,500.

But P & A grantees—big and small—agree that the Fund provides stability, credibility and visibility.

Ruth Felt remembers her excitement when San Francisco Performances received its first grant: "We were one of only seven new

## Visual & Performing Arts Category Criteria for Applicants

Applicants should:

Have as a primary purpose performing or displaying art works.

Reach a broad and definable audience, and produce accurate records of patronage.

Produce a dependable season of activities, planned and publicized in advance.

Produce consistently high-quality work.

Use indigenous talent and local San Francisco artists and staff whenever possible.

Serve a local constituency and demonstrate community support.

Demonstrate outside sources of funding—corporate, foundation, donors, NEA, CAC, etc.

Maintain a percentage of earned revenue appropriate to the activity and its budget.

Demonstrate sound management by requesting an appropriate amount of annual budget from the P & A Fund (in general, less than 10% of budget), and preparing and submitting a yearly financial statement.

Be accessible and attractive to visitors to San Francisco.

grantees, and the prestige was fantastic. And as we've grown, our grants have grown. It's an endorsement of our contribution to the city, and other funders see it that way, too."

Potential donors and visitors, especially those from Europe where governments have a long tradition of financing their arts, often ask Frank Oppenheimer if the city lends any support to the Exploratorium, which he created and directs. The museum, housed in



Roisin in the Sun," S.E.W. Productions/ orroine Honsberry heatre

LEN NOWU

## Parades, Special Events and Annual Celebrations Criteria for Applicants

All events funded in this category must receive a permit, if necessary, and comply with all applicable municipal ordinances. Adequate insurance and liability coverage also must be demonstrated. Applicants should:

Attract visitors to San Francisco.

Be supported by a substantial segment of the community. Attempt to extend outreach and publicity to the general public.

Have substantial documented audience and participation. Receive substantial financial support from sources other than the P & A Fund.

Demonstrate sound management by having an active advisory board or working committee that take programmatic responsibility for the event; requesting an appropriate amount of annual budget from the P & A Fund; preparing and submitting a yearly financial statement.

Not have the advocacy of specific political causes or candidates as a primary purpose.

Be orderly and sensitive to public safety.

Preserve the cultural identity or traditional activities of the city's various populations.

one cavernous wing of the neo-classical Palace of Fine Arts, combines the arts, sciences, teaching and exploring.

"I've never seen anyone not be impressed when I describe the P & A grants,"

Oppenheimer says, "particularly the way we can use the money for such a broad range of needs and be reasonably assured that if we do our work well, the city's commitment will continue."

On-going support means groups can plan, at least for the coming year, and get on with the jobs of creating, performing, promoting. That kind of stability is especially

Culturol Odyssey's Idris Ackomoor and Rhodesso Jones



important to smaller or newer organizations in the arts community.

San Francisco Blues Festival director Tom Mazzolini considers the Fund the event's only stable source of income for publicity now. "And publicity is essential to our growth. Without P & A we just couldn't make it." Major arts institutions, too, see the annual

"The fair gives American Indians a sense of dignity, an acknowledgement of their validity, an opportunity to gather and reinforce themselves."

Cyr Miller, Chief Operations Officer,
 American Indian Center

funding as important, though not such a lifesaver. The prestigious San Francisco Symphony—which last year received \$447,000, about 3% of its annual budget, from P & A—wouldn't go out of business if P & A funds dried up or were suddenly withdrawn, admits development director Mike Gehret. "But it's very reassuring to have that income base when you're doing financial planning. It helps keep quality up for the 600,000 people who come to hear us every year."

## Neighborhood Arts Program

The largest share of P & A funds distributed to benefit ethnic and community groups—close to \$300,000—goes to the Neighborhood Arts Program. The 17-year-old NAP, a project of the San Francisco Arts Commission, maintains cultural centers in the Mission, Bayview-Hunters Point, Western Addition and South of Market neighborhoods, and supports some programming at the Chinese Culture Center.

The Centers take responsibility for their own programming through membership in the Neighborhood Arts Consortium, a two-year-old private, nonprofit agency.

Center programs serve people of all ages and include classes and workshops in the performing and visual arts, gallery exhibitions, and performances by neighborhood and visiting artists. Theater space for resident companies and other small performing groups, technical services in everything from building stages to creating costumes, and special mural projects make the arts accessible to neighborhoods and enhance the city's vitality.

## Promotion: "A logical commitment"

romotional organizations that get hotel tax funds spread the word about all of San Francisco's amenities, including its arts and culture. They encourage tourism and help assure that out-of-towners can find their way to the best the city has to offer. Last year nine promotional organizations received approximately 2% of P & A funds.

"We make good use of a relatively small grant—we stretch every dollar until it screams."

 Misha Berson, Executive Director Theatre Communications Center of the Bay Area

The 65-year-old Redwood Empire Association publicizes San Francisco as part of its promotion of nine North Coast counties. Staff field telephone inquiries, provide free printed information on local events and transportation and maintain a file of photographs for the media at two downtown visitors' centers.

"We've been supported by the hotel tax

## Promotional Category Criteria for Applicants

Applicants should:

Demonstrate the ability to attract and assist visitors.

Serve a substantial number of people and produce accurate records of clientele.

Be easily accessible to visitors.

Produce consistent, year-round activities, planned and publicized to an appropriate constituency.

Demonstrate sound management by requesting an appropriate amount of annual budget from the P & A Fund, and preparing and submitting a yearly financial statement.

Receive substantial financial support from sources other than the P & A Fund.



since it came in," says Redwood Empire general manager Stuart Nixon, "and it seems a logical commitment for a city that's competing in the tourist field." P & A is the association's largest contributor, but Nixon says he never considers the support as "automatic."

"We have to—and I think we should have to—constantly justify what we do," he says.

Performing Arts Services (PAS), a new P & A grantee, is the only nonprofit organization in San Francisco devoted entirely to promoting the arts. It began doing this in 1976 through ticket subsidies, designed to stimulate atten-

Lisa Kakin's batik, "Futura"



Kronos Quartet

dance at a wide variety of arts events. More recently it created STBS—San Francisco Ticket Box Office Service.

Located at bustling downtown Union Square, the STBS office offers cut-rate tickets on the day of the performance. Former PAS executive vice president Larry Campbell says the service spurs audience growth for arts groups and offers incentive ta residents and visitors to become regular arts patrons. "What we do directly benefits San Francisco, so P & A support is really appropriate, and it helps us leverage funding from other sources."

"Having the city behind yau financially is really potent," agrees Misha Berson, executive director of Theatre Communications Center of the Bay Area. Considered a model arts service organization, TCCBA produces several publications and sponsors workshops, forums and conferences to encourage awareness of theater. Its P & A grant goes to support the Center-sponsored Bay Area Theatre Week. "When we look for corparate support especially, the cry is always, 'Who's already lined up?' That P & A commitment helps."

"There's no question that the arts are important to tourism here, but the arts also benefit all of us who live here."

 Nancy Meier, Executive Director Business Volunteers for the Arts S.F. Chamber of Commerce

# P & A History: "The most enlightened fund in the country"

In 23 years, the Publicity and Advertising Fund has distributed \$56 million to arts and promotional graups. "It's established itself as a model for ather municipal areas," says Chicago Community Trust's Joy Beaton.

The Fund and its saurce of revenues, the city's hotel tax, were initiated in 1961 in response to a then-new piece of state legislation: Section 26110 of the California Government Code, which permitted local governments to levy a special tax "for the purpose of inducing immigration to, and increasing the trade and commerce of the county." The Board of Supervisors voted in a 3% tax an all transient hotel raam receipts.

The first year of the hotel tax brought \$1.1 million into city coffers, a third of which went to the P & A Fund, created under a City Charter amendment that also named the Chief Administrative Officer, a mayaral appaintee, as the Fund's administratar. The CAO, allocating funds under percentages set by the Board of Supervisors and approved by the mayor, distributed the first hotel tax funds

"P & A is extraordinary and vital to our survival. It means the city has faith in us."

— Terrence McEwen

Terrence McEwen
 General Director
 San Francisco Opera

to 24 organizations.

During its early years, San Francisca's hatel tax resembled many current uses of the tax in other cities, notes James Backus: "San Francisco had na formalized criteria for distribution, the majority of the funds allacated to a small group of major arts institutions with little money left over for small groups, administered rather informally." During thase years, promotional organizations received more than double the amount allotted ta cultural organizations.

Major changes began with Mayor George Mascone's 1977 appointment of Roger Boas as Chief Administrative Officer, Boas established "The fact that the Fund commits itself annually means it's investing in the city's cultural identity and means survival for many groups."

 Anne-Marie Theilen, Director Neighborhood Arts Program

a Citizen's Advisary Committee and with input from the arts community, set eligibility criteria for grant applicants. During Boas' tenure, the percentage of hotel tax funds going to

American Indian Street Fair



support the arts has jumped from 50% to its current 85%. In seven years under Boas, more than \$18 million has been distributed to the arts community, almost half what the arts have received during the Fund's history.

"It's the most enlightened fund in the country," says Richard LeBlond, president of the 51-year-old San Francisco Ballet, the nation's oldest dance company. "It says

"One of the best things about P & A is that Roger Boas is the ultimate authority. He's an enlightened ruler, and arts groups see him and the Fund's selection system as fair."

John Kreidler, Program Executive
 The San Francisco Foundation

through its grants that the arts are at the center of what San Francisco is all about, that arts represent the wonderful mix of the city."

John Kreidler, program executive at The San Francisco Foundation, has been an informal adviser to P & A's Citizen's Advisory Committee for four years. "Today, respect for the Fund's fairness, steadiness, sustaining quality and success is virtually unanimous in the city," he says.

## Ethnic Dance Festival: "A blizzard of color"

The Hotel Tax Fund had a two-fold purpose in its 1978 creation of the Ethnic Dance Festival: to give local companies that didn't meet P & A criteria performance opportunities, and to present low-cost, high-caliber dance in the city's neighborhoods. The event's reputation has grown rapidly and is a source of pride to P & A. No other festival in the country presents so many companies of comparable diversity and quality.

"A blizzard of color, a capacity house and an improved sleekness of presentation" is how San Francisco Examiner dance critic Allan Ulrich described opening night of the 1984 festival. Showcasing 18 groups and four soloists at the Civic Center's Herbst Theatre, the festival sold-out four performances and drew a total audience of 4.000.

Two years ago P & A funded City Celebration, a private nonprofit agency and the city's main presenter of local ethnic and community arts groups, to produce the festival. An advisory committee of dance community and media representatives meet year-round to set festival policy and plan the spring event, drawing ideas and support from participating dance companies.

As a co-presenter of the festival, P & A feels committed to nurturing its development and stability. Auditioning companies have doubled to more than 60 in the last two years; audiences need to be broadened to include more seniors and young people; and the event, while maintaining its growing recognition, needs to find a way to return to home to the neighborhoods.



Chinese Falk Dance Campany, 1984 Ethnic Dance Festival The Fund's "foirness" and "steadiness" is portly on outgrowth of the financial stability ochieved in 1982. The Board of Supervisors had raised the hotel tox rate twice over the years, to 5.25% in 1970 and 6% in 1975. As tax revenues had increased, so had the P & A Fund. Then, in 1978, the city's ability to support essential services with property tox revenues was cut to bore bones by the possage of state Proposition 13. For the first time in the hotel tox's history, a percentage of revenues—24%, or more than \$5 million—went to the city's general fund.

To save the hotel tox fund from certain demise, the supervisors boosted the rote to

"Small theater groups like ours simply can't compete with the larger companies, but P & A has let us get a toehold, something to build on."

 Quentin Easter, Executive Director S.E.W. Productions/ Lorraine Hansberry Theatre

8%. As it was, they felt they had to cut the P & A allocation from 33% to 13% of estimated hatel tox revenues. The \$4 million Fund fell to \$2.7 million.

The post-Proposition 13 years hove forced Son Froncisco to find new revenue sources to support the general fund. In 1980, the supervisors upped the hotel tox from 8% to its current 9.75%, with the additional 1.75% going directly to the general fund. Legislation possed in 1982 gove P & A a set percentage of estimated revenues for the first time—its current 12%. That set percentage gives P & A stability and lets stoff plan and increase outreach to new applicants.

Becouse of Son Froncisco's healthy tourist economy, hotel tox revenues continue to increose. And P & A, despite the drop in its slice of the tax, shores the growing pie.



ALLEN NOMURA

Make-A-Circus Trio

## Grant Cycle: "The procedures are fair"

he months between December, when the Chief Administrative Officer announces the coming year's opplication deadline, and August, when he notifies groups about funding decisions, are a time of enormous activity.

Application, Review, Contract Decisions

Word of the application deadline, generally at the end of January, is announced through mailings and the media, immediately touching off hundreds of requests for information about eligibility, criteria and application procedures. During December and January, the two-person staff field these requests, mail applica-

"Queen of Hearts" by Christine S. Dawsan, Galeria de la Raza



tions to current grantees, and hold informal sessians ta explain the Fund's processes and distribute forms to new applicants.

All groups that apply are placed into one of three categories and must meet specific criteria for that category. All must be taxexempt, nonprofit organizations or use an apprapriate fiscal agent, be based in San Francisco and have at least a two-year history of continuous, stable pragramming.

Application review is an on-going, sixmonth process. Staff and Advisory Committee members meet monthly to assess the eligibility of each organization, whether new applicant ar current grantee. Staff members make site visits and consult experts in the field, critics and other funders to help them moke funding recommendations.

Charlene Horvey is choir of the broadly based, nine-member P & A Fund Advisory Committee. Appointed by the CAO, the members offer their fiscal and management expertise and funding knowledge to the grantmoking process.

Harvey brings 25 years of experience in nonprofit management and volunteerism to her decisions about P & A funding. She is "sensitive to nonprofits' trials and tribulotions," but feels grantees must meet certain stondards: "I'm looking for good management," she soys, "strong board support, good audience figures. A group shouldn't be self-serving—it should be giving something back to the community."

An Advisory Committee member for three years, Harvey says the committee makes funding decisions in an atmosphere of cohesiveness. "Not that there isn't o lot of discussion, give and take, but there's a great deal of respect for members' opinions. I never see onyone's ego wondering oround the table."

In July, P & A staff and the Advisory Committee present their recommendations to the CAO, who reviews them, makes final determinations and, in August, notifies groups by letter of their acceptonce or rejection. Successful applicants sign a contract for the period July 1 to June 30, the city's fiscol year.

The number of groups applying for P & A funds hasn't fluctuated much in recent years—between 140 and 160. Neither has the number of 'hose that are funded—between 90 and 100. Every year several groups lose

"I'm constantly amazed and impressed that the Fund continues to operate on a shoestring. It hasn't built a bureaucracy to beat the band."

— Marcia O'Dea, General Manager Magic Theatre

their P & A funding because they fail to meet criteria, and new groups take their place.

Nancy Meier, executive director of Business Volunteers for the Arts, a two-year-old special project of the San Francisco Chamber of Commerce, has high praise for the Fund's decision-making process. "It's neither political nor bureaucratic. The procedures are fair, and the groups are assessed objectively."

Business Volunteers helps arts groups with management problems, and though it's not a P & A grantee itself, works with many groups that are. "I've seen some groups," Meier says, "who I don't think are ready yet to get city support. They've been turned down by P & A, and that, too, seems appropriate. On the other hand, they never seem to be just coldly turned down—P & A staff make every effort to explain the decision."

"Other funders seem to recognize that P & A has some artistic criteria for support, that it's not just a slick presentation that gets groups grants."

Brenda Way, Founder
 Oberlin Dance Collective

## Opting for the Arts

San Francisco's arts community will get a financial boost starting in November 1984. That's when city property tax payers can begin designating \$5 and up on their tax bills toward the new Voluntary Arts Contribution Fund.

It's much like the political party fund on federal income tax forms, though tax payers won't be turning over a part of their refunds—they'll be digging into their pockets for extra dollars for the arts.

The Chief Administrative Officer will administer the fund, which carries important new mandates: Revenues will go to help nonprofit arts groups acquire equipment, maintain their facilities and make capital improvements—needs that can't be funded through P & A. The extra money means a theatre company can get help to install a fire door, a gallery to put in track lighting, a dance studio to improve its disabled access.

The CAO also has to give preference to groups with annual budgets under \$1 million and priority to achieving "the maximum degree of cultural and ethnic diversity . . . among recipients of funds."

It's unknown how much money the new fund will raise for arts groups. Other California counties have raised between \$20,000 and \$50,000 with similar funds.



Son Francisco Moving Co. production, "In the Some Breath"

#### Reimbursements

P & A grantees do not receive funds in lump sums, but through a reimbursement system. Once a group signs its contract in August it can begin submitting receipts for bills incurred from the previous July 1. Staff review these for totals, verify invoice dates and documentation of payment, then authorize and forward cash payments to the group. Invoices can be submitted throughout the fiscal year, until the end of June.

The time lag between when a paid invoice is submitted and the group receives reimbursement is generally two to three weeks. For big-budget organizations, this poses no problems. To Symphony development director Mike Gehret, the process is "blessedly simple."

For smaller groups, the timing of grant announcements, and thus the start of the reimbursement cycle, can be a boon—or an ordeal. For example, the annual San Francisco Video Festival, which is held in October, gains "phenomenal security," says director Steve Agetstein, by knowing in August that October bills will be reimbursed in November.

But problems can arise if a group needs funds immediately, or if an organization that



Peter Danat in "Cyrana de Bergerac," American Canservalary Theatre

receives more than \$10,000 from P & A develops a cash flow crisis and needs to claim its entire grant at once. City funds are released quarterly, thus restricting the amount that can be reimbursed at any one time.

Last year P & A made an unprecedented \$10,000 grant to the Arts Loan Fund, a private-sector consortium of 16 local arts funders. The Arts Loan Fund makes no- and low-interest loans to arts groups whose funding from government contracts, private grants and other secured income sources is delayed. P & A support of this program indirectly alleviates some reimbursement problems.

"The grant to us is P & A's acknowledgement that the reimbursement process has some problems," says executive director Steven Lieberman. "We help many of the same arts groups get on with their work. The grant to us helps P & A grantees and, by extension, the city."

Reporting and Evaluation

P & A grantees keep the Fund apprised of their progress through midyear and year-end reports. Besides detailing a group's financial status and how the P & A grant was used, the reports describe program activities and performance plans, which are updated throughout

"Galeria de la Raza's batik show presents an eloquent and persuasive case for its potential as a medium of rich, subtle and serious expression."

Thomas Albright
 San Francisco Chronicle

## Funding Limitations

In general, P & A does not fund: Education and training activities, or performing activities of students.

Touring, or groups whose primary activities take place on tour.

Organizations whose primary purpose is to provide space, technical assistance or support services to the arts.

Start-up money for a program not yet established, or funds for capital equipment and improvements.

Individual artists.

the year so staff can schedule site visits. Staff estimate that they attend well over 100 performances and events during the year, a cultural whirlwind that's both pleasurable and esential to their work, they say.

"I'm constantly impressed with how staff interact with the arts community, how knowledgeable they are about all the groups they

fund," says Nancy Meier.

P & A staff members' first-hand experience with grantees' day-to-day workings and special events has two effects: Their awareness is helpful in making future funding recommendations, and the grantees get the message that the Fund is serious about maintaining the city's cultural reputation.

"The Fund has undergone remarkable changes," says Larry Campbell, former executive vice president of Performing Arts Services. "It now has a much more professional

approach to its responsibility."

Part of that approach involves validating the contributions of small, mid-sized and major organizations. The American Indian Street Fair and the Symphony, for example, are equally important in preserving San Francisco's cultural heritage and well-being.

"It's nice to know you're appreciated," says Gayle Nishikawa, coordinator of the Asian American Dance Collective. "The city is making a clear statement: 'We support the quality of the work you do and your Asian American culture.' It's saying we offer San Francisco something that makes the city appealing."

John Sullivan, deputy director of the California Arts Council, believes that validation

is essential

"In today's arts environment," he says, "there are a lot of competing voices for funding. There's a danger of polarization between established cultural institutions and smaller community arts groups. But I don't sense that's happening in San Francisco. The Publicity and Advertising Fund may be a big factor in keeping the balance."





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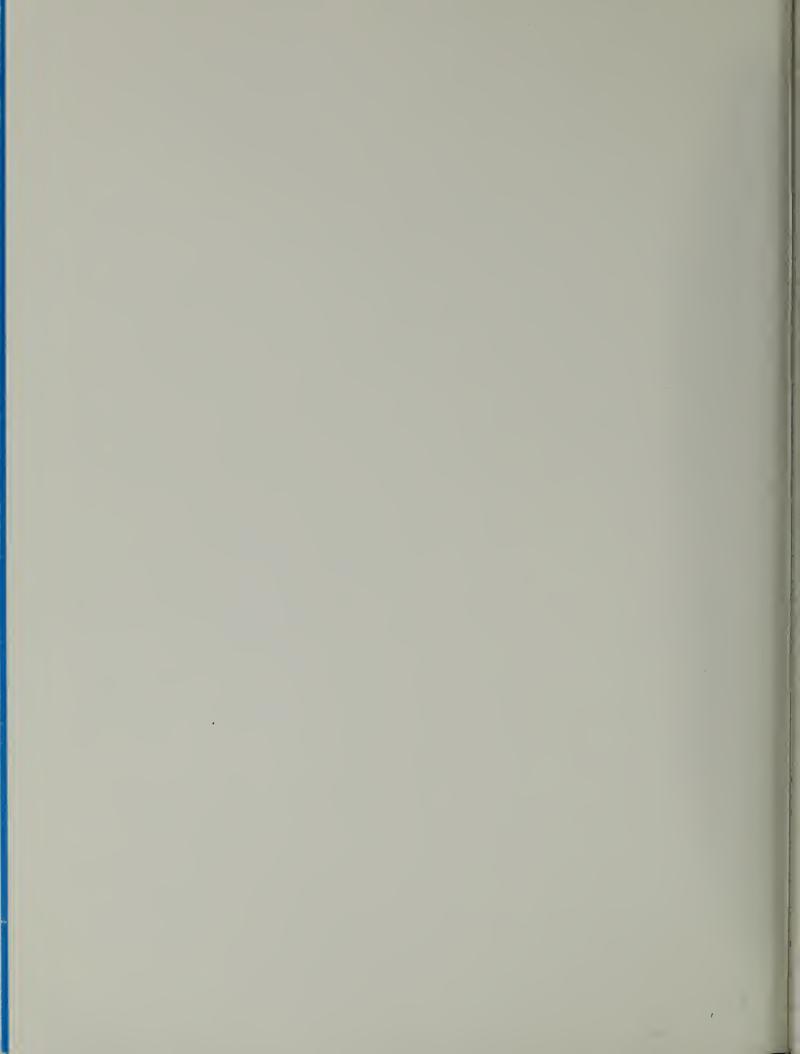
## GRANTS for the ARTS

of the San Francisco Hotel Tax Fund

## San Francisco

A City Alive With the Arts





## GRANTS for the ARTS

of the San Francisco Hotel Tax Fund

## San Francisco

A City Alive With the Arts

Report From
Grants for the Arts
of the
San Francisco
Hotel Tax Fund

© 1988 City and County of San Francisco

Art Agnos, Mayor

Rudolf Nothenberg, Chief Administrative Officer City and County of San Francisco

Grants for the Arts of the San Francisco Hotel Tax Fund City Hall, Room 289 San Francisco, CA 94102 (415) 554-6710

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Cover photo: Installation detail of Terry Fox's "Instruments to Be Played by the Movement of the Earth," 1987, Capp Street Project. Photo by Ben Blackwell.



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Poster photo for "A Song for Manong," a 1988 performance piece produced by Likha Promotions and Life on the Water. Alleluia Panis, left, of Kulintang Arts, is the show's chor-eographer and principal dancer

San Francisco is a city that finds its voice, its spirit and its very soul through the artists who have made the city their home. Grants for the Arts is designed to recognize and support those who create art in our city. Their efforts bring vitality to our cultural and economic life and provide enrichment and entertainment for residents and visitors alike.

Rudolf Nothenberg, Chief Administrative Officer of San Francisco

Molly Holm, Hitomi Ikuma, Margaret Clair and Laurie Cannon in "Actual Sho," 1987, George Coates Performance Works

## \$70 MILLION FOR THE ARTS

San Francisco is alive with the arts. They pulse through its neighborhood parks and world-renowned Opera House, experimental theaters and state-of-the-art Symphony Hall, ethnic cultural centers and marbled art museums. Parades and festivals bring vitality to the streets and add to the city's color and excitement.

And, through a funding process that is unusual for a municipal government, the city helps maintain this artistic diversity.

Since 1961, Grants for the Arts of the San Francisco Hotel Tax Fund has distributed more than \$70 million to the arts in San Francisco—\$6.1 million of that in 1987-88 alone. The Grants Fund draws from hotel tax revenues and provides grants to 130 non-profit art, cultural and promotional organizations. Their quality exhibitions, entertainments or promotional services enhance the city's reputation and cultural ambience.

Recipients include both the oldest international film festival and the oldest ballet company in the country, one of the leading Black theater groups on the West Coast, an opera company second only to the Met, the only North American museum with national recognition devoted solely to the exhibition of Mexican and Mexican-American art and culture, and the foremost presenters and performers in the Bay Area of contemporary and performance art.

Cities and counties in 50 states and the District of Columbia levy taxes on visitors in hotels or motels. But San Francisco is among the very few cities that allocate a portion of their hotel tax revenue to arts, cultural and promotional organizations. And San Francisco strongly supports its mid- and small-sized arts groups, which receive over 50% of Grants funds.

Supporting the growing arts industry through tourist-derived revenue has proven a sound investment. A study

MARION GRAY

### **GENERAL ELIGIBILITY GUIDELINES**

Applicants must:

- have a 501(c)(3) non-profit status or use a valid fiscal agent.
- not be the primary responsibility of a governmental agency.
- be governed by a legally constituted active board of directors.
- have at least a two-year history of continuous, stable programming.
- support a policy of fair employment practice.
- reside and produce activities in San Francisco.

#### Applicants should:

- advertise and promote San Francisco and make it more attractive to visitors.
- preserve the city's cultural identity and make it a more desirable place to live.
- have a positive economic impact on the city.



Frank Stella, "Khurasan Gate (Variation I)," from the Protractor Series, 1969, San Francisco Museum of Modern Art

released in 1987 by the Public Research Institute of San Francisco State University shows that half of the more than five million people who attended performances and exhibitions presented by San Francisco non-profit arts organizations in 1985 were tourists and visitors: their minimal contribution to the city's economy through ancillary expenditures at restaurants, bars and parking establishments was estimated at close to \$100 million. Non-profit arts organizations also directly boost the city's economy by spending \$58 million annually for services purchased in San Francisco and providing employment to 9,000 people.

#### WHERE THE MONEY COMES FROM, WHERE IT GOES

Overnight visitors who stay in San Francisco hotels and motels pay an 11% city tax on their room bill. Hotel owners turn over this tax money quarterly to the city Tax Collector's Office. In 1987-88, revenues are expected to total \$62 million, with more than \$7 million going to Grants for the Arts.

Here's how the hotel tax pie is sliced, based on a formula set by the Board of Supervisors:

#### For every \$1 of hotel/motel tax collected,

This much	Goes to	For
36¢	Moscone Convention Center	Operations, maintenance, bond requirement
16¢	City's General Fund	General purposes
12.5¢	Grants for the Arts	Non-profit arts and cultural support, and non-recurring promotional events
11¢	Moscone Convention Center	Expansion
7¢	Convention & Visitors Bureau	Advertising, promotion
7¢	War Memorial Fund	Maintenance of Performing Arts Center
4.5¢	Candlestick Park	Maintenance, bond retirement
4.5¢	Yerba Buena Center	Low-cost housing
1.5¢	Unallocated	Reverts to city's General Fund

## FUNDING THE CITY'S ARTISTIC DIVERSITY

arly on, it was easy to perform, pass the hat and split the proceeds among the performers," says Pat Osbon, general manager of the 25-year-old San Francisco Mime Troupe. These days, from July 4 through Labor Day, the Mime Troupe performs free in Bay Area parks, drawing annual crowds of more than 20,000 people. "I really doubt that the Troupe could continue to produce its eight- to nine-week season, given today's economic realities,

without the support of Grants for the Arts."

Grants funds are provided primarily for general operations support. Recipients can use the money for staff, publicity or performance costs—whatever will help stabilize or advance the group's work. Unlike most other funding sources, public or private, the Grants Fund doesn't limit the number of years a group can receive grants, as long as it keeps meeting the criteria, and its work reflects the Fund's goal of promoting San Francisco and enhancing its image by putting on quality events.

#### ARTS AND SPECIAL EVENTS

An example of a recipient that satisfies the Fund's criteria is the 14-year-old Kronos Quartet, dedicated to playing the works of modern composers, from Bela Bartok to Frank Zappa. Kronos tours throughout the year. Quartet member David Harrington says, "Anytime there's a world-class musical group that plays all its premieres here in San Francisco and then takes that music on tour, it's image-building for the city."

Many Grants recipients reach out to audiences that might otherwise be neglected, reinforcing pride in the ethnic communities and local artists who add luster to San Francisco:

• S.E.W. Productions/Lorraine Hansberry Theatre, a fast-growing Black theater company, offers reduced-rate tickets to seniors, handicapped, church and youth groups, and works to foster a positive image of Third World people.

• Galeria de la Raza showcases Latino/Chicano artists, offers free exhibitions, and serves as a model for and provides technical assistance to groups elsewhere that want to establish a similar organization.

• San Francisco Blues Festival bills local artists alongside big-name blues musicians, and does outreach to international blues societies and networks.

• Make\*a\*Circus performs free in city parks and, after the show, offers circus skills workshops for its young, primarily multicultural audience.

• People in Plazas presents noontime musical programs—from popular

The Mas Makers at Carnaval, 1987, sponsored by Mission Economic and Cultural Association



WOLFGANG DIET

individual artists to local groups—in downtown plazas or parks that draw thousands of office workers, visitors and shoppers.

Grants support generally is limited to 10% of a small or mid-sized organization's budget and 2% to 3% of a major institution's budget. Allocations, therefore, vary widely depending on the group's size and budget request. In 1987-88 the San Francisco Opera received the largest grant, \$750,000, and San Francisco Choral Artists, a chamber ensemble newly added to the funding docket, received \$1,200.

But Grants recipients—big and small—agree that the Fund provides stability, credibility and visibility.

On-going support means groups can plan, at least for the coming year, and get on with the job of creating, performing, promoting. That kind of stability is especially important to smaller or newer organizations in the arts community.

"Grants for the Arts often commits support early, not waiting for the im-

#### **NEIGHBORHOOD ARTS PROGRAM**

The largest share of Grants funds distributed to benefit ethnic and community groups—close to \$300,000—goes to the Neighborhood Arts Program. The 20-year-old NAP, a project of the San Francisco Arts Commission, maintains cultural centers in the Mission, Bayview-Hunter's Point, Western Addition and South of Market neighborhoods, and supports some programming at the Chinese Culture Center, Tenderloin Hospitality House, Visitacion Valley Community Center, Potrero Hill Neighborhood House, and the San Francisco County Jail.

The Centers take responsibility for their own programming. Center programs serve people of all ages and include classes and workshops in the performing and visual arts, gallery exhibitions, and performances by neighborhood and visiting artists. Theater space for resident companies and other small performing groups, technical services in everything from building stages to creating costumes, and special mural projects make the arts accessible to neighborhoods and enhance the city's vitality.

primatur of widespread success. It determines talent and worth for itself," says Brenda Way, founder and artistic director of ODC/San Francisco, a 17-year-old modern dance company that presents the works of the collective's choreographers in local seasons and on national tours.

Saxophonist and composer Anthony Braxton at Grace Cathedral where he premiered a new composition for the Jazz in the City Festival, 1986



Signd Wurshmidt and Damel Reichert in "Much Ado About Nothing," 1987, San Francisco Shakespeare Festival in Golden Gate Park

The Fund's understanding of non-profit sector economics and the risks in artistic endeavors make it the most respected public philanthropist in the country.

> William B. Cook, Executive Director, American Inroads



### PROMOTIONAL GROUPS

Promotional organizations that get Grants funds spread the word about all of San Francisco's amenities, including its arts and culture. They encourage tourism and help assure that out-oftowners can find their way to the best the city has to offer. In 1987-88 eight

promotional organizations received approximately 3% of the Grants funds.

The 68-year-old Redwood Empire Association publicizes San Francisco as part of its promotion of nine North Coast counties. Staff field telephone inquiries, provide free printed information on local events and transportation and maintain a file of photographs for the media at two downtown visitors' centers.

Performing Arts Services (PASS), is the only non-profit organization in San Francisco devoted entirely to promoting the arts. It began doing this in 1976 through ticket subsidies, designed to stimulate attendance at a wide variety of arts events. In 1982 it created STBS-San Francisco Ticket Box Office Service. Located at bustling downtown Union Square, the STBS office offers cut-rate tickets on the day of the performancea service that spurs audience growth for arts groups and offers incentives to residents and visitors to become regular arts patrons.

#### FUNDING LIMITATIONS

In general, the Grants Fund does not fund:

Education and training activities, or performing activities of students.

Organizations whose primary purpose is to provide space, technical assistance or support services to the arts.

Start-up money for a program not yet established.

Individual artists.

Activities not available to the general public.

Activities taking place outside San Francisco.

Meals, lodging or transportation.

## HISTORY OF GRANTS FOR THE ARTS

n 26 years, Grants for the Arts of the Hotel Tax Fund has distributed more than \$70 million to arts and promotional groups. The Grants Fund and its source of revenues, the city's hotel tax, were initiated in 1961 in response to a then-new piece of state legislation: Section 26110 of the California Government Code, which permitted local governments to levy a special tax "for the purpose of inducing immigration to, and increasing the trade and commerce of the county." The Board of Supervisors voted in a 3% tax on all transient hotel room receipts.

The first year of the hotel tax brought \$1.1 million into the city's coffers, a third of which went to the Grants Fund, created under a City Charter amendment that also named the Chief Administrative Officer, a mayoral appointee, as the Fund's administrator. The CAO, allocating funds under percentages set by the Board of Supervisors and approved by the mayor, distributed the first hotel tax funds to 24 organizations.

During its early years, San Francisco's hotel tax resembled many current uses of the tax in other cities-there was no formalized criteria for distribution, the majority of the funds were allocated to a small group of major arts institutions with little money left over

Sometimes a wall exists between large and small arts groups. Grants for the Arts stands for an equal distribution of resources to all.

> Idris Ackamoor, Artistic Director, Cultural Odyssey

San Francisco Ballet members Jamie Zimmerman, Christopher Boatwright, Lawrence Pech and Evelyn Cisneros in "Dreams of Harmony," 1987





Carlos Escobar, Rosa Montoya and Nemesio Paredes of Rosa Montoya Bailes Flamencos

STEVE SAVAGE

for small groups, and funds were administered rather informally. During those years, promotional organizations received more than double the amount allotted to cultural organizations.

Since then, the agency has evolved into a national model of arts funding, with formal eligibility guidelines and funding criteria. In 1977 a communitybased advisory committee collaborated with the arts and business communities to develop guidelines that served as the basis for the decision-making process

of Grants for the Arts. That year also marked the beginning of a five-year growth period during which the percentage of hotel tax funds going for support of the arts jumped from 50% to 86%.

The Board of Supervisors had raised the hotel tax rate twice over the years, to 5.25% in 1970 and 6% in 1975. As tax revenues had increased, so had the Grants Fund. Then, in 1978, the city's ability to support essential services with property tax revenues was cut to bare bones by the passage of state Proposition 13. For the first time in the hotel tax's history, a percentage of revenues— 24%, or more than \$5 million-went to the city's general fund.

To save the hotel tax fund from certain demise, the supervisors boosted the rate to 8%. As it was, they felt they had to cut the Grants Fund allocation from 33% to 13% of estimated hotel tax revenues. The \$4 million Grants Fund fell to \$2.7 million.

The post-Proposition 13 years forced San Francisco to find new revenue sources to support the general fund. In 1980, the supervisors upped the hotel tax from 8% to 9.75%, with the additional 1.75% going directly to the general fund. Legislation passed in 1982 gave the Grants Fund a set percentage of estimated revenues for the first time-12%. That percentage gave the Fund stability and let staff plan and increase outreach to new applicants.

During the next two years, however, the arts community suffered financial setbacks from cuts in federal and state funding, rising costs and the demise of federal programs such as the Comprehensive Employment and Training Act (CETA)—all of which helped prompt the Board of Supervisors to approve a still larger set percentage of hotel tax revenues for the Grants Fund-17%.

In January 1987 the hotel tax was increased from 9.75% to 11% with the additional 1.25% allotted to the Moscone Center expansion. In 1987-88 the Fund will distribute more than \$6.1 million to 130 groups.

# OTHER GRANTS FOR THE ARTS PROGRAMS

For more than a quarter of a century, Grants for the Arts has provided the city's arts community with general support—a stable funding base in an uncertain world. The Grants Fund also has developed several programs to meet new or special needs.

# VOLUNTARY ARTS CONTRIBUTION FUND

Since 1984, Grants for the Arts has administered the Voluntary Arts Contribution Fund, to which San Francisco property owners can contribute \$5 or more to benefit the arts when paying their property taxes. These funds are earmarked for capital improvements, facilities maintenance and equipment acquisition. Applying organizations must have a budget of less than \$1 million and meet the general eligibility guidelines.

# ARTS SPACES INITIATIVE

In 1985, Grants for the Arts developed the innovative Arts Spaces Initiative, which has provided more than \$1.5 million in grants to performing and visual arts organizations for building purchases and renovations, code improvements, relocation and feasibility studies. Applying organizations must meet the general eligibility guidelines.

# MULTICULTURAL ARTS INITIATIVE PROGRAM

In 1988, The San Francisco Foundation, Grants for the Arts and the National Endowment for the Arts initiated a unique program that provides funds and artistic and technical assistance to selected multicultural arts organizations based in Alameda, Contra Costa, Marin, San Francisco and San Mateo coun-

Grants for the Arts gave us crucial support during our formative years, which encouraged other funders to take a risk on us.

> Quentin Easter, Executive Director, Lorraine Hansberry Theatre

Pocket Opera performers Marcelle Dronkers, Richard Walker and Debra Lynn at the piano with director Donald Pippin





Sara Shelton Mann and Jess Curtis in "This Invisible War," 1987, Contraband

> ties. Eligible groups must demonstrate the capacity to become permanent institutions in their communities and have the potential for regional and national significance. This public-private colla-

PERFORMING, VISUAL AND MEDIA ARTS ORGANIZATIONS: CRITERIA FOR APPLICANTS

Applicants should:

Have as a primary purpose the performance or display of art works.

Reach a broad and definable audience, and produce accurate records of patronage.

Produce a dependable season of activities, planned and publicized in advance.

Produce consistently high-quality work.

Utilize indigenous talent and local San Francisco artists and staff whenever possible.

Serve a local constituency and demonstrate community support.

Demonstrate outside sources of funding—i.e., corporate, foundation, donors, NEA, CAC.

Maintain a percentage of earned revenue appropriate to the activity and its budget.

Demonstrate sound management by requesting an appropriate amount of annual budget from the Grants Fund (in general, less than 10% of budget), and preparing and submitting a yearly financial statement.

Be accessible and attractive to visitors to San Francisco.

boration is the only such program in the country.

### **NON-RECURRING EVENTS**

Funding is provided for unanticipated and non-recurring events and celebrations such as the Diego Rivera Centennial celebration, a catalog for the permanent collections of the Fine Arts Museums, and the commemorative photography exhibit of the Shanghai Sister City Committee. Funding generally is earmarked for partial subsidy of publicity costs and artist fees. Organizations may apply if they are not on the regular funding cycle for Grants for the Arts and meet the general eligibility guidelines.

# SAN FRANCISCO ETHNIC DANCE FESTIVAL

Co-sponsored with City Celebration, Inc., the San Francisco Ethnic Dance Festival is one of the most diverse dance events in the United States, bringing together dancers, musicians, and audiences from the Bay Area's multicultural communities. Since its inception in 1978, the annual Festival has grown into a sold-out celebration at the Herbst Theatre in the Performing Arts Center.

# THE GRANT-MAKING PROCESS

he months between December, when the Chief Administrative Officer (CAO) announces the coming year's application deadline for general funding, and August, when he notifies groups about funding decisions, are a time of enormous activity.

# APPLICATION, REVIEW, CONTRACT DECISIONS

Word of the application deadline, mid-February of each year, is announced through mailings and the media, immediately touching off hundreds of requests for information about eligibility, criteria and application procedures. During December, January, and February, staff field these requests, mail applications to current recipients, and hold public meetings to explain the Fund's processes and distribute forms to new applicants.

All groups that apply are placed into one of three categories—Performing, Visual and Media Arts; Annual Celebrations, Parades and Special Events; or Promotional—and must meet specific criteria for that category. All must be tax-exempt, non-profit organizations or use an appropriate fiscal agent, be based in San Francisco and have at least a two-year history of continuous, stable programming.

Application review is an on-going, six-month process. Staff of Grants for the Arts review applications, then present evaluations to the Citizens' Advisory Committee that meets monthly to assess the eligibility of each organization, whether a new applicant or current recipient. Staff members make site visits and consult experts in the field, critics and other funders to help them make funding recommendations.

Appointed by the CAO, the nine members of the broadly-based Advisory Committee offer their fiscal and management expertise and funding knowledge to the grant-making process. They provide guidance and advice on the staff's recommendations.

In July, the Grants staff and the Advisory Committee present their recommendations to the CAO, who reviews

them, makes final determinations and, in August, notifies groups by letter of the funding decision. Successful applicants sign a contract for the period July 1 to June 30, the city's fiscal year.

The number of groups applying for Grants funds fluctuates from year to year, as do the groups funded, depending on the size of the annual budget. The number of funded groups has grown steadily from 91 in 1981-82 to 131 in 1987-88. Every year a few may lose their Grants funding because they fail to meet criteria, and new groups take their place.

# REIMBURSEMENTS

Grants Fund recipients do not receive funds in lump sums, but through a reimbursement system. Once a group signs its contract in August it can begin submitting receipts for bills incurred The Grants Fund, viewed nationally as a model, is widely considered the best local program in the country.

Thomas Layton, Executive Director, The Wallace Alexander Gerbode Foundation

Lion dance performed by the Chinatown Lion Dance Assn., Nihonmachi Street Fair, 1986



WES NIHE

# ANNUAL CELEBRATIONS, PARADES, AND SPECIAL EVENTS: CRITERIA FOR APPLICANTS

All events funded in this category must receive a permit, if necessary, and comply with all applicable municipal ordinances. Adequate security, insurance and liability coverage also must be demonstrated.

Applicants should:

Attract visitors to San Francisco.

Be supported by a substantial segment of the community.

Attempt to extend outreach and publicity to the general public.

Have substantial documented audience and participation.

Receive substantial financial support from sources other than the Grants Fund.

Demonstrate sound management by having an active advisory board or working committee that takes programmatic responsibility for the event; requesting an appropriate amount of annual budget from the Grants Fund; preparing and submitting a yearly financial statement.

Not have as a primary purpose the advocacy of specific political causes or candidates.

Be orderly and sensitive to public safety.

Preserve the cultural identity or traditional activities of the city's various populations.

from the previous July 1. Staff review these for totals, verify invoice dates and documentation of payment, then authorize and forward cash payments to the group. Invoices can be submitted throughout the fiscal year, until the end of June.

The time lag between when a paid invoice is submitted and the group receives reimbursement is generally two to three weeks. For big-budget organizations, this poses no problems. For smaller groups, the timing of grant announcements, and thus the start of the reimbursement cycle, can be a boon—or an ordeal. For example, an event held in October gains tremendous security by knowing in August that October bills will be reimbursed in November.

But problems can arise if a group needs funds immediately, or if an organization that receives more than \$10,000 from the Fund develops a cash flow crisis and needs to claim its entire

Members of the 1987 Tony Awardwinning San Francisco Mime Troupe



Local support of the arts is essential, but it's quite wonderful when a city demonstrates that its arts are a priority.

John Sullivan, Managing Director, American Conservatory Theatre



Bay Area Women's Philharmonic

grant at once. City funds generally are released quarterly, which can restrict the amount reimbursed at any one time.

In 1983 the Fund made an unprecedented \$10,000 grant to the Arts Loan Fund, a private-sector consortium of 16 local arts funders. The Arts Loan Fund makes no- and low-interest loans to arts groups whose funding from government contracts, private grants and other secured income sources is delayed. Grants Fund support of this program indirectly alleviates some reimbursement problems.

# REPORTING AND EVALUATION

The grants recipients keep the Fund apprised of their progress through midyear and year-end reports. Besides detailing a group's financial status and how the Grants allocation was used, the reports describe program activities and performance plans, which are updated throughout the year so staff can schedule site visits. Grants Fund staff estimate that they attend well over 100 performances and events during the year, a cultural whirlwind that's both pleasurable and essential to their work.

Their first-hand experience with grantees' day-to-day workings and special events has two effects: Staff awareness is helpful in making future funding recommendations, and recipients get the message that the Fund is serious about maintaining the city's cultural reputation.

"There's no question that the Fund has had an extraordinary effect on the development of the arts in San Francisco," says Margaret Jenkins, artistic Grants for the Arts... a project that long ago accepted the reality that the imagination of our citizens remains our greatest tourist attraction.

San Francisco Focus

# PROMOTIONAL ORGANIZATIONS: CRITERIA FOR APPLICANTS

Applicants should:

Demonstrate ability to attract and assist visitors.

Serve a substantial number of people and produce accurate records of clientele.

Be easily accessible to visitors.

Produce consistent, year-round activities, planned and publicized to an appropriate constituency.

Demonstrate sound management by requesting an appropriate amount of annual budget from the Grants Fund, and preparing and submitting a yearly financial statement.

Receive substantial financial support from sources other than the Grants Fund.

director of the nationally and internationally renowned Margaret Jenkins Dance Company, which was founded in 1970. "Funding the arts from city funds is a clear statement that these forms of expression are crucial to San Franciscan's health and welfare, image and sustenance. The Fund says, 'We care. You count. We'll help.' "

The finale of Mozart's "The Magic Flute," San Francisco Opera, 1987



DAVID POWERS







of the San Francisco Hotel Tax Fund



1988/89 **Update** 

DOCUMENTS DEPT.

FEB 1 5 1990

SAN FRANCISCO

Grants for the Arts City Hall, Room 289 San Francisco, CA 94102 (415) 554-6710

# Grants for the Arts 1988/89 Update

Since its establishment in 1961, Grants for the Arts of the San Francisco Hotel Tax Fund has distributed more than \$78 million to a wide variety of arts, cultural and promotional organizations as well as community celebrations, parades and other events. In 1988/89, \$8.1 million was distributed to 181 groups. Grants for the Arts funds are generated through the City's 11% tax on hotel and motel rooms. (See accompanying chart.)

1988/89 Grants for the Arts grants were awarded in the following categories: Museums, Visual Arts, Media; Instrumental Music; Vocal Music; Dance; Theatre; Multi-Arts; Parades/Annual Gelebrations; Promotional Organizations; and Non-Recurring Events.

This brochure updates information about programs, grants and activities of Grants for the Arts originally published in 1988.

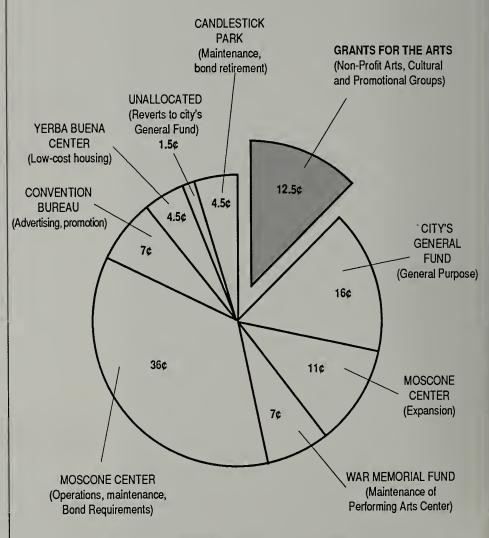
# The Hotel Tax Fund and Grants for the Arts

The Hotel Tax Fund is the City's investment in attracting visitors to San Francisco. Funds provided by Grants for the Arts to the City's non-profit arts, cultural, and promotional organizations support these groups for the purpose of advertising and publicizing the City. An assessment of an organization's ability to attract visitors is essential to the funding evaluation. The Grants for the Arts Citizens' Advisory Committee appointed by the Chief Administrative Officer to assure public accountability makes funding recommendations based on published criteria that speak to an applicant's strength, stability, artistic quality, and City's ability to enhance the attractiveness to visitors. All decisions of funding distribution are made by the Chief Administrative Officer.

Grants awarded through funds derived from visitor tax dollars by Grants for the Arts not only fulfill the goal of attracting tourists to San Francisco, but deeply enrich the cultural quality of life for residents as well.

Often cited as a national model of a municipal funding agency, Grants for the Arts' many programs support groups that help make San Francisco one of the world's most popular destinations for tourists and business travelers.

# San Francisco's Hotel Tax Overnight visitors pay an 11% city tax Where Does Each Dollar Go?



# **GENERAL / OPERATING SUPPORT**

A total of \$6,918,800 in grants was distributed to 148 non-profit arts, cultural and promotional organizations in 1988/89. This represents a 10% increase in total funds over the previous year's grants for general operating expenses for all organizations.

In furtherance of the Fund's major goal of making a wide variety of culturally diverse activities available to tourists, funding for 1988/89 attempted to stabilize small and midsized organizations\* which, as a group, have been most affected by shrinking federal, state, local and corporate dollars. Consequently, over 100 small and mid-sized organizations received increases of up to 25%. (See accompanying chart.)

To help stay the effects of inflation, the City's six largest arts organizations received average increases of 4%.

Reflecting San Francisco's rich cultural palette, 21 groups received grants for the first time in 1988/89:

American Indian Film Festival La Raza Graphics for Galeria Esquina de la Libertad

New American Makers/Video Free America exhibition program

Northern California Women in Film and Television "On Screen" Festival

Philharmonia Baroque Orchestra Lesbian/Gay Chorus of San Francisco San Francisco Chamber Singers Anne Bluethenthal and Dancers Macfarland/Whistler DanceArt Company

Fratelli Bologna

San Francisco New Vaudeville Festival

El Teatro de la Esperanza

Theatre of Yugen

Likha-San Francisco Chapter for presentation of Filipino Arts and Culture

National Poetry Week
The Poetry Center/Gallery Readings
Slavonic Cultural Center
Folsom Street Fair

Juneteenth Festival Martin Luther King, Jr.

Birthday Observance

Min-Sok Festival

In addition, Grants for the Arts continues to support the work of 127 established organizations, providing a stable and consistent basis for these institutions and groups to build and grow.

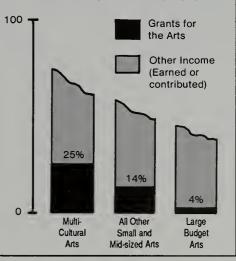
\* Small arts and cultural organizations are those with budgets of less than \$250,000. Mid-sized groups are organizations with budgets ranging from \$250,000 to \$1.5 million. Large organizations are those with budgets of more than \$1.5 million.

# Grants for the Arts 1988/89 Funding Allocations Funding specifically for multicultural lesbian/gay and women's organizations Funding to San Francisco's six largest organizations

# Grants for the Arts Budget Overview July 1, 1988, through June 30, 1989

Funding Program	Organizations	Total Funding
General Operating Support	148	\$ 6,918,800
Non-Recurring Events (includes Audience Development Initiative and Festival 2000)	25	\$ 918,450
Arts Spaces Initiative	8	\$ 310,325
Total Funding to Organizations	181	\$ 8,147,575
Overhead		
Consultants/Outside Services		\$ 99,208
Parade Services		
Insurance		\$ 47,000
Streetsweeping		\$ 20,000
Platforms		\$ 32,000
Salaries/Phone/Mail/Other		\$ 139,963
Grand Total (includes funds carried forward from previous year)		\$ 8,485,746

#### 1988/89 GRANTS FOR THE ARTS SUPPORT AS AN AVERAGE PERCENTAGE OF RECIPIENTS' OPERATING BUOGET



panded Moscone Center in October 1990, and will feature 40 programs and events presented by over 1,000 artists. Commissioned works, collaborations, street fairs and neighborhood celebrations will be showcased during the 22-day Festival.

For more information, contact: Festival 2000 at (415) 864-4237.

\* Festival 2000 defines multicultural arts activities as those based within an ethnic minority community, as reflected in its staff, board of directors, audiences and content of artistic programming. Multicultural applicants are defined as being deeply rooted in and reflective of an ethnic community, such as African American, Hispanic/Latino, Asian, Pacific Islander or Native American community.

#### **Arts and Tourism**

In cooperation with the San Francisco Convention and Visitors Bureau and Performing Arts Services (PASS), Grants for the Arts has established a full-time Director of Arts and Tourism position. The Director will demonstrate the strength and enhance the visibility of the arts as a vital part of San Francisco's multimillion-dollar tourism industry. Ultimately, the program will foster increased attendance and income for non-profit arts groups and introduce visitors to the unique cultural tapestry found only in San Francisco.

This program includes the production and broadcasting of a promotional program featuring San Francisco arts groups on 15,000 hotel-room television sets. This program, produced and distributed by Tele-Vu, includes a segment entitled "San Francisco Arts Are All Over the Map," conceived and produced by Ashley James and Searchlight Films. This segment, updated quarterly, introduces visitors to a broad range of arts organizations and activities.

As a result of seeing the program, a representative from a national convention of family therapists recently commissioned San Francisco's Theatre Rhinoceros to develop and present topical scenes as an integral part of

their training workshops.

Also in the works are a comprehensive arts events brochure, programs to familiarize tour operators and travel writers from across the country with San Francisco's cultural riches and increased, one-to-one matchings of arts organizations with representatives of the national and international tourism industry.

In addition, in October 1988, Grants for the Arts co-hosted with the San Francisco Convention and Visitors Bureau a seminar on "Marketing the Arts and Culture to San Francisco's Visitor Industry." Representatives from 55 Bay Area arts and cultural organizations attended the day-long event.

For more information about the Arts and Tourism program, contact Dorthe Madsen, Director of Arts and Tourism, (415) 552-3505.

# Bay Area Multicultural Arts Initiative

The Bay Area Multicultural Arts Initiative is an unprecedented joint regional venture of Grants for the Arts, The San Francisco Foundation and the National Endowment for the Arts' Expansion Arts Program.\* The program is managed by Business Volunteers for the Arts/San Francisco, a program of the Arts and Culture Committee of the San Francisco Chamber of Commerce. In 1988/89, \$840,000 was awarded for the three-year program which will benefit five Bay Area multicultural arts organizations.

The goals of the Initiative are to enhance the capacity of multicultural arts organizations to become permanent institutions in the community, to enable selected organizations to implement significant artistic advancement and to increase the regional and national visibility of these organizations and encourage recognition of their work as a major force in American art. Recipient organizations were selected by a review panel of six nationally recognized multicultural artists in a variety of disciplines from across the country. Groups funded by the program in 1988/89 were:

American Indian Contemporary Arts Asian American Theater Company Dimensions Dance Theater, Inc. The Mexican Museum Oakland Ensemble Theater

\* Grants for the Arts' \$490,000 contribution is earmarked specifically for the three San Francisco-based organizations, and was awarded from 1987/88 funds.

## **Audience Development Initiative**

In still another partnership, Grants for the Arts has joined with the Fleishhacker Foundation, The Wallace Alexander Gerbode Foundation and The Walter and Elise Haas Fund to establish the Audience Development Initiative. The three-year program will provide \$1 million to assist Bay Area mid-sized performing arts organizations to maintain attendance levels and support efforts to reach and develop new audiences. The Initiative was conceived out of concern for the financial stability of organizations in a budget range of \$250,000 to \$1.25 million. These organizations seem especially vulnerable to an overdependence on contributed income. The Initiative addresses the belief that a significant, loyal, paying audience is the most important financial asset of a performing arts institution. A group of five nationally recognized experts in arts marketing will make funding recommendations for the Initiative in July 1989.

# **Handbook for Arts Organizations**

Grants for the Arts has commissioned Peat Marwick Main & Company to produce a Handbook for Arts Organizations, which includes sections about program development, fund-raising and financial management with a particular focus on special events production for arts and cultural organizations who seek funding from Grants for the Arts. The Handbook is available to all non-profit arts and cultural organizations by writing to Grants for the Arts, City Hall, Room 289, San Francisco, CA 94102.

# **PROGRAM UPDATES**

# **Established Programs**

## **Voluntary Arts Contribution Fund**

During 1988/89, the Voluntary Arts Contribution Fund (VACF) distributed a total of \$64,000 to 29 arts and cultural organizations in need of one-time funding for small capital expenses. These organizations used VACF grants for a variety of necessities, including repairs to buildings and equipment, safety hardware for exit doors and wheelchair access ramps. Funds for the VACF are generated through contributions from San Francisco property tax payers.

Groups that received VACF funding in 1988/89 were:

American Indian Center Bailes Flamencos Community Music Center Company in Flight Creativity Explored of S.F. EXITheatre

Footwork Studio

Galeria de la Raza

Hunters Point Community Youth

Park Foundation

Intersection for the Arts

Lazarus/Dance

Museum of Modern Mythology

New Conservatory Children's Theatre

New Performance Gallery

One Act Theatre
Performing Arts Services

San Francisco Band Foundation

San Francisco Camerawork

San Francisco Shakespeare Festival

San Francisco Cinematheque

S.F. Craft & Folk Art Museum

San Francisco Girls Chorus

School of The Arts Foundation

SOON 3

Theatre Rhinoceros

Theatre of Yugen

A Traveling Jewish Theatre

Victoria Theatre

Wajumbe Cultural Institution

# **Arts Spaces Initiative**

Grants for the Arts distributed a total of \$310,325 in Arts Spaces Initiative (ASI) grants to 8 organizations in 1988/89. ASI grants fund feasibility studies to explore purchase and development of permanent homes for arts organizations; assist in purchase, renovation or code improvements to buildings housing arts organizations; and emergency relocations to permanent or temporary space. Groups that received ASI grants in 1988/89 were:

Asian American Theatre Company Capp Street Project First Congregational Church George Coates Performance Works Japantown Community Center/

Japantown Community Center/
JAM

LINES Dance Company San Francisco International Toy Museum

Theater Artaud

# Non-Recurring Events

In support of a variety of unique, non-recurring, arts and cultural events, Grants for the Arts provides funds for eligible projects and celebrations. In 1988/89, \$918,450 in non-recurring funding was awarded to these 25 groups:

American Conservatory Theatre/ Literary Managers and Dramaturgs of America public performances

Art Against AIDS for public arts projects

Asian Art Museum for a cooperative Museum/Muni visitors brochure

Audience Development Initiative Beyond War/Arias for Peace DANCE Bay Area/Marketing

Project

DANCE Bay Area/Re-Granting Program

Duck's Breath Mystery Theatre/ DOBA Festival 2000

Fleet Week

Free Spirit Productions

Japanese Community Youth Council/Great Leap

Jazz Tap Summit

Mayor's Film Advisory Council

The Names Project public quilt display

National Concilio of America for public celebration of Hispanic Heritage Week

New Langton Arts/Re-Granting Project,

Out of Hiding

Paramus NJ & Other Places

Performing Arts Services/Arts and Tourism Project

San Francisco Abidjan Sister City Committee

San Francisco Education Fund/ Youth Arts Festival

San Francisco Manila Sister City Committee

Topophilia Productions
Treasure Island Museum Association

# **New Programs**

# Festival 2000: A Celebration of Cultural Diversity

In 1988/89, Grants for the Arts provided initial funding to help establish San Francisco's first contemporary multicultural\* arts festival: Festival 2000. The emphasis of the Festival will be the exploration of the imagination and contributions of artists of color to our culture and the creation of cross-cultural partnerships with major institutions in production and development of new works. The Festival will be a forward-thinking celebration that looks to the future of multicultural arts, showcases the City's cultural diversity and provides a new definition of the American artistic aesthetic.

The Festival is planned to be the centerpiece for the opening of the ex-

# Grants for the Arts Citizens' Advisory Committee

Charlene Harvey, Chair The Management Center

Jerry Adams Cartwright Hotel

Paula Collins Western Development Group

Berta Concha Mayor's Fiscal Advisory Committee

Jere Jacobs Pacific Telesis Group

John Kreidler, Advisor San Francisco Foundation

Janice Mirikitani Glide Memorial Church

Charles Roppel State Department of Mental Health

Sharon Rosenbaum American Express

Fran Streets Bank of San Francisco

Committee members can be contacted through the Grants for the Arts office.

#### **Administration**

Rudolf Nothenberg Chief Administrative Officer City and County of San Francisco

Kary Schulman Director

Sharon Combs Assistant Director

Robert Cohen Operations Manager



GRANTS FOR THE ARTS OF THE SAN FRANCISCO HOTEL TAX FUND

City Hall, Room 289 San Francisco, CA 94102 (415) 554-6710





Annual Report

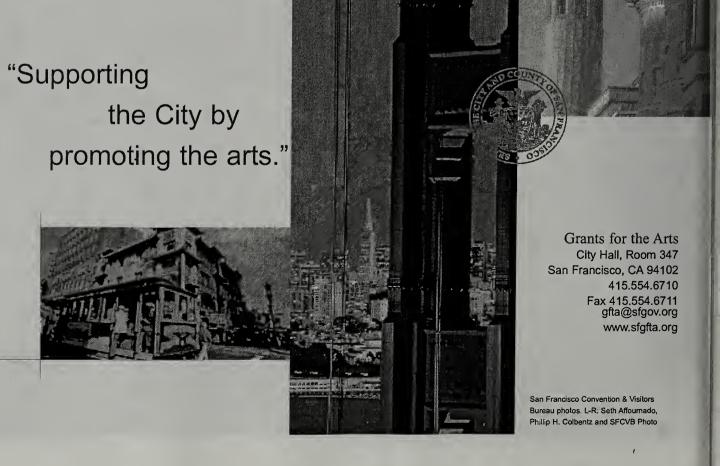
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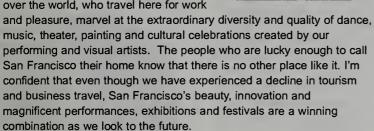
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Dear Friends,

The City's long-time investment in the arts recognizes the very crucial role that artists play in making San Francisco the world class destination that it is. People from all over the world, who travel here for work



Bill Lee City Administrator



# Did you Know?

- In a conformally to San Francisco III and cultural gloups than the National Endowmen for the Arts and California Arts Council combined
- A recen study by Americans for the Arts revea s that America's nonprofit arts industry generates \$134 billion in national economic activity every year
  - Sali F ancisco gives more support per capita to the nonprofit arts than any other city in the United States.

# History of Grants for the Arts

Grants for the Arts/San Francisco
Hotel Tax Fund (GFTA) was the first
agency of its kind in the nation when
it was founded in 1961, through a
combination of City and state
legislation. Highly respected and
widely emulated, GFTA has evolved
into a national and international
model for municipal funding of the
arts and has been at the center of the
City's cultural identity, improving its
quality of life, strengthening its
economy and enhancing its
reputation.

Since its creation, GFTA has

San Francisco's Hotel Tax

Where does each dollar go?

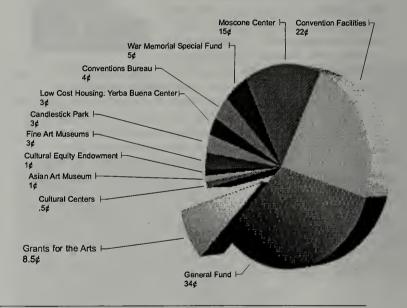
Overnight visitors pay a 14% city tax.

distributed more than \$217 million to hundreds of nonprofit cultural organizations in San Francisco. This economic investment in the activities of diverse arts and promotional groups enhances the City's attractiveness to visitors and provides employment and enrichment to the City's residents. Grants for the Arts/San Francisco Hotel Tax Fund revenue derives from a portion of the 14% room tax levied on local hotel and motel bills.

GFTA's policy of contributing to arts organizations' general operating

expenses addresses its goal to be a stable, dependable base of support for the broadest spectrum of arts organizations that continue to meet the funding criteria.

The goal of the Fund is to contribute meaningfully to the presentation and enhancement of existing art forms while assuring the ability of others to experiment, to dare and to find new and yet untested ways of adding to our cultural lives. We look forward to a future full of challenges – and thus, by definition, full of opportunities.

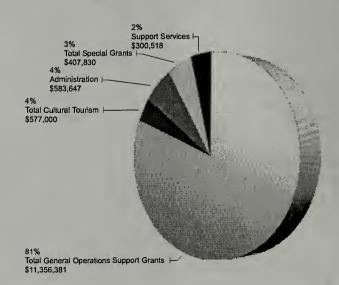


Grants for the Arts Fiscal Year 2003/2004 Annual Budget

Over 96% of the funds Grants for the Arts receives from the Hotel Tax go directly to support the arts.

Total Expenditures: \$14,086,270\*

\*\$860,894 of FY 03/04 funds were used to cover a budget shortfall in FY 02/03.



# State of the Arts

By Kary Schulman Director, Grants for the Arts

This past year saw a continuation of uncertainty for the arts in our uncertain world. A tourist economy, reeling from internal and external stresses for the past two fiscal years, began to show signs of recovery but not soon enough to avoid funding cuts for San Francisco arts organizations in fiscal year 2003/2004. While last spring it seemed cuts to our grantees might be in the double digits, we were able to make reductions in other budget areas and limit cuts to general operating support allocations to an average of 8%. This is certainly not good news, but we can all feel relief that the situation was not worse. Another unhappy consequence of the reduction in the Hotel Tax Fund was the very difficult decision to fund no new organizations for the first time in well over a decade.

Amid economic difficulties, an encouraging sign has been the response of the arts community to the simultaneous destabilization of nearly all traditional funding sources--the near collapse of the California Arts Council, smaller grants from many foundations, and a drastic contraction of corporate support. We note with pride that despite all this, our sector continues to offer a wealth of artistry to the public, from the largest groups to the smallest, across all artistic disciplines and in all corners of the City, in many cases even increasing productivity in the face of financial challenge. One key to this has been building strong bonds with audience members and individual donors, inviting them to become partners in sustaining organizations.

It is worth noting that even as the state of California, along with many other states and municipalities, has abandoned or sharply curtailed commitment to the arts, the City of San Francisco continues to understand and value the contributions of the nonprofit creative community to the economy, the quality of life and City spirit. Our elected policy-makers have done their very best to maintain funding commitments to the arts sector even in this most difficult budget year.

#### Staff

Kary Schu mar Director

Renée Hayes Associate Director

Juan A. Domínguez Program Manager

Valene Tookes Finance and Operations Manager

Khari Wong Operations and Program Associate

#### Citizen's Advisory Committee

Stan Bromley Hotelier

Berta Concha Community Consultan

Jackie Goosby Civic Leader

Marie Jones Sustalnable Economics Consultant

Jackie Nemerovski Arts Manager/Consu tani

Marie Acosta Directo Latino Arts Network

Charles Roppel Certified Professional Life Coact

Pat Kilduff Marketing and Communications Manager, California Academy o

Ruth Williams
Business Development Consultan

Timothy Wu Attorney, Philanthropis

David Yamakawa

<sup>a</sup>in memorian

# Grants for the Arts Programs

#### Annual Grants to San Francisco Arts Organizations

The foremost goal of Grants for the Arts is to provide a stable, dependable base of support for the City's arts and cultural organizations that meet its funding criteria. In fulfilling its mission of "promoting the City through support of the arts," Grants for the Arts annually funds non-profit arts and cultural organizations that help promote San Francisco as a destination for regional, national and international visitors. Grants for the Arts is committed to supporting the broadest spectrum of the San Francisco arts community.

Reliable, ongoing financial support is one of the cornerstones of an arts organization's existence. Grants for the Arts' relationship with the City's non-profit groups is quite unique in terms of national municipal support of the arts. This is because funding is not linked to specific projects or productions. Instead, the annual grant program is designed to provide a consistent source of funds for general operating expenses.

Grants for the Arts funding levels are determined on a progressive basis with smaller budget organizations receiving a larger percentage of their budgets and larger groups a smaller percentage from the Fund. San Francisco's largest cultural institutions are given important sustaining funds in recognition of their world-renowned artistic contributions and economic importance to the City. The majority of the funds (nearly 70%) goes to the small and midsize organizations of all disciplines and cultures.

Here is the list of non-profit arts and cultural organizations that received Grants for the Arts annual support for the 2003–2004 Fiscal Year.

"When communities invest in the arts, there is a tendency to think that they are opting for cultural benefits at the expense of economic benefits. This (Americans for the Arts) study demonstrates that the arts are an industry that generates extraordinary economic activity, jobs, and tax revenues. When we say that the arts mean business, that's not just a slogan; it's the truth."

Robert L. Lynch, CEO, Americans for the Arts

# Dance

\$1,552,800

Anne Bluethenthal and Dancers, a modern dance ensemble, performs new dances often created in collaboration with composers, visual artists and costumers. \$11,000 628 14th Street San Francisco, CA 94114 (tel) 415.437.2512, (fax) 415.522.0939 email: Abanddprod@aol.com

Asian American Dance
Performances is a professional
dance company that presents work
locally and internationally informed
by Asian cultures and traditions.
\$22,000
1840 Sutter Street, Suite 207
San Francisco, CA 94115
(tel) 415.441.8831
email: aadancep@aol.com

California Contemporary Dancers is a modem dance company whose work is informed and shaped by East Indian folk and tribal dance styles.
\$10,500
530 Moraga Street
San Francisco, CA 94122-4636 (tel) 415.753.6066, (fax) 415.753.3758 email:
yasmen\_mehta@ccdancers.org

Capacitor, a group of interdisciplinary movement artists, presents technologically inspired, innovative and multisensory dance performances in contemporary settings.

\$9,200

890 Urbano Drive
San Francisco, CA 94127
(tel) 415.308.1952,
(fax) 909.498.9970
email: info@capacitor.org
www.capacitor.org

Chinese Cultural Productions features the Lily Cai Chinese Dance Company, which presents classical, folk and modern dances based on the traditions of China's various ethnic groups. \$42,500
Fort Mason Center, Landmark Bldg. C-353
San Francisco, CA 94123
(tel) 415.474.4829, (fax) 415.474.1188
email: info@ccpsf.org



Company Chaddick is a

contemporary dance company whose purpose is to create works that reflect the social, emotional and physical experiences that reveal the fundamental humanity connecting us all.

\$8,400
15 Bennington Street
San Francisco, CA 94110
(tel) 415.824.4541,
(fax) 415.824.4541

email: companychad@yahoo.com

Dance Brigadc is a contemporary

dance theater that produces and presents a wide variety of programs at Dance Mission, a performance venue in the Mission District.
\$28,800
3316 24th Street
San Francisco, CA 94110
(tel) 415.826.4401
(fax) 415.826.4401
email: kkwickedwitch@yahoo.com www.dancemission.com/brigade/

Dance Through Time researches, teaches and performs social dances of Western culture from the 15th century to the present. \$24,000 1095 Market Street, Suite 316 San Francisco, CA 94103 (tel) 415.621.3627, (fax) 415.621.3878 email: dance@dancethroughtime.org

Dancers' Group features the works of local and out-of-town dance soloists and choreographers through the annual Edge Festival and year-round concerts.

\$48,700
3252A 19th Street
San Francisco, CA 94110
(tel) 415.920.9181,
(fax) 415.920.9173
email: dg@dancersgroup.org
www.dancersgroup.org

Deborah Slater Dance Theater presents work dealing with topical issues, combining modern dance, theater and text with multimedia images.
\$7,300
3288 21st Street, #71
San Francisco, CA 94110
(tel) 415.267.7687
email: aotm@artofthematter.org
www.artofthematter.org

Epiphany Productions, an interdisciplinary dance company dedicated to the artistic vision of dance experimenter Kim Epifano, collaborates with diverse artists to create, produce and perform original dance-theater works.

\$8,200

901A De Haro Street
San Francisco, CA 94107
(tel) 415.647.1443
email:
epiphanydance@earthlink.net
www.epiphanydance.org

Flyaway Productions is a highly physical dance company that produces site-specific as well as traditional venue dances often using aerial apparatus.
\$6,700
1068 Bowdoin Street
San Francisco, CA 94134
(tel) 415.333.8302
email: jo@flyawayproductions.com
www.flyawayproductions.com

Joe Goode Performance Group is a modern dance company that stretches the traditional boundaries of dance and theater. \$36,800 1007 General Kennedy Avenue, #209 San Francisco, CA 94124 (tel) 415.648.4848, (fax) 415.648.5401 email: joegoode@dnai.com www.joegoode.org

Khadra International Folk Ballet performs dances from many cultures, including Russian, Eastern European, French Canadian and Appalachian. \$8,900 5809 Mission Street San Francisco, CA 94112 (tel) 415.337.2914, (fax) 415.337.2916 email: khadrasf@earthlink.net

Lawrence Pech Dance Company is a contemporary ballet ensemble that presents original ballets to live music featuring choreography and scores created by Co-Artistic Directors Lawrence Pech and Wendy Van Dyck, Julia Adam and others.

\$23,100
2261 Market St, PMB 295
San Francisco, CA 94114
(tel) 415.626.7176,
(fax) 707.935.3355
email:
info@lawrencepechdance.org

LINES Contemporary Ballet, dedicated to developing new works blending classical ballet, ethnic and modern dance, tours regionally, nationally and internationally. \$78,200
26 Seventh Street, 5th Floor San Francisco, CA 94103 (tel) 415.863.3040, (fax) 415.863.1180 email: info@linesballet.org www.linesballet.org

Margaret Jenkins Dance Company is a renowned modern dance company that often tours nationally and internationally. \$73,600 3973A 25th Street San Francisco, CA 94114 (tel) 415.826.8399, (fax) 415.826.8392 email: info@mjdc.org www.mjdc.org



Na Lei Hulu I Ka Wekiu, a modern hula troupe, produces an annual season and performs to audiences across the country. \$25,700
1527 20th Street
San Francisco, CA 94107
(tel) 415.647.3040,
fax) 415.647.3040
email: mail@naleihulu.org
www.naleihulu.org

ODC/San Francisco is a major modern dance company that presents the works of the collective's choreographers in local seasons, national and international tours.
\$100,200
3153 17th Street
San Francisco, CA 94110
(tel) 415.863.6606,
(fax) 415.863.9833
email: letters@odcdance.org

Palabuniyan Kulintang Ensemble is a company that performs traditional dances of the Philippines.
\$11,600
P.O. Box 411201
San Francisco, CA 94141
(tel) 650.756.7759,
(fax) 650.756.7734
email: danongan@kulintang.com
www.kulintang.com

Purple Moon Dance Project, a contemporary dance company, integrates Western modern dance with Asian dance forms to present positive, provocative images of lesbians and women of color. \$9,200 3543 18th Street San Francisco, CA 94110 (tel) 415.552.1105, (fax) 415.552.0833 email: office@purplemoondance.org www.purplemoondance.org

Robert Moses' Kin, a multiethnic ensemble, performs innovative modern dance works that encourage dialogue and cultural understanding.
\$9,200
3153 17th Street
San Francisco, CA 94110
(tel) 415.252.8384,
(fax) 415.241.0526
email: info@robertmoseskin.org
www.robertmoseskin.org

San Francisco Ballet, recognized as one of the premier performing arts Institutions in the world and among the largest ballet companies in the United States, presents a diverse repertoire offering new Interpretations of the classics and commissions works by contemporary choreographers. \$515,200 455 Franklin Street San Francisco, CA 94102 (tel) 415.861.5600, (fax) 415.861.2684 email: sjones@sfballet.org www.sfballet.org

San Francisco Butoh Festival presents performances, workshops and master classes with internationally known practitioners of Butoh, a contemporary dance form that originated in Japan after World War II. \$5,000
2889 Cesar Chavez Street San Francisco, CA 94110 (tel) 415.648.1177, (fax) 415.642.6367 email: sfbutoh@earthlink.net home.earthlink.net/~sfbutoh/

San Francisco Ethnic Dance Festival includes a festival of international dance at the Palace of Fine Arts as well as performances throughout the city and the region. The festival is cosponsored by Grants for the Arts and World Arts West. \$239,200 Fort Mason Center Landmark Bldg. D San Francisco, CA 94123 (tel) 415.474.3914, (fax) 415.474.3922 email: sarah@worldartswest.org www.worldartswest.org

Scott Wells & Dancers is a contemporary dance ensemble creating highly energetic "contact dance" that features work created as a result of touch, impact or collision with other dancers. \$9,400
1805 Divisadero Street
San Francisco, CA 94115
(tel) 415.931.8648
email: scottbwells@hotmail.com

Smuin Ballets/SF enriches and extends the art of dance by producing Tony and Emmy Awardwinner Michael Smuin's innovative choreography in annual home seasons at Yerba Buena Center for the Arts.

\$94,700

300 Brannan Street, Suite 407
San Francisco, CA 94107
(tel) 415.495.2234,
(fax) 415.495.2317
email: info@smuinballets.com

Stephen Pelton Dance Theater, a modern dance company, creates lyrical, abstract and athletic work built around an emotional core. \$11,000 50 Laguna Street, #509 San Francisco, CA 94102 (tel) 415.241.0111, (fax) 415.241.0111 email: peltdanc@dnai.com www.dnai.com/~peltdanc/

Summerfest is an annual series of modern dance concerts featuring local choreographers on shared programs.
\$7,600
Danceart, Inc.
3153 17th Street
San Francisco, CA 94110
(tel) 415.381.2195,
(fax) 415.381.3537
email:
www.summerfestdance.org



Theatre Flamenco of San
Francisco, one of the City's oldest
companies, is a professional
Spanish ensemble that also
performs dances from Latin
America.
\$16,500
c/o San Francisco Dance Center
26 Seventh Street, 5th Floor
San Francisco, CA 94103
(tel) 415.826.1305,
(fax) 415.826.1305
email: info@theatreflamenco.org
www.theatreflamenco.org

"San Francisco's noble experiment with the Hotel Tax Fund has achieved recognition and that sincerest form of flattery, imitation, in other cities. Somehow, it seems right that San Francisco lead the way in this regard. California as a state, may be backward in its support for the arts, but the City knows how to take care of its own."

Michael Walsh, music critic

Yaelisa & Caminos Flamencos
Dance Company is dedicated to
creating and presenting Flamenco
programs with a fresh,
contemporary approach, reflecting
the contemporary Flamenco Nuevo
movement.
\$16,500
c/o San Francisco Dance Center
26 Seventh Street, 6th Floor
San Francisco, CA 94103
(tel) 510.834.8277,
(fax) 510.834.8146
email: yaelisa@telocity.com
www.caminosflamencos.com

Zaccho Dance Theatre pushes the choreographic boundaries of theater and dance by integrating other art disciplines as well as trapeze and aerial work.

\$33,900

1777 Yosemite Avenue, #330

San Francisco, CA 94124
(tel) 415.822.6744,
(fax) 415.822.6745
email: office@zaccho.org

# Literary Arts

\$128,400

City Arts & Lectures presents several series of lectures, conversations and other literary activities with a wide spectrum of well-known authors. \$51,400 1955 Sutter Street San Francisco, CA 94115 (tel) 415.563.2463, (fax) 415.929.0119 email: cityarts@infoasis.com www.cityarts.net

Harvey Milk Institute offers programs exploring artistic, cultural and intellectual aspects of LGBT communities. GFTA support is for the literary programs presented in the annual Queer Arts Festival. \$9,200
1800 Market Street, Suite Q-31 San Francisco, CA 94102 (tel) 415.865.5633, (fax) 415.865.5666 email: harvmilk@aol.com www.harveymilk.org

PlayGround is a workshop for emerging playwrights presenting public performances of works in development. \$5,000
268 Bush Street, #2912
San Francisco, CA 94104
(tel/fax) 415.704.3177
email: info@playground-sf.org
www.playground-sf.org

The Playwrights Foundation serves the art of playwrighting in Northern California most visibly through production of the annual Bay Area Playwrights Festival, a series of workshop productions or staged readings of new works. \$7,300 P.O. Box 460357 San Francisco, CA 94146 (tel) 415.263.3986, (fax) 415.626.1138 email: amy@playwrightsfoundation.org

www.playwrightsfoundation.org

The Poetry Center, founded in San

Francisco in 1954, presents two seasons annually of public readings in the City by a wide spectrum of outstanding poets and other contemporary writers. \$16,100
San Francisco State University 1600 Holloway Avenue
San Francisco, CA 94132
(tel) 415.338.2227, (fax) 415.338.0966
email: steved@sfsu.edu
www.sfsu.edu/~poetry/

Sister Spit gives voice to the lesbian experience through literary events, national tours showcasing San Francisco lesbian poets, writers and performance artists and through curating spoken word public programs.

\$8,000
235 Page Street
San Francisco, CA 94102
(tel) 415.437.9272
email: sini@mindspring.com
www.sisterspit.com

Small Press Traffic Literary Arts
Center presents and distributes the
work of writers published by small
independent presses. GFTA
supports the year-round public
literary events.
\$7,300
1111 Eighth Street
San Francisco, CA 94107
(tel) 415.551.9278
email: smallpress@ccac-art.edu
www.sptraffic.org

Youth Speaks is a literary arts, event production and education organization for teenagers, who "speak for themselves" through interdisciplinary spoken word performances.
\$18,400
2169 Folsom Street, Studio 100
San Francisco, CA 94110
(tel) 415.255.9035,
(fax) 415.255.9065
email: info@youthspeaks.org
www.youthspeaks.org

ZYZZYVA, a San Francisco literary journal, produces reading series at the Main Public Library and at the Mechanics' Institute as well as an annual writers' workshop. \$5,700 P.O. Box 590069 San Francisco, CA 94159-0069 (tel) 415.752.4393, (fax) 415.752.4391 email: editor@zyzzyva.org www.zyzzyva.org

# Media

\$472,600

American Indian Film Festival is an international film exposition showcasing films and videos by and about Native Americans. \$41,000 333 Valencia, Suite 322 San Francisco, CA 94103 (tel) 415.554.0525, (fax) 415.554.0542 email: aifisf@yahoo.com www.aifisf.com

Artists Television Access supports the production and exhibition of work by new artists in video, film, visual arts and multimedia performances. \$13,600
992 Valencia Street
San Francisco, CA 94110
(tel) 415.824.3890
email: ata@atasite.org
www.atasite.org

Berlin and Beyond, presented by the Goethe-Institut, is the only German film festival in the United States. This festival offers ticketed and free film screenings and discussions with filmmakers, actors and producers.
\$11,000
530 Bush Street
San Francisco, CA 94108
(tel) 415.263.8760,
(fax) 415.391.8715
email: program@goethe-sf.org
www.goethe.de/sanfrancisco

Cinc Acción presents Festival ¡Cinc Latino! in September at various venues and distributes Latino/Latin American media works by local and international artists. \$13,800 346 Ninth Street, 2nd Floor San Francisco, CA 94103 (tel) 415.553.8135, (fax) 415.553.8137 email: info@cineaccion.com www.cineaccion.com

Cincmayaat, the Arab Film
Festival, showcases independent
filmmakers working with Arab
themes to enhance understanding
of diverse Arab cultures and
experiences.
\$7,900
2 Plaza Avenue
San Francisco, CA 94116
(tel) 415.564.1100,
(fax) 415.564.2203
email: info@aff.org
www.aff.org

Film Arts Foundation provides technical and support services to filmmakers. GFTA support is for the annual Filmmakers Showcase and a regranting program to individual film and video artists. \$56,800 145 Ninth Street, Suite 101 San Francisco, CA 94103 (tel) 415.552.8760, (fax) 415.552.0882 email: gails@filmarts.org

Frameline presents the annual, 11-day San Francisco International Lesbian & Gay Film Festival at several venues throughout the City. \$70,800
145 Ninth Street, Suite 300
San Francisco, CA 94103
(tel) 415.703.8650,
(fax) 415.861.1404
email: info@frameline.org

National Asian American
Telecommunications Association
presents the annual, 10-day San
Francisco International Asian
American Film Festival.
\$61,600
145 Ninth Street, Suite 350
San Francisco, CA 94103
(tel) 415.863.0814,
(fax) 415.863.7428
email: eddie@naatanet.org
www.naatanet.org

The purpose of art is not a rarified intellectual distillate—It is life, intensified, brilliant life

Al In Arias-Misson

San Francisco Cinematheque screens works by local and national avant-garde filmmakers, film classics and neglected films. \$21,100 
145 Ninth Street, Suite 240 
San Francisco, CA 94103 
(tel) 415.552.1990, (fax) 415.552.2067 
email: sfc@sfcinematheque.org 
www.sfcinematheque.org

San Francisco Film Society
presents the oldest film festival in
the U.S., showcasing independent
American, foreign and commercial
films.
\$96,900
39 Mesa Street, Suite 110
The Presidio
San Francisco, CA 94129
(tel) 415.561.5000,
(fax) 415.561.5099
email: sffs@sffs.org
www.sffs.org



San Francisco Independent Film Festival is a 10-day festival of screenings and events dedicated to the presentation of independent film, video and animation in traditional and digital formats. \$10,200 530 Divisadero Street, #183 San Francisco, CA 94117 (tel) 415.310.2412 email: info@sfindie.com

San Francisco Jewish Film Festival, a six-day festival of independent films, promotes awareness of the diversity of the Jewish experience and the Jewish people. \$58,700 145 Ninth Street, Suite 200 San Francisco, CA 94103 (tel) 415.621.0556, (fax) 415.621.0568 email: jewishfilm@sfjff.org San Francisco Silent Film Festival provides public access to a broad range of films made during the silent era by presenting an annual festival of silent films with live musical accompaniment at the Castro Theater.
\$9,200
833 Market Street, Suite 311
San Francisco, CA 94103-1820 (tel) 415.777.4908, (fax) 415.777.4904 email: mellssa@silentfilm.org www.silentfilm.org

# Multi-Arts

\$1,417,900

Asian Improv aRts supports the creation, production, performance and recording of new Asian American work in music, poetry and dance.

\$25,400
1375 Sutter Street, #110
San Francisco, CA 94109
(tel) 415.353.5732,
(fax) 415.353.5733
email: francis@asianimprov.com

American Indian Contemporary
Arts exhibits the work of
contemporary American Indian
visual artists from around the
country.
\$14,300
2390 Mission Street, #12
San Francisco, CA 94110
(tel) 510.682.8839,
(fax) 510.547.0225
email:
americanindianart@hotmail.com

Asian Pacific Islander Cultural Center promotes the artistic and organizational growth of the Asian Pacific Islander arts community and presents the annual United States of Asian America Festival. \$17,400 934 Brannan Street San Francisco, CA 94103 (tel) 415.864.4120, (fax) 415.522.0136 email: info@apiculturalcenter.org www.apiculturalcenter.org

BRAVA! For Women in the Arts presents mainstage world premieres annually as well as upand-coming Bay Area women artists in performance art, poetry, visual arts and new music. \$75,400 2781 24th Street San Francisco, CA 94110 (tel) 415.641.7657, (fax) 415.641.7684 email: ellen@brava.org



CELLspace, a multidisciplinary, collaborative arts center in the Mission District, offers performances, exhibitions, workshops and learning labs in a variety of artistic mediums and also incubates emerging artists, sponsors artist residencies and collaborates with a variety of community organizations. \$33,100 2050 Bryant Street San Francisco, CA 94110 (tel) 415.648.7562. (fax) 415.285.2809 email: info@cellspace.org www.cellspace.org

The Community Arts & Education Program of the San Francisco Arts Commission promotes the revitalization of disadvantaged and underserved communities through a program that promotes arts activities in San Francisco's diverse communities and neighborhoods. \$230,000 25 Van Ness Avenue, Suite 240 San Francisco, CA 94102 (tei) 415.252.2598, (fax) 415.252.2595 email: judy.nemzoff@sfgov.org http://sfac.sfsu.edu/CAE/welcome.html

Counterpulse (formerly 848
Community Space) is a
community-based visual and
performing arts venue available to
artists, activists and community
experimenters for meetings, public
discussion, rituals, art exhibits and
performances.
\$11,900
848 Divisadero Street
San Francisco, CA 94117
(tel) 415.922.2385
(fax) 415.922.2385
email: 848@848.com

The Cowell Theatre, located at Fort Mason, provides a well-equipped venue for diverse small and midsize groups from all performing disciplines. \$46,000 Fort Mason Center, Bldg. A San Francisco, CA 94123 (tel) 415.441.3400, (fax) 415.441.3405 email: wayne@fortmason.org

www.848.com

Cultural Odyssey is a multimedia performance ensemble that creates and presents original work by African American artists at a variety of local, national and international venues.
\$46,000
P.O. Box 156680
San Francisco, CA 94102
(tel) 415.292.1850,
(fax) 415.346.9163
email: idns@culturalodyssey.org
www.culturalodyssey.org

Eth-Noh-Tec, an Asian American performing arts and cultural education organization, builds cultural bridges that shift consciousness and create compassionate communities through the interdisciplinary performance of Asian and Asian American stories touching on universal truths. \$23,900 977 S. Van Ness Avenue San Francisco, CA 94110 (tel) 415.282.8705, (fax) 415.282.8795 email: ethnohtec@aol.com www.ethnohtec.org



First Voice is a company that produces, presents and sponsors performing arts projects that explore the Asian American experience.
\$22,000
41 Parsons, Suite A
San Francisco, CA 94118
(tel) 415.221.0601,
(fax) 415.221.2558
email: info@firstvoice.org
www.firstvoice.org

509 Cultural Center is dedicated to enriching the cultural life of the Tenderloin neighborhood with multicultural programming featuring performing artists and gailery exhibits.

\$21,100
1007 Market Street
San Francisco, CA 94103
(tel) 415.255.5971,
(fax) 415.863.5509
www.luggagestoregallery.org

Humanities West presents multidisciplinary programs in the humanities with supporting arts activities. \$27,400 57 Post Street, Suite 814 San Francisco, CA 94104 (tel) 415.391.9700, (fax) 415.391.9708 email: info@humanitieswest.org www.humanitieswest.org

Intersection for the Arts presents new theater, performance art, readings and visual arts in its theater and gallery space, as well as administering a regranting program for new theater works. \$64,400 446 Valencia Street San Francisco, CA 94103 (tel) 415.626.2787, (fax) 415.626.1636 email: info@theintersection.org www.theintersection.org

"It is impossible for ideas to compete in the marketplace if no forum for their presentation is provided or available."

Thomas Mann

Irish Arts Foundation is a multidisciplinary arts presenting organization that promotes Irish and Irish American cultural heritage. Programs include annual Celtic Music and Arts Festivals, reading series in coffeehouses and bookstores and sponsorship of The Fifth Province, a resident theater ensemble. \$16,000 5214F Diamond Heights Boulevard, #127 San Francisco, CA 94131 (tel) 415.495-7380, (fax) 415.348.1594 email: iaf@iaf.org www.iaf.org

queer-identified multidisciplinary arts presenting and service organization with programs in performance, theater, music, dance, literature and interdisciplinary projects, as well as fiscal sponsorship and low-cost studio rental programs.

\$36,800
1519 Mission Street
San Francisco, CA 94103-2512 (tel) 415.554.0402, (fax) 415.621.4637 email: director@jonsimsctr.org

Jon Sims Center for the Arts is a

Kearny Street Workshop presents the work of Asian American visual artists, writers, musicians and photographers. \$18,400 934 Brannan Street San Francisco, CA 94103 (tel/fax) 415.503.0520 email: ksw@somarts.org www.kearnystreet.org

Kulintang Arts, a Filipino
American performing arts group,
presents dance and music
reflecting Asian Pacific hentage as
well as contemporary works based
on traditional forms.
\$12,400
474 Faxon Avenue
San Francisco, CA 94112
(tel) 415.239.0249
(fax) 415.239.0249
email: info@kularts.org
www.kularts.org

Luna Sea is a performance/gallery space dedicated to supporting, producing and presenting women's performance and visual arts projects.
\$10,000
2940 16th Street, Suite 216C
San Francisco, CA 94103
(tel) 415-863-2388,
(fax) 415.863.0261
email: admin@lunasea.org
www.lunasea.org

The Marsh presents nearly 200 diverse productions annually of new multidisciplinary work in its multilevel venue in the Mission. \$52,900 1062 Valencia Street San Francisco, CA 94110 (tel) 415.282.6024, (fax) 415.643.9070 email: sawmarsh@aol.com www.themarsh.org

New Langton Arts showcases

new developments in visual art,

music, poetry and performance art,

especially audio and video experimentation, site-related work and installations, and administers a regranting program to interdisciplinary artists.
\$57,000
1246 Folsom Street
San Francisco, CA 94103-3817
(tel) 415.626.5416,
(fax) 415.255.1453
email: susan@newlangtonarts.org

ODC/Theater is one of the City's key performance venues, offening a broad range of work including local, national and international artists in contemporary and traditional dance, music, performance art and poetry. \$44,100 3153 17th Street San Francisco, CA 94110 (tel) 415.626.6745, (fax) 415.863.9833 email: info@odctheater.org

Queer Cultural Center is a multidisciplinary arts presenting organization that offers artistic and educational programs exploring queer cultural and identity issues. \$25,300 1800 Market Street, Suite Q-31 San Francisco, CA 94102 (tel) 415.865.5611, (fax) 415.217.5910 email: pampen1@earthlink.net www.queerculturalcenter.org

San Francisco Center for the Book, a blend of literary and visual arts, presents exhibitions and lectures promoting local, national and international book artists as well as the book as "art." \$27,600 300 De Haro Street San Francisco, CA 94103 (tel) 415.565.0545 email: info@sfcb.org

San Francisco Maritime National Park Association presents cultural and educational programs that offer opportunities to understand, appreciate and enjoy San Francisco's maritime heritage. \$5,000 P.O. Box 470310 San Francisco, CA 94147 (tel) 415.561.6662, (fax) 415.561.6660 email: info@mantime.org

"The artist c process is more than a collection of crafted things; It is more than the process of creating those things. It is a chance to encounter dimensions of our inner being and to discover deep, rewarding patterns of meaning."

Peter Lond

San Francisco Performances produces a season of internationally known performers at Herbst Theatre and Davies Symphony Hall, and presents local artists in intimate, evening "parlor" concerts. \$147,200 500 Sutter Street, Suite 710 San Francisco, CA 94102 (tel) 415.398.6449, (fax) 415.398.6439 email: ruth@sfperformances.org www.performances.org

Slavonic Cultural Center of San Francisco fosters the arts and culture of the Slavonic community. GFTA support is for public events including the Marco Polo and Poklada festivals.
\$26,600
60 Onondaga Avenue
San Francisco, CA 94112
(tel) 510.649.0941
email: johndaley@mindspring.com www.slavonicweb.org

Society for Art Publications of the Americas presents free visual arts exhibits and performances featuring multicultural artists and public forums to enhance cross-cultural understanding.
\$19,200
\$45 Sutter Street
San Francisco, CA 94102
(tel) 415.398.7229
email: clafouti@earthlink.net
www.meridiangallery.org

Stern Grove Festival Association presents free outdoor performances in a natural amphitheater featuring the City's Ballet, Symphony and Opera and other local and national performing companies.
\$66,400
44 Page Street, Suite 600
San Francisco, CA 94102
(tel) 415.252.6253,
(fax) 415.252.6250
email: info@sterngrove.org

The.art.re.grup/The Lab, is an interdisciplinary artists' organization supporting development and presentation of new performance and visual art, particularly works that cross material, cultural or presentational boundaries and encourage artistic and social dialogue. \$29,400 2948 16th Street San Francisco, CA 94103 (tel) 415.864.8855, (fax) 415.864.8860 email: ebeaird@thelab.org www.thelab.org

Venue 9/Footloose produces and presents a mixed format of original theater, dance, music, improvisational sketch comedy, film/video and multimedia performances and operates a performance/rental/gallery facility on Ninth Street.

\$27,600
252 Ninth Street
San Francisco, CA 94103
(tel) 415.626.2169,
(fax) 415.626.7653
email: ftloose@earthlink.net
www.ftloose.org

Wajumbe Cultural Institution presents African and Africanderived art and culture from traditional and contemporary perspectives.
\$27,300
762 Fulton Street
San Francisco, CA 94102
(tel) 415.563.3519,
(fax) 415.292.2516
email: wajumbe@aol.com



Young Audiences of the Bay Area brings a wide variety of performing arts activities to children through in-school performances, workshops and master classes. GFTA supports the Arts Card project and the free performance series at the California Academy of Sciences. \$46,000 125 Stillman Street San Francisco, CA 94107 (tel) 415.974.5554,

programassistant@yabayarea.org www.youngaudiencesofthebayarea.org

(fax) 415.974.5104

email:

Z Space Studio, founded to "develop the art of theater," produces staged readings and workshops; the resident company Word for Word offers fully staged productions of literary works from diverse writers.
\$64,400
1360 Mission Street, 3rd Floor San Francisco, CA 94103
(tel) 415.626.0453,
(fax) 415.626.1138
email: zspace@zspace.org
www.zspace.org

# Music

\$3,193,800

American Bach Soloists presents and records historically informed, virtuoso instrumental and vocal performances of Baroque and early classical music.
\$18,400
44 Page Street, Suite 504
San Francisco, CA 94102
(tel) 415.621.7900,
(fax) 415.621.7920
email: andrew@americanbach.org

Blucs and R&B Music Foundation presents the annual California Blues Festival in Golden Gate Park every Memorial Day.
\$4,800
268 Bush Street, Suite 3812
San Francisco, CA 94104
(tel) 415.810.1867,
(fax) 415.921.2946
email:
blues\_foundation@yahoo.com
www.bobbiewebb.com

The Chamber Music Partnership, Inc., a consortium of three ensembles, performs a repertoire that includes masterpieces by traditional composers as well as modern classical works.

\$9,300

196 Ripley Street
San Francisco, CA 94110
(tel) 415.642.8054
email: chmusic@dnai.com
www.chambermusicpartn.org

Composers, Inc. provides a forum for performance of works by living American composers in its annual concert season.
\$8,200
P.O. Box 194552
San Francisco, CA 94119
(tel/fax) 415.512.0641
email: jeffrey@composersinc.org
www.composersinc.org

Cypress String Quartet is a
"Generation X" string ensemble
dedicated to exploring the standard
sting quartet repertoire as well as
commissioning works from
emerging American composers.
\$13,800
915 Cole Street, # 137
San Francisco, CA 94117
(tel/fax) 415.681.9045
email: sarah@cypressquartet.com
www.cypressquartet.com

Door Dog Music Productions supports and promotes music from various ethnic traditions through a variety of presenting and educational activities, culminating in the annual World Music Festival. \$14,600 236 West Portal Avenue, #164 San Francisco, CA 94127 (tel) 415.553-6272 email: doordogmusic@yahoo.com www.doordog.org

Earplay is a contemporary music ensemble dedicated to performing American music with emphasis on works by Bay Area and lesser-known composers. \$9,200 P.O. Box 192125 San Francisco, CA 94119-2125 (tel) 415.974.9300

email: earplay@earplay-sf.org

www.earplay-sf.org

Encuentro del Canto Popular is an annual fall concert series that presents new music from Latin America.
\$13,800
2958 24th Street
San Francisco, CA 94110
(tel) 415.648.1045,
(fax) 415.648.1046
email: encuentro@accionlatina.org

Golden Gate Men's Chorus is a
42-voice ensemble performing a
variety of concerts in various
venues; repertoire ranges from
classical programs to fully staged
cabaret productions.
\$9,400
116 Eureka Street
San Francisco, CA 94114
(tel) 415.668.4462,
(fax) 415.502.4186
email: chairman@ggmc.org
www.ggmc.org

Golden Gate Performing Arts presents the San Francisco Gay Men's Chorus, Note Bene and Men About Town in repertoires of sacred and secular music from opera to pop. \$58,800 4053 18th Street San Francisco, CA 94114 (tel) 415.865.3650, (fax) 415.865.3655 email: mholland@sfgmc.org www.sfgmc.org



Instituto Pro Música de California supports Coro Hispano de San Francisco, an ensemble of singers and instrumentalists dedicated to the exploration and public performance of folk and art music repertories of Latin America, Spain and Portugal.
\$15,600
295 Sanchez Street
San Francisco, CA 94114-1613
(tel) 415.431.4234,
(fax) 415.431.9234
email: joyce@corohispano.org

Jon Jang Performances is dedicated to the creation and presentation of original works that seek to redefine the interface of jazz, Western classical and Asian musical traditions.
\$11,200
1469 Clay Street
San Francisco, CA 94109
(tel) 415.292.5264,
(fax) 415.474.3670
email: jjang@igc.org

Kronos Quartet performs 20th century works for string quartets, tours internationally and undertakes numerous commissions each year. \$90,100 P.O. Box 225340 San Francisco, CA 94122-5340 (tel) 415.731.3533 email: kronos@kronosarts.com www.kronosquartet.org

"Some American cities talk about arts funding but do little about it. Here in San Francisco we follow the European model which considers arts funding a necessity of urban life, not a luxury."

Roger Boas, former Chief Administrative Officer

The Lamplighters, considered one of the top Gilbert and Sullivan companies in the U.S., performs an annual season of comic opera. \$65,300 P.O. Box 77367 San Francisco, CA 94107 (tel) 415.227.4797, (fax) 415.896.2844 email: info@lamplighters.org www.lamplighters.org

Lesbian/Gay Chorus of San
Francisco, the oldest American
mixed gay/lesbian chorus, annually
produces three full-length choral
concerts of varied repertoire.
\$13,300
584 Castro Street, #486
San Francisco, CA 94114
(tel/fax) 415.861.7067
email: info@lgcsf.org
www.lgcsf.org

Loco Bloco Drumming and Dance Ensemble develops and presents intergenerational art rooted in the music, dance and theater traditions of the Americas, staging three annual productions and sustaining three performing ensembles. \$11,400
450 Church Street, Room 19 San Francisco, CA 94114 (tel) 415.626.5222, (fax) 415.431.2233 email: info@locobloco.org

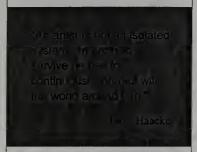
Magnificat, an ensemble of musicians and singers, produces an annual concert series of 17th century works and provides instrumental support to Bay Area professional and community choirs and choral groups.

\$27,600

1168 Page Street
San Francisco, CA 94117
(tel) 415.255.9440,
(fax) 415.503.1936
email: info@magnificatsf.com
www.magnificatsf.com

Mclody of China, an instrumental ensemble, promotes Chinese music with classical roots that reflects the synergy between ancient cultural tradition and the modem American experience. \$21,300 2720 41st Avenue San Francisco, CA 94116 (tel) 415.681.8599, (fax) 415.681.4788 email: info@melodyofchina.com www.melodyofchina.com

Midsummer Mozart Festival, the only major series in the U.S. devoted to Mozart's works, performs six concerts a year and has released a number of recordings.
\$32,200
3661 Buchanan Street, Suite 200
San Francisco, CA 94123
(tel) 415.292.9620,
(fax) 415.292.9622
email: amadeus@midsummermozart.org



New Century Chamber Orchestra is a Grammy Award-nominated ensemble of 18 string musicians dedicated to performing music at the highest level and to expanding audiences through a fresh approach to classical music. \$36,800 665 Third Street, Suite 200 San Francisco, CA 94107 (tel) 415.357.1111, (fax) 415.357.1101 email: info@ncco.org

Noe Valley Chamber Music Series presents monthly Sunday afternoon concerts at the Noe Valley Ministry that feature well-known and emerging chamber music ensembles. \$5,100 1021 Sanchez Street San Francisco, CA 94114 (tel) 415.648.5236 email: information@nvcm.org www.nvcm.org

Noontime Concerts is a free weekly lunchtime classical music series held at St. Patrick's Church in the Yerba Buena Gardens district.
\$16,500
756 Mission Street
San Francisco, CA 94103
(tel) 415.777.3211,
(fax) 415.777.3244
email: nooncon@aol.com
www.noontimeconcerts.org

Old First Concerts presents quality, low-cost chamber music concerts and vocal recitals of contemporary and classical music performed by well-known and local artists.

\$18,800
1751 Sacramento
San Francisco, CA 94109
(tel) 415.474.1608,
(fax) 415.474.6533
email: staff@oldfirstconcerts.org

Omni Foundation for the Performing Arts presents concerts featuring a variety of acoustic guitarists who explore the stylistic range of the instrument.
Performers include some of the finest guitarists in the world as well as promising emerging artists. \$16,300
236 West Portal Avenue, #1
San Francisco, CA 94127
(tel) 415.242.4500, (fax) 650.726.9440
email: omni@omniconcerts.com

Other Minds presents one of the country's leading avant-garde music festivals, featuring composers and artists from around the globe in concerts, workshops and panel discussions. \$37,900 333 Valencia Street, Suite 303 San Francisco, CA 94103 (tel) 415.934.8134, (fax) 415.934.8136 email: otherminds@otherminds.org www.otherminds.org

professional chamber orchestra, emphasizes music from the classical era augmented by selections from other genres, including contemporary pieces. \$22,000 210 Post Street, Suite 502 San Francisco, CA 94108 (tel) 415.989.6873 email: info@pacificchambersymphony.org www.pacificchambersymphony.org

Pacific Chamber Symphony, a

Paul Dresher Ensemble creates, performs and tours contemporary music and interdisciplinary music theater exploring issues from today's complex culture.
\$51,900
333 Valencia Street, Suite 301
San Francisco, CA 94103
(tel) 415.558.9540,
(fax) 510.834.4140
email:pauld@dresherensemble.org

People in Plazas presents free summer concerts by local musicians in outdoor locations downtown.
\$23,000
870 Market Street, #456
San Francisco, CA 94102
(tel) 415.362.2500,
(fax) 415.362.6128
email: msadv@pacbell.net
www.marketstreet.citysearch.com

Philharmonia Baroque Orchestra recreates 17th and 18th century music on original instruments in local, national and international concerts.
\$119,600
180 Redwood Street, Suite 200
San Francisco, CA 94102
(tel) 415.252.1288,
(fax) 415.252.1488
email: info@philharmonia.org



Pocket Opera performs witty original English translations of neglected chamber operas. \$37,200 965 Mission Street, Suite 210 San Francisco, CA 94103 (tel) 415.972.8930, (fax) 415.348.0931 email: info@pocketopera.org

Rova:Arts explores musical possibilities through commissioned works presented at annual concerts.
\$18,400
333 12th Street
San Francisco, CA 94103
(tel) 415.487.1701,
(fax) 415.487.1501
email: info@rova.org
www.rova.org

San Francisco Bach Choir performs the choral literature of Bach and other classical composers. \$27,700 3145 Geary, # 210 San Francisco, CA 94118 (tel) 415.441.4942, (fax) 415.922.2819 www.sfbach.org

San Francisco Boys Chorus musically trains boys, 5 to 13 years old, who regularly perform in concerts throughout the Bay Area, sing with the San Francisco Opera and Symphony and tour internationally. \$50,600 801 Portola Drive, #104 San Francisco, CA 94127-1234 (tel) 415.665.2330, (fax) 415.665.9304 email: contact@sfbc.org



San Francisco Chamber Singers, a professional vocal ensemble, presents a wide-ranging repertoire from choral classics to new music. \$13,800 P.O. Box 15576 San Francisco, CA 94115-0576 (tel) 415.771.3352, (fax) 415.276.4564 email: sfcs@sfchambersingers.org www.sfchambersingers.org

San Francisco Chanticleer is an all-male chorus acclaimed for its artistry and versatility, which performs local, national and international concerts.
\$118,400
1182 Market Street, Suite 216
San Francisco, CA 94102
(tel) 415.252.8589,
(fax) 415.252.7941
email: info@chanticleer.org

San Francisco Choral Artists is a chamber ensemble dedicated to the performance of choral masterpieces of all eras, styles and regions.
\$5,500
PMB 344, 601 Van Ness Avenue, #E
San Francisco, CA 94102
(tel) 415.979.5779
email: info@sfca.org
www.sfca.org

San Francisco Choral Society, a 200-member community chorus, specializes in large choral works for chorus and orchestra. \$25,700 236 West Portal Avenue, Suite 775 San Francisco, CA 94127 (tel) 415.566.8425 www.sfchoral.org

San Francisco Conservatory of Music, a fully accredited music college, produces the "Sing-It-Yourself-Messiah" and year-round faculty and student concerts. \$92,000
1201 Ortega Street
San Francisco, CA 94122
(tel) 415.759.3400,
(fax) 415.759.3488
email: cjp@sfcm.edu
www.sfcm.edu

San Francisco Contemporary
Music Players, one of the oldest
ensembles performing
contemporary music, presents a
concert season at the Yerba Buena
Center for the Arts.
\$41,400
55 New Montgomery, Suite 708
San Francisco, CA 94105
(tel) 415.278.9566,
(fax)
email: info@sfcmp.org
www.sfcmp.org

San Francisco Girls Chorus features more than 325 7-18 year-olds, who perform in formal solo concerts, with the City's Opera and Symphony at civic events, on recordings and on national/international tours. \$72,900 P.O. Box 15397 San Francisco, CA 94115-0397 (tel) 415.673.1511, (fax) 415.673.0639 email: info@sfgirlschorus.org

San Francisco Gu-Zheng Music Society presents concerts featuring the gu-zheng, a type of flat harp, and other ancient Chinese instruments. \$5,500 450 2nd Avenue San Francisco, CA 94118 (tel) 415.751.6549 email: info@guzheng.org

SFJAZZ (San Francisco Jazz
Organization) presents world-class
live jazz concerts year-round,
including such annual productions
as the San Francisco Jazz
Festival, SFJAZZ Spring Season
and SFJAZZ Free Outdoors.
\$131,500
3 Embarcadero Center, Lobby
Level
San Francisco, CA 94111
(tel) 415.398.5655,
(fax) 415.398.5569
email: rkline@sfjazz.org
www.sfjazz.org

The world of reality has its limits; the world of imagination is boundless."

Jean-Jacques Rousseau

San Francisco Live Arts presents a series of performances primarily at the Noe Valley Ministry that ranges from music to theater works to performance art. \$15,100 1021 Sanchez Street San Francisco, CA 94114 (tel) 415.454.4665, (fax) 415.454.5238 www.noevalleymusicseries.com

San Francisco Lyric Opera presents works from the classical operatic repertoire, with accompaniment and theatrical staging. The company's motto is "grand opera at affordable prices." \$7,300 631 O'Farrell Street, #1604 San Francisco, CA 94109 (tel) 800.919.8088, 415.459.3497 email: info@sflyricopera.org www.sflyricopera.org

San Francisco Opera is a worldrenowned company that presents regular seasons of classic and contemporary works featuring internationally acclaimed artists and productions; the Opera also provides artist training and outreach programs. \$862,900 301 Van Ness Avenue San Francisco, CA 94102 (tel) 415.861.4008. (fax) 415.861.7148 email: ljames@sfopera.com, ccrittenden@sfopera.com www.sfopera.com

San Francisco Symphony, acknowledged as one of the seven best U.S. orchestras, plays a ninemonth season, tours nationally and internationally and sponsors a Youth Orchestra and annual classical music festivals. \$827,000
Davies Symphony Hall 201 Van Ness Avenue San Francisco, CA 94102 (tel) 415.552.8000, (fax) 415.431.6857 email: messages@sfsymphony.org www.sfsymphony.org

San Francisco Taiko Dojo promotes the study and performance of traditional and contemporary Japanese drumming, music and dance through local Taiko festivals and international tours. \$32,200
1581 Webster Street, Suite 201
San Francisco, CA 94115 (tel/fax) 415.928.2456 email: taiko@veriomail.com www.taikodojo.org

Slavyanka Chorus is a group of 36 male singers who perform a cappella music of the former Soviet Union and Eastern Europe. \$7,500 9 Tioga Avenue San Francisco, CA 94134-2240 (tel) 415.979.8690 email: androssl@ix.netcom.com www.slavyanka.org

"Decades ago San Francisco institutionalized the idea that the arts are not only a financially viable, lucrative and significant industry but that they are also the soul of the City. Today's arts community is proof positive of the wisdom of that concept. It is important to honor the visionaries that started Grants for the Arts and the San Francisco arts and cultural organizations that keep that vision alive."

Berta Concha, Chair of GFTA Citizens Advisory Committee

# Theater

\$1,348,200

Actors Theatre, an ensemble company, presents an eclectic mix of off-Broadway, classical and new plays in its Theater District venue. \$12,000 533 Sutter Street San Francisco, CA 94102 (tel) 415.296.9182 email: information@actorstheatresf.org

AfroSolo Theatre Company promotes and presents the experiences of African Americans in solo performances of theater, dance, poetry and music. \$9,200 762 Fulton Street, Suite 307 San Francisco, CA 94102 (tel) 415.771.2376, (fax) 415.346.9344 email: thomas@afrosolo.org www.afrosolo.org



American Conservatory Theater, considered one of the finest U.S. regional theaters, performs plays ranging from world classics to contemporary premieres. \$437,000
30 Grant Avenue, 6th Floor San Francisco, CA 94108-5800 (tel) 415.834.3200, (fax) 415.834.3360 email: cmccue@act-sfbay.org www.act-sfbay.org

Asian American Theater Company presents classical and contemporary works by Asian American playwrights.
\$37,700
690 Fifth Street, Suite 211
San Francisco, CA 94107
(tel) 415.543.5738,
(fax) 415.543.5638
email: slim@asianamericantheater.org
www.asianamericantheater.org

Bay Area Theatresports, a leader in performing an extraordinary variety of improvisational theater, performs everything from Theatresports to improvised Shakespeare and Broadway musicals.
\$19,400
Fort Mason Center, Bldg. B
San Francisco, CA 94123
(tel) 415.474.6776,
(fax) 415.282.8771
www.improv.org

Campo Santo is an award-winning theater ensemble performing culturally diverse works that explore contemporary issues. \$8,100 Intersection for the Arts 446 Valencia Street San Francisco, CA 94103 (tel) 415.267.3956, (fax) 415.626.1636 email: info@theintersection.org www.theintersection.org

Encore Theatre Company offers innovative stage presentations of rarely produced drama that fosters social awareness and affirms the diversity of the human experience. \$8,200 588 Sutter Street, #116 San Francisco, CA 94102 (tel) 415.821.4849, (fax) 415.401.7333 www.encoretheatreco.org

Eureka Theatre Company produces its own season of contemporary plays and presents work from other disciplines and touring productions in its downtown theater. \$35,800 215 Jackson Street San Francisco, CA 94111 (tel) 415.788.7469 www.eurekatheatre.org

EXIT Theatrc produces fully staged experimental plays, absurdist classics and performance art featuring multicultural artists at its two spaces in the downtown/Tenderloin community. \$55,200
156 Eddy Street
San Francisco, CA 94102
(tel) 415.931.1094, (fax) 415.931.2699
email: mail@sffringe.org
www.sffringe.org

42nd Street Moon is a musical theater company dedicated to restoring, preserving and presenting works by 20th century American composers and lyricists in staged concert performances. \$41,400 601 Van Ness Ave, #E3621 San Francisco, CA 94102 (tel) 415.255.8205, (fax) 415.626.4029 email: info@42ndstmoon.org www.42ndstmoon.org

La Pocha Nostra, a multidisciplinary, multimedia company created by performance artist Guillermo Gomez-Peña, explores the cultural "borders" between languages, cultures, technology and art. \$19,800
2940 16th Street, #110
San Francisco, CA 94103
(tel) 415.701.7385, (fax) 415.863.2160
email: pochnostra@aol.com
www.pochanostra.com

Lorraine Hansberry Theatre, a premier West Coast Black theater, presents plays by leading African American playwrights and a play reading series featuring new works.
\$60,700
555 Sutter Street, Suite 305
San Francisco, CA 94102
(tel) 415.288.0336,
(fax) 415.288.0353
email: lhtsf@aol.com
www.lorrainehansberrytheatre.com

Magic Theatre is recognized internationally for the development and production of new works by American writers.
\$82,800
Fort Mason Center, Bldg. D
San Francisco, CA 94123
(tel) 415.441.8001,
(fax) 415.771.5505
email: info@magictheatre.org
www.magictheatre.org

New Conservatory Theatre Center is a performing arts complex and professional theater arts school. GFTA funds support the Arts Kaleidoscope Series and similar public programming. \$64,700
25 Van Ness Avenue, Lower Lobby San Francisco, CA 94102 (tel) 415.861.4914, (fax) 415.861.6988 email: email@nctcsf.org

New Pickle Family Circus
Productions, based in the ancient
art of Chinese acrobatics, feature
clowning, music, dance and
movement.
\$65,900
755 Frederick Street
San Francisco, CA 94117
(tel) 415.759.8123,
(fax) 415.759.8644
email: sfsca@circuscenter.org
www.circuscenter.org

Phoenix Arts Association Theatre presents new and often unperformed scripts, original adaptations of American, British and European writers by Bay Area artists as well as premieres of works by the West Coast Playwrights Alliance at two downtown theaters.
\$10,400
138 Carl Street
San Francisco, CA 94117
(tel) 415.759.7696,
(fax) 415.664.5001
email: lbaf23@aol.com

San Francisco Mime Troupe, San Francisco's oldest professional theater company, is recognized internationally as the foremost performer of political theater in the U.S. \$73,600 855 Treat Avenue San Francisco, CA 94110-2723 (tel) 415.285.1717, (fax) 415.285.1290 email: office@sfmt.org

San Francisco Shakespeare
Festival presents free
Shakespeare plays in Golden Gate
Park each summer.
\$75,600
1360 Mission Street, 3rd Floor
San Francisco, CA 94103
(tel) 415.422.2222,
(fax) 415.626.1138
email: sfshakes@sfshakes.org
www.sfshakes.org

Shadowlight Productions is inspired by the ancient Indonesian art of shadow puppetry, featuring actors and puppeteers telling stories and myths in black and white shadows projected upon a giant screen.

\$33,300

22 Chattanooga Street
San Francisco, CA 94114
(tel) 415.648.4461,
(fax) 415.641.9734
email: info@shadowlight.com
www.shadowlight.com

El Teatro de la Esperanza produces bilingual work based upon the Chicano experience and tours nationally. \$22,000 P.O. Box 40578 San Francisco, CA 94140-0578 (tel) 415.255.2320, (fax) 415.255.8031 email: esperanza@energy-net.org

Theatre of Yugen is the only company in the U.S. to produce exclusively Noh and Kyogen works based on the historic Japanese style.
\$25,400
2840 Mariposa Street
San Francisco, CA 94110
(tel) 415.621.0507,
(fax) 415.621.0223
email: info@theatreofyugen.org
www.theatreofyugen.org

Theatre Rhinoccros develops and produces original works that examine the personal lives and social concerns of the Gay, Lesbian, Bisexual and Transgender communities. \$69,000 2926 16th Street San Francisco, CA 94103 (tel) 415.552.4100, (fax) 415.558.9044 email: john@therhino.org

Thick Description produces original adaptations of classics and new theater works. \$24,000 1695 18th Street San Francisco, CA 94107 (tel) 415.401.8081 www.thickdescription.org

A Traveling Jewish Theatre creates original theater works based on the humanistic values of Jewish culture and tradition. \$57,000 323 Geary Street, Suite 415 San Francisco, CA 94102 (tel) 415.399.1809, (fax) 415.399.1844 email: steven@atjt.com

# Visual Arts

\$1,872,600

African American Historical and Cultural Society exhibits historical memorabilia, primarily of African American culture in Northern California, maintains an art gallery and sponsors cultural activities. \$46,000 Fort Mason, Building C Suite 165 San Francisco, CA 94123 (tel/fax) 415.441.0640 www.fortmason.org/museums/

ArtSpan/Open Studios of San
Francisco features nonjuried works
of more than 700 local artists
exhibited at artists' studios
throughout the City for four
weekends in October.
\$31,400
934 Brannan Street
San Francisco, CA 94103
(tel) 415.861.9838,
(fax) 415.431.4575
email: info@artspan.org
www.artspan.org

California College of the Arts, a leading local educational institution, presents public lectures, symposia and exhibitions featuring internationally renowned artists, designers, architects and multimedia experts.
\$46,000
1111 Eighth Street
San Francisco, CA 94107
(tel) 415-703-9506,
(fax) 415.703.9537
email: courtney\_fink@ccac-art.edu

Cartoon Art Museum is one of two museums in the country dedicated to exhibiting original cartoon art. \$34,900 655 Mission Street San Francisco, CA 94105 (tel) 415.227.8666, (fax) 415.243.8666 email: office@cartoonart.org

Chinese Culture Foundation presents contemporary Chinese and Chinese American exhibitions that tour nationally, administers outreach programs and produces the annual Spring Festival of Chinese Crafts.

\$90,100
750 Kearny Street, 3rd Floor San Francisco, CA 94108
(tel) 415.986.1822,
(fax) 415.986.2825
email: info@c-c-c.org

"It is impossible for ideas to compete in the marketplace if no forum for their presentation is provided or available."

Thomas Mann

Chinese Historical Society of America collects, preserves and exhibits art, artifacts and archives reflecting the experiences and contributions of Chinese people in America through the Chinese American National Museum, Learning Center, publications, lectures, events and tours. \$32,200 965 Clay Street San Francisco, CA 94108 (tel) 415.391.1188, (fax) 415.391.1150 email: info@chsa.org www.chsa.org

Exploratorium is a museum of science, art and human perception that works with local, national and international artists to present hands-on exhibits, film programs, special exhibitions and public programming.
\$425,000
3601 Lyon Street
San Francisco, CA 94123
(tel) 415.563.7337,
(fax) 415.561.0307
www.exploratorium.edu

Galería de là Raza presents the contemporary work of Bay Area Latino/Chicano artists, musicians and theater groups.
\$44,100
2857 24th Street
San Francisco, CA 94110
(tel) 415.826.8009,
(fax) 415.826.6235
email: info@galenadelaraza.org
www.galenadelaraza.org

GLBT Historical Society fosters the recovery, preservation, presentation and understanding of lesbian, bisexual, transgender and gay culture through exhibits, an oral history project, public readings and other events.

\$39,300

973 Market Street, #400

San Francisco, CA 94103
(tel) 415.777.5455,
(fax) 415.777.5576
email: susan@glbthistory.org
www.glhs.org

The Mexican Museum preserves and exhibits Mexican and Mexican American art and culture of preconquest, colonial and folk origin.
\$92,900
Fort Mason Center, Bldg. D
San Francisco, CA 94123
(tel) 415.202.9700,
(fax) 415.441.7683
email: info@mexicanmuseum.org
www.mexicanmuseum.org

Musco ItaloAmericano researches and displays artwork of all media by Italian and Italian American artists.
\$36,800
Fort Mason Center, Bldg. C
San Francisco, CA 94123
(tel) 415.673.2200,
(fax) 415.673.2292
email: museo@firstworld.net
www.museoitaloamericano.org

Museum of Craft and Folk Art exhibits contemporary American craft and folk art of cultures from around the world. \$55,200
Fort Mason Center, Bldg. A San Francisco, CA 94123 (tel) 415.775.0991, (fax) 415.775.1861 email: miriam@mocfa.org



Precita Eyes Mural Arts Center sponsors weekly mural walks throughout the Mission, the annual Mural Awareness Week and gallery exhibitions.

\$35,900
2981 24th Street
San Francisco, CA 94110
(tel) 415.285.2287,
(fax) 415.920.0592
email: pem@precitaeyes.org
www.precitaeyes.org

San Francisco Art Institute teaches and supports West Coast trends in all arts from painting to video. GFTA support is for arts exhibitions and visitor-oriented programming. \$81,800 800 Chestnut Street San Francisco, CA 94133 (tel) 415.749.4549, (fax) 415.749.1951 email: president@sfai.edu www.sfai.edu

San Francisco Camerawork presents exhibitions, lectures and workshops on contemporary fine art photography. \$44,100 1246 Folsom Street San Francisco, CA 94103 (tel) 415.863.1001, (fax) 415.863.1015 email: sfcamera@sfcamerawork.org

San Francisco Jewish Museum (formerly the Magnes Museum) explores the ideas, values and artistic expression of Jewish culture and the experience of the Jewish people as an invaluable lens through which to understand the world. The museum is for people of all backgrounds, beliefs and ages. \$88,000 166 Geary, Suite 1500 San Francisco, CA 94108 (tel) 415.591.8800, (fax) 415.591.8815 email: info@jewishmuseum.org

San Francisco Museum and Historical Society preserves and exhibits artifacts of San Francisco history from the Gold Rush to the present.
\$36,800
P.O. Box 420569
San Francisco, CA 94142
(tel) 415.537.1105,
(fax) 415.537.1108
email: info@sfhistory.org

www.jewishmuseumsf.org

San Francisco Museum of Modern Art organizes various exhibitions, many touring internationally, and is renowned for its collection of German Expressionists, French Fauves, Surrealists and 20th century photographers.
\$513,300
151 Third Street
San Francisco, CA 94103
(tel) 415.357.4000,
(fax) 415.357.4037
email: csumner@sfmoma.org

San Francisco Performing Arts
Library & Muscum is the archives
of the Bay Area performing arts
legacy. Funds support public
exhibitions and lecture series.
\$42,700
401 Van Ness Avenue
Veterans Building, 4th Floor
San Francisco, CA 94102
(tel) 415.255.4800,
(fax) 415.255.1913
email: info@sfpalm.org
www.sfpalm.org

Southern Exposure provides alternative exhibition space for very large-scale works, installations and performances of Bay Area artists.
\$33,100
401 Alabama Street
San Francisco, CA 94110
(tel) 415.863.2141,
(fax) 415.863.1841



email: soex@soex.org www.soex.org

Visual Aid: Artists for AIDS
Relief assists the work of
professional visual artists living
with AIDS and other lifethreatening illnesses through an
integrated body of services. GFTA
supports public exhibitions and the
Voucher Fund, a regranting
program for eligible visual artists.
\$23,000
733 Market Street, Suite 600
San Francisco, CA 94103
(tel) 415.777.8242,
(fax) 415.777.8240
email: visaid@visualaid.org
www.visualaid.org

# Annual Celebrations/ Parades

\$552,900

Aloha Festival, an annual two-day celebration, features the traditional and contemporary folk arts of Polynesians, Micronesians and Melanesians.
\$10,100
Pacific Islanders' Cultural Association
1016 Lincoln Boulevard, #5
San Francisco, CA 94129
(tel) 415.281.0221
email: info@pica-org.org
www.pica-org.org



Cherry Blossom Festival culminates a two-week celebration held in Japantown every April that offers Japanese arts and cultural exhibits, performances, demonstrations, contests, food and games. \$43,500
Northern California Cherry Blossom Festival 1759 Sutter Street San Francisco, CA 94115 (tel) 415.931.6295, x.111, (fax) 415.776.4402 email: tsuji@hokubei.com

Chinese New Year Festival & Parade, an annual celebration in honor of the Lunar New Year, is one of the City's largest and most colorful events.
\$77,200
Chinese Chamber of Commerce 730 Sacramento Street
San Francisco, CA 94108
(tel) 415.391.9680,
(fax) 415.986.1933
email: info@chineseparade.com

Columbus Day Celebration, sponsored by the City's Italian American community, caps a month-long celebration with a parade, a pageant depicting Columbus' landing and the ceremonial blessing of the fishing fleet.
\$43,500
678 Green Street
San Francisco, CA 94133
(tel) 415.434.1492,
(fax) 415.923.0902
email: info@sfcolumbusday.org

Comcdy Day is a free event held in August at Sharon Meadows in Golden Gate Park, featuring diverse local and national comedians.
\$6,400
P.O. Box 21301
Oakland, CA 94620-0301
(tel) 415.339.8050
email: info@comedyday.com
www.comedyday.com

San Francisco Dyke March is the largest annual lesbian event in the world, held on the evening before the LGBT Pride Parade in July. GFTA supports the cultural event at Dolores Park that features women poets, comediennes, singers and local all-female bands. \$4,800 1268 Vermont Street San Francisco, CA 94110 (tel) 415.241.8882 email: info@dykemarch.org www.dykemarch.org

El Grito Ccremony presents music and dancing by local and Mexican mariachis and folclórico companies to commemorate Mexican Independence Day. \$9,100 P.O. Box 40001 San Francisco, CA 94140 (tel) 415.661.6296 email:

Ficsta on the Hill celebrates
Bernal Helghts, one of San
Francisco's most diverse
neighborhoods, each fall by
presenting San Francisco's bestknown local bands and performing
groups in a family-oriented event
that also features crafts and ethnic
foods.
\$7,300
515 Cortland Avenue
San Francisco, CA 94110
(tel) 415.206.2140,
(fax) 415.648.0793
email: akinsey@bhnc.org

Filipino American Arts Exposition showcases traditional and contemporary arts reflecting Filipino hentage in an annual outdoor festival featuring a parade as well as performances, crafts, exhibitions and ethnic foods. \$18,200 953 Mission Street, #21 San Francisco, CA 94103 (tel) 415.348.8714, (fax) 415.348.8901 email: luzdleon@aol.com

Folsom Street Fair, an annual South of Market event, is the largest celebration of alternative lifestyles in the United States. \$12,100 584 Castro Street, Suite 553 San Francisco, CA 94114 (tel) 415.861.3247, (fax) 415.861.2312 email: smmile@folsomstreetfair.com www.folsomstreetfair.com

Bisexual Transgender Pride
Parade includes more than 200
bands, floats and contingents
celebrating the full expression of
LGBT culture.
\$77,200
1230 Market Street, #421
San Francisco, CA 94102
(tel) 415.864.3733,
(fax) 415.864.5889
email: info@sfpride.org
www.sfpride.org

San Francisco Lesbian Gay

Min-Sok Festival, an annual celebration of Korean arts and culture, is produced by the Korean Center.
\$10,100
Korean Center, Inc.
1362 Post Street
San Francisco, CA 94109
(tel) 415.441.1881,
(fax) 415.885.4155
email: info@koreannet.org
www.koreannet.org

Carnaval San Francisco/Mission Neighborhood Centers is a twoday Mission District festival of cultural and community groups culminating in a parade, which is considered the largest multicultural outdoor parade/festival on the West Coast. \$103,900 362 Capp Street San Francisco, CA 94110 (tel) 415.206.7747, (fax) 415.647.6911 email: sryago@aol.com www.sfmission.com/MNC/MNCHO MF.html

Nihonmachi Street Fair, a two-day festival in Japantown, features cultural exhibitions, performances, food, crafts and information on social services.
\$15,100
P.O. Box 15099
San Francisco, CA 94115-5099
(tel) 415.771.9861
email:mail@nihonmachistreetfair.or g
www.nihonmachistreetfair.org



Russian Festival, presented by the Russian Center of San Francisco, is a two-day event celebrating the diversity of Russian culture through performances, crafts demonstrations, food and delicacies. \$9,200 2450 Sutter Street San Francisco, CA 94115 (tel/fax) 415.921.7631 www.russiancentersf.com

St. Patrick's Day Parade, one of the City's oldest and largest parades, features Bay Area bands, drill teams and floats. \$24,400 United Irish Societies of San Francisco P.O. Box 16026 San Francisco, CA 94116 (tel/fax) 415.584.7941 email: info@uissf.org www.uissf.org

Samoan Flag Day celebrates American Samoa's annexation to the U.S. with traditional arts, sports contests and ethnic food. \$13,800 P.O. Box 12549 San Francisco, CA 94112 (tel) 415.338.7239, (fax) 415.338.3880 email: malejr@sfsu.edu

San Francisco Chinatown Autumn Moon Festival, a two-day festival celebrated in Chinatown every September, features authentic Chinese arts, crafts, performances and food.
\$27,800
667 Grant Avenue
San Francisco, CA 94108
(tel/fax) 415.982.6306
email: info@moonfestival.org

San Francisco Youth Arts Festival is a 10-day, indoor/outdoor citywide collaboration and multicultural celebration featuring youth performances and a visual arts exhibition of more than 1000 works at Zeum and Yerba Buena Gardens.

\$21,100

\$21,100 2550 25th Avenue San Francisco, CA 94116 (tel) 415.759.2916, (fax) 415.759.2874 email: shindma@muse.sfusd.edu www.youtharts.org

The Third Street Faire, occurring in Bayview/Hunter's Point in July, provides positive exposure to African American culture by showcasing community performance, arts, crafts and educational and social service information.
\$6,200
3450 Third Street, Building 1C 3rd Floor
San Francisco, CA 94124
(tel) 415.647.0662,
(fax) 415.647.8322

Vietnamese Lunar New Year, also known as Tet, is an annual event held in San Francisco's Tenderloin District to mark the arrival of the lunar new year and to celebrate the Vietnamese and Southeast Asian communities.

\$11,900 766 Geary Street San Francisco, CA 94109 (tel) 415.351.1038, (fax) 415.351.1039 email: vietcommunityca@yahoo.com

# Tourist-Support Organizations

\$260,100

Bay Area Celebrates National
Dance Week, a group effort by
dance administrators, artists,
choreographers, dance critics and
funders to attract audiences, offers
a series of events that bring
attention to the contributions of the
Bay Area dance community.
\$10,100
Dancers' Group
3252A 19th Street
San Francisco, CA 94110
(tel) 415.920.9181
email: dg@dancersgroup.org

City Guides conducts free, yearround walking tours of the City's culturally diverse neighborhoods. \$11,100 Main Library, 100 Larkin Street San Francisco, CA 94102 (tel) 415.557.4266, (fax) 415.557.4239 email: tours@sfcityguides.org www.sfcityguides.org

International Diplomacy Council is the only agency in the City that serves official travelers, provides foreign guests with information on the City's cultural resources, coordinates professional appointments and offers hospitality services.

\$45,200
312 Sutter Street, Suite 402

San Francisco, CA 94108 (tel) 415.986.1388, (fax) 415.986.4701 email: info@diplomacy.org www.diplomacy.org KPOO-FM Radio is the City's only African American-controlled radio station. Activities partially supported by GFTA include promotional interviews with local artists, dramatic readings and live broadcast of Board of Supervisors meetings.

\$26,000
P.O. Box 423030
San Francisco, CA 94142
(tel) 415.346.5373,

(fax) 415.346.5173

www.kpoofmsf.com

email: info@kpoo.com

Redwood Empire Association promotes San Francisco and Northern California counties through two visitor centers that offer trip counseling, publications and information on tours. \$46,000 California Welcome Center Pier 39, 2nd Level San Francisco, CA 94133 (tel) 800-200-8334 email: info@redwoodempire.com www.redwoodempire.com

San Francisco Architectural
Heritage conducts tours of the
Haas-Lilienthal House and
Heritage Walks.
\$44,400
2007 Franklin Street
San Francisco, CA 94109
(tel) 415.441.3000
email: info@sfheritage.org
www.sfheritage.org

Theatre Bay Area is the largest regional theater service organization in North America. GFTA supports the advertising and marketing of the TIX booth at Union Square. \$52,100 870 Market Street, Suite 375 San Francisco, CA 94102 (tel) 415.430.1140, (fax) 415.430.1145 www.theatrebayarea.org

USO of Northern California operates a lounge at the San Francisco International Airport and a center in downtown San Francisco that serve as resources for military visitors and their families. \$25,200 Mezzanine Level/South Terminal San Francisco International Airport San Francisco, CA 94128 (tel) 650.761.4611, (fax) 650.742.6747 www.uso-center.org

# Cultural Centers

\$376,352

Supports operations, programming and maintenance of the four Cityowned cultural centers: Bayview Opera House Ruth Williams Memorial Theater, African American Art and Culture Complex, South of Market Cultural Center and Mission Cultural Center for Latino Arts.

# Civic Events

\$190,800

Cinco de Mayo is an annual event in the City's Mission District that celebrates the historical battle of Puebla in Mexico and features Mexican music, dance, arts, food as well as the infusion of Latin American and Chicano artistry into the local culture. \$27,600

"Always leave anough time in your life to do something that makes you happy, satisfied, even oyous. That has more of an effect on economic wellbeing than any other single factor."

Paul Hawker

Golden Gate Park Band has played free concerts every Sunday in Golden Gate Park since 1882. \$85,500 McLaren Lodge 501 Stanyan Street San Francisco, CA 94117 (tel) 510.530.0814 email: mwirgler@ousd.k12.ca.us www.mindspring.com/~nemoyten/g pb/Home.html

Halloween is an annual event in the Castro District, featuring musical performances and other entertainment. Celebrants come from all over the Bay Area. \$27,600

Juneteenth Festival is an annual event celebrating Emancipation and African American culture. \$20,200

Martin Luther King, Jr. Birthday Observance, the largest such observance on the West Coast, is a Northern California regional effort featuring a freedom train, march and ceremonies at Yerba Buena Gardens.
\$19,300
330 Ellis Street #407
San Francisco, CA 94102
email: jkeysguidry@ncsdc.org

Memorial Day Ceremony includes services at Lands End, St. Mary's Square and the National Cemetery at the Presidio. \$5,000 Veterans War Memorial Building 401 Van Ness Avenue, Room 127 San Francisco, CA 94102

Veterans Day Parade is a traditional event presented by the Disabled American Veterans, Veterans of Foreign Wars and the American Legion. \$12,400 Veterans War Memorial Building 401 Van Ness Avenue, Room 127 San Francisco, CA 94102 (tel) 415.982.3417

(tel) 415.982.3417

# Grants for the Arts Programs -Continued

# Arts and Tourism—A Partnership with the San Francisco Convention and Visitors Bureau

Grants for the Arts established the first Arts and Tourism Program in the United States in 1989 with the goal of promoting San Francisco as a cultural destination to travel industry professionals, including tour wholesalers, travel agents, convention planners and others. In 1991 the San Francisco Convention and Visitors Bureau became the first agency to incorporate an Arts and Tourism office as a crucial part of its marketing to visitors and business travelers. Since then, the Arts and Tourism program has worked to increase visitor attendance at arts events. A recent notable project is the production of an in-flight promotional video for United Airlines, "San Francisco is all about the Arts," which will play on westbound domestic and transatlantic flights, reaching more than a million passengers monthly. Another is the 2002-2003 VIP Cultural Passport, a special promotional package distributed to travel trade professionals, meeting planners and media professionals who visit San Francisco and influence destination decisions. Helping visitors experience and appreciate San Francisco's famous diversity is "Diverse City Destinations" (www.destinationsf.com), a series of ten self-guided tour itineraries that immerse the visitor in the best of San Francisco's culture, ethnic heritage and arts.

#### San Francisco Arts Monthly

A project of Grants for the Arts, San Francisco Arts Monthly is an outreach publication to San Francisco visitors. It is provided free to hotel guests and concierges and is distributed in theater lobbies, Moscone Center, restaurants and cafes, bookstores and other targeted locations in San Francisco.

According to a study recently completed by Dance USA, commissioned by the Bay Area foundation community:

"Arts Monthly has been a huge success in building audiences. This publication, started by Grants for the Arts as a tool for concierges, lists arts events for each month. When editors arranged to insert the publication in the New York Times in the first Sunday of each month artists started advertising in it, the perception was that the artists were in the New York Times. The cost of producing it is relatively low. And it raised the visibility and credibility of dance."

#### SFArts.org

How do artists and audiences take advantage of new Web technology and the Internet to promote the arts in San Francisco? This has been the topic of discussion by Grants for the Arts and its constituent groups for a number of years. As part of GFTA's mandate, linking its activities to attract visitors to San Francisco, GFTA has led the way in creating a searchable clutter-free database of San Francisco arts offerings on the web with the 2001 launch of SFArts.org. This online calendar is quickly becoming a widespread and indispensable tool for anyone, anywhere who is interested in the arts in San Francisco.



Organizations that receive GFTA support are listed on the site. Each group has been invited to create a reciprocal link to SFArts.org so that visitors can go directly to an

arts group's Web site and get more details about program offerings.

Thousands of promotional cards that feature the Web address have been distributed through the San Francisco Convention and Visitors Bureau, on-site at various locations in San Francisco as well as online to individuals and groups interested in visiting the City. SFArts.org bookmarks have also been placed at the California State Fair, in theater lobbies, bookshops and cafes or stuffed into programs and newsletters. Radio and print ads, BART signs and more have promoted the site, which is now ranked No. 1 on most of the country's top search engines.

#### **Voluntary Arts Contribution Fund (VACF)**

Sometimes described as "the little grants that make a big difference," the Voluntary Arts Contribution Fund was established in 1984. The VACF is an innovative program that allows San Francisco property taxpayers and others to add a tax-deductible contribution to their biannual tax payments. Since GFTA began administering the program in 1984, almost \$1,000,000 has been disbursed to arts organizations for small capital improvements, facilities maintenance and equipment acquisition.

San Francisco arts and cultural organizations that received 2003 VACF funding are as follows:

42nd Street Moon	\$2,900 for stage curtains
Abada Capoeira	\$3,600 for computer equipment, outdoor lighting and signage
Afro Solo	. \$2,000 for computer equipment
Asian American Dance Performances	\$1,700 towards the purchase of computer equipment
BATS Improv	\$3,700 for upgrades on the theatre's lighting system
Big Moves	\$900 towards the purchase of a new computer
California Historical Society	. \$1,000 for fire safety improvements
Chitresh Das Dance Company	\$1,500 for foot microphones
Company Chaddick	\$3,600 towards the purchase of a sprung dance floor
Contraband	\$3,600 towards a computer and digital video camera
Counterpulse	\$3,900 for risers
Creativity Explored	\$4,800 towards ADA compliant facilities upgrades
Dandelion Dance Theater	\$3,200 towards the purchase of a video projector
Exit Theater	\$2,000 for computer equipment
Fools Fury Theater Company	\$2,900 to purchase a portable, stand-alone lighting system
Footloose Dance Company	\$4,800 for fireproof curtains, lighted exit signs and electrical upgrades
Intersection for the Arts	\$2,900 to purchase new theater seats
Jon Sims Center for the Arts	\$2,700 for fire safety upgrades
Lamplighters Musical Theater	\$3,600 towards the renovation of an office/rehearsal/storage space
Lesbians in the Visual Arts	\$2,900 to purchase a new computer and peripheral equipment
Lobster Theater Project	\$2,000 towards the purchase of a video projector and video deck
Lorraine Hansberry Theater	\$2,900 for safety upgrades
Magic Theater	\$4,300 to address fire and safety code violations
New Langton Arts	\$2,900 for computer equipment
Phoenix Arts Association Theater	\$3,400 to correct safety code violations and lighting system upgrades
Queer Latino Artists Coalition	\$2,900 for computer equipment
Sail San Francisco	\$2,600 for a high-performance copier
San Francisco Contemporary Music Players .	. \$2,900 to purchase electronic music equipment
San Francisco Mime Troupe	.\$900 for an industrial caliber sewing machine
Society for Art Publications of the Americas	\$1,100 for seating upgrades
Southern Exposure	\$2,900 towards security upgrades
Streetside Stories	\$1,800 towards new computer equipment
The LAB	.\$2,900 towards security upgrades
Theatre of Yugen	.\$1,800 for fireproof stage curtains
Theatre Rhinoceros	.\$1,600 to repair a vandalized marquee
Women's Philharmonic	.\$2,000 towards computer upgrades
YO! Youth Outlook	.\$2,600 towards the purchase of digital video equipment

#### Pilot Program for Technology

Grants for the Arts invested in a pilot program to help its grantees assess their computer needs and manage information processing through developing technology plans for acquisition of hardware and software. Also provided was guidance in the effective use of this software and information about the maintenance of technology systems. Every plan was specifically designed to meet individual group requirements and match available resources. Added components of this service trained staff to implement each plan, identify resources beneficial to nonprofit technology and provide further strategies for growth. The plans are formulated in collaboration with CompuMentor, a leading nonprofit organization that specializes in computer technology training.

#### Special Event Insurance

The City requires an insurance policy for some of the most important and exciting cultural celebrations and parades that are presented annually on the streets and plazas of

San Francisco. Although this is not all the insurance a group might need, Grants for the Arts does underwrite the cost of specific insurance coverage for groups that present events on public streets and venues in San Francisco. It has also funded the Americans with Disabilities Act (ADA) required reviewing platform at the Columbus Day, San Francisco Lesbian Gay Bisexual Transgender Pride Parade and Celebration, Veterans' Day and St. Patrick's Day Parades, the Chinese New Year Celebration and other special events.

#### Handbook for Arts Organizations

Non Profit Know How – A Handbook for Successful Arts and Other Community Organizations

Grants for the Arts has produced and distributes a free 50-page resource book that can serve as a basic primer or tool for any nonprofit organization. Editorial includes checklists that help in the planning of a performance or special event (with accounting and financial management forms) and information about how to develop an audience, apply for grants, find a consultant and do marketing and promotion. There is also information about how to get permits from the City, obtain short-term loan assistance, prepare for a financial audit, acquire legal information and more.

"The San Francisco Hotel Tax Fund remains a model for local arts agencies seeking to initiate a hotel/motel tax in their cities, and it is an example of a fully mature, fully

institutionalized use of the hotel tax."

Jim Backas, in a report to the National Endowment for the Arts

#### Special Initiatives

From time to time Grants for the Arts is able to respond to the community through the use of Special Initiatives. The initiative recognizes one-time only events, or is developed to address specific needs during a particular time. There are no current initiatives underway. Here are some examples of initiatives that have been created by GFTA to assist the arts community.

- Capital Expenditures Initiative was designed to help community-based arts organizations acquire permanent, technical and movable equipment for shared use.
- Collaboration Initiative was developed to foster and encourage organic, effective collaborations and resource sharing among arts organizations.
- Facilities Initiative responded to the rental space crisis of the past few years. It supported efforts to maximize the usefulness and accessibility of the City's existing arts facilities. Further, it worked to strengthen the internal capacity of organizations that manage multi-use spaces and provided assistance in securing an adequate supply of new arts space that is protected from market sources.

#### Other programs:

• Nonprofit Performing Arts Loan Program—(currently under review) Grants for the Arts participates in this collaborative program that also involves foundations and other City agencies. The Nonprofit Performing Arts Loan Program is designed to stabilize and support arts organizations. Over the years, the program has provided more than 20 short and long-term low-interest loans, totaling more than \$2 million to support facilities acquisition and renovations.

## SFArts.org

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> San Francisco Arts Online. All the Arts. All the Time.

Grants for the Arts
City Hall, Room 347
San Francisco, CA 94102
415.554.6710
Fax 415.554.6711
gfta@sfgov.org
www.sfgfta.org





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Annual Report

Fiscal Year 2004 - 2005

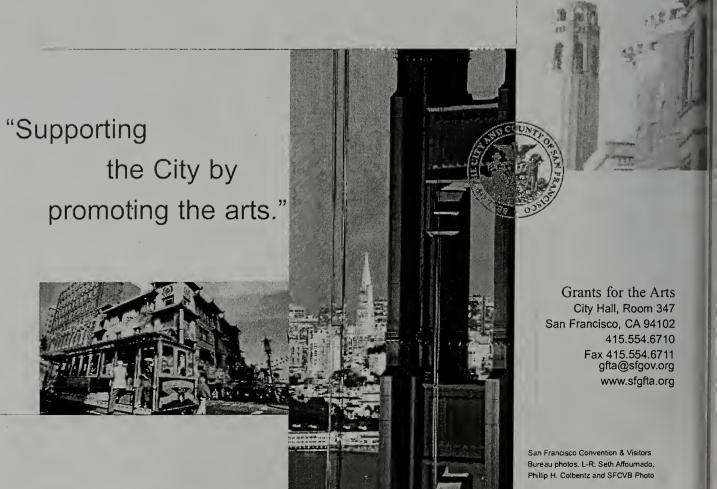
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#### Dear Friends,

The City's long-time investment in the arts recognizes the very crucial role that artists play in making San Francisco the world class destination that it is. People from all over the world, who travel here for work

and pleasure, marvel at the extraordinary diversity and quality of dance, music, theater, painting and cultural celebrations created by our performing and visual artists. The people who are lucky enough to call San Francisco their home know that there is no other place like it. I'm confident that even though we have experienced a decline in tourism and business travel, San Francisco's beauty, innovation and magnificent performances, exhibitions and festivals are a winning combination as we look to the future.

Bill Lee City Administrator



## Did you Know?

Grants for the Arts awards more money annually to San Francisco arts and cultural groups than the National Endowment for the Arts and the California Arts Council combined.

A recent study by Americans for the Arts reveals that America's nonprofit arts industry generates \$134 billion in national economic activity every year.

San Francisco gives more support per capita to the nonprofit arts than any other city in the United States

## History of Grants for the Arts

Grants for the Arts/San Francisco
Hotel Tax Fund (GFTA) was the first
agency of its kind in the nation when
it was founded in 1961, through a
combination of City and state
legislation. Highly respected and
widely emulated, GFTA has evolved
into a national and international
model for municipal funding of the
arts and has been at the center of the
City's cultural identity, improving its
quality of life, strengthening its
economy and enhancing its
reputation.

Since its creation, GFTA has

San Francisco's Hotel Tax

Where does each dollar go?

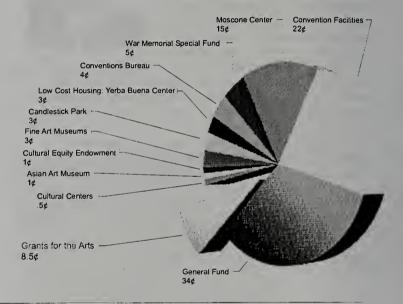
Overnight visitors pay a 14% city tax.

distributed more than \$217 million to hundreds of nonprofit cultural organizations in San Francisco. This economic investment in the activities of diverse arts and promotional groups enhances the City's attractiveness to visitors and provides employment and enrichment to the City's residents. Grants for the Arts/San Francisco Hotel Tax Fund revenue derives from a portion of the 14% room tax levied on local hotel and motel bills.

GFTA's policy of contributing to arts organizations' general operating

expenses addresses its goal to be a stable, dependable base of support for the broadest spectrum of arts organizations that continue to meet the funding criteria.

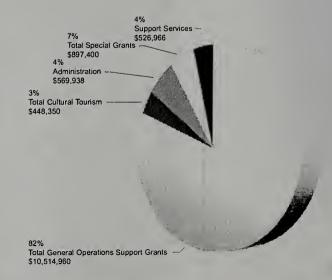
The goal of the Fund is to contribute meaningfully to the presentation and enhancement of existing art forms while assuring the ability of others to experiment, to dare and to find new and yet untested ways of adding to our cultural lives. We look forward to a future full of challenges – and thus, by definition, full of opportunities.



Grants for the Arts Fiscal Year 2004/2005 Annual Budget

Over 96% of the funds Grants for the Arts receives from the Hotel Tax go directly to support the arts.

Total Expenditures: \$12,957,614



## State of the Arts

By Kary Schulman Director, Grants for the Arts

This past year saw a continuation of uncertainty for the arts in our uncertain world. A tourist economy, reeling from internal and external stresses for the past two fiscal years, is showing signs of recovery but not soon enough to avoid funding cuts for San Francisco arts organizations in fiscal year 2004-2005. The bulk of the cuts was borne by the six largest funded organiations who saw their grants diminished by 25% in order to maintain level funding to midsized and smaller budget groups. These six organizations: American Conservatory Theatre, the Exploratorium, San Francisco Ballet, San Francisco Museum of Modern Art, San Francisco Opera and San Francisco Symphony, are responsible for a substantial percentage of the entire arts economy, including paid employment, paid attendance and total economic impact. Grants for the Arts is dedicated to promoting the health of our complex and delicate arts ecosystem which obviously would be adversely effected should these largest and most productive groups become destabilized.

Amid economic difficulties, an encouraging sign has been the response of the arts community to the simultaneous destabilization of nearly all traditional funding sources. We note with pride that our sector continues to innovate, to offer a wealth of artistry to the public, from the largest groups to the smallest, across all artistic disciplines and in all corners of the City, in many cases even increasing productivity in the face of financial challenges.



One key to this has been building strong bonds with audience members and individual donors, inviting them to become partners in sustaining organizations. It is worth noting that the City of San Francisco, both citizens and elected officials, understands and values the contributions of the nonprofitcreative community to the economy, the quality of life and city esprit. Our elected policy-makers have done their best, in so far as possible, to maintain funding commitments to the arts sector even in this most difficult budget year.

#### Staff

Kary Schulman Director

Renée Hayes Associate Director

Juan A. Domínguez Program Manager

Valerie Tookes Finance and Operations Manager

Khan Wong Operations and Program Associate

#### Citizen's Advisory Committee

Berta Concha Community Consultant

Jackie Goosby Civic Leader

Marie Jones Sustainable Economics Consultant

Jackie Nemerovski Arts Manager/Consultant

Marie Acosta Director, Latino Arts Network

Charles Roppel Certified Professional Life Coach

Pat Kilduff Marketing and Communications Manager, California Academy of

Ruth Williams Business Development Consultant

David Yamakawa\*

## Grants for the Arts Programs

#### Annual Grants to San Francisco Arts Organizations

The foremost goal of Grants for the Arts is to provide a stable, dependable base of support for the City's arts and cultural organizations that meet its funding criteria. In fulfilling its mission of "promoting the City through support of the arts," Grants for the Arts annually funds non-profit arts and cultural organizations that help promote San Francisco as a destination for regional, national and international visitors. Grants for the Arts is committed to supporting the broadest spectrum of the San Francisco arts community.

Reliable, ongoing financial support is one of the cornerstones of an arts organization's existence. Grants for the Arts' relationship with the City's non-profit groups is quite unique in terms of national municipal support of the arts. This is because funding is not linked to specific projects or productions. Instead, the annual grant program is designed to provide a consistent source of funds for general operating expenses.

Grants for the Arts funding levels are determined on a progressive basis with smaller budget organizations receiving a larger percentage of their budgets and larger groups a smaller percentage from the Fund. San Francisco's largest cultural institutions are given important sustaining funds in recognition of their world-renowned artistic contributions and economic importance to the City. The majority of the funds (nearly 70%) goes to the small and midsize organizations of all disciplines and cultures.

Here is the list of non-profit arts and cultural organizations that received Grants for the Arts annual support for the 2004–2005 Fiscal Year.

"When communities invest in the arts, there is a tendency to think that they are opting for cultural benefits at the expense of economic benefits. This (Americans for the Arts) study demonstrates that the arts are an industry that generates extraordinary economic activity, jobs, and tax revenues. When we say that the arts mean business, that's not just a slogan; it's the truth."

Robert L. Lynch, CEO, Americans for the Arts

## Dance

\$1,444,000

Anne Bluethenthal and Dancers, a modern dance ensemble, performs new dances often created in collaboration with composers, visual artists and costumers. \$11,000 628 14th Street San Francisco, CA 94114 (tel) 415.437.2512, (fax) 415.522.0939 Abanddprod@aol.com

Asian American Dance
Performances is a professional
dance company that presents work
locally and internationally informed
by Asian cultures and traditions.
\$22,000
1840 Sutter Street, Suite 207
San Francisco, CA 94115
(tel) 415.441.8831
aadancep@aol.com

Bay Area Celebrates National
Dance Week is a group effort by
dance administrators, artists,
choreographers, dance critics and
funders to attract audiences, offers
a series of events that bring
attention to the contributions of the
Bay Area dance community.
\$10,100
Dancers' Group
3252A 19th Street
San Francisco, CA 94110
(tel) 415.920.9181
dg@dancersgroup.org

Capacitor, a group of interdisciplinary movement artists, presents technologically inspired, innovative and multisensory dance performances in contemporary settings.

\$9,200

890 Urbano Drive
San Francisco, CA 94127
(tel) 415.308.1952,
(fax) 909.498.9970
info@capacitor.org
www.capacitor.org

Chhandam Chitresh Das Dance
Company, is dedicated to the
preservation, promotion and
education of *Kathak*, one of India's
six classical dance styles; it
produces dance performances
throughout San Francisco and the
Bay Area.
\$10,000
32 Saint Charles Avenue
San Francisco, CA 94132
(tel) 415.499.1604,
(fax) 415.479.2724
info@kathak.org
www.kathak.org

Chinese Cultural Productions features the Lily Cai Chinese Dance Company, which presents classical, folk and modern dances based on the traditions of China's various ethnic groups. \$42,500
Fort Mason Center, Landmark Bldg. C-353
San Francisco, CA 94123
(tel) 415.474.4829, (fax) 415.474.1188 info@ccpsf.org



Company Chaddick is a contemporary dance company whose purpose is to create works that reflect the social, emotional and physical experiences that reveal the fundamental humanity connecting us all. \$8,400 15 Bennington Street San Francisco, CA 94110 (tel) 415.824.4541, (fax) 415.824.4541 companychad@yahoo.com

Dance Brigadc is a contemporary dance theater that produces and presents a wide variety of programs at Dance Mission, a performance venue in the Mission District.
\$42,000
3316 24th Street
San Francisco, CA 94110
(tel) 415.826.4401
(fax) 415.826.4401
kkwickedwitch@yahoo.com
www.dancemission.com/brigade/

Danceart, Inc., produces
Summerfest, an annual series of
modern dance concerts featuring
local choreographers on shared
programs.
\$12,000
Danceart, Inc.
3153 17th Street
San Francisco, CA 94110
(tel) 415.381.2195,
(fax) 415.381.3537
www.summerfestdance.org

Dance Through Time researches, teaches and performs social dances of Western culture from the 15th century to the present. \$17,000 1095 Market Street, Suite 316 San Francisco, CA 94103 (tel) 415.621.3627, (fax) 415.621.3878 dance@dancethroughtime.org www.dancethroughtime.org

Dancers' Group features the works of local and out-of-town dance soloists and choreographers through the annual Edge Festival and year-round concerts. \$48,700 3252A 19th Street San Francisco, CA 94110 (tel) 415.920.9181, (fax) 415.920.9173 dg@dancersgroup.org www.dancersgroup.org

Deborah Slater Dance Theater presents work dealing with topical issues, combining modern dance, theater and text with multimedia images.
\$7,300
3288 21st Street, #71
San Francisco, CA 94110
(tel) 415.267.7687
aotm@artofthematter.org

Epiphany Productions, an interdisciplinary dance company dedicated to the artistic vision of dance experimenter Kim Epifano, collaborates with diverse artists to create, produce and perform original dance-theater works. \$8,200 901A De Haro Street San Francisco, CA 94107 (tel) 415.647.1443 epiphanydance@earthlink.net www.epiphanydance.org

Flyaway Productions is a highly physical dance company that produces site-specific as well as traditional venue dances often using aerial apparatus.
\$6,700
1068 Bowdoin Street
San Francisco, CA 94134
(tel) 415.333.8302
jo@flyawayproductions.com
www.flyawayproductions.com

Joe Goode Performance Group is a modern dance company that stretches the traditional boundaries of dance and theater. \$36,800 1007 General Kennedy Avenue, #209 San Francisco, CA 94124 (tel) 415.648.4848, (fax) 415.648.5401 joegoode@dnai.com www.joegoode.org

Lawrence Pech Dance Company is a contemporary ballet ensemble that presents original ballets to live music featuring choreography and scores created by Co-Artistic Directors Lawrence Pech and Wendy Van Dyck, Julia Adam and others.
\$18,500
P.O. Box 29377
San Francisco, CA 94129
(tel) 415.626.7176,
(fax) 707.935.3355
info@lawrencepechdance.org
www.lawrencepechdance.org

LINES Contemporary Ballet, dedicated to developing new works blending classical ballet, ethnic and modern dance, tours regionally, nationally and internationally. \$78,200
26 Seventh Street, 5th Floor San Francisco, CA 94103 (tel) 415.863.3040, (fax) 415.863.1180 info@linesballet.org www.linesballet.org

The applause of a single human being is of great consequence "Samuel Johnson

Margaret Jenkins Dance Company is a renowned modern dance company that often tours nationally and internationally. \$73,600 3973A 25th Street San Francisco, CA 94114 (tel) 415.826.8399, (fax) 415.826.8392 info@mjdc.org

Na Lei Hulu I Ka Wekiu, a modern hula troupe, produces an annual season and performs to audiences across the country. \$30,500 1527 20th Street San Francisco, CA 94107 (tel) 415.647.3040, fax) 415.647.3040 mail@naleihulu.org www.naleihulu.org

ODC/San Francisco is a major modern dance company that presents the works of the collective's choreographers in local seasons, national and international tours.
\$100,200
3153 17th Street
San Francisco, CA 94110
(tel) 415.863.6606,
(fax) 415.863.9833
letters@odcdance.org
www.odcdance.org

Purple Moon Dance Project, a contemporary dance company, integrates Western modern dance with Asian dance forms to present positive, provocative images of iesbians and women of color. \$13,000 465 10th Street, #302 San Francisco, CA 94103 (tel) 415.552.1105, (fax) 415.552.0833 office@purplemoondance.org

Robert Moses' Kin, a multiethnic ensemble, performs innovative modern dance works that encourage dialogue and cultural understanding. \$6,000 3153 17th Street San Francisco, CA 94110 (tel) 415.252.8384, (fax) 415.241.0526 info@robertmoseskin.org www.robertmoseskin.org

San Francisco Ballet, recognized as one of the premier performing arts institutions in the world and among the largest ballet companies in the United States, presents a diverse repertoire offering new interpretations of the classics and commissions works by contemporary choreographers. \$386,400 455 Franklin Street San Francisco, CA 94102 (tel) 415.861.5600, (fax) 415.861.2684 sjones@sfballet.org www.sfballet.org

San Francisco Ethnic Dance
Festival includes a festival of
international dance at the Palace
of Fine Arts as well as
performances throughout the city
and the region. The festival is
cosponsored by Grants for the Arts
and World Arts West.
\$239,200
Fort Mason Center
Landmark Bldg. D
San Francisco, CA 94123
(tel) 415.474.3914,
(fax) 415.474.3922
www.worldartswest.org



Scott Wells & Dancers is a contemporary dance ensemble creating highly energetic "contact dance" that features work created as a result of touch, impact or collision with other dancers. \$9,400
1805 Divisadero Street
San Francisco, CA 94115
(tel) 415.931.8648
scottbwells@hotmail.com

Smuin Ballets SF enriches and extends the art of dance by producing Tony and Emmy Awardwinner Michael Smuin's innovative choreography in annual home seasons at Yerba Buena Center for the Arts.
\$94,700
300 Brannan Street, Suite 407
San Francisco, CA 94107
(tel) 415.495.2234,
(fax) 415.495.2317
info@smuinballets.com

Stephen Pelton Dance Theater, a modern dance company, creates lyrical, abstract and athletic-work built around an emotional core. \$11,000 50 Laguna Street, #509 San Francisco, CA 94102 (tel) 415.241.0111, (fax) 415.241.0111 peltdanc@dnai.com www.dnai.com/~peltdanc/

Theatre Flamenco of San Francisco, one of the City's oldest companies, is a professional Spanish ensemble that also performs dances from Latin America.
\$16,500
c/o San Francisco Dance Center 26 Seventh Street, 5th Floor San Francisco, CA 94103
(tel) 415.826.1305,
(fax) 415.826.1305
info@theatreflamenco.org

Yaclisa & Caminos Flamencos
Dance Company is dedicated to
creating and presenting Flamenco
programs with a fresh,
contemporary approach, reflecting
the contemporary Flamenco Nuevo
movement.
\$24,500
c/o San Francisco Dance Center
26 Seventh Street, 5th Floor
San Francisco, CA 94103
(tel) 510.834.8277,
(fax) 510.834.8146
yaelisa@telocity.com
www.caminosflamencos.com

Zaccho Dance Theatre pushes the choreographic boundaries of theater and dance by integrating other art disciplines as well as trapeze and aerial work. \$33,900 1777 Yosemite Avenue, #330 San Francisco, CA 94124 (tel) 415.822.6744, (fax) 415.822.6745 office@zaccho.org

## Literary Arts

\$130,800

Books by the Bay is free to the public and showcases local and regional book publishers; over 70 authors discuss their latest works while independent booksellers showcase and sell books. \$5,000
37 Graham Street, Suite 210
San Francisco, CA 94129
(tel) 415.561.7686
(fax) 415.561.7685
office@nciba
www.booksbythebay.com

"San Francisco's noble experiment with the Hotel Tax Fund has achieved recognition and that sincerest form of flattery, imitation, in other cities. Somehow, it seems right that San Francisco lead the way in this regard. California as a state, may be backward in its support for the arts, but the City knows how to take care of its own."

Michael Walsh, music critic

City Arts & Lectures presents several series of lectures, conversations and other literary activities with a wide spectrum of well-known authors. \$51,400 1955 Sutter Street San Francisco, CA 94115 (tel) 415.563.2463, (fax) 415.929.0119 cityarts@infoasis.com www.cityarts.net

PlayGround is a workshop for emerging playwrights presenting public performances of works in development. \$5,000 268 Bush Street, #2912 San Francisco, CA 94104 (tel/fax) 415.704.3177 info@playground-sf.org www.playground-sf.org

The Playwrights Foundation serves the art of playwrighting in Northern California most visibly through production of the annual Bay Area Playwrights Festival, a series of workshop productions or staged readings of new works. \$7,300 P.O. Box 460357 San Francisco, CA 94146 (tel) 415.263.3986, (fax) 415.626.1138 amy@playwrightsfoundation.org www.playwrightsfoundation.org

The Poetry Center, founded in San Francisco in 1954, presents two seasons annually of public readings in the City by a wide spectrum of outstanding poets and other contemporary writers.
\$16,100
San Francisco State University 1600 Holloway Avenue
San Francisco, CA 94132
(tel) 415.338.2227,
(fax) 415.338.0966
steved@sfsu.edu
www.sfsu.edu/~poetry/

Sister Spit gives voice to the lesbian experience through literary events, national tours showcasing San Francisco lesbian poets, writers and performance artists and through curating spoken word public programs. \$8,000 235 Page Street San Francisco, CA 94102 (tel) 415.437.9272 sini@mindspring.com www.sisterspit.com

Small Press Traffic Literary Arts
Center presents and distributes the
work of writers published by small
independent presses. GFTA
supports the year-round public
literary events.
\$7,300
1111 Eighth Street
San Francisco, CA 94107
(tel) 415.551.9278
smallpress@ccac-art.edu
www.sptraffic.org

event production and education organization for teenagers, who "speak for themselves" through interdisciplinary spoken word performances. \$28,000 2169 Folsom Street, Studio 100 San Francisco, CA 94110 (tel) 415.255.9035, (fax) 415.255.9065 info@youthspeaks.org www.youthspeaks.org

Youth Speaks is a literary arts.

## Media

\$490,100

American Indian Film Festival is an international film exposition showcasing films and videos by and about Native Americans. \$36,900 333 Valencia, Suite 322 San Francisco, CA 94103 (tel) 415.554.0525, (fax) 415.554.0542 aifisf@yahoo.com www.aifisf.com

Artists Television Access supports the production and exhibition of work by new artists in video, film, visual arts and multimedia performances.
\$13,600
992 Valencia Street
San Francisco, CA 94110
(tel) 415.824.3890
ata@atasite.org
www.atasite.org

Berlin and Beyond, presented by the Goethe-Institut, is the only German film festival in the United States. This festival offers ticketed and free film screenings and discussions with filmmakers, actors and producers.
\$11,000
530 Bush Street
San Francisco, CA 94108
(tel) 415.263.8760,
(fax) 415.391.8715
program@goethe-sf.org
www.goethe.de/sanfrancisco

Cine Acción presents Festival ¡Cine Latino! in September at various venues and distributes Latino/Latin American media works by local and international artists. \$13,800 346 Ninth Street, 2nd Floor San Francisco, CA 94103 (tel) 415.553.8135, (fax) 415.553.8137 info@cineaccion.com

Cinemayaat, the Arab Film
Festival, showcases independent
filmmakers working with Arab
themes to enhance understanding
of diverse Arab cultures and
experiences.
\$7,900
2 Plaza Avenue
San Francisco, CA 94116
(tel) 415.564.1100,
(fax) 415.564.2203
info@aff.org
www.aff.org

Film Arts Foundation provides technical and support services to filmmakers. GFTA support is for the annual Filmmakers Showcase and a regranting program to individual film and video artists. \$63,100
145 Ninth Street, Suite 300
San Francisco, CA 94103
(tel) 415.552.8760,
(fax) 415.552.0882
gails@filmarts.org
www.filmarts.org

Frameline presents the annual, 11-day San Francisco International Lesbian & Gay Film Festival at several venues throughout the City. \$70,800
145 Ninth Street, Suite 300
San Francisco, CA 94103 (tel) 415.703.8650, (fax) 415.861.1404 info@frameline.org

National Asian American
Telecommunications Association
presents the annual, 10-day San
Francisco International Asian
American Film Festival.
\$61,600
145 Ninth Street, Suite 350
San Francisco, CA 94103
(tel) 415.863.0814,
(fax) 415.863.7428
eddie@naatanet.org
www.naatanet.org

San Francisco Cinematheque screens works by local and national avant-garde filmmakers, film classics and neglected films. \$21,100 145 Ninth Street, Suite 240 San Francisco, CA 94103 (tel) 415.552.1990, (fax) 415.552.2067 sfc@sfcinematheque.org www.sfcinematheque.org

San Francisco Film Society
presents the oldest film festival in
the U.S., showcasing independent
American, foreign and commercial
films.
\$96,900
39 Mesa Street, Suite 110
The Presidio
San Francisco, CA 94129
(tel) 415.561.5000,
(fax) 415.561.5099
sffs@sffs.org
www.sffs.org

San Francisco Independent Film Festival is a 10-day festival of screenings and events dedicated to the presentation of independent film, video and animation in traditional and digital formats. \$11,400 530 Divisadero Street, #183 San Francisco, CA 94117 (tel) 415.310.2412 info@sfindie.com

San Francisco Jewish Film
Festival, a six-day festival of
independent films, promotes
awareness of the diversity of the
Jewish experience and the Jewish
people.
\$65,300
145 Ninth Street, Suite 200
San Francisco, CA 94103
(tel) 415.621.0556,
(fax) 415.621.0568
jewishfilm@sfjff.org
www.sfjff.org

The purpose of art is not a rarified, intellectual distillate—it is life, intensified brilliant life.

Alam Arias-Misson

San Francisco Silent Film Festival provides public access to a broad range of films made during the silent era by presenting an annual festival of silent films with live musical accompaniment at the Castro Theater.
\$9,200
833 Market Street, Suite 311
San Francisco, CA 94103-1820
(tel) 415.777.4908,
(fax) 415.777.4904
melissa@silentfilm.org
www.silentfilm.org



## Multi-Arts

\$1,382,800

509 Cultural Center is dedicated to enriching the cultural life of the Tenderloin neighborhood with multicultural programming featuring performing artists and gallery exhibits.
\$23,500
1007 Market Street
San Francisco, CA 94103
(tel) 415.255.5971,
(fax) 415.863.5509
www.luggagestoregallery.org

Asian Improv aRts supports the creation, production, performance and recording of new Asian American work in music, poetry and dance.
\$22,900
201 Spear Street, Suite 1650
San Francisco, CA 94105
(tel) 415.208.3636,
(fax) 415.442.0994
francis@asianimprov.com

Asian Pacific Islander Ctultur.ii Center promotes the artistic arid organizational growth of the Asian Pacific Islander arts community and presents the annual United States of Asian America Festival. \$17,400 934 Brannan Street San Francisco, CA 94103 (tel) 415.864.4120, (fax) 415.522.0136 info@apiculturalcenter.org

BRAVA! For Women in the Arts presents mainstage world premieres annually as well as upand-coming Bay Area women artists in performance art, poetry, visual arts and new music. \$75,400 2781 24th Street San Francisco, CA 94110 (tel) 415.641.7657, (fax) 415.641.7684 ellen@brava.org

CELL space, a multidisciplinary, collaborative arts center in the Mission District, offers performances, exhibitions, workshops and learning labs in a variety of artistic mediums and also incubates emerging artists, sponsors artist residencies and collaborates with a variety of community organizations. \$29,800 2050 Bryant Street San Francisco, CA 94110 (tel) 415.648.7562. (fax) 415.285.2809 info@cellspace.org www.cellspace.org

The Community Arts & Education Program of the San Francisco Arts Commission promotes the revitalization of disadvantaged and underserved communities through a program that promotes arts activities in San Francisco's diverse communities and neighborhoods. \$225,000 25 Van Ness Avenue, Suite 240 San Francisco, CA 94102 (tel) 415.252.2598, (fax) 415.252.2595 judy.nemzoff@sfgov.org http://sfac.sfsu.edu/CAE/welcome.html

Counterpulse (formerly 848
Community Space) is a
community-based visual and
performing arts venue available to
artists, activists and community
experimenters for meetings, public
discussion, rituals, art exhibits and
performances.
\$16,500
848 Divisadero Street
San Francisco, CA 94117
(tel) 415.922.2385
(fax) 415.922.2385
848@848.com
www.848.com

The Cowell Theatre, located at Fort Mason, provides a well-equipped venue for diverse small and midsize groups from all performing disciplines.
\$46,000
Fort Mason Center, Bldg. A San Francisco, CA 94123
(tel) 415.441.3400,
(fax) 415.441.3405
wayne@fortmason.org

Cultural Odyssey is a multimedia performance ensemble that creates and presents original work by African American artists at a variety of local, national and international venues.
\$46,000
P.O. Box 156680
San Francisco, CA 94102
(tel) 415.292.1850,
(fax) 415.346.9163
idris@culturalodyssey.org

Eth-Noh-Tec, an Asian American performing arts and cultural education organization, builds cultural bridges that shift consciousness and create compassionate communities through the interdisciplinary performance of Asian and Asian American stories touching on universal truths. \$23,900 977 S. Van Ness Avenue San Francisco, CA 94110 (tel) 415.282.8705. (fax) 415.282.8795 ethnohtec@aol.com

First Voice is a company that produces, presents and sponsors performing arts projects that explore the Asian American experience.
\$22,000
41 Parsons, Suite A
San Francisco, CA 94118
(tel) 415.221.0601,
(fax) 415.221.2558
info@firstvoice.org
www.firstvoice.org

www.ethnohtec.org

Foetloose produces and presents a mixed format of original theater, dance, music, improvisational sketch comedy, film/video and multimedia performances and operates a performance/rental/gallery facility on Ninth Street. \$27,600 P.O. Box 885393 San Francisco, CA 94104 (tel) 415.920.2223 ftloose@earthlink.net www.ftloose.org

Humanities West presents multidisciplinary programs in the humanities with supporting arts activities. \$27,400 57 Post Street, Suite 814 San Francisco, CA 94104 (tel) 415.391.9700, (fax) 415.391.9708 info@humanitieswest.org www.humanitieswest.org

Intersection for the Arts presents new theater, performance art, readings and visual arts in its theater and gallery space, as well as administering a regranting program for new theater works. \$64,400
446 Valencia Street
San Francisco, CA 94103
(tel) 415.626.2787,
(fax) 415.626.1636
info@theintersection.org

Irish Arts Foundation is a multidisciplinary arts presenting organization that promotes Irish and Irish American cultural heritage. Programs include annual Celtic Music and Arts Festivals, reading series in coffeehouses and bookstores and sponsorship of The Fifth Province, a resident theater ensemble.
\$10,500\$
\$214F Diamond Heights
Boulevard, #127
San Francisco, CA 94131
(tel) 415.495-7380,

(fax) 415.348.1594

iaf@iaf.org

www.iaf.org

Jon Sims Center for the Arts is a queer-identified multidisciplinary arts presenting and service organization with programs in performance, theater, music, dance, literature and interdisciplinary projects, as well as fiscal sponsorship and low-cost studio rental programs. \$36,800 1519 Mission Street San Francisco, CA 94103-2512 (tel) 415.554.0402, (fax) 415.621.4637 director@jonsimsctr.org www.jonsimsctr.org



Kearny Street Workshop presents the work of Asian American visual artists, writers, musicians and photographers. \$18,400 934 Brannan Street San Francisco, CA 94103 (tel/fax) 415.503.0520 ksw@somarts.org www.kearnystreet.org

Kulintang Arts, a Filipino
American performing arts group,
presents dance and music
reflecting Asian Pacific heritage as
well as contemporary works based
on traditional forms.
\$12,400
474 Faxon Avenue
San Francisce, CA 94112
(tel) 415.239.0249
(fax) 415.239.0249
info@kularts.org
www.kularts.org

The Marsh presents nearly 200 diverse productions annually of new multidisciplinary work in its multilevel venue in the Mission. \$52,900 1062 Valencia Street San Francisco, CA 94110 (tel) 415.282.6024, (fax) 415.643.9070 sawmarsh@aol.com

New Langton Arts showcases new developments in visual art, music, poetry and performance art, especially audio and video experimentation, site-related work and installations, and administers a regranting program to interdisciplinary artists.

\$57,000
1246 Folsom Street
San Francisco, CA 94103-3817
(tel) 415.626.5416,
(fax) 415.255.1453
susan@newlangtonarts.org

"It is impossible for ideas to compete in the marketplace if no forum for their presentation is provided or available."

Thomas Mann

ODC/Theater is one of the City's key performance venues, offering a broad range of work including local, national and international artists in contemporary and traditional dance, music, performance art and poetry. \$44,100 3153 17th Street San Francisco, CA 94110 (tel) 415.626.6745, (fax) 415.863.9833 info@odctheater.org

Queer Cultural Center is a multidisciplinary arts presenting organization that offers artistic and educational programs exploring queer cultural and identity issues. \$24,900 1800 Market Street, Suite Q-31 San Francisco, CA 94102 (tel) 415.865.5611, (fax) 415.217.5910 pampen1@earthlink.net www.queerculturalcenter.org

San Francisco Center for the Book, a blend of literary and visual arts, presents exhibitions and lectures promoting local, national and international book artists as well as the book as "art." \$24,800 300 De Haro Street San Francisco, CA 94103 (tel) 415.565.0545 info@sfcb.org

San Francisco Maritime National Park Association presents cultural and educational programs that offer opportunities to understand, appreciate and enjoy San Francisco's maritime heritage. \$4,500 P.O. Box 470310 San Francisco, CA 94147 (tel) 415.561.6662, (fax) 415.561.6660 info@maritime.org

San Francisco Performances produces a season of internationally known performers at Herbst Theatre and Davies Symphony Hall, and presents local artists in intimate, evening "parlor" concerts. \$147,200 500 Sutter Street, Suite 710 San Francisco, CA 94102 (tel) 415.398.6449, (fax) 415.398.6439 www.performances.org

Slavonic Cultural Center of San Francisco fosters the arts and culture of the Slavonic community. GFTA support is for public events including the Marco Polo and Poklada festivals.
\$26,600
60 Onondaga Avenue
San Francisco, CA 94112
(tel) 510.649.0941
johndaley@mindspring.com
www.slavonicweb.org

Society for Art Publications of the Americas presents free visual arts exhibits and performances featuring multicultural artists and public forums to enhance cross-cultural understanding. \$21,900 545 Sutter Street San Francisco, CA 94102 (tel) 415.398.7229 clafouti@earthlink.net www.meridiangallery.org

Stern Grove Festival Association presents free outdoor performances in a natural amphitheater featuring the City's Ballet, Symphony and Opera and other local and national performing companies.
\$66,400
44 Page Street, Suite 600
San Francisco, CA 94102
(tel) 415.252.6253,
(fax) 415.252.6250
info@stermgrove.org

The art re grup/The Lab, is an interdisciplinary artists' organization supporting development and presentation of new performance and visual art, particularly works that cross material, cultural or presentational boundaries and encourage artistic and social dialogue. \$29,400 2948 16th Street San Francisco, CA 94103 (tel) 415.864.8855. (fax) 415.864.8860 ebeaird@thelab.org www.thelab.org

Wajumbe Cultural Institution presents African and Africanderived art and culture from traditional and contemporary perspectives. \$27,300 762 Fulton Street San Francisco, CA 94102 (tel) 415.563.3519, (fax) 415.292.2516 wajumbe@aol.com

Young Audiences of the Bay Area brings a wide variety of performing arts activities to children through in-school performances. workshops and master classes. GFTA supports the Arts Card project and the free performance series at the California Academy of Sciences. \$46,000 125 Stillman Street San Francisco, CA 94107 (tel) 415.974.5554, (fax) 415.974.5104 programassistant@yabayarea.org www.youngaudiencesofthebayarea.org

"The artistic process is more than a collection of crafted things; it is more than the process of creating those things. It is a chance to encounter dimensions of our inner being and to discover deep, rewarding patterns of meaning."

Peter London

"develop the art of theater," produces staged readings and workshops; the resident company Word for Word offers fully staged productions of literary works from diverse writers.
\$64,400
131 Tenth Street, 3rd Floor San Francisco, CA 94103
(tel) 415.626.0453,
(fax) 415.626.1138
zspace@zspace.org
www.zspace.org



## Music

\$2,842,725

American Bach Soloists presents and records historically informed, virtuoso instrumental and vocal performances of Baroque and early classical music. \$27,500 44 Page Street, Suite 504 San Francisco, CA 94102 (tel) 415.621.7900, (fax) 415.621.7920 andrew@americanbach.org www.americanbach.org

Bay Area Omni Foundation for the Performing Arts presents concerts featuring a variety of acoustic guitarists who explore the stylistic range of the instrument. Performers include some of the finest guitarists in the world as well as promising emerging artists. \$16,300 236 West Portal Avenue, #1 San Francisco, CA 94127 (tel) 415.242.4500, (fax) 650.726.9440 omni@omniconcerts.com Blues and R&B Music Foundation presents the annual California Blues Festival in Golden Gate Park every Memorial Day.
\$4,300
268 Bush Street, Suite 3812
San Francisco, CA 94104
(tel) 415.810.1867,
(fax) 415.921.2946
blues\_foundation@yahoo.com
www.bobbiewebb.com

The Chamber Music Partnership.
Inc.. a consortium of three
ensembles, performs a repertoire
that includes masterpieces by
traditional composers as well as
modern classical works.
\$9,300
196 Ripley Street
San Francisco, CA 94110
(tel) 415.642.8054
chmusic@dnai.com
www.chambermusicpartn.org

Composers, Inc. provides a forum for performance of works by living American composers in its annual concert season.
\$8,200
P.O. Box 194552
San Francisco, CA 94119
(tel/fax) 415.512.0641
jeffrey@composersinc.org
www.composersinc.org

Cypress String Quartet is a
"Generation X" string ensemble
dedicated to exploring the standard
sting quartet repertoire as well as
commissioning works from
emerging American composers.
\$13,800
915 Cole Street, # 137
San Francisco, CA 94117
(tel/fax) 415.681.9045
sarah@cypressquartet.com
www.cypressquartet.com

Door Dog Music Productions supports and promotes music from various ethnic traditions through a variety of presenting and educational activities, culminating in the annual World Music Festival. \$20,000 236 West Portal Avenue, #164 San Francisco, CA 94127 (tel) 415.553-6272 doordogmusic@yahoo.com www.doordog.org

Larplay is a contemporary music ensemble dedicated to performing American music with emphasis on works by Bay Area and lesser-known composers.

\$9,200
P.O. Box 192125
San Francisco, CA 94119-2125
(tel) 415.974.9300
earplay@earplay-sf.org
www.earplay-sf.org

Incuentro del Canto Popular is an annual fall concert series that presents new music from Latin America.
\$11,300
2958 24th Street
San Francisco, CA 94110
(tel) 415.648.1045,
(fax) 415.648.1046
encuentro@accionlatina.org

Golden Gate Men's Chorus is a
42-voice ensemble performing a
variety of concerts in various
venues; repertoire ranges from
classical programs to fully staged
cabaret productions.
\$12,000
116 Eureka Street
San Francisco, CA 94114
(tel) 415.668.4462,
(fax) 415.502.4186
chairman@ggmc.org
www.ggmc.org

Golden Gate Performing Arts presents the San Francisco Gay Men's Chorus, Note Bene and Men About Town in repertoires of sacred and secular music from opera to pop. \$58,800 4053 18th Street San Francisco, CA 94114 (tel) 415.865.3650, (fax) 415.865.3655 mholland@sfgmc.org

Instituto Pro Música de California supports Coro Hispano de San Francisco, an ensemble of singers and instrumentalists dedicated to the exploration and public performance of folk and art music repertories of Latin America, Spain and Portugal.

\$15,600
295 Sanchez Street
San Francisco, CA 94114-1613
(tel) 415.431.4234,
(fax) 415.431.9234
joyce@corohispano.org

Jon Jang Performances is dedicated to the creation and presentation of original works that seek to redefine the interface of jazz, Western classical and Asian musical traditions.
\$10,100
1469 Clay Street
San Francisco, CA 94109
(tel) 415.292.5264,
(fax) 415.474.3670
jjang@igc.org

Kronos Quartet performs 20th century works for string quartets, tours internationally and undertakes numerous commissions each year. \$90,100 P.O. Box 225340 San Francisco, CA 94122-5340 (tel) 415.731.3533 kronos@kronosarts.com www.kronosquartet.org

The Lamplighters, considered one of the top Gilbert and Sullivan companies in the U.S., performs an annual season of comic opera. \$65,300 P.O. Box 77367 San Francisco, CA 94107 (tel) 415.227.4797, (fax) 415.896.2844 info@lamplighters.org

Lesbian/Gay Chorus of San Francisco, the oldest American mixed gay/lesbian chorus, annually produces three full-length choral concerts of varied repertoire. \$12,000 584 Castro Street, #486 San Francisco, CA 94114 info@lgcsf.org www.lgcsf.org

SAN FRANCISCO GAY MEN'S CHORUS

Loco Bloco Drumming and Dance Ensemble develops and presents intergenerational art rooted in the music, dance and theater traditions of the Americas, staging three annual productions and sustaining three performing ensembles. \$15,500
450 Church Street, Room 19
San Francisco, CA 94114
(tel) 415.626.5222, (fax) 415.431.2233 info@locobloco.org

Magnificat. an ensemble of musicians and singers, produces an annual concert series of 17th century works and provides instrumental support to Bay Area professional and community choirs and choral groups. \$27,600
1168 Page Street
San Francisco, CA 94117
(tel) 415.255.9440,
(fax) 415.503.1936
info@magnificatsf.com

Melody of China, an instrumental ensemble, promotes Chinese music with classical roots that reflects the synergy between ancient cultural tradition and the modern American experience. \$19,200 2720 41st Avenue San Francisco, CA 94116 (tel) 415.681.8599, (fax) 415.681.4788 info@melodyofchina.com www.melodyofchina.com

only major series in the U.S. devoted to Mozart's works, performs six concerts a year and has released a number of recordings. \$32,200
3661 Buchanan Street, Suite 200 San Francisco, CA 94123 (tel) 415.292.9620, (fax) 415.292.9622 amadeus@midsummermozart.org www.midsummermozart.org

Midsummer Mozart Festival, the

"Some American cities talk about arts funding but do little about it. Here in San Francisco we follow the European model which considers arts funding a necessity of urban life, not a luxury."

Roger Boas, former Chief Administrative Officer

New Century Chamber Orchestra is a Grammy Award-nominated ensemble of 18 string musicians dedicated to performing music at the highest level and to expanding audiences through a fresh approach to classical music. \$36,800 665 Third Street, Suite 200 San Francisco, CA 94107 (tel) 415.357.1111, (fax) 415.357.1101 info@ncco.org

Noe Valley Chamber Music Scries presents monthly Sunday afternoon concerts at the Noe Valley Ministry that feature well-known and emerging chamber music ensembles. 
\$5,100
1021 Sanchez Street
San Francisco, CA 94114
(tel) 415.648.5236
information@nvcm.org
www.nvcm.org

Noontime Concerts is a free weekly lunchtime classical music series held at St. Patrick's Church in the Yerba Buena Gardens district.
\$16,500
756 Mission Street
San Francisco, CA 94103
(tel) 415.777.3211,
(fax) 415.777.3244
nooncon@aol.com
www.noontimeconcerts.org

Old First Concerts presents quality, low-cost chamber music concerts and vocal recitals of contemporary and classical music performed by well-known and local artists.
\$18,800
1751 Sacramento
San Francisco, CA 94109
(tel) 415.474.1608,
(fax) 415.474.6533
staff@oldfirstconcerts.org

Other Minds presents one of the country's leading avant-garde music festivals, featuring composers and artists from around the globe in concerts, workshops and panel discussions.
\$37,900
333 Valencia Street, Suite 303
San Francisco, CA 94103
(tel) 415.934.8134,
(fax) 415.934.8136
otherminds@otherminds.org

www.otherminds.org

Pacific Chamber Symphony, a professional chamber orchestra, emphasizes music from the classical era augmented by selections from other genres, including contemporary pieces. \$12,900
210 Post Street, Suite 502
San Francisco, CA 94108
(tel) 415.989.6873
info@pacificchambersymphony.org

An artist a not an addition system. In order to survive he has to continuously interact with the world a ound him.

Hatt Heacke

Palabuniyan Kulintang Ensemble is a company that performs traditional dances of the Philippines.
\$11,600
P.O. Box 411201
San Francisco, CA 94141
(tel) 650.756.7759,
(fax) 650.756.7734
danongan@kulintang.com
www.kulintang.com

Paul Dresher Ensemble creates, performs and tours contemporary music and interdisciplinary music theater exploring issues from today's complex culture. \$51,900 333 Valencia Street, Suite 301 San Francisco, CA 94103 (tel) 415.558.9540, (fax) 510.834.4140 pauld@dresherensemble.org www.dresherensemble.org

People in Plazas presents free summer concerts by local musicians in outdoor locations downtown. \$23,000 870 Market Street, #456 San Francisco, CA 94102 (tel) 415.362.2500, (fax) 415.362.6128 msadv@pacbell.net www.marketstreet.citysearch.com

Philharmonia Baroque Orchestra recreates 17th and 18th century music on original instruments in local, national and international concerts. \$119,600 180 Redwood Street, Suite 200 San Francisco, CA 94102 (tel) 415.252.1288, (fax) 415.252.1488 info@philharmonia.org www.philharmonia.org



PHILHARMONIA BAROQUE ORCHESTRA

Pocket Opera performs witty original English translations of neglected chamber operas. \$37,200
965 Mission Street, Suite 210
San Francisco, CA 94103
(tel) 415.972.8930,
(fax) 415.348.0931
info@pocketopera.org
www.pocketopera.org

Rova:Arts explores musical possibilities through commissioned works presented at annual concerts. \$18,400 333 12th Street San Francisco, CA 94103 (tel) 415.487.1701, (fax) 415.487.1501 info@rova.org

San Francisco Bach Choir performs the choral literature of Bach and other classical composers. \$27,700 3145 Geary, # 210 San Francisco, CA 94118 (tel) 415.441.4942, (fax) 415.922.2819 www.sfbach.org



San Francisco Boys Chorus musically trains boys, 5 to 13 years old, who regularly perform in concerts throughout the Bay Area, sing with the San Francisco Opera and Symphony and tour internationally. \$50,600 801 Portola Drive, #104 San Francisco, CA 94127-1234 (tel) 415.665.2330, (fax) 415.665.9304 contact@sfbc.org

San Francisco Chanticleer is an all-male chorus acclaimed for its artistry and versatility, which performs local, national and international concerts.
\$118,400
1182 Market Street, Suite 216
San Francisco, CA 94102
(tel) 415.252.8589,
(fax) 415.252.7941
info@chanticleer.org

San Francisco Choral Artists is a chamber ensemble dedicated to the performance of choral masterpieces of all eras, styles and regions. \$5,500 PMB 344, 601 Van Ness Avenue, #E San Francisco, CA 94102 (tel) 415.979.5779 info@sfca.org www.sfca.org

San Francisco Choral Society, a 200-member community chorus, specializes in large choral works for chorus and orchestra. \$23,100 236 West Portal Avenue, Suite 775 San Francisco, CA 94127 (tel) 415.566.8425 www.sfchoral.org San Francisco Conservatory of Music, a fully accredited music college, produces the "Sing-It-Yourself-Messiah" and year-round faculty and student concerts. \$92,000
1201 Ortega Street
San Francisco, CA 94122
(tel) 415.759.3400,
(fax) 415.759.3488
cjp@sfcm.edu

San Francisco Contemporary
Music Players, one of the oldest
ensembles performing
contemporary music, presents a
concert season at the Yerba Buena
Center for the Arts
\$41,400
55 New Montgomery, Suite 708
San Francisco, CA 94105
(tel) 415.278.9566,
(fax)
info@sfcmp.org
www.sfcmp.org

San Francisco Girls Chorus features more than 325 7-18 year-olds, who perform in formal solo concerts, with the City's Opera and Symphony at civic events, on recordings and on national/international tours. \$72,900 P.O. Box 15397 San Francisco, CA 94115-0397 (tel) 415.673.1511, (fax) 415.673.0639 info@sfgirlschorus.org

San Francisco Gu-Zheng Music Society presents concerts featuning the gu-zheng, a type of flat harp, and other ancient Chinese instruments. \$5,500 450 2nd Avenue San Francisco, CA 94118 (tel) 415.751.6549 info@guzheng.org www.guzheng.org

SFJAZZ (San Francisco Jazz
Organization) presents world-class
live jazz concerts year-round,
including such annual productions
as the San Francisco Jazz
Festival, SFJAZZ Spring Season
and SFJAZZ Free Outdoors.
\$131,500
3 Embarcadero Center, Lobby
Level
San Francisco, CA 94111
(tel) 415.398.5655,
(fax) 415.398.5569
rkline@sfjazz.org
www.sfjazz.org

San Francisco Lesbian Gay Freedom Band, the first openly gay music organization in the U.S., performs both marching and concert band repertoire throughout the Bay Area and on tour. \$4,500 584 Castro Street, #841 San Francisco, CA 94114 (tel) 415.255 1355, (fax) 415.241.2326 sflgfb@sflgfb.org www.sflgfb.org

San Francisco Live Arts presents a series of performances primarily at the Noe Valley Ministry that ranges from music to theater works to performance art. \$15,100 1021 Sanchez Street San Francisco, CA 94114 (tel) 415.454.4665, (fax) 415.454.5238 www.noevalleymusicseries.com

San Francisco Lyric Opera presents works from the classical operatic repertoire, with accompaniment and theatrical staging. The company's motto is "grand opera at affordable prices." \$12,500 631 O'Farrell Street, #1604 San Francisco, CA 94109 (tel) 800.919.8088, 415.459.3497 info@sflyricopera.org

San Francisco Opera is a world-renowned company that presents regular seasons of classic and contemporary works featuring internationally acclaimed artists and productions; the Opera also provides artist training and outreach programs.
\$697,175
301 Van Ness Avenue
San Francisco, CA 94102
(tel) 415.861.4008,
(fax) 415.861.7148
www.sfopera.com

San Francisco Symphony, acknowledged as one of the seven best U.S. orchestras, plays a ninemonth season, tours nationally and internationally and sponsors a Youth Orchestra and annual classical music festivals. \$620,250
Davies Symphony Hall 201 Van Ness Avenue
San Francisco, CA 94102
(tel) 415.552.8000, (fax) 415.431.6857
messages@sfsymphony.org

www.sfsymphony.org

VOLTI. formerly San Francisco Chamber Singers, a professional vocal ensemble, presents a wideranging repertoire from choral classics to new music. \$17,500 P.O. Box 15576 San Francisco, CA 94115-0576 (tel) 415.771.3352, (fax) 415.276.4564 sfcs@sfchambersingers.org www.sfchambersingers.org

## Theater

\$1,347,760

42nd Street Moon is a musical theater company dedicated to restoring, preserving and presenting works by 20th century American composers and lyricists in staged concert performances. \$41,400 601 Van Ness Ave, #E3621 San Francisco, CA 94102 (tel) 415.255.8205, (fax) 415.626.4029 info@42ndstmoon.org

The world of reality has its limits, the world of imagination is boundless."

Jean-Jacques P. 10- 1- 11

Actors Theatre, an ensemble company, presents an eclectic mix of off-Broadway, classical and new plays in its Theater District venue. \$12,000 533 Sutter Street San Francisco, CA 94102 (tel) 415.296.9182 information@actorstheatresf.org www.actorstheatresf.org

AfroSolo Theatre Company promotes and presents the experiences of African Americans in solo performances of theater, dance, poetry and music. \$2,500 762 Fulton Street, Suite 307 San Francisco, CA 94102 (tel) 415.771.2376, (fax) 415.346.9344 thomas@afrosolo.org www.afrosolo.org

American Conservatory Theater, considered one of the finest U.S. regional theaters, performs plays ranging from world classics to contemporary premieres. \$340,860
30 Grant Avenue, 6th Floor San Francisco, CA 94108-5800 (tel) 415.834.3200, (fax) 415.834.3360 cmccue@act-sfbay.org www.act-sfbay.org

Asian American Theater Company presents classical and contemporary works by Asian American playwrights. \$37,700 690 Fifth Street, Suite 211 San Francisco, CA 94107 (tel) 415.543.5738, (fax) 415.543.5638 slim@asianamericantheater.org www.asianamericantheater.org

Bay Area Theatresports, a leader in performing an extraordinary variety of improvisational theater, performs everything from Theatresports to improvised Shakespeare and Broadway musicals.
\$19,400
Fort Mason Center, Bldg, B San Francisco, CA 94123
(tel) 415.474.6776,
(fax) 415.282.8771
www.improv.org

Campo Santo is an award-winning theater ensemble performing culturally diverse works that explore contemporary issues. \$16,500 Intersection for the Arts 446 Valencia Street San Francisco, CA 94103 (tel) 415.267.3956, (fax) 415.626.1636 email: info@theintersection.org www.theintersection.org



"Decades ago San Francisco institutionalized the idea that the arts are not only a financially viable, lucrative and significant industry but that they are also the soul of the City. Today's arts community is proof positive of the wisdom of that concept. It is important to honor the visionaries that started Grants for the Arts and the San Francisco arts and cultural organizations that keep that vision alive."

Berta Concha, Chair of GFTA Citizens Advisory Committee

Crowded Fire Theater Company produces a three-play season that includes both new work, often commissioned by the company or created by its 15 core-member artists, and existing work by contemporary experimenters. \$5,000

131 Tenth Street, 3rd Floor San Francisco, CA 94103 (tel) 415.255.7846 (fax) 415.626.1138 info@crowdedfire.org www.crowdedfire.org

Encore Theatre Company offers innovative stage presentations of rarely produced drama that fosters social awareness and affirms the diversity of the human experience.

\$8,200 588 Sutter Street, #116 San Francisco, CA 94102 (tel) 415.821.4849,

(fax) 415.401.7333 www.encoretheatreco.org

Eureka Theatre Company

produces its own season of contemporary plays and presents work from other disciplines and touring productions in its downtown theater.
\$35,800
215 Jackson Street
San Francisco, CA 94111
(tel) 415.788.7469
www.eurekatheatre.org

EXIT Theatre produces fully staged experimental plays, absurdist classics and performance art featuring multicultural artists at its two spaces in the downtown/Tenderloin community. \$55,200 156 Eddy Street San Francisco, CA 94102 (tel) 415.931.1094, (fax) 415.931.2699 mail@sffringe.org www.sffringe.org

foolsFURY presents new works and performance styles that include music, dance, circus, audience interaction and visual art. \$5,000 3130 20th Street, Suite 308 San Francisco, CA 94110 (tel) 415.377.5277, (fax) 415.285.8732 ben@foolsfury.org www.foolsfury.org

La Pocha Nostra, a multidisciplinary, multimedia company created by performance artist Guillermo Gomez-Peña, explores the cultural "borders" between languages, cultures, technology and art. \$22,000 2940 16th Street, #110 San Francisco, CA 94103 (tel) 415.701.7385, (fax) 415.863.2160 pochnostra@aol.com www.pochanostra.com

Lobster Theater Project produces sketch comedy shows (Killing My Lobster) an annual film festival (hi/lo Film Festival) and a festival of dramatic plays (Bruno's Island Festival of New Works), among other activities.
\$5,000
P.O. Box 170309
San Francisco, CA 94117
(tel) 415.558.7721,
(fax) 415.861.6050
marc@killingmylobster.com
www.killingmylobster.com

Lorraine Hansberry Theatre, a premier West Coast Black theater, presents plays by leading African American playwrights and a play reading series featuring new works.
\$60,700
555 Sutter Street, Suite 305
San Francisco, CA 94102
(tel) 415.288.0336,
(fax) 415.288.0353
Ihtsf@aol.com
www.lorrainehansberrytheatre.com

Magic Theatrc is recognized internationally for the development and production of new works by American writers. \$82,800 Fort Mason Center, Bldg. D San Francisco, CA 94123 (tel) 415.441.8001, (fax) 415.771.5505 info@magictheatre.org

New Conservatory Theatre Center is a performing arts complex and professional theater arts school. GFTA funds support the Arts Kaleidoscope Series and similar public programming. \$64,700
25 Van Ness Avenue, Lower Lobby San Francisco, CA 94102 (tel) 415.861.4914, (fax) 415.861.6988 email@nctcsf.org

New Pickle Circus, based in the ancient art of Chinese acrobatics, feature clowning, music, dance and movement.
\$65,900
755 Frederick Street
San Francisco, CA 94117
(tel) 415.759.8123,
(fax) 415.759.8644
sfsca@circuscenter.org
www.circuscenter.org

Phoenix Arts Association Theatre presents new and often unperformed scripts, original adaptations of American, British and European writers by Bay Area artists as well as premieres of works by the West Coast Playwrights Alliance at two downtown theaters.
\$10,400
138 Carl Street
San Francisco, CA 94117
(tel) 415.759.7696,
(fax) 415.664.5001
lbaf23@aol.com

San Francisco Mime Troupe, San Francisco's oldest professional theater company, is recognized internationally as the foremost performer of political theater in the U.S. \$73,600 855 Treat Avenue San Francisco, CA 94110-2723 (tel) 415.285.1717, (fax) 415.285.1290 office@sfmt.org www.sfmt.org

San Francisco Shakespeare Festival presents free Shakespeare plays in Golden Gate Park each summer. \$75,600 P.O. Box 460937 San Francisco, CA 94146 (tel) 415.422.2222, (fax) 415.626.1138 sfshakes@sfshakes.org

Shadowlight Productions is inspired by the ancient Indonesian art of shadow puppetry, featuring actors and puppeteers telling stories and myths in black and white shadows projected upon a giant screen.

\$33,300

22 Chattanooga Street
San Francisco, CA 94114
(tel) 415.648.4461,
(fax) 415.641.9734
info@shadowlight.com
www.shadowlight.com

El Teatro de la Esperanza produces bilingual work based upon the Chicano experience and tours nationally. \$22,000 P.O. Box 40578 San Francisco, CA 94140-0578 (tel) 415.255.2320, (fax) 415.255.8031 esperanza@energy-net.org

Theatre of Yugen is the only company in the U.S. to produce exclusively Noh and Kyogen works based on the historic Japanese style.
\$28,200
2840 Mariposa Street
San Francisco, CA 94110
(tel) 415.621.0507,
(fax) 415.621.0223
info@theatreofyugen.org
www.theatreofyugen.org

Theatre Rhinoceros develops and produces original works that examine the personal lives and social concerns of the Gay, Lesbian, Bisexual and Transgender communities. \$69,000 2926 16th Street San Francisco, CA 94103 (tel) 415.552.4100, (fax) 415.558.9044 john@therhino.org

Thick Description produces original adaptations of classics and new theater works. \$24,000 1695 18th Street San Francisco, CA 94107 (tel) 415.401.8081 www.thickdescription.org

Traveling Jewish Theatre creates original theater works based on the humanistic values of Jewish culture and tradition. \$57,000 323 Geary Street, Suite 415 San Francisco, CA 94102 (tel) 415.399.1809, (fax) 415.399.1844 www.atjt.com

## Visual Arts

\$647,175

African American Historical and Cultural Society exhibits historical memorabilia, primarily of African American culture in Northern California, maintains an art gallery and sponsors cultural activities. \$46,000 Fort Mason, Building C Suite 165 San Francisco, CA 94123 (tel/fax) 415.441.0640 www.fortmason.org/museums/

Artists Guild of San Francisco sponsors regular outdoor visual arts exhibitions and events in venues including Union Square, Washington Square, Marina Green, South Beach, Maiden Lane, Ferry Park Plaza, Huntington Park and Yerba Buena Gardens. \$5,000 601 Van Ness Ave., #E3-140 San Francisco, CA 94102 (tel) 415.835.0610 (fax) 415.487.1064 strongarm\_art@hotmail.com www.artistguildsf.com

ArtSpan Open Studios of San Francisco features nonjuried works of more than 700 local artists exhibited at artists' studios throughout the City for four weekends in October. \$39,000 934 Brannan Street San Francisco, CA 94103 (tel) 415.861.9838, (fax) 415.431.4575 info@artspan.org www.artspan.org California College of the Arts. a leading local educational institution, presents public lectures, symposia and exhibitions featuring internationally renowned artists, designers, architects and multimedia experts. \$46,000
1111 Eighth Street
San Francisco, CA 94107
(tel) 415-703-9506,
(fax) 415.703.9537
www.ccac-art.edu

California Historical Society
preserves, exhibits and interprets
all facets of California history
through publications, gallery
shows, lectures and tours.
\$10,000
678 Mission Street
San Francisco, CA 94105
(tel) 415.357.1848
(fax) 415.357.1850
stephen@calhist.org
www.californiahistoricalsociety.org

Cartoon Art Museum is one of two museums in the country dedicated to exhibiting original cartoon art. \$34,900 655 Mission Street San Francisco, CA 94105 (tel) 415.227.8666, (fax) 415.243.8666 office@cartoonart.org www.cartoonart.org

Chinese Culture Foundation presents contemporary Chinese and Chinese American exhibitions that tour nationally, administers outreach programs and produces the annual Spring Festival of Chinese Crafts. \$81,000 750 Kearny Street, 3rd Floor San Francisco, CA 94108 (tel) 415.986.1822, (fax) 415.986.2825 info@c-c-c.org

Chinese Historical Society of America collects, preserves and exhibits art, artifacts and archives reflecting the experiences and contributions of Chinese people in America through the Chinese American National Museum, Learning Center, publications, lectures, events and tours. \$32,200 965 Clay Street San Francisco, CA 94108 (tel) 415.391.1188, (fax) 415.391.1150 info@chsa.org www.chsa.org

Contemporary Jewish Museum explores the ideas, values and artistic expression of Jewish culture and the experience of the Jewish people as an invaluable lens through which to understand the world. The museum is for people of all backgrounds, beliefs and ages. \$79,000 166 Geary, Suite 1500 San Francisco, CA 94108 (tel) 415.591.8800, (fax) 415.591.8815 info@jewishmuseum.org www.jewishmuseumsf.org

Creativity Explored exhibits and promotes visual art by adults with developmental disabilities. \$5,000 3245 Sixteenth Street San Francisco, CA 94103 (tel) 415.863.2108, (fax) 415.863.2108 amytaub@hotmail.com www.creativityexplored.org

Exploratorium is a museum of science, art and human perception that works with local, national and international artists to present hands-on exhibits, film programs, special exhibitions and public programming.

\$331,5003601 Lyon Street
San Francisco, CA 94123
(tel) 415.563.7337,
(fax) 415.561.0307

www.exploratorium.edu

"It is impossible to file is to compete in the marketplace if no forum for their presentation is provided or available." Thomas Mann

Galería de la Raza presents the contemporary work of Bay Area Latino/Chicano artists, musicians and theater groups. \$44,100 2857 24th Street San Francisco, CA 94110 (tel) 415.826.8009, (fax) 415.826.6235 info@galeriadelaraza.org

GLBT Historical Society fosters the recovery, preservation, presentation and understanding of lesbian, bisexual, transgender and gay culture through exhibits, an oral history project, public readings and other events. \$39,300 657 Mission Street, Suite 300 San Francisco, CA 94105 (tel) 415.777.5455, (fax) 415.777.5576 terence@glbthistory.org

The Mexican Museum preserves and exhibits Mexican and Mexican American art and culture of preconquest, colonial and folk origin.
\$83,500
Fort Mason Center, Bldg. D
San Francisco, CA 94123
(tel) 415.202.9700,
(fax) 415.441.7683
info@mexicanmuseum.org
www.mexicanmuseum.org

Musco ItaloAmericano researches and displays artwork of all media by Italian and Italian American artists.
\$36,800
Fort Mason Center, Bldg. C
San Francisco, CA 94123
(tel) 415.673.2200,
(fax) 415.673.2292
museo@firstworld.net
www.museoitaloamericano.org



Museum of Craft and Folk Art exhibits contemporary American craft and folk art of cultures from around the world. \$55,200 Fort Mason Center, Bldg. A San Francisco, CA 94123 (tel) 415.775.0991, (fax) 415.775.1861 miriam@mocfa.org www.mocfa.org

Precita Eyes Mural Arts Center sponsors weekly mural walks throughout the Mission, the annual Mural Awareness Week and gallery exhibitions.

\$35,900
2981 24th Street
San Francisco, CA 94110
(tel) 415.285.2287,
(fax) 415.920.0592
pem@precitaeyes.org

www.precitaeyes.org

www.sfai.edu

San Francisco Art Institute teaches and supports West Coast trends in all arts from painting to video. GFTA support is for arts exhibitions and visitor-oriented programming.
\$81,800
800 Chestnut Street
San Francisco, CA 94133
(tel) 415.749.4549,
(fax) 415.749.1951
president@sfai.edu

San Francisco Camerawork
presents exhibitions, lectures and
workshops on contemporary fine
art photography.
\$44,100
1246 Folsom Street
San Francisco, CA 94103
(tel) 415.863.1001,
(fax) 415.863.1015
sfcamera@sfcamerawork.org
www.sfcamerawork.org

San Francisco Museum and Historical Society preserves and exhibits artifacts of San Francisco history from the Gold Rush to the present. \$33,100 P.O. Box 420569 San Francisco, CA 94142 (tel) 415.537.1105, (fax) 415.537.1108 info@sfhistory.org

San Francisco Museum of Modern Art organizes vanous exhibitions, many touring internationally, and is renowned for its collection of German Expressionists, French Fauves, Surrealists and 20th century photographers. \$384,975
151 Third Street
San Francisco, CA 94103 (tel) 415.357.4000, (fax) 415.357.4007 csumner@sfmoma.org

San Francisco Performing Arts
Library & Museum is the archives
of the Bay Area performing arts
legacy. Funds support public
exhibitions and lecture series.
\$42,700
401 Van Ness Avenue
Veterans Building, 4th Floor
San Francisco, CA 94102
(tel) 415.255.4800,
(fax) 415.255.1913
info@sfpalm.org
www.sfpalm.org

Southern Exposure provides alternative exhibition space for very large-scale works, installations and performances of Bay Area artists. \$33,100 401 Alabama Street San Francisco, CA 94110 (tel) 415.863.2141, (fax) 415.863.1841 email: soex@soex.org

Visual Aid: Artists for AIDS Relief assists the work of professional visual artists living with AIDS and other lifethreatening illnesses through an integrated body of services. GFTA supports public exhibitions and the Voucher Fund, a regranting program for eligible visual artists. \$23,000 733 Market Street, Suite 600 San Francisco, CA 94103 (tel) 415.777.8242, (fax) 415.777.8240 email: visaid@visualaid.org www.visualaid.org



# Annual Celebrations/ Parades

\$570,800

Aloha Festival, an annual two-day celebration, features the traditional and contemporary folk arts of Polynesians, Micronesians and Melanesians.
\$10,100
Pacific Islanders' Cultural Association
1016 Lincoln Boulevard, #5
San Francisco, CA 94129
(tel) 415.281.0221
info@pica-org.org
www.pica-org.org



Carnaval San Francisco/Mission Neighborhood Centers is a twoday Mission District festival of cultural and community groups culminating in a parade, which is considered the largest multicultural outdoor parade/festival on the West Coast. \$103,900 362 Capp Street San Francisco, CA 94110 (tel) 415.206.7747. (fax) 415.647.6911 sryago@aol.com www.sfmission.com/MNC/MNCHO ME.html

Cherry Blossom Festival culminates a two-week celebration held in Japantown every April that offers Japanese arts and cultural exhibits, performances, demonstrations, contests, food and games. \$43,500
Northern California Cherry Blossom Festival 1759 Sutter Street San Francisco, CA 94115 (tel) 415.931.6295, x.111, (fax) 415.776.4402 tsuji@hokubei.com

Chinese New Year Festival & Parade, an annual celebration in honor of the Lunar New Year, is one of the City's largest and most colorful events.
\$77,200
Chinese Chamber of Commerce 730 Sacramento Street
San Francisco, CA 94108
(tel) 415.391.9680,
(fax) 415.986.1933
info@chineseparade.com

Cinco de Mayo is an annual event in the City's Mission District that celebrates the historical battle of Puebla in Mexico and features Mexican music, dance, arts, food as well as the infusion of Latin American and Chicano artistry into the local culture.
\$27,600
c/o Mission Neighborhood Centers 362 Capp Street
San Francisco, CA 94110
415. 206.7747
415. 647.6911 (fax) sryago@aol.com

Columbus Day Celebration, sponsored by the City's Italian American community, caps a month-long celebration with a parade, a pageant depicting Columbus' landing and the ceremonial blessing of the fishing fleet.
\$39,100
678 Green Street
San Francisco, CA 94133
(tel) 415.434.1492,
(fax) 415.923.0902
info@sfcolumbusday.org
http://sfcolumbusday.org

Comedy Day is a free event held in August at Sharon Meadows in Golden Gate Park, featuring diverse local and national comedians.
\$6,400
P.O. Box 21301
Oakland, CA 94620-0301
(tel) 415.339.8050
info@comedyday.com
www.comedyday.com

El Grito Ceremony presents music and dancing by local and Mexican mariachis and folclórico companies to commemorate Mexican Independence Day. \$10,100 P.O. Box 40001 San Francisco, CA 94140 (tel) 415.661.6296 Fresta on the Hill celebrates Bernal Heights, one of San Francisco's most diverse neighborhoods, each fall by presenting San Francisco's bestknown local bands and performing groups in a family-oriented event that also features crafts and ethnic foods.

\$6,600 515 Cortland Avenue San Francisco, CA 94110 (tel) 415.206.2140, (fax) 415.648.0793 akinsey@bhnc.org

Filipino American Arts Exposition showcases traditional and contemporary arts reflecting Filipino heritage in an annual outdoor festival featuring a parade as well as performances, crafts, exhibitions and ethnic foods. \$16,400 953 Mission Street, #21 San Francisco, CA 94103 (tel) 415.348.8714 (fax) 415.348.8901 luzdleon@aol.com

Folsom Street Fair, an annual South of Market event, is the largest celebration of alternative lifestyles in the United States. \$10,900 584 Castro Street, Suite 553 San Francisco, CA 94114 (tel) 415.861.3247, (fax) 415.861.2312 smmile@folsomstreetfair.com www.folsomstreetfair.com

Min-Sok Festival, an annual celebration of Korean arts and culture, is produced by the Korean Center.
\$9,100
Korean Center, Inc.
1362 Post Street
San Francisco, CA 94109
(tel) 415.441.1881,
(fax) 415.885.4155
email: info@koreannet.org
www.koreannet.org

Nihonmachi Street Fair, a two-day festival in Japantown, features cultural exhibitions, performances, food, crafts and information on social services.
\$15,100
P.O. Box 15099
San Francisco, CA 94115-5099
(tel) 415.771.9861
mail@nihonmachistreetfair.org
www.nihonmachistreetfair.org



Russian Festival, presented by the Russian Center of San Francisco, is a two-day event celebrating the diversity of Russian culture through performances, crafts demonstrations, food and delicacies. \$9,200
2450 Sutter Street
San Francisco, CA 94115
(tel/fax) 415.921.7631
www.russiancentersf.com

St. Patrick's Day Parade, one of the City's oldest and largest parades, features Bay Area bands, drill teams and floats. \$22,000 United Irish Societies of San Francisco P.O. Box 16026 San Francisco, CA 94116 (tel/fax) 415.584.7941 info@uissf.org

Samoan Flag Day celebrates American Samoa's annexation to the U.S. with traditional arts, sports contests and ethnic food. \$12,400 P.O. Box 12549 San Francisco, CA 94112 (tel) 415.338.7239, (fax) 415.338.3880 malejr@sfsu.edu

San Francisco Chinatown Autumn Moon Festival, a two-day festival celebrated in Chinatown every September, features authentic Chinese arts, crafts, performances and food. \$24,500 667 Grant Avenue San Francisco, CA 94108 (tel/fax) 415.982.6306 info@moonfestival.org www.moonfestival.org San Francisco Dyke March is the largest annual lesbian event in the world, held on the evening before the LGBT Pride Parade in July. GFTA supports the cultural event at Dolores Park that features women poets, comediennes, singers and local all-female bands. \$4,800 1268 Vermont Street San Francisco, CA 94110 (tel) 415.241.8882 info@dykemarch.org

San Francisco Lesbian Gay Bisexual Transgender Pride Parade includes more than 200 bands, floats and contingents celebrating the full expression of LGBT culture. \$77,200 1230 Market Street, #421 San Francisco, CA 94102 (tel) 415.864.3733, (fax) 415.864.5889 info@sfpride.org

www.dykemarch.org

www.sfpride.org

San Francisco Youth Arts Festival is a 10-day, indoor/outdoor citywide collaboration and multicultural celebration featuring youth performances and a visual arts exhibition of more than 1000 works at Zeum and Yerba Buena Gardens.
\$21,100

\$21,100 20 Cook Street San Francisco, CA 94118 (tel) 415.750.8630, (fax) 415.759.2874 shindma@muse.sfusd.edu www.youtharts.org

Vietnamese Lunar New Year, also known as Tet, is an annual event held in San Francisco's Tenderloin District to mark the arrival of the lunar new year and to celebrate the Vietnamese and Southeast Asian communities.
\$10,700
766 Geary Street
San Francisco, CA 94109
(tel) 415.351.1038,
(fax) 415.351.1039
vietcommunityca@yahoo.com

## Tourist-Support Organizations

\$181,800

City Guides conducts free, yearround walking tours of the City's culturally diverse neighborhoods. \$11,100 Main Library, 100 Larkin Street San Francisco, CA 94102 (tel) 415.557.4266, (fax) 415.557.4239 tours@sfcityguides.org www.sfcityguides.org

International Diplomacy Council is the only agency in the City that serves official travelers, provides foreign guests with information on the City's cultural resources, coordinates professional appointments and offers hospitality services.

\$45,200
312 Sutter Street, Suite 402
San Francisco, CA 94108
(tel) 415.986.1388
(fax) 415.986.4701
info@diplomacy.org
www.diplomacy.org

KPOO-FM Radio is the City's only African American-controlled radio station. Activities partially supported by GFTA include promotional interviews with local artists, dramatic readings and live broadcast of Board of Supervisors meetings.

\$29,000
P.O. Box 423030
San Francisco, CA 94142
(tel) 415.346.5373,
(fax) 415.346.5173
info@kpoo.com
www.kpoofmsf.com

Redwood Empire Association promotes San Francisco and Northern California counties through two visitor centers that offer trip counseling, publications and information on tours. \$28,500
California Welcome Center Pier 39, 2nd Level
San Francisco, CA 94133 (tel) 800-200-8334 info@redwoodempire.com

Sail San Francisco fosters international friendships and good will by educating and enriching Bay Area youth and families through sailing and waterfront cultural activities.
\$5,000
2801 Leavenworth Street, 2nd Floor
San Francisco, CA 94133
(tel) 415.447.9822
(fax) 415.447.7320
sailingangel@hotmail.com

San Francisco Architectural Heritage conducts tours of the Haas-Lilienthal House and Heritage Walks. \$37,800 2007 Franklin Street San Francisco, CA\* 94109 (tel) 415.441.3000 info@sfheritage.org www.sfheritage.org

www.sailsanfrancisco.org

Theatre Bay Area is the largest regional theater service organization in North America. GFTA supports the advertising and marketing of the TIX booth at Union Square. \$58,000 870 Market Street, Suite 375 San Francisco, CA 94102 (tel) 415.430.1140, (fax) 415.430.1145 www.theatrebayarea.org

USO of Northern California operates a lounge at the San Francisco International Airport and a center in downtown San Francisco that serve as resources for military visitors and their families. \$25,200 Mezzanine Level/South Terminal San Francisco International Airport

San Francisco, CA 94128

(tel) 650.761.4611,

(fax) 650.742.6747

www.uso-center.org

## Cultural Centers

\$380,000

Supports operations, programming and maintenance of the four Cityowned cultural centers: Bayview Opera House Ruth Williams Memorial Theater, African American Art and Culture Complex, South of Market Cultural Center and Mission Cultural Center for Latino Arts.

## Civic Events

\$190,800

Golden Gate Park Band has played free concerts every Sunday in Golden Gate Park since 1882. \$78,700 McLaren Lodge 501 Stanyan Street San Francisco, CA 94117 (tel) 510.530.0814 mwirgler@ousd.k12.ca.us www.mindspring.com/~nemoyten/g pb/Home.html

Juneteenth Festival is an annual event celebrating Emancipation and African American culture. \$20,120

Always I-ave enough time in your life to do something that makes you happy, satisfied, even joyous. That has more of an effect on economic well-being than any other simple factor."

Martin Luther King, Jr. Birthday Observance, the largest such observance on the West Coast, is a Northern California regional effort featuring a freedom train, march and ceremonies at Yerba Buena Gardens. \$19,040 330 Ellis Street #407 San Francisco, CA 94102 jkeysguidry@ncsdc.org

Memorial Day Ceremony includes services at Lands End, St. Mary's Square and the National Cemetery at the Presidio. \$6,000 Veterans War Memorial Building 401 Van Ness Avenue, Room 127 San Francisco, CA 94102 (tel) 415.982.3417

Veterans Day Parade is a traditional event presented by the Disabled American Veterans, Veterans of Foreign Wars and the American Legion. \$13,500 Veterans War Memorial Building 401 Van Ness Avenue, Room 127 San Francisco, CA 94102 (tel) 415.982.3417

## Grants for the Arts Programs —continued

## Arts and Tourism—A Partnership with the San Francisco Convention and Visitors Bureau

Grants for the Arts established the first Arts and Tourism Program in the United States in 1989 with the goal of promoting San Francisco as a cultural destination to travel industry professionals, including tour wholesalers, travel agents, convention planners and others. In 1991 the San Francisco Convention and Visitors Bureau became the first agency to incorporate an Arts and Tourism office as a crucial part of its marketing to visitors and business travelers. Since then, the Arts and Tourism program has worked to increase visitor attendance at arts events. A recent notable project is the production of an in-flight promotional video for United Airlines, "San Francisco is all about the Arts," which will play on westbound domestic and transatlantic flights, reaching more than a million passengers monthly. Another is the 2002-2003 VIP Cultural Passport, a special promotional package distributed to travel trade professionals, meeting planners and media professionals who visit San Francisco and influence destination decisions. Helping visitors experience and appreciate San Francisco's famous diversity is "Diverse City Destinations" (www.destinationsf.com), a series of ten self-guided tour itineraries that immerse the visitor in the best of San Francisco's culture, ethnic heritage and arts.

#### San Francisco Arts Monthly

A project of Grants for the Arts, San Francisco Arts Monthly is an outreach publication to San Francisco visitors. It is provided free to hotel guests and concierges and is distributed in theater lobbies, Moscone Center, restaurants and cafes, bookstores and other targeted locations in San Francisco.

According to a study recently completed by Dance USA, commissioned by the Bay Area foundation community:

"Arts Monthly has been a huge success in building audiences. This publication, started by Grants for the Arts as a tool for concierges, lists arts events for each month. When editors arranged to insert the publication in the New York Times in the first Sunday of each month artists started advertising in it, the perception was that the artists were in the New York Times. The cost of producing it is relatively low. And it raised the visibility and credibility of dance."

#### SFArts.org

How do artists and audiences take advantage of new Web technology and the Internet to promote the arts in San Francisco? This has been the topic of discussion by Grants for the Arts and its constituent groups for a number of years. As part of GFTA's mandate, linking its activities to attract visitors to San Francisco, GFTA has led the way in creating a searchable clutter-free database of San Francisco arts offerings on the web with the 2001 launch of SFArts.org. This online calendar is quickly becoming a widespread and indispensable tool for anyone, anywhere who is interested in the arts in San Francisco.



Organizations that receive GFTA support are listed on the site. Each group has been invited to create a reciprocal link to SFArts.org so that visitors can go directly to an

arts group's Web site and get more details about program offerings.

Thousands of promotional cards that feature the Web address have been distributed through the San Francisco Convention and Visitors Bureau, on-site at various locations in San Francisco as well as online to individuals and groups interested in visiting the City. SFArts.org bookmarks have also been placed at the California State Fair, in theater lobbies, bookshops and cafes or stuffed into programs and newsletters. Radio and print ads, BART signs and more have promoted the site, which is now ranked No. 1 on most of the country's top search engines.

#### Voluntary Arts Contribution Fund (VACF)

Sometimes described as "the little grants that make a big difference," the Voluntary Arts Contribution Fund was established in 1984. The VACF is an innovative program that allows San Francisco property taxpayers and others to add a tax-deductible contribution to their biannual tax payments. Since GFTA began administering the program in 1984, almost \$1,000,000 has been disbursed to arts organizations for small capital improvements, facilities maintenance and equipment acquisition.

The next round of VACF grants will be in Fiscal Year 2005-2006. San Francisco arts and cultural organizations that received 2003/2004 VACF funding are as follows:

42nd Street Moon	\$2,900 for stage curtains
Abada Capoeira	\$3,600 for computer equipment, outdoor lighting and signage
Afro Solo	\$2,000 for computer equipment
Asian American Dance Performances	\$1,700 towards the purchase of computer equipment
BATS Improv	\$3,700 for upgrades on the theatre's lighting system
Big Moves	\$900 towards the purchase of a new computer
California Historical Society	\$1,000 for fire safety improvements
Chitresh Das Dance Company	\$1,500 for foot microphones
Company Chaddick	\$3,600 towards the purchase of a sprung dance floor
Contraband	\$3,600 towards a computer and digital video camera
Counterpulse	\$3,900 for risers
Creativity Explored	\$4,800 towards ADA compliant facilities upgrades
Dandelion Dance Theater	\$3,200 towards the purchase of a video projector
Exit Theater	\$2,000 for computer equipment
Fools Fury Theater Company	\$2,900 to purchase a portable, stand-alone lighting system
Footloose Dance Company	.\$4,800 for fireproof curtains, lighted exit signs and electrical upgrades
Intersection for the Arts	.\$2,900 to purchase new theater seats
Jon Sims Center for the Arts	.\$2,700 for fire safety upgrades
Lamplighters Musical Theater	.\$3,600 towards the renovation of an office/rehearsal/storage space
Lesbians in the Visual Arts	.\$2,900 to purchase a new computer and peripheral equipment
Lobster Theater Project	.\$2,000 towards the purchase of a video projector and video deck
Lorraine Hansberry Theater	.\$2,900 for safety upgrades
Magic Theater	.\$4,300 to address fire and safety code violations
New Langton Arts	.\$2,900 for computer equipment
Phoenix Arts Association Theater	.\$3,400 to correct safety code violations and lighting system upgrades
Queer Latino Artists Coalition	.\$2,900 for computer equipment
Sail San Francisco	.\$2,600 for a high-performance copier
San Francisco Contemporary Music Players .	.\$2,900 to purchase electronic music equipment
	.\$900 for an industrial caliber sewing machine
Society for Art Publications of the Americas	· ·
Southern Exposure	
Streetside Stories	V 1,5
The LAB	
Theatre of Yugen	· · · ·
Theatre Rhinoceros	
	.\$2,600 towards the purchase of digital video equipment
The state of the s	1.02,000 total to the purchase of digital video equipment

#### Pilot Program for Technology

Grants for the Arts invested in a pilot program to help its grantees assess their computer needs and manage information processing through developing technology plans for acquisition of hardware and software. Also provided was guidance in the effective use of this software and information about the maintenance of technology systems. Every plan was specifically designed to meet individual group requirements and match available resources. Added components of this service trained staff to implement each plan, identify resources beneficial to nonprofit technology and provide further strategies for growth. The plans are formulated in collaboration with CompuMentor, a leading nonprofit organization that specializes in computer technology training.

#### Special Event Insurance

The City requires an insurance policy for some of the most important and exciting cultural celebrations and parades that are presented annually on the streets and plazas of

San Francisco. Although this is not all the insurance a group might need, Grants for the Arts does underwrite the cost of specific insurance coverage for groups that present events on public streets and venues in San Francisco. It has also funded the Americans with Disabilities Act (ADA) required reviewing platform at the Columbus Day, San Francisco Lesbian Gay Bisexual Transgender Pride Parade and Celebration, Veterans' Day and St. Patrick's Day Parades, the Chinese New Year Celebration and other special events.

#### Handbook for Arts Organizations

Non Profit Know How – A Handbook for Successful Arts and Other Community Organizations

Grants for the Arts has produced and distributes a free 50-page resourcé book that can serve as a basic primer or tool for any nonprofit organization. Editorial includes checklists that help in the planning of a performance or special event (with accounting and financial management forms) and information about how to develop an audience, apply for grants, find a consultant and do marketing and promotion. There is also information about how to get permits from the City, obtain short-term loan assistance, prepare for a financial audit, acquire legal information and more.

"The San Francisco Hotel Tax Fund remains a model for local arts agencies seeking to initiate a hotel/motel tax in their cities, and it is an example of a fully mature, fully

institutionalized use of the hotel tax."

Jim Backas, in a report to the National Endowment for the Arts

#### **Special Initiatives**

From time to time Grants for the Arts is able to respond to the community through the use of Special Initiatives. The initiative recognizes one-time only events, or is developed to address specific needs during a particular time. There are no current initiatives underway. Here are some examples of initiatives that have been created by GFTA to assist the arts community.

- Capital Expenditures Initiative was designed to help community-based arts organizations acquire permanent, technical and movable equipment for shared use.
- Collaboration Initiative was developed to foster and encourage organic, effective collaborations and resource sharing among arts organizations.
- Facilities Initiative responded to the rental space crisis of the past few years. It supported efforts to maximize the usefulness and accessibility of the City's existing arts facilities. Further, it worked to strengthen the internal capacity of organizations that manage multi-use spaces and provided assistance in securing an adequate supply of new arts space that is protected from market sources.

#### Other programs:

 Nonprofit Performing Arts Loan Program—(currently under review) Grants for the Arts participates in this collaborative program that also involves foundations and other City agencies. The Nonprofit Performing Arts Loan Program is designed to stabilize and support arts organizations. Over the years, the program has provided more than 20 short and long-term low-interest loans, totaling more than \$2 million to support facilities acquisition and renovations. SF G25 # 1 2005 -



Annual Report

Fiscal Year 2005 - 2006

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"Supporting
the City by
promoting the arts."







San Francisco Convention & Visitors Bureau photos, L-R; Seth Affournado, Phillip H, Colbentz and SFCVB Photo L-R: Valerie Tookes, Juan A Dominguez, Kary Schulman, Renée Hayes, Khan



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Marie Jones Sustainable Economics Consultant

Jackie Nemerovski Arts Manager/Consultant

Marie Acosta Director, Latino Arts Network

Charles Roppel Certified Professional Life Coach

Pat Kilduff Marketing and Communications Manager, California Academy of Sciences

Ruth Williams Business Development Consultant

## Did you Know?

Grants for the office of all the note money annually to San I a record aris and cultural groups then the National Endowment for the Arts and the California Arts Colino combined

A recent study by Ame is so the Arts reveals that Arts recent arts industry in he ates \$134 billion in national colorida activity every year.

San Francisco gives more support per capita to the nonp off arts than any other city in the United States

## State of the Arts

Recently John Killacky, Arts Program Officer of the San Francisco Foundation and a Mayoral appointee to the San Francisco Arts Task Force, wrote an OpEd piece for the San Francisco Chronicle. It describes both the triumphs and challenges for San Francisco's arts groups in the past year as well as new opportunities. We reprint a version of it here, with his permission.

#### STATE OF THE ARTS

by John R. Killacky

This year the de Young unveiled its acclaimed Herzog and de Meuron museum, ODC opened a dance campus in the Mission. and Museum of the African Diaspora (MOAD) inaugurated its facility in the Yerba Buena Gardens district.

Also memorable: Michael Tilson Thomas conducting Mahler's Symphony No. 5, the World Music Festival, International Latino Film Festival, SF Jazz Festival, and Film Arts Foundation bringing exhilarating work from around the world, and the San Francisco Opera's acclaimed world premiers of Doctor Atomiccomposed by Berkeley-based John Adams.

Alonzo King premiered new dances with Lines Ballet; Terrence McNally was in residence developing Crucifixion at New Conservatory Theatre. Highlighting these events does not begin to capture the creative riches available to Bay Area audiences.

I could also mention performances by the 400+ theater companies in the Bay Area, the gamelan festival at the Cowell Theater in Fort Mason, and dance events at Dance Mission in San Francisco.

What accounts for this arts activity? A region bursting with talent and the support of audiences, governments, foundations, corporations and individual donors all play a role. Looking at arts funding for San Francisco alone, the numbers are impressive. Grants for the Arts, established in 1961 through the Hotel Tax Fund, predates the National Endowment for the Arts. With a budget of just over \$13,000,000, Grants for the Arts provides annual funding to 220 private nonprofits and is considered a national model of enlightened, nonpoliticized arts support, carried out with a minimum of bureaucracy.

However this is only a portion of the city's support for the arts. Factoring in support for the Academy of Sciences, Asian Art Museum, Airport Arts Program, Fine Arts Museums, War Memorial, and Arts, Entertainment and Film Commissions, San Francisco is budgeted to spend \$56,460,382 on the arts in this fiscal year. Added to this number is approximately \$4,800,000 the San Francisco Redevelopment Agency spends each year on arts organizations under its purview in the Yerba Buena Gardens district.

An informal poll of 21 local foundations further detailed an additional \$52,660,431 contributed to San Francisco arts organizations in the last fiscal year. Of this number, \$21,038,473 came from Donor Advised Funds from the Jewish Community Endowment and San Francisco, Marin, East Bay, and Peninsula community foundations. This is indicative of the

largess (and importance) of individual donors in the commu

But even with these investments, not all organizations are robust. A 2005 Stanford study, Managing Through Challeng A Profile of San Francisco Bay Area Nonprofits reported 18 our arts groups had a deficit. Arts organizations had the tigh margins of operation, with lowest median revenues after expenses. Median net assets of arts organizations in the B Area were approximately \$60,000 as compared to \$80,000 nationally and \$95,000 to other Bay Area nonprofit sector organizations.

The majority of regional arts organizations have small opera budgets and a mix of paid and unpaid staff. Unfortunately, these groups traditionally survive on sweat equity and discounted labor. Mid-size organizations are particularly vulnerable as costs escalate, and even the largest organizations are challenged by the lingering economic malaise. Many groups have not recovered from the suspension of funding from the California Arts Council seve years ago and arts leaders of groups of all sizes are demoralized by the pressures and diminishment of support.

The situation for individual artists may be most difficult of al Data gathered by The San Francisco Foundation regarding what individual artists earn in our region show that 63% ear less than \$7,000 from their art and consequently 78% work more than one job. Sadly, artists spend far less time makin their art than earning supplemental income to survive.

In 2006, the Mayor's Arts Task Force in San Francisco has opportunity to address some of these problems. It has been charged to make recommendations to: a) sustain and stabi community-based not-for-profit arts organizations serving, celebrating, and supporting San Francisco's many diverse neighborhoods; b) build upon the city's strong creative workforce and existing arts economy to increase employme and leverage new economic opportunities; and c) expand ci resources for low- and moderate-income housing and affordable studios and workspaces to help retain artists in S Francisco.

The Task Force on the Arts offers the city an opportunity to augment its substantial investment in artists and arts organizations, and integrate the arts into community development and work force efforts. Affordable housing is a concern for all workers, including artists. Without as expandinvestment, artists' creative, intellectual, and social capital contributions to the quality of life are at risk.

A decade from now, let's not look back at the glories of wha was in the arts community, but celebrate a turning point that builds upon the extraordinary achievements of today. A dee investment now guarantees a fertile environment for the nex generations of artists to live, work, and create here in the Ba Area.

John R. Killacky is program officer for Arts and Culture The San Francisco Foundation and a mayoral appointm to the Arts Task Force.

## History of Grants for the Arts

Grants for the Arts/San Francisco
Hotel Tax Fund (GFTA) was the first
agency of its kind in the nation when
it was founded in 1961, through a
combination of City and state
legislation. Highly respected and
widely emulated, GFTA has evolved
into a national and international
model for municipal funding of the
arts and has been at the center of the
City's cultural identity, improving its
quality of life, strengthening its
economy and enhancing its
reputation.

Since its creation, GFTA has

distributed more than \$217 million to hundreds of nonprofit cultural organizations in San Francisco. This economic investment in the activities of diverse arts and promotional groups enhances the City's attractiveness to visitors and provides employment and enrichment to the City's residents. Grants for the Arts/San Francisco Hotel Tax Fund revenue derives from a portion of the 14% room tax levied on local hotel and motel bills.

GFTA's policy of contributing to arts organizations' general operating

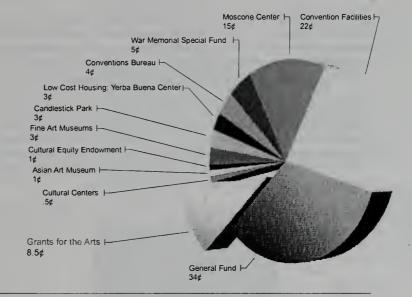
expenses addresses its goal to be a stable, dependable base of support for the broadest spectrum of arts organizations that continue to meet the funding criteria.

The goal of the Fund is to contribute meaningfully to the presentation and enhancement of existing art forms while assuring the ability of others to experiment, to dare and to find new and yet untested ways of adding to our cultural lives. We look forward to a future full of challenges – and thus, by definition, full of opportunities.

#### San Francisco's Hotel Tax

Where does each dollar go?

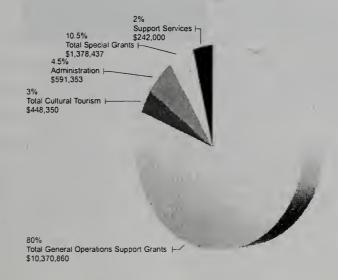
Overnight visitors pay a 14% city tax.



#### Grants for the Arts Fiscal Year 2005/2006 Annual Budget

Over 96% of the funds Grants for the Arts receives from the Hotel Tax go directly to support the arts.

Total Expenditures \$13,031,000



## Grants for the Arts Programs

#### Annual Grants to San Francisco Arts Organizations

The foremost goal of Grants for the Arts is to provide a stable, dependable base of support for the City's arts and cultural organizations that meet its funding criteria. In fulfilling its mission of "promoting the City through support of the arts," Grants for the Arts annually funds non-profit arts and cultural organizations that help promote San Francisco as a destination for regional, national and international visitors. Grants for the Arts is committed to supporting the broadest spectrum of the San Francisco arts community.

Reliable, ongoing financial support is one of the cornerstones of an arts organization's existence. Grants for the Arts' relationship with the City's non-profit groups is quite unique in terms of national municipal support of the arts. This is because funding is not linked to specific projects or productions. Instead, the annual grant program is designed to provide a consistent source of funds for general operating expenses.

Grants for the Arts funding levels are determined on a progressive basis with smaller budget organizations receiving a larger percentage of their budgets and larger groups a smaller percentage from the Fund. San Francisco's largest cultural institutions are given important sustaining funds in recognition of their world-renowned artistic contributions and economic importance to the City. The majority of the funds (nearly 70%) goes to the small and midsize organizations of all disciplines and cultures.

Here is the list of non-profit arts and cultural organizations that received Grants for the Arts annual support for the 2005–2006 Fiscal Year.

"When communities invest in the arts, there is a tendency to think that they are opting for cultural benefits at the expense of economic benefits. This (Americans for the Arts) study demonstrates that the arts are an industry that generates extraordinary economic activity, jobs, and tax revenues. When we say that the arts mean business, that's not just a slogan; it's the truth."

Robert L. Lynch, CEO. Americans for the Arts

## Dance

\$1,430,500

Anne Bluethenthal and Dancers, modern dance ensemble, perform new dances often created in collaboration with composers, visual artists and costumers. \$11,000 628 14th Street San Francisco, CA 94114 (tel) 415.437.2512, (fax) 415.522.0939 Abanddprod@aol.com

Asian American Dance
Performances is a professional
dance company that presents wor
locally and internationally informed
by Asian cultures and traditions.
\$18,300
1840 Sutter Street, Suite 207
San Francisco, CA 94115
(tel) 415.441.8831
aadancep@aol.com

Bay Area Celebrates National
Dance Week is a group effort by
dance administrators, artists,
choreographers, dance critics and
funders to attract audiences, offer:
a series of events that bring
attention to the contributions of the
Bay Area dance community.
\$9,300
Dancers' Group
3252A 19th Street
San Francisco, CA 94110
(tel) 415.920.9181
dg@dancersgroup.org

Capacitor. a group of interdisciplinary movement artists, presents technologically inspired, innovative and multisensory dance performances in contemporary settings.

\$9,200

890 Urbano Drive
San Francisco, CA 94127
(tel) 415.308.1952,
(fax) 909.498.9970
info@capacitor.org
www.capacitor.org

Chhandam Chitresh Das Dance Company, is dedicated to the preservation, promotion and education of Kathak, one of India's six classical dance styles; it produces dance performances throughout San Francisco and the Bay Area.
\$15,000
32 Saint Charles Avenue
San Francisco, CA 94132
(tel) 415.499.1604,
(fax) 415.479.2724
info@kathak.org
www.kathak.org

Chinese Cultural Productions features the Lily Cai Chinese Dance Company, which presents classical, folk and modern dances based on the traditions of China's various ethnic groups. \$42,500 Fort Mason Center, Landmark Bldg. C-353 San Francisco, CA 94123 (tel) 415.474.4829, (fax) 415.474.1188 info@ccpsf.org www.ccpsf.org

Company Chaddick is a contemporary dance company whose purpose is to create works that reflect the social, emotional and physical experiences that reveal the fundamental humanity connecting us all. \$8,400 15 Bennington Street San Francisco, CA 94110 (tel) 415.824.4541, (fax) 415.824.4541 companychad@yahoo.com

Dance Brigade is a contemporary dance theater that produces and presents a wide variety of programs at Dance Mission, a performance venue in the Mission District which the group also operates. \$42,000 3316 24th Street San Francisco, CA 94110 (tel) 415.826.4401 (fax) 415.826.4401 kkwickedwitch@yahoo.com www.dancemission.com/brigade/

Danceart, Inc., produces Summerfest, an annual series of modern dance concerts featuring local choreographers on shared programs. \$12,000 Danceart, Inc. 3153 17th Street San Francisco, CA 94110 (tel) 415.381.2195. (fax) 415.381.3537 www.summerfestdance.org

Dance Through Time researches, teaches and performs social dances of Western culture from the 15th century to the present. \$17,000 1095 Market Street, Suite 316 San Francisco, CA 94103 (tel) 415.621.3627, (fax) 415.621.3878 dance@dancethroughtime.org www.dancethroughtime.org

Dancers' Group features the works of local and out-of-town dance soloists and choreographers through an annual festival and year-round concerts. \$39.900 3252A 19th Street San Francisco, CA 94110 (tel) 415.920.9181, (fax) 415.920.9173 dg@dancersgroup.org www.dancersgroup.org

Deborah Slater Dance Theater presents work dealing with topical issues, combining modern dance, theater and text with multimedia images. \$9,000 3288 21st Street, #71 San Francisco, CA 94110 (tel) 415.267.7687 aotm@artofthematter.org www.artofthematter.org

Epiphany Productions, an interdisciplinary dance company dedicated to the artistic vision of dance experimenter Kim Epifano, collaborates with diverse artists to create, produce and perform original dance-theater works. \$8,200 901A De Haro Street San Francisco, CA 94107 (tel) 415.647.1443 epiphanydance@earthlink.net www.epiphanydance.org

Flyaway Productions is a highly physical dance company that produces site-specific as well as traditional venue dances often using aerial apparatus. \$10.500 1068 Bowdoin Street San Francisco, CA 94134 (tel) 415.333.8302 jo@flyawayproductions.com www.flyawayproductions.com

Janice Garrett & Dancers is a highly acclaimed dance company presenting its founder's contemporary choreography in San Francisco and on tour. 26 Seventh Street, 5th FLoor San Francisco, CA 94103 (tel) 863.3040, ext. 281 (fax) 415.863.1180 info@janicegarrettanddancers.org www.janicegarrettanddancers.org

Jess Curtis/Gravity Physical Entertainment was founded in 2000 as a research and development vehicle for ive performance focusing on physical entertainment addressing ideas of substance and relevance to a broad public. \$5,000 849 Divisadero Street, #4 San Francisco, CA 94117 (tel) 435.7549 info@jesscurtisgravity.org www.jesscurtisgravity.org

Joe Goode Performance Group is a modern dance company that stretches the traditional boundaries of dance and theater. \$36.800 1007 General Kennedy Avenue, San Francisco, CA 94124 (tel) 415.648.4848, (fax) 415.648.5401 joegoode@dnai.com www.joegoode.org

Kunst-stoff (roughly "art-thing" in German) is a contemporary dance company founded by choreographers Yannis Adoniou and Tomi Paasonen that produces regular home seasons in San Francisco. \$5,000 26 Seventh Street, 5th Floor San Francisco, CA 94103 (tel) 415.835.2124. (fax) 415.863.1180 www.kunst-stoff.org

LINES Contemporary Ballet. dedicated to developing new works blending classical ballet, ethnic and modern dance, tours regionally, nationally and internationally. \$78,200 26 Seventh Street, 5th Floor San Francisco, CA 94103 (tel) 415.863.3040, (fax) 415.863.1180 info@linesballet.org www.linesballet.org

Margaret Jenkins Dance Company is a renowned modern dance company that often tours nationally and internationally. \$73,600 3973A 25th Street San Francisco, CA 94114 (tel) 415.826.8399. (fax) 415.826.8392 info@mjdc.org www.mjdc.org

Na Lei Hulu I Ka Wekiu, a modern hula troupe, produces an annual season and performs to audiences across the country. \$30.500 1527 20th Street San Francisco, CA 94107 (tel) 415.647.3040, fax) 415.647.3040 mail@naleihulu.org www.naleihulu.org

ODC/San Francisco is a major modern dance company that presents the works of the collective's choreographers in local seasons, national and international tours. \$100,200 3153 17th Street San Francisco, CA 94110 (tel) 415.863.6606, (fax) 415.863.9833 letters@odcdance.org www.odcdance.org

Purple Moon Dance Project, a contemporary dance company, integrates Western modern dance with Asian dance forms to present positive, provocative images of lesbians and women of color. \$13,000 465 10th Street, #302 San Francisco, CA 94103 (tel) 415.552.1105, (fax) 415.552.0833 office@purplemoondance.org www.purplemoondance.org

Robert Moses' Kin. a multiethnic ensemble, performs innovative modern dance works that encourage dialogue and cultural understanding. \$6,000 3153 17th Street San Francisco, CA 94110 (tel) 415.252.8384, (fax) 415.241.0526 info@robertmoseskin.org www.robertmoseskin.org

San Francisco Ballet, recognized as one of the premier performing arts institutions in the world and among the largest ballet companies in the United States. presents a diverse repertoire offering new interpretations of the classics and commissions works by contemporary choreographers. \$386,400 455 Franklin Street San Francisco, CA 94102 (tel) 415.861.5600, (fax) 415.861.2684 sjones@sfballet.org www.sfballet.org

San Francisco Ethnic Dance
Festival includes a festival of
international dance at the Palace
of Fine Arts as well as
performances throughout the city
and the region. The festival is
cosponsored by Grants for the Arts
and World Arts West.
\$239,200
Fort Mason Center
Landmark Bldg. D
San Francisco, CA 94123
(tel) 415.474.3914,
(fax) 415.474.3922
www.worldartswest.org

Scott Wells & Dancers is a contemporary dance ensemble creating highly energetic "contact dance" that features work created as a result of touch, impact or collision with other dancers. \$8,700
1805 Divisadero Street
San Francisco, CA 94115
(tel) 415.931.8648
scottbwells@hotmail.com

Smuin Ballets/SF enriches and extends the art of dance by producing Tony and Emmy Awardwinner Michael Smuin's innovative choreography in annual home seasons at Yerba Buena Center for the Arts.

\$94,700
300 Brannan Street, Suite 407
San Francisco, CA 94107
(tel) 415.495.2234,
(fax) 415.495.2317
info@smuinballets.com

Stephen Pelton Dance Theater, a modern dance company, creates lyrical, abstract and athletic work built around an emotional core. \$11,000 50 Laguna Street, #509 San Francisco, CA 94102 (tel) 415.241.0111, (fax) 415.241.0111 peltdanc@dnai.com www.dnai.com/~peltdanc/

Theatre Flamenco of San Francisco, one of the City's oldest companies, is a professional Spanish ensemble that also performs dances from Latin America.
\$16,500
c/o San Francisco Dance Center 26 Seventh Street, 5th Floor San Francisco, CA 94103
(tel) 415.826.1305,
(fax) 415.826.1305
info@theatreflamenco.org
www.theatreflamenco.org

Yaclisa & Caminos Flamencos
Dance Company is dedicated to
creating and presenting Flamenco
programs with a fresh,
contemporary approach, reflecting
the contemporary Flamenco Nuevo
movement.
\$24,500
c/o San Francisco Dance Center
26 Seventh Street, 5th Floor
San Francisco, CA 94103
(tel) 510.834.8277,
(fax) 510.834.8146
yaelisa@telocity.com
www.caminosflamencos.com

Zaccho Dance Theatre pushes the choreographic boundaries of theater and dance by integrating other art disciplines as well as trapeze and aerial work.

\$33,900
1777 Yosemite Avenue, #330
San Francisco, CA 94124
(tel) 415.822.6744,
(fax) 415.822.6745
office@zaccho.org
www.zaccho.org

## Literary Arts

\$154,000

Books by the Bay is free to the public and showcases local and regional book publishers; over 70 authors discuss their latest works while independent booksellers showcase and sell books. \$10,000 37 Graham Street, Suite 210 San Francisco, CA 94129 (tel) 415.561.7686 (fax) 415.561.7685 office@nciba www.booksbythebay.com

"San Francisco's noble experiment with the Hotel Tax Fund has achieved recognition and that sincerest form of flattery, imitation, in other cities. Somehow, it seems right that San Francisco lead the way in this regard. California as a state, may be backward in its support for the arts, but the City knows how to take care of its own."

Michael Walsh, music crit

City Arts & Lectures presents several series of lectures, conversations and other literary activities with a wide spectrum of well-known authors. \$51,400 1955 Sutter Street San Francisco, CA 94115 (tel) 415.563.2463, (fax) 415.929.0119 cityarts@infoasis.com www.cityarts.net

Litquake is an annual literary festival bringing together an eclectic range of Bay Area authors before audiences of all ages for a week-long series of readings, performances and cross-media literary happenings.

1608 Felton Street
San Francisco, CA 94134
(tel) 750.1497, info@litquake.org
www.litquake.org

l'lay-Ground is a workshop for emerging playwrights presenting public performances of works in development. \$10,000 268 Bush Street, #2912 San Francisco, CA 94104 (tel/fax) 415.704.3177 info@playground-sf.org www.playground-sf.org

The Playwrights Foundation serves the art of playwrighting in Northern California most visibly through production of the annual Bay Area Playwrights Festival, a series of workshop productions or staged readings of new works. \$15,000 P.O. Box 460357 San Francisco, CA 94146 (tel) 415.263.3986, (fax) 415.626.1138 amy@playwrightsfoundation.org www.playwrightsfoundation.org

The Poetry Center, founded in Sa Francisco in 1954, presents two seasons annually of public readings in the City by a wide spectrum of outstanding poets another contemporary writers. \$16,100
San Francisco State University 1600 Holloway Avenue
San Francisco, CA 94132
(tel) 415.338.2227, (fax) 415.338.0966
steved@sfsu.edu
www.sfsu.edu/~poetry/

Sister Spit gives voice to the lesbian experience through literary events, national tours showcasing San Francisco lesbian poets, writers and performance artists and through curating spoken word public programs.
\$6,200
235 Page Street
San Francisco, CA 94102
(tel) 415.437.9272
sini@mindspring.com
www.sisterspit.com

Small Press Traffic Literary Arts
Center presents and distributes the
work of writers published by small
independent presses. GFTA
supports the year-round public
literary events.
\$7,300
1111 Eighth Street
San Francisco, CA 94107
(tel) 415.551.9278
smallpress@ccac-art.edu
www.sptraffic.org

organization for teenagers, who "speak for themselves" through interdisciplinary spoken word performances.
\$33,000
2169 Folsom Street, Studio 100
San Francisco, CA 94110
(tel) 415.255.9035,
(fax) 415.255.9065
info@youthspeaks.org
www.youthspeaks.org

Youth Speaks is a literary arts,

event production and education

### Media

\$509,800

American Indian Film Festival is an international film exposition showcasing films and videos by and about Native Americans. \$41,000 333 Valencia, Suite 322 San Francisco, CA 94103 (tel) 415.554.0525, (fax) 415.554.0542 aifisf@yahoo.com www.aifisf.com

Artists Television Access supports the production and exhibition of work by new artists in video, film, visual arts and multimedia performances. \$12,000 992 Valencia Street San Francisco, CA 94110 (tel) 415.824.3890 ata@atasite.org www.atasite.org

Berlin and Beyond, presented by the Goethe-Institut, is the only German film festival in the United States. This festival offers ticketed and free film screenings and discussions with filmmakers, actors and producers. \$11,000 530 Bush Street San Francisco, CA 94108 (tel) 415.263.8760, (fax) 415.391.8715 program@goethe-sf.org www.goethe.de/sanfrancisco

Cine Acción presents Festival ¡Cine Latino! in September at various venues and distributes Latino/Latin American media works by local and international artists. \$12,000 346 Ninth Street, 2nd Floor San Francisco, CA 94103 (tel) 415.553.8135. (fax) 415.553.8137 info@cineaccion.com www.cineaccion.com

Cinemayaat, the Arab Film Festival, showcases independent filmmakers working with Arab themes to enhance understanding of diverse Arab cultures and experiences. \$12,300 2 Plaza Avenue San Francisco, CA 94116 (tel) 415.564.1100, (fax) 415.564.2203 info@aff.org www.aff.org

Film Arts Foundation provides technical and support services to filmmakers. GFTA support is for the annual Filmmakers Showcase and a regranting program to individual film and video artists. \$63,100 145 Ninth Street, Suite 300 San Francisco, CA 94103 (tel) 415.552.8760, (fax) 415.552.0882 gails@filmarts.org www.filmarts.org

Frameline presents the annual, 11day San Francisco International Lesbian & Gay Film Festival at several venues throughout the City. \$70.800 145 Ninth Street, Suite 300 San Francisco, CA 94103 (tel) 415.703.8650, (fax) 415.861.1404 info@frameline.org www.frameline.org

National Asian American Telecommunications Association presents the annual, 10-day San Francisco International Asian American Film Festival. 145 Ninth Street, Suite 350 San Francisco, CA 94103 (tel) 415.863.0814, (fax) 415.863.7428 eddie@naatanet.org www.naatanet.org

San Francisco Black Film Festival is an annual event showcasing diverse films about the African American and African diaspora experience. \$5,000 P.O. Box 15490 San Francisco, CA 94115 (tel) 415.346.0199, (fax) 415.346.9046 avem@sbcglobal.net www.sfbff.org

San Francisco Cinematheque screens works by local and national avant-garde filmmakers, film classics and neglected films. \$21,100 145 Ninth Street, Suite 240 San Francisco, CA 94103 (tel) 415.552.1990, (fax) 415.552.2067 sfc@sfcinematheque.org www.sfcinematheque.org

San Francisco Film Society presents the oldest film festival in the U.S., showcasing independent American, foreign and commercial films. \$96,900 39 Mesa Street, Suite 110 The Presidio San Francisco, CA 94129 (tel) 415.561.5000. (fax) 415.561.5099 sffs@sffs.org www.sffs.org

San Francisco Independent Film Festival is a 10-day festival of screenings and events dedicated to the presentation of independent film, video and animation in traditional and digital formats. \$10,200 530 Divisadero Street, #183 San Francisco, CA 94117 (tel) 415.310.2412 info@sfindie.com www.sfindie.com

estillate—it sif

San Francisco Jewish Film Festival, a six-day festival of independent films, promotes awareness of the diversity of the Jewish experience and the Jewish people. \$65,300 145 Ninth Street, Suite 200 San Francisco, CA 94103 (tel) 415.621.0556, (fax) 415.621.0568 jewishfilm@sfjff.org www.sfiff.org

San Francisco Silent Film Festival provides public access to a broad range of films made during the silent era by presenting an annual festival of silent films with live musical accompaniment at the Castro Theater. 833 Market Street, Suite 311 San Francisco, CA 94103-1820 (tel) 415.777.4908. (fax) 415.777.4904 melissa@silentfilm.org www.silentfilm.org

## Multi-Arts

\$1,303,300

509 Cultural Center is dedicated to enriching the cultural life of the Tenderloin neighborhood with multicultural programming featuring performing artists and gallery exhibits. \$23,500 1007 Market Street San Francisco, CA 94103 (tel) 415.255.5971. (fax) 415.863.5509 www.luggagestoregallery.org

Asian Improv aRts supports the creation, production, performance and recording of new Asian American work in music, poetry and dance. \$22,900 201 Spear Street, Suite 1650 San Francisco, CA 94105 (tel) 415.208.3636, (fax) 415,442,0994 francis@asianimprov.com www.asianimprov.com

Asian Pacific Islander Cultural Center promotes the artistic and organizational growth of the Asian Pacific Islander arts community and presents the annual United States of Asian America Festival. \$17,400 934 Brannan Street San Francisco, CA 94103 (tel) 415.864.4120, (fax) 415.522.0136 info@apiculturalcenter.org www.apiculturalcenter.org

BRAVA! For Women in the Arts presents mainstage world premieres annually as well as upand-coming Bay Area women artists in performance art, poetry, visual arts and new music. \$75,400 2781 24th Street San Francisco, CA 94110 (tel) 415.641.7657, (fax) 415.641.7684 ellen@brava.org www.brava.org

CELLspace, a multidisciplinary, collaborative arts center in the Mission District, offers performances, exhibitions, workshops and learning labs in a variety of artistic mediums and also incubates emerging artists, sponsors artist residencies and collaborates with a variety of community organizations. \$29.800 2050 Bryant Street San Francisco, CA 94110 (tel) 415.648.7562, (fax) 415.285.2809 info@cellspace.org www.cellspace.org

The Community Arts & Education Program of the San Francisco Arts Commission promotes the revitalization of disadvantaged and underserved communities through a program that promotes arts activities in San Francisco's diverse communities and neighborhoods. \$225,000 25 Van Ness Avenue, Suite 240 San Francisco, CA 94102 (tel) 415.252.2598. (fax) 415.252.2595 judy.nemzoff@sfgov.org http://sfac.sfsu.edu/CAE/welcome.html

Counterpulse (formerly 848
Community Space) is a
community-based visual and
performing arts venue available to
artists, activists and community
experimenters for meetings, public
discussion, rituals, art exhibits and
performances.
\$16,500
1310 Mission Street
San Francisco, CA 94103
(tel) 415.922.2385
(fax) 415.922.2385
848@848.com

The Cowell Theatre. located at Fort Mason, provides a well-equipped venue for diverse small and midsize groups from all performing disciplines. \$46,000 Fort Mason Center, Bldg. A San Francisco, CA 94123 (tel) 415.441.3400, (fax) 415.441.3405 wayne@fortmason.org

www.848.com

Cultural Odyssey is a multimedia performance ensemble that creates and presents original work by African American artists at a variety of local, national and international venues.
\$46,000
P.O. Box 156680
San Francisco, CA 94102
(tel) 415.292.1850,
(fax) 415.346.9163
idris@culturalodyssey.org
www.culturalodyssey.org

Eth-Noh-Tec. an Asian American performing arts and cultural education organization, builds cultural bridges that shift consciousness and create compassionate communities through the interdisciplinary performance of Asian and Asian American stories touching on universal truths. \$23,900 977 S. Van Ness Avenue San Francisco, CA 94110 (tel) 415.282.8705. (fax) 415.282.8795 ethnohtec@aol.com www.ethnohtec.org

First Voice is a company that produces, presents and sponsors performing arts projects that explore the Asian American experience.
\$22,000
41 Parsons, Suite A
San Francisco, CA 94118
(tel) 415.221.0601,
(fax) 415.221.2558
info@firstvoice.org
www.firstvoice.org

Footloose produces and presents a mixed format of original theater, dance, music, improvisational sketch comedy, film/video and multimedia performances and operates a performance / rental / gallery facility on Ninth Street. \$27,600 P.O. Box 885393 San Francisco, CA 94104 (tel) 415.920.2223 ftloose@earthlink.net www.ftloose.org

Humanities West presents multidisciplinary programs in the humanities with supporting arts activities. \$27,400 57 Post Street, Suite 814 San Francisco, CA 94104 (tel) 415.391.9700, (fax) 415.391.9708 info@humanitieswest.org www.humanitieswest.org

Intersection for the Arts presents new theater, performance art, readings and visual arts in its theater and gallery space, as well as administering a regranting program for new theater works. \$64,400 446 Valencia Street San Francisco, CA 94103 (tel) 415.626.2787, (fax) 415.626.1636 info@theintersection.org www.theintersection.org

Irish Arts Foundation is a multidisciplinary arts presenting organization that promotes Irish and Irish American cultural heritage. Programs include annual Celtic Music and Arts Festivals, reading series in coffeehouses and bookstores and sponsorship of The Fifth Province, a resident theater ensemble. \$10,500 5214F Diamond Heights Boulevard, #127 San Francisco, CA 94131 (tel) 415.495-7380. (fax) 415.348.1594 iaf@iaf.org www.iaf.org

Jon Sims Center for the Arts is a queer-identified multidisciplinary arts presenting and service organization with programs in performance, theater, music, dance, literature and interdisciplinary projects, as well as fiscal sponsorship and low-cost studio rental programs. \$36,800 1519 Mission Street San Francisco, CA 94103-2512 (tel) 415.554.0402, (fax) 415.621.4637 director@jonsimsctr.org www.jonsimsctr.org

Kearny Street Workshop present the work of Asian American visua artists, writers, musicians and photographers. \$18,400 934 Brannan Street San Francisco, CA 94103 (tel/fax) 415.503.0520 ksw@somarts.org www.kearnystreet.org

KnlArts, a Filipino American performing arts group, presents dance and music reflecting Asian Pacific heritage as well as contemporary works based on traditional forms.
\$12,400
474 Faxon Avenue
San Francisco, CA 94112
(tel) 415.239.0249
(fax) 415.239.0249
info@kularts.org
www.kularts.org

The Marsh presents nearly 200 diverse productions annually of new multidisciplinary work in its multilevel venue in the Mission. \$52,900 1062 Valencia Street San Francisco, CA 94110 (tel) 415.282.6024, (fax) 415.643.9070 sawmarsh@aol.com www.themarsh.org

New Langton Arts showcases new developments in visual art, music, poetry and performance ar especially audio and video experimentation, site-related work and installations, and administers a regranting program to interdisciplinary artists.

\$57,000
1246 Folsom Street
San Francisco, CA 94103-3817
(tel) 415.626.5416,
(fax) 415.255.1453
susan@newlangtonarts.org

"It is impossible for ideas to compete in the marketplace if no forum for their presentation is provided or available."

Thomas Mann

ODC/T heater is one of the City's key performance venues, offering a broad range of work including local, national and international artists in contemporary and traditional dance, music, performance art and poetry. \$44,100
3153 17th Street
San Francisco, CA 94110
(tel) 415.626.6745,
(fax) 415.863.9833
info@odctheater.org
www.odctheater.org

Queer Cultural Center is a multidisciplinary arts presenting organization that offers artistic and educational programs exploring queer cultural and identity issues. \$24,900 1800 Market Street, Suite Q-31 San Francisco, CA 94102 (tel) 415.865.5611, (fax) 415.217.5910 pampen1@earthlink.net www.queerculturalcenter.org

San Francisco Center for the Book, a blend of literary and visual arts, presents exhibitions and lectures promoting local, national and international book artists as well as the book as "art." \$24,800 300 De Haro Street San Francisco, CA 94103 (tel) 415.565.0545 info@sfcb.org

San Francisco Maritime National Park Association presents cultural and educational programs that offer opportunities to understand, appreciate and enjoy San Francisco's maritime heritage. \$4,500 P.O. Box 470310 San Francisco, CA 94147 (tel) 415.561.6662, (fax) 415.561.6660 info@maritime.org

San Francisco Performances produces a season of internationally known performers at Herbst Theatre and Davies Symphony Hall, and presents local artists in intimate, evening "parlor" concerts. \$147,200 500 Sutter Street, Suite 710 San Francisco, CA 94102 (tel) 415.398.6449, (fax) 415.398.6439 www.performances.org

Slavonic Cultural Center of San Francisco fosters the arts and culture of the Slavonic community. GFTA support is for public events including the Marco Polo and Poklada festivals. \$26,600 60 Onondaga Avenue San Francisco, CA 94112 (tel) 510.649.0941 johndaley@mindspring.com www.slavonicweb.org

Society for Art Publications of the Americas presents free visual arts exhibits and performances featuring multicultural artists and public forums to enhance crosscultural understanding. \$21,400 545 Sutter Street San Francisco, CA 94102 (tel) 415.398.7229 clafouti@earthlink.net www.meridiangallery.org

Stem Grove Festival Association presents free outdoor performances in a natural amphitheater featuring the City's Ballet, Symphony and Opera and other local and national performing companies.
\$66,400
44 Page Street, Suite 600
San Francisco, CA 94102
(tel) 415.252.6253,
(fax) 415.252.6250
info@sterngrove.org

The art re grup/The Lab. is an interdisciplinary artists' organization supporting development and presentation of new performance and visual art, particularly works that cross material, cultural or presentational boundaries and encourage artistic and social dialogue. \$29,400 2948 16th Street San Francisco, CA 94103 (tel) 415.864.8855, (fax) 415.864.8860 ebeaird@thelab.org www.thelab.org

Young Audiences of the Bay Area brings a wide variety of performing arts activities to children through in-school performances, workshops and master classes. GFTA supports the Arts Card project and the free performance series at the California Academy of Sciences \$46,000 125 Stillman Street San Francisco, CA 94107 (tel) 415.974.5554, (fax) 415.974.5104 programassistant@yabayarea.org www.youngaudiencesofthebayarea.org

Z Space Studio, founded to "develop the art of theater," produces staged readings and workshops; the resident company Word for Word offers fully staged productions of literary works from diverse writers.
\$64,400
131 Tenth Street, 3rd Floor San Francisco, CA 94103
(tel) 415.626.0453,
(fax) 415.626.1138
zspace@zspace.org
www.zspace.org

"The artistic process is more than a collection of crafted 1 things it is more than the process of creating those things. It is a chance to encounter dimensions of our inner being and to discover deep, rewarding patterns of meaning."

Petel London

### Music

\$2,776,225

American Bach Soloists presents and records historically informed, virtuoso instrumental and vocal performances of Baroque and early classical music. \$27,500

44 Page Street, Suite 504
San Francisco, CA 94102
(tel) 415.621.7900,
(fax) 415.621.7920
andrew@americanbach.org

Bay Area Omni Foundation for the Performing Arts presents concerts featuring a variety of acoustic guitarists who explore the stylistic range of the instrument. Performers include some of the finest guitarists in the world as well as promising emerging artists. \$16,300 236 West Portal Avenue, #1 San Francisco, CA 94127 (tel) 415.242.4500, (fax) 650.726.9440 omni@omniconcerts.com

Blues and R&B Music Foundation presents the annual California Blues Festival in Golden Gate Park every Memorial Day. \$4,300
268 Bush Street, Suite 3812
San Francisco, CA 94104
(tel) 415.810.1867,
(fax) 415.921.2946
blues\_foundation@yahoo.com
www.bobbiewebb.com

The Chamber Music Partnership.
Inc., a consortium of three
ensembles, performs a repertoire
that includes masterpieces by
traditional composers as well as
modern classical works.
\$9,300
196 Ripley Street
San Francisco, CA 94110
(tel) 415.642.8054
chmusic@dnai.com
www.chambermusicpartn.org

Composers. Inc. provides a forum for performance of works by living American composers in its annual concert season. \$8,200 P.O. Box 194552 San Francisco, CA 94119 (tel/fax) 415.512.0641 jeffrey@composersinc.org www.composersinc.org

Cypress String Quartet is a "Generation X" string ensemble dedicated to exploring the standard sting quartet repertoire as well as commissioning works from emerging American composers. \$13,800 915 Cole Street, # 137 San Francisco, CA 94117 (tel/fax) 415.681.9045 sarah@cypressquartet.com www.cypressquartet.com

Door Dog Music Productions supports and promotes music from various ethnic traditions through a variety of presenting and educational activities, culminating in the annual World Music Festival. \$20,000 236 West Portal Avenue, #164 San Francisco, CA 94127 (tel) 415.553-6272 doordogmusic@yahoo.com www.doordog.org

Earplay is a contemporary music ensemble dedicated to performing American music with emphasis on works by Bay Area and lesser-known composers.

\$9,200
P.O. Box 192125
San Francisco, CA 94119-2125
(tel) 415.974.9300
earplay@earplay-sf.org
www.earplay-sf.org

Encuentro del Canto Popular is an annual fall concert series that presents new music from Latin America.
\$11,300
2958 24th Street
San Francisco, CA 94110
(tel) 415.648.1045,
(fax) 415.648.1046
encuentro@accionlatina.org
www.accionlatina.org

Golden Gate Men's Chorus is a
42-voice ensemble performing a
variety of concerts in various
venues; repertoire ranges from
classical programs to fully staged
cabaret productions.
\$12,000
116 Eureka Street
San Francisco, CA 94114
(tel) 415.668.4462,
(fax) 415.502.4186
chairman@ggmc.org
www.ggmc.org

Golden Gate Performing Arts presents the San Francisco Gay Men's Chorus, Note Bene and Men About Town in repertoires of sacred and secular music from opera to pop. \$58,800 4053 18th Street San Francisco, CA 94114 (tel) 415.865.3650, (fax) 415.865.3655 mholland@sfgmc.org

Instituto Pro Música de California supports Coro Hispano de San Francisco, an ensemble of singers and instrumentalists dedicated to the exploration and public performance of folk and art music repertories of Latin America, Spain and Portugal. \$15,600
295 Sanchez Street San Francisco, CA 94114-1613 (tel) 415.431.4234, (fax) 415.431.9234 joyce@corohispano.org

Jon Jang Performances is dedicated to the creation and presentation of original works that seek to redefine the interface of jazz, Westem classical and Asian musical traditions. \$10,100 1469 Clay Street San Francisco, CA 94109 (tel) 415.292.5264, (fax) 415.474.3670 jjang@igc.org

Kronos Quartet performs 20th century works for string quartets, tours internationally and undertakes numerous commissions each year. \$90,100 P.O. Box 225340 San Francisco, CA 94122-5340 (tel) 415.731.3533 kronos@kronosarts.com www.kronosquartet.org

The Lamplighters, considered one of the top Gilbert and Sullivan companies in the U.S., performs an annual season of comic opera. \$65,300 P.O. Box 77367 San Francisco, CA 94107 (tel) 415.227.4797, (fax) 415.896.2844 info@lamplighters.org

Lesbian/Gay Chorus of San Francisco, the oldest American mixed gay/lesbian chorus, annually produces three full-length choral concerts of varied repertoire. \$12,000 584 Castro Street, #486 San Francisco, CA 94114 info@lgcsf.org

Loco Bloco Drumming and Dance Ensemble develops and presents intergenerational art rooted in the music, dance and theater traditions of the Americas, staging three annual productions and sustaining three performing ensembles. \$15,500
450 Church Street, Room 19 San Francisco, CA 94114 (tel) 415.626.5222, (fax) 415.431.2233 info@locobloco.org

Magnificat, an ensemble of musicians and singers, produces an annual concert series of 17th century works and provides instrumental support to Bay Area professional and community choirs and choral groups.

\$27,600

1168 Page Street
San Francisco, CA 94117
(tel) 415.255.9440,
(fax) 415.503.1936
info@magnificatsf.com

www.magnificatsf.com

Mclody of China, an instrumental ensemble, promotes Chinese music with classical roots that reflects the synergy between ancient cultural tradition and the modern American experience. \$19,200 2720 41st Avenue San Francisco, CA 94116 (tel) 415.681.8599, (fax) 415.681.4788 info@melodyofchina.com www.melodyofchina.com

Midsummer Mozart Festival, the only major series in the U.S. devoted to Mozart's works, performs six concerts a year and has released a number of recordings.

\$32,200
3661 Buchanan Street, Suite 200
San Francisco, CA 94123
(tel) 415.292.9620,
(fax) 415.292.9622
amadeus@midsummermozart.org

New Century Chamber Orchestra is a Grammy Award-nominated ensemble of 18 string musicians dedicated to performing music at the highest level and to expanding audiences through a fresh approach to classical music. \$36,800 665 Third Street, Suite 200 San Francisco, CA 94107 (tel) 415.357.1111, (fax) 415.357.1101 info@ncco.org

Noe Valley Chamber Music Seric presents monthly Sunday afternoon concerts at the Noe Valley Ministry that feature wellknown and emerging chamber music ensembles. \$5,100 1021 Sanchez Street San Francisco, CA 94114 (tel) 415.648.5236 information@nvcm.org www.nvcm.org

Noontime Concerts is a free weekly lunchtime classical music series held at St. Patrick's Church in the Yerba Buena Gardens district.
\$16,500
756 Mission Street
San Francisco, CA 94103
(tel) 415.777.3211,
(fax) 415.777.3244
nooncon@aol.com
www.noontimeconcerts.org

"Some American cities talk about arts funding but do little about it. Here in San Francisco we follow the European model which considers arts funding a necessity of urban life, not a luxury."

Roger Boas, former Chief Administrative Office

Old First Concerts presents quality, low-cost chamber music concerts and vocal recitals of contemporary and classical music performed by well-known and local artists. \$18,800 1751 Sacramento San Francisco, CA 94109 (tel) 415.474.1608, (fax) 415.474.6533 staff@oldfirstconcerts.org

Other Minds presents one of the country's leading avant-garde music festivals, featuring composers and artists from around the globe in concerts, workshops and panel discussions. \$37,900 333 Valencia Street, Suite 303 San Francisco, CA 94103 (tel) 415.934.8134, (fax) 415.934.8136 otherminds@otherminds.org www.otherminds.org

www.oldfirstconcerts.org

Pacific Chamber Symphony, a professional chamber orchestra, emphasizes music from the classical era augmented by selections from other genres, including contemporary pieces. 210 Post Street, Suite 502 San Francisco, CA 94108 (tel) 415.989.6873 info@pacificchambersymphony.org www.pacificchambersymphony.org

Paul Dresher Ensemble creates. performs and tours contemporary music and interdisciplinary music theater exploring issues from today's complex culture. \$51,900 333 Valencia Street, Suite 301 San Francisco, CA 94103 (tel) 415.558.9540. (fax) 510.834.4140 pauld@dresherensemble.org www.dresherensemble.org

People in Plazas presents free summer concerts by local musicians in outdoor locations downtown. \$23,000 870 Market Street, #456 San Francisco, CA 94102 (tel) 415.362.2500. (fax) 415.362.6128 msadv@pacbell.net www.marketstreet.citysearch.com Philharmonia Baroque Orchestra recreates 17th and 18th century music on original instruments in local, national and international concerts. \$119.600 180 Redwood Street, Suite 200 San Francisco, CA 94102 (tel) 415.252.1288, (fax) 415.252.1488 info@philharmonia.org www.philharmonia.org

Pocket Opera performs witty original English translations of neglected chamber operas. \$37,200 965 Mission Street, Suite 210 San Francisco, CA 94103 (tel) 415.972.8930, (fax) 415.348.0931 info@pocketopera.org www.pocketopera.org

Rova:Arts explores musical possibilities through commissioned works presented at annual concerts. \$18.400 333 12th Street San Francisco, CA 94103 (tel) 415.487.1701,. (fax) 415.487.1501 info@rova.org www.rova.org

San Francisco Bach Choir performs the choral literature of Bach and other classical composers. \$27,700 3145 Geary, # 210 San Francisco, CA 94118 (tel) 415.441.4942, (fax) 415.922.2819 www.sfbach.org

San Francisco Boys Chorus musically trains boys, 5 to 13 years old, who regularly perform in concerts throughout the Bay Area, sing with the San Francisco Opera and Symphony and tour internationally \$50,600 801 Portola Drive, #104 San Francisco, CA 94127-1234 (tel) 415.665.2330, (fax) 415.665.9304 contact@sfbc.org www.sfbc.org

San Francisco Chamber Orchestra is reportedly Northern California's olest professional chamber orchestra presenting classical, contemporary and commissioned works that reflect the diverse music and cultural traditions of America's past and present. \$5,000 875 La Playa, #182 San Francisco, CA 94121 (tel) 415.248.1640, (fax) 415.6213110 raldag@sfchamberorchestra.org www.sfchamberorchestra.org

San Francisco Chanticleer is an all-male chorus acclaimed for its artistry and versatility, which performs local, national and international concerts. \$118,400 1182 Market Street, Suite 216 San Francisco, CA 94102 (tel) 415.252.8589, (fax) 415.252.7941 info@chanticleer.org www.chanticleer.org

San Francisco Choral Artists is a chamber ensemble dedicated to the performance of choral masterpieces of all eras, styles and regions. \$5.500 PMB 344, 601 Van Ness Avenue, #E San Francisco, CA 94102 (tel) 415.979.5779 info@sfca.org www.sfca.org

San Francisco Choral Society, a 200-member community chorus, specializes in large choral works for chorus and orchestra. 236 West Portal Avenue, Suite 775 San Francisco, CA 94127 (tel) 415.566.8425 www.sfchoral.org

San Francisco Conservatory of Music, a fully accredited music college, produces the "Sing-It-Yourself-Messiah" and year-round faculty and student concerts. \$92,000 1201 Ortega Street San Francisco, CA 94122 (tel) 415.759.3400, (fax) 415.759.3488 cjp@sfcm.edu www.sfcm.edu

San Francisco Contemporary Music Players, one of the oldest ensembles performing contemporary music, presents a concert season at the Yerba Buena Center for the Arts. \$41,400 55 New Montgomery, Suite 708 San Francisco, CA 94105 (tel) 415.278.9566, (fax) info@sfcmp.org www.sfcmp.org

San Francisco Girls Chorus features more than 325 7-18 yearolds, who perform in formal solo concerts, with the City's Opera and Symphony at civic events, on recordings and on national/international tours. \$72,900 P.O. Box 15397 San Francisco, CA 94115-0397 (tel) 415.673.1511, (fax) 415.673.0639 info@sfgirlschorus.org www.sfgirlschorus.org

San Francisco Gu-Zheng Music Society presents concerts featuring the gu-zheng, a type of flat harp, and other ancient Chinese instruments. \$5,500 450 2nd Avenue San Francisco, CA 94118 (tel) 415.751.6549 info@guzheng.org www.guzheng.org

SFJAZZ (San Francisco Jazz Organization) presents world-class live jazz concerts year-round, including such annual productions as the San Francisco Jazz Festival, SFJAZZ Spring Season and SFJAZZ Free Outdoors. \$131,500 3 Embarcadero Center, Lobby San Francisco, CA 94111 (tel) 415.398.5655. (fax) 415.398.5569 rkline@sfjazz.org www.sfjazz.org

San Francisco Lesbian Gay Freedom Band, the first openly gay music organization in the U.S., performs both marching and concert band repertoire throughout the Bay Area and on tour. \$4,500 584 Castro Street, #841 San Francisco, CA 94114 (tel) 415.255.1355. (fax) 415.241.2326 sflgfb@sflgfb.org www.sflgfb.org

San Francisco Live Arts presents a series of performances primarily at the Noe Valley Ministry that ranges from music to theater works to performance art. \$15,100 1021 Sanchez Street San Francisco, CA 94114 (tel) 415.454.4665. (fax) 415.454.5238 www.noevalleymusicseries.com

San Francisco I vrie Opera presents works from the classical operatic repertoire, with accompaniment and theatrical staging. The company's motto is "grand opera at affordable prices." \$12.500 631 O'Farrell Street, #1604 San Francisco, CA 94109 (tel) 800.919.8088, 415.459.3497 info@sflyricopera.org www.sflyricopera.org

San Francisco Opera is a worldrenowned company that presents regular seasons of classic and contemporary works featuring internationally acclaimed artists and productions; the Opera also provides artist training and outreach programs. \$647,175 301 Van Ness Avenue San Francisco, CA 94102 (tel) 415.861.4008, (fax) 415.861.7148 www.sfopera.com

San Francisco Symphony, acknowledged as one of the seven best U.S. orchestras, plays a ninemonth season, tours nationally and internationally and sponsors a Youth Orchestra and annual classical music festivals. \$620,250 Davies Symphony Hall 201 Van Ness Avenue San Francisco, CA 94102 (tel) 415.552.8000, (fax) 415.431.6857 messages@sfsymphony.org www.sfsymphony.org

VOLTI, formerly San Francisco Chamber Singers, a professional vocal ensemble, presents a wideranging repertoire from choral classics to new music. \$17,500 P.O. Box 15576 San Francisco, CA 94115-0576 (tel) 415.771.3352. (fax) 415.276.4564 sfcs@sfchambersingers.org www.sfchambersingers.org

## Theater

\$1,352,260

42nd Street Moon is a musical theater company dedicated to restoring, preserving and presenting works by 20th century American composers and lyricists in staged concert performances. \$41,400 601 Van Ness Ave, #E3621 San Francisco, CA 94102 (tel) 415.255.8205, (fax) 415.626.4029

info@42ndstmoon.org

www.42ndstmoon.org

Actors Theatre, an ensemble company, presents an edectic mix of off-Broadway, classical and new plays in its Theater District venue. \$12,000 533 Sutter Street San Francisco, CA 94102 (tel) 415.296.9182 information@actorstheatresf.org www.actorstheatresf.org

AfroSolo Theatre Company promotes and presents the experiences of African Americans in solo performances of theater, dance, poetry and music. \$12,500 762 Fulton Street, Suite 307 San Francisco, CA 94102 (tel) 415.771.2376. (fax) 415.346.9344 thomas@afrosolo.org www.afrosolo.org

American Conservatory Theater, considered one of the finest U.S. regional theaters, performs plays ranging from world classics to contemporary premieres. \$340,860 30 Grant Avenue, 6th Floor San Francisco, CA 94108-5800 (tel) 415.834.3200, (fax) 415.834.3360 cmccue@act-sfbay.org www.act-sfbay.org

Asian American Theater Company presents classical and contemporary works by Asian American playwrights. \$37,700 690 Fifth Street, Suite 211 San Francisco, CA 94107 (tel) 415.543.5738, (fax) 415.543.5638 slim@asianamericantheater.org www.asianamericantheater.org

Bay Area Theatresports, a leader in performing an extraordinary variety of improvisational theater, performs everything from Theatresports to improvised Shakespeare and Broadway \$19,400 Fort Mason Center, Bldg. B San Francisco, CA 94123 (tel) 415.474.6776. (fax) 415.282.8771 www.improv.org

Campo Santo is an award-winning theater ensemble performing culturally diverse works that explore contemporary issues. \$16,500 Intersection for the Arts 446 Valencia Street San Francisco, CA 94103 (tel) 415.267.3956, (fax) 415.626.1636 email: info@theintersection.org www.theintersection.org

Crowded Fire Theater Company produces a three-play season that includes both new work, often commissioned by the company or created by its 15 core-member artists, and existing work by contemporary experimenters. \$5.000 131 Tenth Street, 3rd Floor San Francisco, CA 94103 (tel) 415.255.7846 (fax) 415.626.1138 info@crowdedfire.org www.crowdedfire.org

Encore Theatre Company offers innovative stage presentations of rarely produced drama that foster social awareness and affirms the diversity of the human experience \$8,200 588 Sutter Street, #116 San Francisco, CA 94102 (tel) 415.821,4849. (fax) 415.401.7333 www.encoretheatreco.org

Eureka Theatre Company produces its own season of contemporary plays and presents work from other disciplines and touring productions in its downtov theater. \$35,800 215 Jackson Street San Francisco, CA 94111 (tel) 415.788.7469 www.eurekatheatre.org

EXIT Theatre produces fully staged experimental plays, absurdist classics and performance art featuring multicultural artists at its two spaces in the downtown/Tenderlo community. \$55,200 156 Eddy Street San Francisco, CA 94102 (tel) 415.931.1094. (fax) 415.931.2699 mail@sffringe.org www.sffringe.org

foolsFURY presents new works and performance styles that include music, dance, circus, audience interaction and visual ar \$5,000 3130 20th Street, Suite 308 San Francisco, CA 94110 (tel) 415.377.5277, (fax) 415.285.8732 ben@foolsfury.org www.foolsfury.org

La Pocha Nostra, a multidisciplinary, multimedia company created by performance artist Guillermo Gomez-Peña, explores the cultura "borders" between languages, cultures, technology and art. \$22,000 2940 16th Street, #110 San Francisco, CA 94103 (tel) 415.701.7385, (fax) 415.863.2160 pochnostra@aol.com www.pochanostra.com

"Decades ago San Francisco institutionalized the idea that the arts are not only a financially viable, lucrative and significant industry but that they are also the soul of the City. Today's arts community is proof positive of the wisdom of that concept. It is important to honor the visionaries that started Grants for the Arts and the San Francisco arts and cultural organizations that keep that vision alive."

Berta Concha, Chair of GFTA Citizens Advisory Committee

Lobster Theater Project produces sketch comedy shows (Killing My Lobster) an annual film festival (hi/lo Film Festival) and a festival of dramatic plays (Bruno's Island Festival of New Works), among other activities.

\$5,000
P.O. Box 170309
San Francisco, CA 94117
(tel) 415.558.7721,
(fax) 415.861.6050
marc@killingmylobster.com
www.killingmylobster.com

I.orraine Hansberry Theatre, a premier West Coast Black theater, presents plays by leading African American playwrights and a play reading series featuring new works.
\$60,700
555 Sutter Street, Suite 305
San Francisco, CA 94102
(tel) 415.288.0336,
(fax) 415.288.0353
Ihtsf@aol.com
www.lorrainehansberrytheatre.com

Magic Theatre is recognized internationally for the development and production of new works by American writers. \$82,800 Fort Mason Center, Bldg. D San Francisco, CA 94123 (tel) 415.441.8001, (fax) 415.771.5505 info@magictheatre.org www.magictheatre.org

New Conservatory Theatre Center is a performing arts complex and professional theater arts school. GFTA funds support the Arts Kaleidoscope Series and similar public programming. \$64,700
25 Van Ness Avenue, Lower Lobby San Francisco, CA 94102 (tel) 415.861.4914, (fax) 415.861.6988 email@nctcsf.org www.nctcsf.org

New Pickle Circus, based in the ancient art of Chinese acrobatics, feature clowning, music, dance and movement. \$65,900
755 Frederick Street
San Francisco, CA 94117
(tel) 415.759.8123,
(fax) 415.759.8644
sfsca@circuscenter.org
www.circuscenter.org

Phoenix Arts Association Theatre presents new and often unperformed scripts, original adaptations of American, British and European writers by Bay Area artists as well as premieres of works by the West Coast Playwrights Alliance at two downtown theaters. \$10,400 138 Carl Street San Francisco, CA 94117 (tel) 415.759.7696, (fax) 415.664.5001 lbaf23@aol.com

San Francisco Mime Troupe. San Francisco's oldest professional theater company, is recognized internationally as the foremost performer of political theater in the U.S. \$73,600 855 Treat Avenue San Francisco, CA 94110-2723 (tel) 415.285.1717, (fax) 415.285.1290 office@sfmt.org

San Francisco Shakespeare
Festival presents free
Shakespeare plays in Golden Gate
Park each summer.
\$75,600
P.O. Box 460937
San Francisco, CA 94146
(tel) 415.422.2222,
(fax) 415.626.1138
sfshakes@sfshakes.org
www.sfshakes.org

Shadowlight Productions is inspired by the ancient Indonesian art of shadow puppetry, featuring actors and puppeteers telling stories and myths in black and white shadows projected upon a giant screen.

\$33,300

22 Chattanooga Street
San Francisco, CA 94114
(tel) 415.648.4461,
(fax) 415.641.9734
info@shadowlight.com
www.shadowlight.com

El Teatro de la Esperanza produces bilingual work based upon the Chicano experience and tours nationally. \$22,000 P.O. Box 40578 San Francisco, CA 94140-0578 (tel) 415.255.2320, (fax) 415.255.8031 esperanza@energy-net.org

Theatre Bay Area is the largest regional theater service organization in North America. GFTA supports the advertising and marketing of the TIX booth at Union Square. \$58,000 870 Market Street, Suite 375 San Francisco, CA 94102 (tel) 415.430.1140, (fax) 415.430.1145 www.theatrebayarea.org

Theatre of Yugen is the only company in the U.S. to produce exclusively Noh and Kyogen works based on the historic Japanese style.

\$28,200
2840 Mariposa Street
San Francisco, CA 94110
(tel) 415.621.0507,
(fax) 415.621.0223
info@theatreofyugen.org
www.theatreofyugen.org

Theatre Rhinoceros develops and produces original works that examine the personal lives and social concerns of the Gay, Lesbian, Bisexual and Transgender communities. \$69,000 2926 16th Street San Francisco, CA 94103 (tel) 415.552.4100, (fax) 415.558.9044 john@therhino.org

Thick Description produces original adaptations of classics and new theater works. \$24,000 1695 18th Street San Francisco, CA 94107 (tel) 415.401.8081 www.thickdescription.org

Traveling Jewish Theatre creates original theater works based on the humanistic values of Jewish culture and tradition. \$57,000 323 Geary Street, Suite 415 San Francisco, CA 94102 (tel) 415.399.1809, (fax) 415.399.1844 www.atjt.com

## Visual Arts

\$1,629,875

African American Historical and Cultural Society exhibits historical memorabilia, primarily of African American culture in Northern California, maintains an art gallery and sponsors cultural activities. \$46,000 Fort Mason, Building C Suite 165 San Francisco, CA 94123 (tel/fax) 415.441.0640 www.fortmason.org/museums/

Artists Guild of San Francisco sponsors regular outdoor visual arts exhibitions and events in venues including Union Square, Washington Square, Marina Green, South Beach, Maiden Lane, Ferry Park Plaza, Huntington Park and Yerba Buena Gardens. \$5,000 601 Van Ness Ave., #E3-140 San Francisco, CA 94102 (tel) 415.835.0610 (fax) 415.487.1064 strongarm\_art@hotmail.com www.artistguildsf.com

ArtSpan/Open Studios of San
Francisco features nonjuried works
of more than 700 local artists
exhibited at artists' studios
throughout the City for four
weekends in October.
\$39,000
934 Brannan Street
San Francisco, CA 94103
(tel) 415.861.9838,
(fax) 415.431.4575
info@artspan.org
www.artspan.org

California College of the Arts. a leading local educational institution, presents public lectures, symposia and exhibitions featuring internationally renowned artists, designers, architects and multimedia experts.

\$46,000
1111 Eighth Street
San Francisco, CA 94107
(tel) 415-703-9506,
(fax) 415.703 9537
www.ccac-art.edu

California Historical Society
preserves, exhibits and interprets
all facets of California history
through publications, gallery
shows, lectures and tours.
\$10,000
678 Mission Street \*
San Francisco, CA 94105
(tel) 415.357.1848
(fax) 415.357.1850
stephen@calhist.org
www.californiahistoricalsociety.org

Cartoon Art Museum is one of two museums in the country dedicated to exhibiting original cartoon art. \$34,900 655 Mission Street San Francisco, CA 94105 (tel) 415.227.8666, (fax) 415.243.8666 office@cartoonart.org

Chinese Culture Foundation presents contemporary Chinese and Chinese American exhibitions that tour nationally, administers outreach programs and produces the annual Spring Festival of Chinese Crafts.

\$81,000
750 Kearny Street, 3rd Floor San Francisco, CA 94108
(tel) 415.986.1822,
(fax) 415.986.2825
info@c-c-c.org
www.c-c-c.org

Chinese Historical Society of America collects, preserves and exhibits art, artifacts and archives reflecting the experiences and contributions of Chinese people in America through the Chinese American National Museum, Learning Center, publications, lectures, events and tours. \$10,000 965 Clay Street San Francisco, CA 94108 (tel) 415.391.1188, (fax) 415.391.1150 info@chsa.org www.chsa.org

Contemporary Jewish Museum explores the ideas, values and artistic expression of Jewish culture and the experience of the Jewish people as an invaluable lens through which to understand the world. The museum is for people of all backgrounds, beliefs and ages. \$79,000 166 Geary, Suite 1500 San Francisco, CA 94108 (tel) 415.591.8800, (fax) 415.591.8815 info@jewishmuseum.org www.jewishmuseumsf.org

Creativity Explored exhibits and promotes visual art by adults with developmental disabilities. \$5,000 3245 Sixteenth Street San Francisco, CA 94103 (tel) 415.863.2108, (fax) 415.863.2108 amytaub@hotmail.com www.creativityexplored.org

Exploratorium is a museum of science, art and human perception that works with local, national and international artists to present hands-on exhibits, film programs, special exhibitions and public programming.
\$331,500
3601 Lyon Street
San Francisco, CA 94123
(tel) 415.563.7337,
(fax) 415.561.0307
www.exploratonum.edu

Galeria de la Raza presents the contemporary work of Bay Area Latino/Chicano artists, musicians and theater groups.
\$44,100
2857 24th Street
San Francisco, CA 94110
(tel) 415.826.8009,
(fax) 415.826.6235
info@galeriadelaraza.org
www.galeriadelaraza.org

GLBT Historical Society fosters the recovery, preservation, presentation and understanding of lesbian, bisexual, transgender and gay culture through exhibits, an oral history project, public readings and other events.
\$39,300
657 Mission Street, Suite 300
San Francisco, CA 94105
(tel) 415.777.5455,
(fax) 415.777.5576
terence@glbthistory.org

The Mexican Museum preserves and exhibits Mexican and Mexican American art and culture of preconquest, colonial and folk origin.
\$83,500
Fort Mason Center, Bldg. D
San Francisco, CA 94123
(tel) 415.202.9700,
(fax) 415 441.7683
info@mexicanmuseum.org
www.mexicanmuseum.org

Museo Italo Americano researches and displays artwork of all media by Italian and Italian American artists.
\$36,800
Fort Mason Center, Bldg. C
San Francisco, CA 94123
(tel) 415.673.2200,
(fax) 415.673.2292
museo@firstworld.net
www.museoitaloamericano.org

Museum of Craft and Folk Art exhibits contemporary American craft and folk art of cultures from around the world. \$55,200 Fort Mason Center, Bldg. A San Francisco, CA 94123 (tel) 415.775.0991, (fax) 415.775.1861 miriam@mocfa.org

'It is impossible for ideas to compete in the marketplace if no forum for their presentation is provided or available."

Thomas Mann

sponsors weekly mural walks throughout the Mission, the annual Mural Awareness Week and gallery exhibitions. \$35,900 2981 24th Street San Francisco, CA 94110 (tel) 415.285.2287, (fax) 415.920.0592 pem@precitaeyes.org www.precitaeyes.org

Precita Eves Mural Arts Center

San Francisco Art Institute teaches and supports West Coas trends in all arts from painting to video. GFTA support is for arts exhibitions and visitor-oriented programming. \$81,800 800 Chestnut Street San Francisco, CA 94133 (tel) 415.749.4549, (fax) 415.749.1951 president@sfai.edu www.sfai.edu

San Francisco Camerawork presents exhibitions, lectures and workshops on contemporary fine art photography. \$44,100 1246 Folsom Street San Francisco, CA 94103 (tel) 415.863.1001, (fax) 415.863.1015 sfcamera@sfcamerawork.org www.sfcamerawork.org

San Francisco Museum and Historical Society preserves and exhibits artifacts of San Francisco history from the Gold Rush to the present.
\$33,100
P.O. Box 420569
San Francisco, CA 94142
(tel) 415.537.1105,
(fax) 415.537.1108
info@sfhistory.org

Art organizes various exhibitions, many touring internationally, and i renowned for its collection of German Expressionists, French Fauves, Surrealists and 20th century photographers.

\$384,975
151 Third Street
San Francisco, CA 94103
(tel) 415.357.4000,
(fax) 415.357.4037
csumner@sfmoma.org
www.sfmoma.org

San Francisco Museum of Model

San Francisco Performing Arts
Library & Museum is the archive
of the Bay Area performing arts
legacy. Funds support public
exhibitions and lecture series.
\$42,700
401 Van Ness Avenue
Veterans Building, 4th Floor
San Francisco, CA 94102
(tel) 415.255.4800,
(fax) 415.255.1913
info@sfpalm.org
www.sfpalm.org

Southern Exposure provides alternative exhibition space for very large-scale works, installations and performances of Bay Area artists.
\$33,100
401 Alabama Street
San Francisco, CA 94110
(tel) 415.863.2141,
(fax) 415.863.1841
email: soex@soex.org
www.soex.org

Visual Aid: Artists for AIDS Relief assists the work of professional visual artists living with AIDS and other lifethreatening illnesses through an integrated body of services. GFTA supports public exhibitions and the Voucher Fund, a regranting program for eligible visual artists. \$23,000 733 Market Street, Suite 600 San Francisco, CA 94103 (tel) 415.777.8242, (fax) 415.777.8240 email: visaid@visualaid.org www.visualaid.org

# Annual Celebrations/ Parades

\$578,300

Aloha Festival, an annual two-day celebration, features the traditional and contemporary folk arts of Polynesians, Micronesians and Melanesians.
\$10,100
Pacific Islanders' Cultural Association
1016 Lincoln Boulevard, #5
San Francisco, CA 94129
(tel) 415.281.0221
info@pica-org.org
www.pica-org.org

California Dragon Boat
Association presents the San
Francisco International Dragon
Boat Festival, the largest such
competitive festival in the United
States with close to 100
participating teams manning
"dragon boats," a tradition that
dates back 2,200 years to ancient
China.
\$5,000
268 Bush Street, #888
San Francisco, CA 94104
(tel) 415.378.8858,

(fax) 415.956.5274

www.sfdragonboat.com

Carnaval Sau Francisco/Mission Neighborhood Centers is a twoday Mission District festival of cultural and community groups culminating in a parade, which is considered the largest multicultural outdoor parade/festival on the West Coast. \$103,900 362 Capp Street San Francisco, CA 94110 (tel) 415.206.7747, (fax) 415.647.6911 www.sfmission.com/MNC/MNCHO ME.html

Cherry Blossom Festival culminates a two-week celebration held in Japantown every April that offers Japanese arts and cultural exhibits, performances, demonstrations, contests, food and games. \$43,500
Northern California Cherry Blossom Festival 1759 Sutter Street San Francisco, CA 94115 (tel) 415.931.6295, x.111, (fax) 415.776.4402 tsuji@hokubei.com

honor of the Lunar New Year, is one of the City's largest and most colorful events.
\$77,200
Chinese Chamber of Commerce 730 Sacramento Street
San Francisco, CA 94108
(tel) 415.391.9680,
(fax) 415.986.1933
info@chineseparade.com
www.chineseparade.com

Chinese New Year Festival &

Parade, an annual celebration in

Cinco de Mayo is an annual event in the City's Mission District that celebrates the historical battle of Puebla in Mexico and features Mexican music, dance, arts, food as well as the infusion of Latin American and Chicano artistry into the local culture. \$27,600 c/o Mission Neighborhood Centers 362 Capp Street San Francisco, CA 94110 415. 206.7747 415. 647.6911 (fax) sryago@aol.com

Columbus Day Celebration, sponsored by the City's Italian American community, caps a month-long celebration with a parade, a pageant depicting Columbus' landing and the ceremonial blessing of the fishing fleet.
\$43,500
678 Green Street
San Francisco, CA 94133
(tel) 415.434.1492,
(fax) 415.923.0902
info@sfcolumbusday.org

Comedy Day is a free event held in August at Sharon Meadows in Golden Gate Park, featuring diverse local and national comedians.
\$6,400
P.O. Box 21301
Oakland, CA 94620-0301
(tel) 415.339.8050
info@comedyday.com
www.comedyday.com

El Grito Ceremony presents music and dancing by local and Mexican mariachis and folclórico companies to commemorate Mexican Independence Day. \$10,100 P.O. Box 40001 San Francisco, CA 94140 (tel) 415.661.6296

Bernal Heights, one of San Francisco's most diverse neighborhoods, each fall by presenting San Francisco's best-known local bands and performing groups in a family-oriented event that also features crafts and ethnic foods.
\$6,600
515 Cortland Avenue
San Francisco, CA 94110
(tel) 415.206.2140,
(fax) 415.648.0793
akinsey@bhnc.org

Fiesta on the Hill celebrates

Folsom Street Fair. an annual South of Market event, is the largest celebration of alternative lifestyles in the United States. \$10,900 584 Castro Street, Suite 553 San Francisco, CA 94114 (tel) 415.861.3247, (fax) 415.861.2312 smmile@folsomstreetfair.com www.folsomstreetfair.com

Korean Day Festival and Parade is held yearly in Union Square to preserve Korean culture while seeking to unify the diverse and dispersed Korean community in the Bay Area, while sharing the culture with others. \$5,000
745 Buchanan Street
San Francisco, CA 94102
(tel) 415.252.1346
(fax) 415.252.0432
www.kacsf.org

Min-Sok Festival, an annual celebration of Korean arts and culture, is produced by the Korean Center. \$9,100
Korean Center, Inc. 1362 Post Street
San Francisco, CA 94109
(tel) 415.441.1881, (fax) 415.885.4155
email: info@koreannet.org

Nihoumachi Street Fair, a two-day festival in Japantown, features cultural exhibitions, performances, food, crafts and information on social services.
\$15,100
P.O. Box 15099
San Francisco, CA 94115-5099
(tel) 415.771.9861
mail@nihonmachistreetfair.org

Russian Festival, presented by the Russian Center of San Francisco, is a two-day event celebrating the diversity of Russian culture through performances, crafts demonstrations, food and delicacies. \$9,200
2450 Sutter Street
San Francisco, CA 94115
(tel/fax) 415.921.7631
www.russiancentersf.com

St. Patrick's Day Parade, one of the City's oldest and largest parades, features Bay Area bands, drill teams and floats. \$24,400 United Irish Societies of San Francisco PO. Box 16026 San Francisco, CA 94116 (tel/fax) 415.584.7941 info@uissf.org

Namoan Flag Day celebrates American Samoa's annexation to the U.S. with traditional arts, sports contests and ethnic food. \$12,400 P.O. Box 12549 San Francisco, CA 94112 (tel) 415.338.7239, (fax) 415.338.3880 ° malejr@sfsu.edu

San Francisco Chinatown Autumn Moon Festival, a two-day festival celebrated in Chinatown every September, features authentic Chinese arts, crafts, performances and food.
\$24,500
667 Grant Avenue
San Francisco, CA 94108
(tel/fax) 415.982.6306
info@moonfestival.org
www.moonfestival.org

San Francisco Dyke March is the largest annual lesbian event in the world, held on the evening before the LGBT Pride Parade in July. GFTA supports the cultural event at Dolores Park that features women poets, comediennes, singers and local all-female bands. \$4,800 1268 Vermont Street San Francisco, CA 94110 (tel) 415.241.8882 info@dykemarch.org

San Francisco Lesbian Gay
Bisexual Transgender Pride
Parade includes more than 200
bands, floats and contingents
celebrating the full expression of
LGBT culture.
\$77,200
1230 Market Street, #421
San Francisco, CA 94102
(tel) 415.864.3733,
(fax) 415.864.5889
info@sfpride.org
www.sfpride.org

San Francisco Youth Arts Festival is a 10-day, indoor/outdoor citywide collaboration and multicultural celebration featuring youth performances and a visual arts exhibition of more than 1000 works at Zeum and Yerba Buena Gardens.
\$21,100
20 Cook Street
San Francisco, CA 94118
(tel) 415.750.8630,
(fax) 415.759.2874
shindma@muse.sfusd.edu
www.youtharts.org

Vietnamese Lunar New Year, also known as Tet, is an annual event held in San Francisco's Tenderloin District to mark the arrival of the lunar new year and to celebrate the Vietnamese and Southeast Asian communities.
\$10,700
766 Geary Street
San Francisco, CA 94109
(tel) 415.351.1038,
(fax) 415.351.1039
vietcommunityca@yahoo.com

# Tourist-Support Organizations

\$155,800

City Guides conducts free, yearround walking tours of the City's culturally diverse neighborhoods. \$11,100 Main Library, 100 Larkin Street San Francisco, CA 94102 (tel) 415.557.4266, (fax) 415.557.4239 tours@sfcityguides.org www.sfcityguides.org

International Diplomacy Council is the only agency in the City that serves official travelers, provides foreign guests with information on the City's cultural resources, coordinates professional appointments and offers hospitality services.
\$38,420
312 Sutter Street, Suite 402
San Francisco, CA 94108
(tel) 415.986.1388,
(fax) 415.986.4701
info@diplomacy.org

KPO()-I'M Radio is the City's only African American-controlled radio station. Activities partially supported by GFTA include promotional interviews with local artists, dramatic readings and live broadcast of Board of Supervisors meetings.

\$24,650
P.O. Box 423030
San Francisco, CA 94142
(tel) 415.346.5373,
(fax) 415.346.5173
info@kpoo.com
www.kpoofmsf.com

Redwood Empire Association promotes San Francisco and Northern California counties through two visitor centers that offer trip counseling, publications and information on tours. \$24,225
California Welcome Center Pier 39, 2nd Level San Francisco, CA 94133 (tel) 800-200-8334 info@redwoodempire.com www.redwoodempire.com

Sail San Francisco fosters international friendships and good will by educating and enriching Bay Area youth and families through sailing and waterfront cultural activities. \$5,000 2801 Leavenworth Street, 2nd Floor San Francisco, CA 94133 (tel) 415.447.9822 (fax) 415.447.7320 sailingangel@hotmail.com www.sailsanfrancisco.org

San Francisco Architectural Heritage conducts tours of the Haas-Lilienthal House and Heritage Walks. \$32,130 2007 Franklin Street San Francisco, CA 94109 (tel) 415.441.3000 info@sfheritage.org www.sfheritage.org USO of Northern California operates a lounge at the San Francisco International Airport and a center in downtown San Francisco that serve as resources for military visitors and their families.

\$21,420

Mezzanine Level/South Terminal San Francisco International Airpor San Francisco, CA 94128
(tel) 650.761.4611,
(fax) 650.742.6747

# Cultural Centers

www.uso-center.org

\$380,000

Supports operations, programming and maintenance of the four Cityowned cultural centers: Bayview Opera House Ruth Williams Memorial Theater, African American Art and Culture Complex, South of Market Cultura Center and Mission Cultural Center for Latino Arts.

# Civic Events

\$134,000

Golden Gate Park Band has played free concerts every Sunday in Golden Gate Park since 1882. \$75,000 McLaren Lodge 501 Stanyan Street San Francisco, CA 94117 (tel) 510.530.0814 mwirgler@ousd.k12.ca.us www.mindspring.com/~nemoyten/g pb/Home.html

Full l'awken

Juneteenth Festival is an annual event celebrating Emancipation and African American culture. \$20,200

Martin Luther King, Jr. Birthday Observance, the largest such observance on the West Coast, is a Northern California regional effort featuring a freedom train, march and ceremonies at Yerba Buena Gardens. \$19,300 330 Ellis Street #407 San Francisco, CA 94102 jkeysguidry@ncsdc.org

Memorial Day Ceremony includes services at Lands End, St. Mary's Square and the National Cemetery at the Presidio. \$6,000 Veterans War Memorial Building 401 Van Ness Avenue, Room 127 San Francisco, CA 94102 (tel) 415.982.3417

Veterans Day Parade is a traditional event presented by the Disabled American Veterans, Veterans of Foreign Wars and the American Legion. \$13,500 Veterans War Memorial Building 401 Van Ness Avenue, Room 127 San Francisco, CA 94102 (tel) 415.982.3417

# Grants for the Arts Programs —Continued

# Arts and Tourism—A Partnership with the San Francisco Convention and Visitors Bureau

Grants for the Arts established the first Arts and Tourism Program in the United States in 1989 with the goal of promoting San Francisco as a cultural destination to travel industry professionals, including tour wholesalers, travel agents, convention planners and others. In 1991 the San Francisco Convention and Visitors Bureau became the first agency to incorporate an Arts and Tourism office as a crucial part of its marketing to visitors and business travelers. Since then, the Arts and Tourism program has worked to increase visitor attendance at arts events. A recent notable project is the production of an in-flight promotional video for United Airlines, "San Francisco is all about the Arts," which will play on westbound domestic and transatlantic flights, reaching more than a million passengers monthly. Another is the 2002-2003 VIP Cultural Passport, a special promotional package distributed to travel trade professionals, meeting planners and media professionals who visit San Francisco and influence destination decisions. Helping visitors experience and appreciate San Francisco's famous diversity is "Diverse City Destinations" (www.destinationsf.com), a series of ten self-quided tour itineraries that immerse the visitor in the best of San Francisco's culture, ethnic heritage and arts.

#### San Francisco Arts Monthly

A project of Grants for the Arts, San Francisco Arts Monthly is an outreach publication to San Francisco visitors. It is provided free to hotel guests and concierges and is distributed in theater lobbies, Moscone Center, restaurants and cafes, bookstores and other targeted locations in San Francisco.

According to a study recently completed by Dance USA, commissioned by the Bay Area foundation community:

"Arts Monthly has been a huge success in building audiences. This publication, started by Grants for the Arts as a tool for concierges, lists arts events for each month. When editors arranged to insert the publication in the New York Times in the first Sunday of each month artists started advertising in it, the perception was that the artists were in the New York Times. The cost of producing it is relatively low. And it raised the visibility and credibility of dance."

#### SFArts.org

How do artists and audiences take advantage of new Web technology and the Internet to promote the arts in San Francisco? This has been the topic of discussion by Grants for the Arts and its constituent groups for a number of years. As part of GFTA's mandate, linking its activities to attract visitors to San Francisco, GFTA has led the way in creating a searchable clutter-free database of San Francisco arts offerings on the web with the 2001 launch of SFArts.org. This online calendar is quickly becoming a widespread and indispensable tool for anyone, anywhere who is interested in the arts in San Francisco.



Organizations that receive GFTA support are listed on the site. Each group has been invited to create a reciprocal link to SFArts.org so that visitors can go directly to an

arts group's Web site and get more details about program offerings.

Thousands of promotional cards that feature the Web address have been distributed through the San Francisco Convention and Visitors Bureau, on-site at various locations in San Francisco as well as online to individuals and groups interested in visiting the City. SFArts.org bookmarks have also been placed at the California State Fair, in theater lobbies, bookshops and cafes or stuffed into programs and newsletters. Radio and print ads, BART signs and more have promoted the site, which is now ranked No. 1 on most of the country's top search engines.

## **Voluntary Arts Contribution Fund (VACF)**

Established in 1984, the VACF is an innovative program that allows San Francisco property taxpayers and others to add a tax-deductible contribution to their biannual tax payments. Since GFTA began administering the program in 1984, almost \$1,000,000 has been disbursed to arts organizations for small capital improvements, facilities maintenance and equipment acquisition.

San Francisco arts and cultural organizations that received 2005/2006 VACF funding are as follows:

42nd Street Moon	.\$2,625 for mirrors and installation of curtains for dance space
Abada Capoeira	.\$3,500 for a heating and cooling system and to repair a wood floor
African American Shakespeare Company	.\$3,900 to improve technological infrastructure
Artship Foundation	.\$1,800 to upgrade and improve outdated computers and software
ArtSpan/Open Studios of San Francisco	.\$2,600 to upgrade hardware and software
Asian American Women Artists Association	.\$1,750 to purchas computer equipment
BATS Improv	\$2,500 to purchase new stage curtains to meet fire code regulations
Bindlestiff Studio	.\$3,500 to upgrade a lighting system and acquire sound equipment
Blue Bear School of Music	.\$2,900 to purchase office furniture and equipment
California Lawyers for the Arts	.\$3,500 for computer equipment and software
Carnaval/Mission Neighborhood Centers	.\$3,000 to purchase two-way radios for public event security
Central City Hospitality House	.\$3,275 for improvements to its Community Arts Program studio
Chamber Music Partnership	.\$1,100 to purchase new lighting equipment
Chrysalis Foundation	.\$2,400 for recording equipment
Community Images c/o Photo Center	.\$1,800 for a digital camera and frames
Community Music Center of San Francisco	.\$2,200 to restore, repair and rewire lighting fixtures in the concert hall
Counterpulse	.\$3,750 to purchase a lighting board and related equipment
Dance Brigade	.\$3,750 for a video projector and related equipment
Dancers' Group	.\$2,000 for computer equipment
Eureka Theatre Company	.\$2,825 for sound equipment
Exit Theatre	.\$2,800 for fire resistant stage curtains
Kearny Street Workshop	.\$3,000 for lighting, sound and stage equipment
Khadra International Dance Theatre	.\$3,750 for fire retardant curtains and a sound system
Levydance	.\$3,000 to purchase office and studio equipment
Magic Theatre	.\$3,400 for the construction of two firewalls
Margaret Jenkins Dance Company	.\$3,750 for video recording equipment
The Marsh	.\$4,000 for fireproof curtains and lighting equipment
Museum of Craft & Folk Art	.\$4,000 for a new phone system
Ninth Street Independent Film Center	.\$4,000 to repair and replace leaking windows
ODC Theatre	.\$3,750 for production and communications equipment
Presidio Performing Arts Foundation	.\$3,750 for lighting equipment for a shared performance space
QCC - the Center for LGBT Art & Culture	.\$3,000 for a video projector and design and editing software
Ruby's Clay Studio and Galery	.\$4,000 to maintain and improve safety in the studio
San Francisco Cinematheque	.\$4,000 to purchase media equipment
San Francisco Girls Chorus	.\$3,500 for an upgraded security system
San Francisco Playhouse	.\$3,000 to purchase video projectors
Sixth Street Photography Workshop	.\$3,000 for a digital camera and printer
Southern Exposure Gallery	.\$3,000 to replace stolen equipment, upgrade software and a copier
Young Performers Theater	.\$4,000 to improve safety in the theater
ZACCHO Dance Theatre	.\$1,500 for electrical upgrades in the studio space

### Pilot Program for Technology

Grants for the Arts invested in a pilot program to help its grantees assess their computer needs and manage information processing through developing technology plans for acquisition of hardware and software. Also provided was guidance in the effective use of this software and information about the maintenance of technology systems. Every plan was specifically designed to meet individual group requirements and match available resources. Added components of this service trained staff to implement each plan, identify resources beneficial to nonprofit technology and provide further strategies for growth. The plans are formulated in collaboration with CompuMentor, a leading nonprofit organization that specializes in computer technology training.

#### Special Event Insurance

The City requires an insurance policy for some of the most important and exciting cultural celebrations and parades that are presented annually on the streets and plazas of

San Francisco. Although this is not all the insurance a group might need, Grants for the Arts does underwrite the cost of specific insurance coverage for groups that present events on public streets and venues in San Francisco. It has also funded the Americans with Disabilities Act (ADA) required reviewing platform at the Columbus Day, San Francisco Lesbian Gay Bisexual Transgender Pride Parade and Celebration, Veterans' Day and St. Patrick's Day Parades, the Chinese New Year Celebration and other special events.

#### Handbook for Arts Organizations

Non Profit Know How – A Handbook for Successful Arts and Other Community Organizations

Grants for the Arts has produced and distributes a free 50-page resource book that can serve as a basic primer or tool for any nonprofit organization. Editorial includes checklists that help in the planning of a performance or special event (with accounting and financial management forms) and information about how to develop an audience, apply for grants, find a consultant and do marketing and promotion. There is also information about how to get permits from the City, obtain short-term loan assistance, prepare for a financial audit, acquire legal information and more.

"The San Francisco Hotel Tax Fund remains a model for local arts agencies seeking to initiate a hotel/motel tax in their cities, and it is an example of a fully mature, fully institutionalized use of the hotel tax."

Jim Backas, in a report to the National Endowment for the Arts

#### **Special Initiatives**

From time to time Grants for the Arts is able to respond to the community through the use of Special Initiatives. The initiative recognizes one-time only events, or is developed to address specific needs during a particular time. There are no current initiatives underway. Here are some examples of initiatives that have been created by GFTA to assist the arts community.

- Capital Expenditures Initiative was designed to help community-based arts organizations acquire permanent, technical and movable equipment for shared use.
- Collaboration Initiative was developed to foster and encourage organic, effective collaborations and resource sharing among arts organizations.
- Facilities Initiative responded to the rental space crisis of the past few years. It supported efforts to maximize the usefulness and accessibility of the City's existing arts facilities. Further, it worked to strengthen the internal capacity of organizations that manage multi-use spaces and provided assistance in securing an adequate supply of new arts space that is protected from market sources.

#### Other programs:

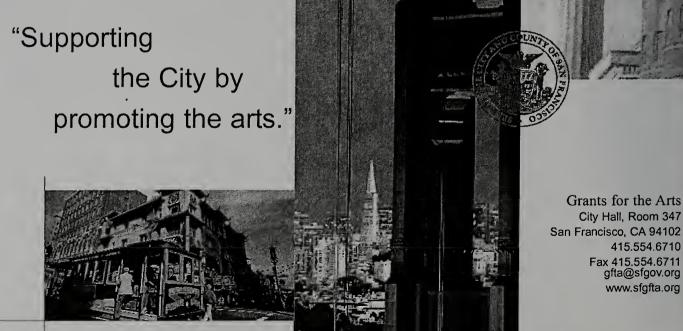
• Nonprofit Performing Arts Loan Program—(currently under review) Grants for the Arts participates in this collaborative program that also involves foundations and other City agencies. The Nonprofit Performing Arts Loan Program is designed to stabilize and support arts organizations. Over the years, the program has provided more than 20 short and long-term low-interest loans, totaling more than \$2 million to support facilities acquisition and renovations.



Fiscal Year 2006 - 2007

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San Francisco Convention & Visitors Bureau photos. L-R: Seth Affournado, Phillip H. Colbentz and SFCVB Photo Staff

Kary Schulman Director

Renée Hayes Associate Director

Valerie Tookes Finance and Operations Manager

Khan Wong Program Manager

Citizen's Advisory Committee

Clara Chun Law Student

Berta Concha Community Consultant

Dan Goldes V.P. San Francisco Convention and Visitors Bureau

John Killacky Program Officer, San Francisco Foundation

Jackie Nemerovski Arts Manager/Consultant

Charles Roppel Certified Professional Life Coach

Pat Kilduff Marketing and Communications Manager, California Academy of Sciences

Ruth Williams Business Development Consultant

# Did you Know?

## State of the Arts

Grants for the Arts Progress Report by Kary Schulman, Director

With the City's progress toward restored fiscal health, Grants for the Arts, along with all of San Francisco's arts agencies (the San Francisco Arts Commission, the War Memorial Performing Arts Complex, the Fine Arts and Asian Art Museums) received much needed and long-delayed funding increases. Although these increases did not restore budgets to historic highs, they went far toward reestablishing the City's commitment to the arts.

The approximately \$676,500 in increased funding to Grants for the Arts was distributed as follows:

\$568,700 in increased funding to support organizations' increasing budgets

\$107,800 in funding for 13 new organizations, bringing the the total number of groups funded to 222.

With these increases to ongoing recipients and first-time funding for newly qualifying organizations, we renew our emphasis on the primary goal of providing progressive, meaningful support for San Francisco's cultural groups at all budget levels. (This included partial funding restoration for the six largest funded organizations, which saw their Grants for the Arts allocations decrease by more than 30% between 2001 and 2005.)

The San Francisco Arts Task Force, which met for over a year, issued a report in March 2006 which identified several areas of productive collaboration between Grants for the Arts and the San Francisco Arts Commission. Both agencies have embraced these recommendations that will be addressed in the coming years, including:

- -- Aligning application documents for both agencies
- Creating a joint database
- Developing a comprehensive Neighborhood Arts strategy
- Strengthening technical assistance to arts organizations

The NonProfit Performing Arts Loan Program (NPALP), a City program which has lent over \$2M to nearly a dozen organizations for capital acquisition

and improvements in its 22-year history, has been transferred from the Mayor's Office of Housing to Grants for the Arts. We have submitted revised

Rules and Regulations to the Board of Supervisors for approval and hope to make loans available to qualifying organizations beginning in 2007/08.

Last year in our Annual report introduction, San Francisco Foundation Arts Program Officer and newly appointed Grants for the Arts Advisory Committee member John Killacky detailed the extraordinary artistic, programmatic and capital advances made by San Francisco's arts community in 2005. This year, increased funding from the City's Hotel Tax Fund has assisted the consolidation of these advances as well as laying the groundwork, ir John's words, "to guarantee a fertile environment for the next generations of artists to live, work and create here in the Bay Area."

## History of Grants for the Arts

Grants for the Arts/San Francisco
Hotel Tax Fund (GFTA) was the first
agency of its kind in the nation when
it was founded in 1961, through a
combination of City and state
legislation. Highly respected and
widely emulated, GFTA has evolved
into a national and international
model for municipal funding of the
arts and has been at the center of the
City's cultural identity, improving its
quality of life, strengthening its
economy and enhancing its
reputation.

Since its creation, GFTA has

San Francisco's Hotel Tax

Where does each dollar go?

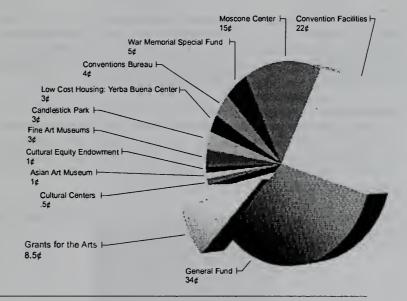
Overnight visitors pay a 14% city tax.

distributed more than \$250 million to hundreds of nonprofit cultural organizations in San Francisco. This economic investment in the activities of diverse arts and promotional groups enhances the City's attractiveness to visitors and provides employment and enrichment to the City's residents. Grants for the Arts/San Francisco Hotel Tax Fund revenue derives from a portion of the 14% room tax levied on local hotel and motel bills.

GFTA's policy of contributing to arts organizations' general operating

expenses addresses its goal to be a stable, dependable base of support for the broadest spectrum of arts organizations that continue to meet the funding criteria.

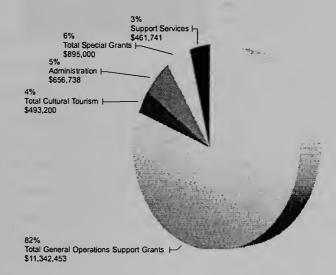
The goal of the Fund is to contribute meaningfully to the presentation and enhancement of existing art forms while assuring the ability of others to experiment, to dare and to find new and yet untested ways of adding to our cultural lives. We look forward to a future full of challenges – and thus, by definition, full of opportunities.



Grants for the Arts Fiscal Year 2006/2007 Annual Budget

95% of the funds Grants for the Arts receives from the Hotel Tax go directly to support the

Total Expenditures: \$13,849,132



# Grants for the Arts Programs

## Annual Grants to San Francisco Arts Organizations

The foremost goal of Grants for the Arts is to provide a stable, dependable base of support for the City's arts and cultural organizations that meet its funding criteria. In fulfilling its mission of "promoting the City through support of the arts," Grants for the Arts annually funds non-profit arts and cultural organizations that help promote San Francisco as a destination for regional, national and international visitors. Grants for the Arts is committed to supporting the broadest spectrum of the San Francisco arts community.

Reliable, ongoing financial support is one of the cornerstones of an arts organization's existence. Grants for the Arts' relationship with the City's non-profit groups is quite unique in terms of national municipal support of the arts. This is because funding is not linked to specific projects or productions. Instead, the annual grant program is designed to provide a consistent source of funds for general operating expenses.

Grants for the Arts funding levels are determined on a progressive basis with smaller budget organizations receiving a larger percentage of their budgets and larger groups a smaller percentage from the Fund. San Francisco's largest cultural institutions are given important sustaining funds in recognition of their world-renowned artistic contributions and economic importance to the City. The majority of the funds (nearly 70%) goes to the small and midsize organizations of all disciplines and cultures.

Here is the list of non-profit arts and cultural organizations that received Grants for the Arts annual support for the 2005–2006 Fiscal Year.

"When communities invest in the arts, there is a tendency to think that they are opting for cultural benefits at the expense of economic benefits. This (Americans for the Arts) study demonstrates that the arts are an industry that generates extraordinary economic activity, jobs, and tax revenues. When we say that the arts mean business,

that's not just a slogan; it's the truth."

Robert L. Lynch, CEO, Americans for the Arts

## Dance

\$1,556,500

Abada Capocira, teaches, promotes and preserves Capoeira, a mock-dance fighting styleof Afro-Brazilian origin. Its programs include instruction and ticketed performances. \$10,000 3221 22nd Street San Francisco, CA 94110 (tel) 415.206.0650 www.abada.org

Anne Bluethenthal and Dancers, a modern dance ensemble, performs new dances often created in collaboration with composers, visual artists and costumers.
\$11,000
628 14th Street
San Francisco, CA 94114
(tel) 415.437.2512,
(fax) 415.522.0939
Abanddprod@aol.com

Asian American Dance
Performances is a professional
dance company that presents work
locally and internationally informed
by Asian cultures and traditions.
\$13,300
1310 Mission Street
San Francisco, CA 94103
(tel) 415.425.7369
aadp@unboundspirit.org

Bay Area Celebrates National
Dance Week is a group effort by
dance administrators, artists,
choreographers, dance critics and
funders to attract audiences, offers
a series of events that bring
attention to the contributions of the
Bay Area dance community.
\$9,300
Dancers' Group
3252A 19th Street
San Francisco, CA 94110
(tel) 415.920.9181
dg@dancersgroup.org

Capacitor, a group of interdisciplinary movement artists, presents technologically inspired, innovative and multisensory dance performances in contemporary settings.

\$9,200

890 Urbano Drive
San Francisco, CA 94127
(tel) 415.308.1952,
(fax) 909.498.9970
info@capacitor.org
www.capacitor.org

Chhandam Chitresh Das Dance Company, is dedicated to the preservation, promotion and education of *Kathak*, one of India's six classical dance styles; it produces dance performances throughout San Francisco and the Bay Area. \$24,500 32 Saint Charles Avenue San Francisco, CA 94132 (tel) 415.499.1604, (fax) 415.479.2724 info@kathak.org

Chinese Cultural Productions features the Lily Cai Chinese Dance Company, which presents classical, folk and modern dances based on the traditions of China's various ethnic groups.
\$42,500
Fort Mason Center, Landmark Bldg. C-353
San Francisco, CA 94123
(tel) 415.474.4829,
(fax) 415.474.1188
info@ccpsf.org

Company Chaddick is a contemporary dance company whose purpose is to create works that reflect the social, emotional and physical experiences that reveal the fundamental humanity connecting us all. \$8,400 15 Bennington Street San Francisco, CA 94110 (tel) 415.824.4541, (fax) 415.824.4541 companychad@yahoo.com

Dance Brigade is a contemporary dance theater that produces and presents a wide variety of programs at Dance Mission, a performance venue in the Mission District which the group also operates.
\$51,500
3140 21st Street, #107
San Francisco, CA 94110
(tel) 415.826.4401
(fax) 415.826.4401
kkwickedwitch@yahoo.com

www.dancemission.com/brigade/

Danceart, Inc., produces
Summerfest, an annual series of
modern dance concerts featuring
local choreographers on shared
programs.
\$21,500
Danceart, Inc.
3153 17th Street
San Francisco, CA 94110
(tel) 415.381.2195,
(fax) 415.381.3537
www.summerfestdance.org

Dancers' Group features the works of local and out-of-town dance soloists and choreographers through an annual festival and year-round concerts.

\$48,700
3252A 19th Street
San Francisco, CA 94110
(tel) 415.920.9181,
(fax) 415.920.9173
dg@dancersgroup.org
www.dancersgroup.org

Deborah Slater Dance Theater presents work dealing with topical issues, combining modern dance, theater and text with multimedia images.
\$10,000
3288 21st Street, #71
San Francisco, CA 94110
(tel) 415.267.7687
aotm@artofthematter.org

Epiphany Productions, an interdisciplinary dance company dedicated to the artistic vision of dance experimenter Kim Epifano, collaborates with diverse artists to create, produce and perform original dance-theater works. \$8,200 901A De Haro Street San Francisco, CA 94107 (tel) 415.647.1443 epiphanydance@earthlink.net www.epiphanydance.org

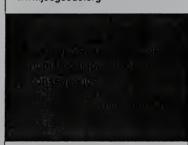
Flyaway Productions is a highly physical dance company that produces site-specific as well as traditional venue dances often using aerial apparatus.
\$10,500
1068 Bowdoin Street
San Francisco, CA 94134
(tel) 415.333.8302
jo@flyawayproductions.com
www.flyawayproductions.com

Janice Garrett & Dancers is a highly acclaimed dance company presenting its founder's contemporary choreography in San Francisco and on tour. \$13,000 3153 17th Street San Francisco, CA 94110 (tel) 863.3040, ext. 281 (fax) 415.863.1180 info@janicegarrettanddancers.org www.janicegarrettanddancers.org

Jess Curtis/Gravity Physical
Entertainment was founded in
2000 as a research and
development vehicle for ive
performance focusing on physical
entertainment addressing ideas of
substance and relevance to a
broad public.
\$14,500
849 Divisadero Street, #4
San Francisco, CA 94117
(tel) 435.7549
info@jesscurtisgravity.org

Joe Goode Performance Group is a modern dance company that stretches the traditional boundaries of dance and theater. \$36,800 1007 General Kennedy Avenue, #209 San Francisco, CA 94124 (tel) 415.648.4848, (fax) 415.648.5401 joegoode@dnai.com www.joegoode.org

www.jesscurtisgravity.org



Kunst-stoff (roughly "art-thing" in German) is a contemporary dance company founded by choreographers Yannis Adoniou and Tomi Paasonen that produces regular home seasons in San Francisco. \$5,000 26 Seventh Street, 5th Floor San Francisco, CA 94103 (tel) 415.835.2124, (fax) 415.863.1180 www.kunst-stoff.org LINES Contemporary Ballet, dedicated to developing new works blending classical ballet, ethnic and modern dance, tours regionally, nationally and internationally.

\$78,200

26 Seventh Street, 5th Floor San Francisco, CA 94103 (tel) 415.863.3040, (fax) 415.863.1180 info@linesballet.org www.linesballet.org

Margaret Jenkins Dance Company is a renowned modern dance company that often tours nationally and internationally. \$73,600 3973A 25th Street San Francisco, CA 94114 (tel) 415.826.8399, (fax) 415.826.8392 info@mjdc.org

Na Lei Hulu I Ka Wekiu, a modern hula troupe, produces an annual season and performs to audiences across the country. \$30,500 1527 20th Street San Francisco, CA 94107 (tel) 415.647.3040, fax) 415.647.3040 mail@naleihulu.org www.naleihulu.org

ODC/San Francisco is a major modern dance company that presents the works of the collective's choreographers in local seasons, national and international tours.
\$113,200
3153 17th Street
San Francisco, CA 94110
(tel) 415.863.6606,
(fax) 415.863.9833
letters@odcdance.org
www.odcdance.org

Purple Moon Dance Project, a contemporary dance company, integrates Western modern dance with Asian dance forms to present positive, provocative images of lesbians and women of color. \$21,000 465 10th Street, #302 San Francisco, CA 94103 (tel) 415.552.1105, (fax) 415.552.0833 office@purplemoondance.org www.purplemoondance.org

Robert Moses' Kin, a multiethnic ensemble, performs innovative modern dance works that encourage dialogue and cultural understanding.
\$24,000
3153 17th Street
San Francisco, CA 94110
(tel) 415.252.8384,
(fax) 415.241.0526
info@robertmoseskin.org

San Francisco Ballet, recognized as one of the premier performing arts institutions in the world and among the largest ballet companies in the United States, presents a diverse repertoire offering new interpretations of the classics and commissions works by contemporary choreographers. \$429,200 455 Franklin Street San Francisco, CA 94102 (tel) 415.861.5600. (fax) 415.861.2684 sjones@sfballet.org www.sfballet.org

San Francisco Ethnic Dance
Festival includes a festival of
international dance at the Palace
of Fine Arts as well as
performances throughout the city
and the region. The festival is
cosponsored by Grants for the Arts
and World Arts West.
\$239,200
Fort Mason Center
Landmark Bldg. D
San Francisco, CA 94123
(tel) 415.474.3914,
(fax) 415.474.3922
www.worldartswest.org

Scott Wells & Dancers is a contemporary dance ensemble creating highly energetic "contact dance" that features work created as a result of touch, impact or collision with other dancers. \$8,700
1805 Divisadero Street
San Francisco, CA 94115
(tel) 415.931.8648
scottbwells@hotmail.com

Smuin Ballets/SF enriches and extends the art of dance by producing Tony and Emmy Awardwinner Michael Smuin's innovative choreography in annual home seasons at Yerba Buena Center for the Arts.

\$107,700
300 Brannan Street, Suite 407
San Francisco, CA 94107
(tel) 415.495.2234,
(fax) 415.495.2317
info@smuinballets.com
www.smuinballets.com

Stephen Pelton Dance Theater, a modern dance company, creates lyrical, abstract and athletic work built around an emotional core. \$11,000 50 Laguna Street, #509 San Francisco, CA 94102 (tel) 415.241.0111, (fax) 415.241.0111

Theatre Flamenco of San
Francisco, one of the City's oldest
companies, is a professional
Spanish ensemble that also
performs dances from Latin
America.
\$13,900
1144 Rhode Island
San Francisco, CA 94107
(tel) 415.826.1305,
(fax) 415.826.1305
info@theatreflamenco.org
www.theatreflamenco.org

Yaelisa & Caminos Flamencos
Dance Company is dedicated to
creating and presenting Flamenco
programs with a fresh,
contemporary approach, reflecting
the contemporary Flamenco Nuevo
movement.
\$24,500
c/o San Francisco Dance Center
26 Seventh Street, 5th Floor
San Francisco, CA 94103
(tel) 510.834.8277,
(fax) 510.834.8146
yaelisa@telocity.com
www.caminosflamencos.com

Zaccho Dance Theatre pushes the choreographic boundaries of theater and dance by integrating other art disciplines as well as trapeze and aerial work.

\$33,900
1777 Yosemite Avenue, #330
San Francisco, CA 94124
(tel) 415.822.6744,
(fax) 415.822.6745
office@zaccho.org
www.zaccho.org

## Literary Arts

\$167,400

City Arts & Lectures presents several series of lectures, conversations and other literary activities with a wide spectrum of well-known authors. \$55,000
1955 Sutter Street
San Francisco, CA 94115
(tel) 415.563.2463, (fax) 415.929.0119
cityarts@infoasis.com
www.cityarts.net
Litquake is an annual literary

"San Francisco's noble experiment with the Hotel Tax Fund has achieved recognition and that sincerest form of flattery, imitation, in other cities. Somehow, it seems right that San Francisco lead the way in this regard. California as a state, may be backward in its support for the arts, but the City knows how to take care of its own."

Michael Walsh, music critic

festival bringing together an eclectic range of Bay Area authors before audiences of all ages for a week-long series of readings, performances and cross-media literary happenings. \$5,000
1608 Felton Street
San Francisco, CA 94134
(tel) 750.1497, info@litquake.org

PlayGround is a workshop for emerging playwrights presenting public performances of works in development. \$10,000 268 Bush Street, #2912 San Francisco, CA 94104 (tel/fax) 415.704.3177 info@playground-sf.org

www.playground-sf.org

www.litquake.org

The Playwrights Foundation serves the art of playwrighting in Northern California most visibly through production of the annual Bay Area Playwrights Festival, a series of workshop productions or staged readings of new works. \$23,000
131 10th Street, 3rd Floor San Francisco, CA 94103

(tel) 415.263.3986, (fax) 415.626.1138 amy@playwrightsfoundation.org www.playwrightsfoundation.org

Francisco in 1954, presents two seasons annually of public readings in the City by a wide spectrum of outstanding poets and other contemporary writers. \$16,100
San Francisco State University 1600 Holloway Avenue
San Francisco, CA 94132
(tel) 415.338.2227, (fax) 415.338.0966
steved@sfsu.edu
www.sfsu.edu/~poetry/

Radar Productions presents the work of emerging queer writers through its monthly reading series and other events. \$5,000 535 Columbus Avenue San Francisco, CA 94133 (tel) 415.216.9641 sfsunday@aol.com

Small Press Traffic Literary Arts
Center presents and distributes the
work of writers published by small
independent presses. GFTA
supports the year-round public
literary events.
\$7,300
1111 Eighth Street
San Francisco, CA 94107
(tel) 415.551.9278
smallpress@ccac-art.edu
www.sptraffic.org

Youth Speaks is a literary arts,

event production and education

organization for teenagers, who "speak for themselves" through interdisciplinary spoken word performances. \$46,000 2169 Folsom Street, Studio 100 San Francisco, CA 94110 (tel) 415.255.9035, (fax) 415.255.9065 info@youthspeaks.org www.youthspeaks.org

## Media

\$572,200

3rd I S.F. International South Asian Film Festival is an international film exposition showcasing films and videos from Bangladesh, Bhutan, India, Nepal, the Maldives, Pakistan, Sri Lanka, Tibet and the South Asian diaspora. \$6,700 992 Valencia Street San Francisco, CA 94103 (tel) 415.824.3890 www.thirdi.org American Indian Film Festival is an international film exposition showcasing films and videos by and about Native Americans. \$41,000 333 Valencia, Suite 322 San Francisco, CA 94103 (tel) 415.554.0525, (fax) 415.554.0542 aifisf@yahoo.com www.aifisf.com

Artists Television Access supports
the production and exhibition of
work by new artists in video, film,
visual arts and multimedia
performances.
\$10,000
992 Valencia Street
San Francisco, CA 94110
(tel) 415.824.3890
ata@atasite.org
www.atasite.org

Berlin and Beyond, presented by the Goethe-Institut, is the only German film festival in the United States. This festival offers ticketed and free film screenings and discussions with filmmakers, actors and producers. \$11,000 530 Bush Street San Francisco, CA 94108 (tel) 415.263.8760, (fax) 415.391.8715 program@goethe-sf.org

Center for Asian American Media presents the annual, 10-day San Francisco International Asian American Film Festival. \$61,600 145 Ninth Street, Suite 350 San Francisco, CA 94103 (tel) 415.863.0814, (fax) 415.863.7428 www.asianamericanmedia.org

www.goethe.de/sanfrancisco

Cine Acción presents Festival ¡Cine Latino! in September at various venues and distributes Latino/Latin American media works by local and international artists. \$7,800 P.O. Box 192747 San Francisco, CA 94119 (tel) 415.553.8135, (fax) 415.553.8137 info@cineaccion.com

www.cineaccion.com

Cinemayaat, the Arab Film
Festival, showcases independent
filmmakers working with Arab
themes to enhance understanding
of diverse Arab cultures and
experiences.
\$18,600
2 Plaza Avenue
San Francisco, CA 94116
(tel) 415.564.1100,
(fax) 415.564.2203
info@aff.org
www.aff.org

Film Arts Foundation provides technical and support services to filmmakers. GFTA support is for the annual Filmmakers Showcase and a regranting program to individual film and video artists. \$63,100
145 Ninth Street, Suite 101
San Francisco, CA 94103
(tel) 415.552.8760,
(fax) 415.552.0882
www.filmarts.org

Frameline presents the annual, 11-day San Francisco International Lesbian & Gay Film Festival at several venues throughout the City.
\$80,300
145 Ninth Street, Suite 300
San Francisco, CA 94103
(tel) 415.703.8650,
(fax) 415.861.1404
info@frameline.org
www.frameline.org

International Latino Film Festival is an annual event showcasing diverse films about the Latino experience. \$10,000 984 Folsom Street San Francisco, CA 94107 (tel) 415.454.4039, (fax) 415.454.4613 www.latinofilmfestival.org

San Francisco Black Film Festival is an annual event showcasing diverse films about the African American and African diaspora experience.
\$8,100
P.O. Box 15490
San Francisco, CA 94115
(tel) 415.346.0199,
(fax) 415.346.9046
avem@sbcglobal.net
www.sfbff.org

San Francisco Cinematheque screens works by local and national avant-garde filmmakers, film classics and neglected films. \$21,100 145 Ninth Street, Suite 240 San Francisco, CA 94103 (tel) 415.552.1990, (fax) 415.552.2067 sfc@sfcinematheque.org www.sfcinematheque.org

San Francisco Film Society presents the oldest film festival in the U.S., showcasing independent American, foreign and commercial films.
\$107,900
39 Mesa Street, Suite 110
The Presidio
San Francisco, CA 94129
(tel) 415.561.5000,
(fax) 415.561.5099
sffs@sffs.org
www.sffs.org

San Francisco Silent Film Festival provides public access to a broad range of films made during the silent era by presenting an annual festival of silent films with live musical accompaniment at the Castro Theater.
\$32,000
833 Market Street, Suite 311
San Francisco, CA 94103-1820 (tel) 415.777.4908, (fax) 415.777.4904 melissa@silentfilm.org



San Francisco Independent Film Festival is a 10-day festival of screenings and events dedicated to the presentation of independent film, video and animation in traditional and digital formats. \$18,200 530 Divisadero Street, #183 San Francisco, CA 94117 (tel) 415.310.2412 info@sfindie.com www.sfindie.com

San Francisco Jewish Film
Festival, a six-day festival of
independent films, promotes
awareness of the diversity of the
Jewish experience and the Jewish
people.
\$65,300
145 Ninth Street, Suite 200
San Francisco, CA 94103
(tel) 415.621.0556,
(fax) 415.621.0568
jewishfilm@sfjff.org
www.sfjff.org

## Multi-Arts

\$1,357,300

509 Cultural Center is dedicated to enriching the cultural life of the Tenderloin nelghborhood with multicultural programming featuring performing artists and gallery exhibits.
\$21,100
1007 Market Street
San Francisco, CA 94103
(tel) 415.255.5971,
(fax) 415.863.5509
www.luggagestoregallery.org

Asian Improv aRts supports the creation, production, performance and recording of new Asian American work in music, poetry and dance.
\$24,900
201 Spear Street, Suite 1650
San Francisco, CA 94105
(tel) 415.208.3636,
(fax) 415.442.0994
francis@asianimprov.com
www.asianimprov.com

Asian Pacific Islander Cultural
Center promotes the artistic and
organizational growth of the Asian
Pacific Islander arts community
and presents the annual United
States of Asian America Festival.
\$17,400
934 Brannan Street
San Francisco, CA 94103
(tel) 415.864.4120,
(fax) 415.522.0136
info@apiculturalcenter.org
www.apiculturalcenter.org

BRAVA! For Women in the Arts presents mainstage world premieres annually as well as upand-coming Bay Area women . artists in performance art, poetry, visual arts and new music. \$75,400 2781 24th Street San Francisco, CA 94110 (tel) 415.641.7657, (fax) 415.641.7684 ellen@brava.org

CELLspace, a multidisciplinary, collaborative arts center in the Mission District, offers performances, exhibitions, workshops and learning labs in a variety of artistic mediums and also incubates emerging artists. sponsors artist residencies and collaborates with a variety of community organizations. \$36,300 2050 Bryant Street San Francisco, CA 94110 (tel) 415.648.7562, (fax) 415.285.2809 info@cellspace.org www.cellspace.org

The Community Arts & Education Program of the San Francisco Arts Commission promotes the revitalization of disadvantaged and underserved communities through a program that promotes arts activities in San Francisco's diverse communities and neighborhoods. \$200,000 25 Van Ness Avenue, Suite 240 San Francisco, CA 94102 (tel) 415.252.2598, (fax) 415.252.2595 judy.nemzoff@sfgov.org http://sfac.sfsu.edu/CAE/welcome.html

Counterpulse (formerly 848
Community Space) is a
community-based visual and
performing arts venue available to
artists, activists and community
experimenters for meetings, public
discussion, rituals, art exhibits and
performances.
\$26,000
1310 Mission Street
San Francisco, CA 94103
(tel) 415.922.2385
(fax) 415.922.2385
848@848.com

The Cowell Theatre, located at Fort Mason, provides a well-equipped venue for diverse small and midsize groups from all performing disciplines. \$46,000 Fort Mason Center, Bldg. A San Francisco, CA 94123 (tel) 415.441.3400, (fax) 415.441.3405 wayne@fortmason.org

Cultural Odyssey is a multimedia performance ensemble that creates and presents original work by African American artists at a variety of local, national and international venues.
\$46,000
P.O. Box 156680
San Francisco, CA 94102
(tel) 415.292.1850,
(fax) 415.346.9163
idris@culturalodyssey.org
www.culturalodyssey.org

Eth-Noh-Tec, an Asian American performing arts and cultural education organization, builds cultural bridges that shift consciousness and create compassionate communities through the interdisciplinary performance of Asian and Asian American stories touching on universal truths. \$21,500 977 S. Van Ness Avenue San Francisco, CA 94110 (tel) 415.282.8705, (fax) 415.282.8795 ethnohtec@aol.com www.ethnohtec.org

Eugene & Elinor Friend Center for the Arts, part of the Jewish Community Center of San Francisco, Friend Center programs primarily take place at Kanbar Hall, a 450-seat flexible theater that attracts community organizations and performing arts groups.

\$10,000
3200 California Street
San Francisco, CA 94118
(tel) 415.292.1204,
(fax) 415.276.1550

First Voice is a company that produces, presents and sponsors performing arts projects that explore the Asian American experience.
\$22,000
41 Parsons, Suite A
San Francisco, CA 94118
(tel) 415.221.0601,
(fax) 415.221.2558
info@firstvoice.org
www.firstvoice.org

www.jccsf.org

Footloose produces and presents a mixed format of original theater, dance, music, improvisational sketch comedy, film/video and multimedia performances and operates a performance / rental / gallery facility on Ninth Street. \$24,900 P.O. Box 885393 San Francisco, CA 94104 (tel) 415.920.2223 ftloose@earthlink.net www.ftloose.org

Fresh Meat Productions builds community by creating and presenting multidisciplinary arts programs that authentically reflect and explore the transgender experience.
\$6,100
375 27th Street
San Francisco, CA 94131
(tel) 415.355.0071
www.freshmeatproductions.org

Humanities West presents multidisciplinary programs in the humanities with supporting arts activities. \$18,000 P.O. Box 546 San Francisco, CA 94104 (tel) 415.391.9700, (fax) 415.391.9708 info@humanitieswest.org www.humanitieswest.org

Intersection for the Arts presents new theater, performance art, readings and visual arts in its theater and gallery space, as well as administering a regranting program for new theater works. \$64,400
446 Valencia Street
San Francisco, CA 94103
(tel) 415.626.2787,
(fax) 415.626.1636
info@theintersection.org

Irish Arts Foundation is a multidisciplinary arts presenting organization that promotes Irish and Irish American cultural heritage. Programs include annual Celtic Music and Arts Festivals, reading series in coffeehouses and bookstores and sponsorship of The Fifth Province, a resident theater ensemble.

\$7,600
\$214F Diamond Heights
Boulevard, #127
San Francisco, CA 94131
(tel) 415.495-7380.

(fax) 415.348.1594 www.iaf.org "It is impossible for ideas to compete in the marketplace if no forum for their presentation is provided or available."

Thomas Mann

Kearny Street Workshop presents the work of Asian American visual artists, writers, musicians and photographers. \$18,400 180 Capp Street San Francisco, CA 94110 (tel/fax) 415.503.0520 ksw@somarts.org www.kearnystreet.org

KulArts, a Filipino American performing arts group, presents dance and music reflecting Asian Pacific heritage as well as contemporary works based on traditional forms.

\$15,000
474 Faxon Avenue
San Francisco, CA 94112
(tel) 415.239.0249
(fax) 415.239.0249
info@kularts.org
www.kularts.org

The Marsh presents nearly 200 diverse productions annually of new multidisciplinary work in its multilevel venue in the Mission. \$60,900 1062 Valencia Street San Francisco, CA 94110 (tel) 415.282.6024, (fax) 415.643.9070 sawmarsh@aol.com www.themarsh.org

New Langton Arts showcases new developments in visual art, music, poetry and performance art, especially audio and video experimentation, site-related work and installations, and administers a regranting program to interdisciplinary artists.

\$57,000
1246 Folsom Street
San Francisco, CA 94103-3817
(tel) 415.626.5416,
(fax) 415.255.1453
susan@newlangtonarts.org

ODC/Theater is one of the City's key performance venues, offering a broad range of work including local, national and international artists in contemporary and traditional dance, music, performance art and poetry. \$53,600
351 Shotwell Street
San Francisco, CA 94110
(tel) 415.626.6745,
(fax) 415.863.9833
info@odctheater.org
www.odctheater.org

Queer Cultural Center is a multidisciplinary arts presenting organization that offers artistic and educational programs exploring queer cultural and identity issues. \$32,300 934 Brannan Street San Francisco, CA 94103 (tel) 415.865.5611, (fax) 415.217.5910 pampen1@earthlink.net www.queerculturalcenter.org

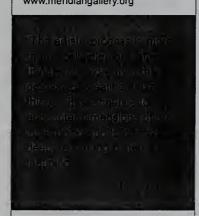
San Francisco Maritime National Park Association presents cultural and educational programs that offer opportunities to understand, appreciate and enjoy San Francisco's maritime heritage. \$4,500 P.O. Box 470310 San Francisco, CA 94147 (tel) 415.561.6662, (fax) 415.561.6660 info@maritime.org

San Francisco Center for the Book, a blend of literary and visual arts, presents exhibitions and lectures promoting local, national and international book artists as well as the book as "art." \$40,000 300 De Haro Street San Francisco, CA 94103 (tel) 415.565.0545 info@sfcb.org

San Francisco Performances produces a season of internationally known performers at Herbst Theatre and Davies Symphony Hall, and presents local artists in intimate, evening "parlor" concerts. \$160,200 500 Sutter Street, Suite 710 San Francisco, CA 94102 (tel) 415.398.6449, (fax) 415.398.6439 www.performances.org

Slavonic Cultural Center of San Francisco fosters the arts and culture of the Slavonic community. GFTA support is for public events including the Marco Polo and Poklada festivals. \$26,600 60 Onondaga Avenue San Francisco, CA 94112 (tel) 510.649.0941 johndaley@mindspring.com www.slavonicweb.org

Society for An Publications of the Americas presents free visual arts exhibits and performances featuring multicultural artists and public forums to enhance cross-cultural understanding. \$21,400 545 Sutter Street San Francisco, CA 94102 (tel) 415.398.7229 clafouti@earthlink.net www.meridiangallery.org



Stem Grove Festival Association presents free outdoor performances in a natural amphitheater featuring the City's Ballet, Symphony and Opera and other local and national performing companies.
\$75,900
44 Page Street, Suite 600
San Francisco, CA 94102
(tel) 415.252.6253,
(fax) 415.252.6250
info@sterngrove.org

The.art.re.grup/The Lab, is an interdisciplinary artists' organization supporting development and presentation of new performance and visual art. particularly works that cross material, cultural or presentational boundaries and encourage artistic and social dialogue. \$29,400 2948 16th Street San Francisco, CA 94103 (tel) 415.864.8855, (fax) 415.864.8860 ebeaird@thelab.org www.thelab.org

Young Audiences of the Bay Area brings a wide variety of performing arts activities to children through in-school performances, workshops and master classes. GFTA supports the Arts Card project and the free performance series at the California Academy of Sciences \$30,100 125 Stillman Street San Francisco, CA 94107 (tel) 415.974.5554, (fax) 415.974.5104 programassistant@yabayarea.org www.youngaudiencesofthebayarea.org

"develop the art of theater," produces staged readings and workshops; the resident company Word for Word offers fully staged productions of literary works from diverse writers. \$64,400 131 Tenth Street, 3rd Floor San Francisco, CA 94103 (tel) 415.626.0453, (fax) 415.626.1138 zspace@zspace.org www.zspace.org

Z Space Studio, founded to

## Music

\$3,001,425

American Bach Soloists presents and records historically informed, virtuoso instrumental and vocal performances of Baroque and early classical music.

\$24,700

44 Page Street, Suite 504
San Francisco, CA 94102
(tel) 415.621.7900,
(fax) 415.621.7920
andrew@americanbach.org

Bay Area Omni Foundation for the Performing Arts presents concerts featuring a variety of acoustic guitarists who explore the stylistic range of the instrument. Performers include some of the finest guitarists in the world as well as promising emerging artists. \$16,300 236 West Portal Avenue, #1 San Francisco, CA 94127 (tel) 415.242.4500, (fax) 650.726.9440 omni@omniconcerts.com

The Chamber Music Partnership, Inc., a consortium of three ensembles, performs a repertoire that includes masterpieces by traditional composers as well as modern classical works.

\$9,300

196 Ripley Street
San Francisco, CA 94110
(tel) 415.642.8054
chmusic@dnai.com
www.chambermusicpartn.org

Chamber Music San Francisco produces a series of spring concerts at Florence Gould Theater in the Legion of Honor. . \$10,000 1314 34th Avenue San Francisco, CA 94122 (tel) 415.759.1756 (fax) 415.759.1211 www.chambermusicSF.org

Composers, Inc. provides a forum for performance of works by living American composers in its annual concert season.
\$8,200
P.O. Box 194552
San Francisco, CA 94119
(tel/fax) 415.512.0641
jeffrey@composersinc.org

Cypress String Quartet is a "Generation X" string ensemble dedicated to exploring the standard sting quartet repertoire as well as commissioning works from emerging American composers. \$25,000 915 Cole Street, # 137 San Francisco, CA 94117 (tel/fax) 415.681.9045 sarah@cypressquartet.com www.cypressquartet.com

Del Sol String Quartet
accomplishes its mission to
heighten awareness and
accessibility of contemporary
chamber music through
performances, recordings, collaborations, commissions and school
presentations.
\$31,000
778 32nd Avenue
San Francisco, CA 94121
(tel) 415.831.5672
(fax) 415.831.5672
www.delsolguartet.com

Door Dog Music Productions supports and promotes music from various ethnic traditions through a variety of presenting and educational activities, culminating in the annual World Music Festival. \$31,000 1007 General Kennedy Avenue, #215 San Francisco, CA 94129 (tel) 415.553-6272 doordogmusic@yahoo.com www.doordog.org

Earplay is a contemporary music ensemble dedicated to performing American music with emphasis on works by Bay Area and lesser-known composers. \$15,000 P.O. Box 192125 San Francisco, CA 94119-2125 (tel) 415.974.9300 earplay@earplay-sf.org www.earplay-sf.org

Encuentro del Canto Popular is an annual fall concert series that presents new music from Latin America.
\$9,300
2958 24th Street
San Francisco, CA 94110
(tel) 415.648.1045,
(fax) 415.648.1046
encuentro@accionlatina.org
www.accionlatina.org

Golden Gate Men's Chorus is a
42-voice ensemble performing a
variety of concerts in various
venues; repertoire ranges from
classical programs to fully staged
cabaret productions.
\$12,000
116 Eureka Street
San Francisco, CA 94114
(tel) 415.668.4462,
(fax) 415.502.4186
chairman@ggmc.org
www.ggmc.org

Golden Gate Performing Arts presents the San Francisco Gay Men's Chorus, Note Bene and Men About Town in repertoires of sacred and secular music from opera to pop. \$58,800 1800 Market Street, PMB 100 San Francisco, CA 94102 (tel) 415.865.3650, (fax) 415.865.3655 mholland@sfgmc.org

Instituto Pro Música de California supports Coro Hispano de San Francisco, an ensemble of singers and instrumentalists dedicated to the exploration and public performance of folk and art music repertories of Latin America, Spain and Portugal.

\$15,600
3498 16th Streett
San Francisco, CA 94114
(tel) 415.431.4234,
(fax) 415.431.9234
joyce@corohispano.org

Jon Jang Performances is dedicated to the creation and presentation of original works that seek to redefine the interface of jazz, Westem classical and Asian musical traditions. \$7,700 P.O. Box 640897 San Francisco, CA 94109 (tel) 415.292.5264, (fax) 415.474.3670

Kronos Quartet performs 20th century works for string quartets, tours internationally and undertakes numerous commissions each year. \$90,100 1235-A Ninth Avenue San Francisco, CA 94122 (tel) 415.731.3533 kronos@kronosarts.com www.kronosquartet.org

jjang@igc.org

The Lamplighters, considered one of the top Gilbert and Sullivan companies in the U.S., performs an annual season of comic opera. \$65,300 P.O. Box 77367 San Francisco, CA 94107 (tel) 415.227.4797, (fax) 415.896.2844 info@lamplighters.org

Lesbian/Gay Chorus of San Francisco, the oldest American mixed gay/lesbian chorus, annually produces three full-length choral concerts of varied repertoire. \$9,400 584 Castro Street, #486 San Francisco, CA 94114 info@lgcsf.org

Loco Bloco Drumming and Dance Ensemble develops and presents intergenerational art rooted in the music, dance and theater traditions of the Americas, staging three annual productions and sustaining three performing ensembles. \$18,000
450 Church Street, Room 19
San Francisco, CA 94114
(tel) 415.626.5222, (fax) 415.431.2233 info@locobloco.org

Magnificat, an ensemble of musicians and singers, produces an annual concert series of 17th century works and provides instrumental support to Bay Area professional and community choirs and choral groups: \$27,600 1919 20th Street, #4 San Francisco, CA 94107 (tel) 415.255.9440, (fax) 415.503.1936 info@magnificatsf.com

"Some American cities talk about arts funding but do little about it. Here in San Francisco we follow the European model which considers arts funding a necessity of urban life, not a luxury."

Melody of China, an instrumental ensemble, promotes Chinese music with classical roots that reflects the synergy between ancient cultural tradition and the modern American experience. \$23,600 2720 41st Avenue San Francisco, CA 94116 (tel) 415.681.8599, (fax) 415.681.4788 info@melodyofchina.com www.melodyofchina.com

Midsummer Mozart Festival, the only major series in the U.S. devoted to Mozart's works, performs six concerts a year and has released a number of recordings. \$32,200 760 Market Street, #749 San Francisco, CA 94102 (tel) 415.292.9620, (fax) 415.292.9622 amadeus@midsummermozart.org www.midsummermozart.org

New Century Chamber Orchestra is a Grammy Award-nominated ensemble of 18 string musicians dedicated to performing music at the highest level and to expanding audiences through a fresh approach to classical music. \$46,300 665 Third Street, Suite 200 San Francisco, CA 94107 (tel) 415.357.1111, (fax) 415.357.1101 info@ncco.org www.ncco.org

Noe Valley Chamber Music Series presents monthly Sunday afternoon concerts at the Noe Valley Ministry that feature wellknown and emerging chamber music ensembles. \$5,100 1021 Sanchez Street San Francisco, CA 94114 (tel) 415.648.5236 information@nvcm.org www.nvcm.org

Noontime Concerts is a free weekly lunchtime classical music series held at St. Patrick's Church in the Yerba Buena Gardens district \$16,500 756 Mission Street San Francisco, CA 94103 (tel) 415.777.3211, (fax) 415.777.3244 nooncon@aol.com www.noontimeconcerts.org

Old First Concerts presents quality, low-cost chamber music concerts and vocal recitals of contemporary and classical music performed by well-known and local artists. \$18,800 1751 Sacramento San Francisco, CA 94109 (tel) 415.474.1608, (fax) 415.474.6533 staff@oldfirstconcerts.org www.oldfirstconcerts.org



Other Minds presents one of the country's leading avant-garde music festivals, featuring composers and artists from around the globe in concerts, workshops and panel discussions. \$37,900 333 Valencia Street, Suite 303 San Francisco, CA 94103 (tel) 415.934.8134. (fax) 415.934.8136 otherminds@otherminds.org www.otherminds.org

Pacific Chamber Symphony, a professional chamber orchestra, emphasizes music from the classical era augmented by selections from other genres, including contemporary pieces. \$21,000 480 Clementina San Francisco, CA 94108 (tel) 415.989.6873 info@pacificchambersymphony.org www.pacificchambersymphony.org

Paul Dresher Ensemble creates, performs and tours contemporary music and interdisciplinary music theater exploring issues from today's complex culture. \$51,900 333 Valencia Street, Suite 301 San Francisco, CA 94103 (tel) 415.558.9540, (fax) 510.834.4140 pauld@dresherensemble.org www.dresherensemble.org

People in Plazas presents free summer concerts by local musicians in outdoor locations downtown. \$21,800 870 Market Street, #456 San Francisco, CA 94102 (tel) 415.362.2500, (fax) 415.362.6128 msadv@pacbell.net www.marketstreet.citysearch.com

Philharmonia Baroque Orchestra recreates 17th and 18th century music on original instruments in local, national and international concerts \$132,600 180 Redwood Street, Suite 200 San Francisco, CA 94102 (tel) 415.252.1288, (fax) 415.252.1488 info@philharmonia.org www.philharmonia.org

Pocket Opera performs witty original English translations of neglected chamber operas. \$37,200 469 Bryant Street, Suite 210 San Francisco, CA 94107 (tel) 415.972.8930, (fax) 415.348.0931 info@pocketopera.org www.pocketopera.org

Rova: Arts explores musical possibilities through commissioned works presented at annual concerts. \$18,400 333 12th Street San Francisco, CA 94103 (tel) 415.487.1701, (fax) 415.487.1501 info@rova.org www.rova.org

San Francisco Bach Choir performs the choral literature of Bach and other classical composers. \$27,700 3145 Geary, # 210 San Francisco, CA 94118 (tel) 415.441.4942, (fax) 415.922.2819 www.sfbach.org

San Francisco Boys Chorus musically trains boys, 5 to 13 years old, who regularly perform in concerts throughout the Bay Area, sing with the San Francisco Opera and Symphony and tour interna-\$60,100 333 hayes Street, #116 San Francisco, CA 94102 (tel) 415.665.2330, (fax) 415.665.9304 contact@sfbc.org www.sfbc.org

San Francisco Chamber Orchestra is reportedly Northern California's olest professional chamber orchestra presenting classical, contemporary and commissioned works that reflect the diverse music and cultural traditions of America's past and present. \$13,000 708 8th Avenue San Francisco, CA 94118 (tel) 415.248.1640. (fax) 415.6213110 raldag@sfchamberorchestra.org www.sfchamberorchestra.org

San Francisco Chanticleer is an all-male chorus acclaimed for its artistry and versatility, which performs local, national and international concerts. \$131,400 44 Page Street, #604 San Francisco, CA 94102 (tel) 415.252.8589, (fax) 415.252.7941 info@chanticleer.org www.chanticleer.org

San Francisco Choral Artists is a chamber ensemble dedicated to the performance of choral masterpieces of all eras, styles and regions. \$9.000 PMB 344, 601 Van Ness Avenue, San Francisco, CA 94102 (tel) 415.979.5779 info@sfca.org www.sfca.org

San Francisco Choral Society, a 200-member community chorus, specializes in large choral works for chorus and orchestra. \$24,900 236 West Portal Avenue, Suite 775 San Francisco, CA 94127 (tel) 415.566.8425 www.sfchoral.org

Sair Francisco Conservatory of Music, a fully accredited music college, produces the "Sing-It-Yourself-Messiah" and year-round faculty and student concerts.
\$70,900
50 Oak Street
San Francisco, CA 94102
(tel) 415.759.3400,
(fax) 415.759.3488
cjp@sfcm.edu

San Francisco Contemporary
Music Players, one of the oldest
ensembles performing
contemporary music, presents a
concert season at the Yerba Buena
Center for the Arts.
\$41,400
55 New Montgomery, Suite 708
San Francisco, CA 94105
(tel) 415.278.9566,
(fax)
info@sfcmp.org
www.sfcmp.org

San Francisco Girls Chorus features more than 325 7-18 yearolds, who perform in formal solo concerts, with the City's Opera and Symphony at civic events, on recordings and on national/international tours.
\$83,900
44 Page Street, #200
San Francisco, CA 94102
(tel) 415.673.1511,
(fax) 415.673.0639
info@sfgirlschorus.org
www.sfgirlschorus.org

San Francisco Gu-Zheng Music Society presents concerts featuring the gu-zheng, a type of flat harp, and other ancient Chinese instruments.
\$5,500
450 2nd Avenue
San Francisco, CA 94118
(tel) 415.751.6549
info@guzheng.org
www.guzheng.org

SFJAZZ (San Francisco Jazz
Organization) presents world-class
live jazz concerts year-round,
including such annual productions
as the San Francisco Jazz
Festival, SFJAZZ Spring Season
and SFJAZZ Free Outdoors.
\$131,500
3 Embarcadero Center, Lobby
Level
San Francisco, CA 94111
(tel) 415.398.5655,
(fax) 415.398.5569
rkline@sfjazz.org
www.sfjazz.org

San Francisco Lesbian Gay
Freedom Band, the first openly
gay music organization in the
U.S., performs both marching and
concert band repertoire throughout
the Bay Area and on tour.
\$10,000
584 Castro Street, #841
San Francisco, CA 94114
(tel) 415.255.1355,
(fax) 415.241.2326
sflgfb@sflgfb.org
www.sflgfb.org

San Francisco Live Arts presents a series of performances primarily at the Noe Valley Ministry that ranges from music to theater works to performance art. \$15,100 1021 Sanchez Street San Francisco, CA 94114 (tel) 415.454.4665, (fax) 415.454.5238 www.noevalleymusicseries.com

San Francisco Lyric Opera presents works from the classical operatic repertoire, with accompaniment and theatrical staging. The company's motto is "grand opera at affordable prices." \$25,500 631 O'Farrell Street, #1604 San Francisco, CA 94109 (tel) 800.919.8088, 415.459.3497 info@sflyricopera.org

San Francisco Opera is a worldrenowned company that presents regular seasons of classic and contemporary works featuring internationally acclaimed artists and productions; the Opera also provides artist training and outreach programs. \$717,175 301 Van Ness Avenue San Francisco, CA 94102 (tel) 415.861.4008, (fax) 415.861.7148 www.sfopera.com

San Francisco Symphony, acknowledged as one of the seven best U.S. orchestras, plays a ninemonth season, tours nationally and internationally and sponsors a Youth Orchestra and annual classical music festivals. \$690,250
Davies Symphony Hall
201 Van Ness Avenue
San Francisco, CA 94102
(tel) 415.552.8000,
(fax) 415.431.6857
messages@sfsymphony.org
www.sfsymphony.org

VOLTI, formerly San Francisco Chamber Singers, a professional vocal ensemble, presents a wideranging repertoire from choral classics to new music. \$17,500 P.O. Box 15576 San Francisco, CA 94115-0576 (tel) 415.771.3352, (fax) 415.276.4564 sfcs@sfchambersingers.org www.sfchambersingers.org



## Theater

\$1,427,660

42nd Street Moon is a musical theater company dedicated to restoring, preserving and presenting works by 20th century American composers and lyricists in staged concert performances. \$50,900 601 Van Ness Ave, #E3621 San Francisco, CA 94102 (tal) 415 255 8205

(tel) 415.255.8205, (fax) 415.626.4029 info@42ndstmoon.org www.42ndstmoon.org

Actors Theatre, an ensemble company, presents an eclectic mix of off-Broadway, classical and new plays in its Theater District venue. \$25,000 855 Bush Street San Francisco, CA 94108 (tel) 415.296.9182 information@actorstheatresf.org www.actorstheatresf.org

AfroSolo Theatre Company promotes and presents the experiences of African Americans in solo performances of theater, dance, poetry and music. \$12,500
762 Fulton Street, Suite 307
San Francisco, CA 94102
(tel) 415.771.2376,
(fax) 415.346.9344
thomas@afrosolo.org

American Conservatory Theater, considered one of the finest U.S. regional theaters, performs plays ranging from world classics to contemporary premieres.
\$372,460
30 Grant Avenue, 6th Floor San Francisco, CA 94108-5800 (tel) 415.834.3200, (fax) 415.834.3360 cmccue@act-sfbay.org

Asian American Theater Company presents classical and contemporary works by Asian American playwrights. \$28,800 690 Fifth Street, Suite 211 San Francisco, CA 94107 (tel) 415.543.5738, (fax) 415.543.5638 slim@asianamericantheater.org www.asianamericantheater.org

BATS Improv, a leader in performing an extraordinary variety of improvisational theater, performs everything from Theatresports to improvised Shakespeare and Broadway musicals. \$19,400 Fort Mason Center, Bldg. B San Francisco, CA 94123 (tel) 415.474.6776, (fax) 415.282.8771 www.improv.org

Campo Santo is an award-winning theater ensemble performing culturally diverse works that explore contemporary issues. \$21,500 Intersection for the Arts 446 Valencia Street San Francisco, CA 94103 (tel) 415.267.3956, (fax) 415.626.1636 email: info@theintersection.org www.theintersection.org

Crowded Fire Theater Company produces a three-play season that includes both new work, often commissioned by the company or created by its 15 core-member artists, and existing work by contemporary experimenters. \$10,000

131 Tenth Street, 3rd Floor San Francisco, CA 94103 (tel) 415.255.7846 (fax) 415.626.1138 info@crowdedfire.org

"Decades ago San Francisco institutionalized the idea that the arts are not only a financially viable, lucrative and significant industry but that they are also the soul of the City. Today's arts community is proof positive of the wisdom of that concept. It is important to honor the visionaries that started Grants for the Arts and the San Francisco arts and cultural organizations that keep that vision alive."

Berta Concha, Chair of GFTA Citizens Advisory Committee

The Cutting Ball Theater an experimental theatre company, presents Avant GardARAMA! and a three show season. \$10,000 446 Valencia Street San Francisco, CA 94103 (tel) 415.572.7834 www.cuttingball.com

Encore Theatre Company offers innovative stage presentations of rarely produced drama that fosters social awareness and affirms the diversity of the human experience. \$14,300 588 Sutter Street, #116 San Francisco, CA 94102 (tel) 415.821.4849, (fax) 415.401.7333 www.encoretheatreco.org

Eureka Theatre Company produces its own season of contemporary plays and presents work from other disciplines and touring productions in its downtown theater.

\$32,300
215 Jackson Street
San Francisco, CA 94111
(tel) 415.788.7469

staged experimental plays, absurdist classics and performance art featuring multicultural artists at its two spaces in the downtown/Tenderloin community.

\$55,200
156 Eddy Street
San Francisco, CA 94102
(tel) 415.931.1094,
(fax) 415.931.2699
mail@sffringe.org
www.sffringe.org

www.eurekatheatre.org

EXIT Theatre produces fully

foolsFURY presents new works and performance styles that include music, dance, circus, audience interaction and visual art. \$16,000 131 10th Street, 3rd Floor San Francisco, CA 94107 (tel) 415.377.5277, (fax) 415.285.8732 ben@foolsfury.org

La Pocha Nostra, a multidisciplinary, multimedia company created by performance artist Guillermo Gomez-Peña, explores the cultural "borders" between languages, cultures, technology and art. \$21,500
2940 16th Street, #110
San Francisco, CA 94103
(tel) 415.701.7385, (fax) 415.863.2160
pochnostra@aol.com
www.pochanostra.com

Lobster Theater Project produces sketch comedy shows (Killing My Lobster) an annual film festival (hi/lo Film Festival) and a festival of dramatic plays (Bruno's Island Festival of New Works), among other activities.
\$18,000
P.O. Box 170309
San Francisco, CA 94117
(tel) 415.558.7721,
(fax) 415.861.6050
marc@killingmylobster.com
www.killingmylobster.com

Lorraine Hansberry Theatre, a premier West Coast Black theater, presents plays by leading African American playwrights and a play reading series featuring new works.

\$60,700
620 Sutter Street, 7th Floor San Francisco, CA 94102
(tel) 415.288.0336,
(fax) 415.288.0353
Ihtsf@aol.com
www.lorrainehansberrytheatre.com

Magic Theatre is recognized internationally for the development and production of new works by American writers. \$91,000 Fort Mason Center, Bldg. D San Francisco, CA 94123 (tel) 415.441.8001, (fax) 415.771.5505 info@magictheatre.org www.magictheatre.org

New Conservatory Theatre Center is a performing arts complex and professional theater arts school. GFTA funds support the Arts Kaleidoscope Series and similar public programming. \$74,200
25 Van Ness Avenue, Lower Lobby San Francisco, CA 94102 (tel) 415.861.4914, (fax) 415.861.6988 email@nctcsf.org

New Pickle Circus, based in the ancient art of Chinese acrobatics, feature clowning, music, dance and movement.
\$65,900
755 Frederick Street
San Francisco, CA 94117
(tel) 415.759.8123,
(fax) 415.759.8644
sfsca@circuscenter.org
www.circuscenter.org

Phoenix Arts Association Theatre presents new and often unperformed scripts, original adaptations of American, British and European writers by Bay Area artists as well as premieres of works by the West Coast Playwrights Alliance at two downtown theaters.

\$10,400
138 Carl Street
San Francisco, CA 94117
(tel) 415.759.7696,
(fax) 415.664.5001
lbaf23@aol.com

San Francisco Mime Troupe, San Francisco's oldest professional theater company, is recognized internationally as the foremost performer of political theater in the U.S. \$73,600 855 Treat Avenue San Francisco, CA 94110-2723 (tel) 415.285.1717, (fax) 415.285.1290 office@sfmt.org www.sfmt.org

San Francisco Playhouse, San Francisco Playhouse aims to provide a creative and inspiring environment where actors, directors, writers, designers, technicians and theatergoers can converge to create work celebrating the human spirit. \$10,000 536 Sutter Street San Francisco, CA 94102 (tel) 415.677.9596 www.sfplayhouse.org

San Francisco Shakespeare
Festival presents free
Shakespeare plays in Golden Gate
Park each summer.
\$75,600
P.O. Box 460937
San Francisco, CA 94146
(tel) 415.422.2222,
(fax) 415.626.1138
sfshakes@sfshakes.org
www.sfshakes.org

Shadowlight Productions is inspired by the ancient Indonesian art of shadow puppetry, featuring actors and puppeteers telling stories and myths in black and white shadows projected upon a giant screen.

\$26,000

22 Chattanooga Street
San Francisco, CA 94114
(tel) 415.648.4461,
(fax) 415.641.9734
info@shadowlight.com
www.shadowlight.com

El Teatro de la Esperanza produces bilingual work based upon the Chicano experience and tours nationally. \$15,200 2940 10th Street, #217 San Francisco, CA 94140 (tel) 415.255.2320, (fax) 415.255.8031 esperanza@energy-net.org

Theatre Bay Area is the largest regional theater service organization in North America. GFTA supports the advertising and marketing of the TIX booth at Union Square. \$63,000 870 Market Street, Suite 375 San Francisco, CA 94102 (tel) 415.430.1140, (fax) 415.430.1145 www.theatrebayarea.org

Theatre of Yugen is the only company in the U.S. to produce exclusively Noh and Kyogen works based on the historic Japanese style.

\$28,200
2840 Mariposa Street
San Francisco, CA 94110
(tel) 415.621.0507,
(fax) 415.621.0223
info@theatreofyugen.org
www.theatreofyugen.org

Theatre Rhinoceros develops and produces original works that examine the personal lives and social concerns of the Gay, Lesbian, Bisexual and Transgender communities. \$69,000 2926 16th Street San Francisco, CA 94103 (tel) 415.552.4100, (fax) 415.558.9044 john@therhino.org

Traveling Jewish Theatre creates original theater works based on the humanistic values of Jewish culture and tradition. \$57,000 499 Alabama, #127 San Francisco, CA 94110 (tel) 415.399.1809, (fax) 415.399.1844 www.atjt.com

## Visual Arts

\$1,685,175

African American Historical and Cultural Society exhibits historical memorabilia, primarily of African American culture in Northern California, maintains an art galléry and sponsors cultural activities. \$31,100 762 Fulton Street, 2nd Floor San Francisco, CA 94102 (tel/fax) 415.441.0640 www.fortmason.org/museums/ sponsors regular outdoor visual arts exhibitions and events in venues including Union Square, Washington Square, Marina Green, South Beach, Maiden Lane, Ferry Park Plaza, Huntington Park and Yerba Buena Gardens. \$5,000 601 Van Ness Ave., #E3-140 San Francisco, CA 94102 (tel) 415.835.0610 (fax) 415.487.1064 strongarm\_art@hotmail.com www.artistguildsf.com

ArtSpan/Open Studios of San Francisco features nonjuried works of more than 700 local artists exhibited at artists' studios throughout the City for four weekends in October. \$39,000 934 Brannan Street San Francisco, CA 94103 (tel) 415.861.9838, (fax) 415.431.4575 info@artspan.org www.artspan.org

California College of the Arts, a leading local educational institution, presents public lectures, symposia and exhibitions featuring internationally renowned artists, designers, architects and multimedia experts. \$55,500
1111 Eighth Street
San Francisco, CA 94107
(tel) 415-703-9506,
(fax) 415.703.9537
www.ccac-art.edu

California Historical Society preserves, exhibits and interprets all facets of California history through publications, gallery shows, lectures and tours.
\$15,000
678 Mission Street
San Francisco, CA 94105
(tel) 415.357.1848
(fax) 415.357.1850
stephen@calhist.org
www.californiahistoricalsociety.org

Cartoon Arr Museum is one of two museums in the country dedicated to exhibiting original cartoon art. \$34,900 655 Mission Street San Francisco, CA 94105 (tel) 415.227.8666, (fax) 415.243.8666 office@cartoonart.org www.cartoonart.org

Chinese Culture Foundation

presents contemporary Chinese and Chinese American exhibitions that tour nationally, administers outreach programs and produces the annual Spring Festival of Chinese Crafts. \$74,600 750 Kearny Street, 3rd Floor San Francisco, CA 94108 (tel) 415.986.1822, (fax) 415.986.2825 info@c-c-c.org

Chinese Historical Society of Anierica collects, preserves and exhibits art, artifacts and archives reflecting the experiences and contributions of Chinese people in America through the Chinese American National Museum. Learning Center, publications, lectures, events and tours. \$40,200 965 Clay Street San Francisco, CA 94108 (tel) 415.391.1188, (fax) 415.391.1150 info@chsa.org www.chsa.org



Contemporary Jewish Museum explores the ideas, values and artistic expression of Jewish culture and the experience of the Jewish people as an invaluable lens through which to understand the world. The museum is for people of all backgrounds, beliefs and ages.

\$92,000
282 2nd Street, 2nd Floor San Francisco, CA 94105 (tel) 415.591.8800, (fax) 415.591.8815 info@jewishmuseum.org

www.jewishmuseumsf.org

Creativity Explored exhibits and promotes visual art by adults with developmental disabilities. \$21,000 3245 Sixteenth Street San Francisco, CA 94103 (tel) 415.863.2108, (fax) 415.863.2108 amytaub@hotmail.com www.creativityexplored.org

Exploratorium is a museum of science, art and human perception that works with local, national and international artists to present hands-on exhibits, film programs, special exhibitions and public programming.
\$363,100
3601 Lyon Street
San Francisco, CA 94123
(tel) 415.563.7337,
(fax) 415.561.0307
www.exploratorium.edu

Galería de la Raza presents the contemporary work of Bay Area Latino/Chicano artists, musicians and theater groups. \$44,100
2857 24th Street
San Francisco, CA 94110
(tel) 415.826.8009,
(fax) 415.826.6235
info@galeriadelaraza.org
www.galeriadelaraza.org

GLBT Historical Society fosters the recovery, preservation, presentation and understanding of lesbian, bisexual, transgender and gay culture through exhibits, an oral history project, public readings and other events.

\$39,100
657 Mission Street, Suite 300
San Francisco, CA 94105
(tel) 415.777.5455,
(fax) 415.777.5576
terence@glbthistory.org

Museo Italo Americano researches and displays artwork of all media by Italian and Italian American artists.
\$33,100
Fort Mason Center, Bldg. C
San Francisco, CA 94123
(tel) 415.673.2200,
(fax) 415.673.2292
museo@firstworld.net
www.museoitaloamericano.org

Museum of Craft and Folk Art exhibits contemporary American craft and folk art of cultures from around the world. \$52,800 51 Yerba Buena Lane San Francisco, CA 94103 (tel) 415.775.0991, (fax) 415.775.1861 miriam@mocfa.org www.mocfa.org

National Japanese American Historical Society is dedicated to the preservation, promotion, and dissemination of materials related to the history and culture of Japanese Americans. \$10,000 1684 Post Street San Francisco, CA 94115 (tel) 415.921.5007 (fax) 415.921.5007 njahs@njahs.org www.njahs.org

Precita Eyes Mural Arts Center sponsors weekly mural walks throughout the Mission, the annual Mural Awareness Week and gallery exhibitions. \$35 900 2981 24th Street San Francisco, CA 94110 (tel) 415.285.2287. (fax) 415.920.0592 pem@precitaeyes.org www.precitaeyes.org

San Francisco Art Institute teaches and supports West Coast trends in all arts from painting to video. GFTA support is for arts exhibitions and visitor-oriented programming. \$81.800 800 Chestnut Street San Francisco, CA 94133 (tel) 415.749.4549, (fax) 415.749.1951 president@sfai.edu www.sfai.edu

San Francisco Camerawork presents exhibitions, lectures and workshops on contemporary fine art photography. \$44,100 1246 Folsom Street San Francisco, CA 94103 (tel) 415.863.1001, (fax) 415.863.1015 sfcamera@sfcamerawork.org www.sfcamerawork.org

San Francisco Museum and Historical Society preserves and exhibits artifacts of San Francisco history from the Gold Rush to the present. \$36,800 P.O. Box 420569 San Francisco, CA 94142 (tel) 415.537.1105, (fax) 415.537.1108 info@sfhistory.org www.sfhistory.org

San Francisco Museum of Modern Art organizes various exhibitions, many touring internationally, and is renowned for its collection of German Expressionists, French Fauves, Surrealists and 20th century photographers. \$427,775 151 Third Street San Francisco, CA 94103 (tel) 415.357.4000, (fax) 415.357.4037 csumner@sfmoma.org www.sfmoma.org

San Francisco Performing Arts Library & Museum is the archives of the Bay Area performing arts legacy. Funds support public exhibitions and lecture series. \$52 200 401 Van Ness Avenue Veterans Building, 4th Floor San Francisco, CA 94102 (tel) 415.255.4800, (fax) 415.255.1913 info@sfpalm.org www.sfpalm.org

Southern Exposure provides alternative exhibition space for very large-scale works, installations and performances of Bay Area artists. \$33,100 2901 Mission Street San Francisco, CA 94110 (tel) 415.863.2141, (fax) 415.863.1841 email: soex@soex.org www.soex.org

Visual Aid: Artists for AIDS Relief assists the work of professional visual artists living with AIDS and other lifethreatening illnesses through an integrated body of services. GFTA supports public exhibitions and the Voucher Fund, a regranting program for eligible visual artists. \$23,000 116 New Montgomery, #690 San Francisco, CA 94105 (tel) 415.777.8242, (fax) 415.777.8240 email: visaid@visualaid.org www.visualaid.org

# Annual Celebrations/ **Parades**

\$537,400

Aloha Festival, an annual two-day celebration, features the traditional and contemporary folk arts of Polynesians, Micronesians and Melanesians. \$10.100 Pacific Islanders' Cultural Association 1016 Lincoln Boulevard, #5 San Francisco, CA 94129 (tel) 415.281.0221 info@pica-org.org www.pica-org.org

California Dragon Boat Association presents the San Francisco International Dragon Boat Festival, the largest such competitve festival in the United States with close to 100 participating teams manning "dragon boats," a tradition that dates back 2,200 years to ancient China. \$5.000 268 Bush Street, #888 San Francisco, CA 94104 (tel) 415.378.8858, (fax) 415.956.5274 www.sfdragonboat.com

Carnaval San Francisco/Mission Neighborhood Centers is a twoday Mission District festival of cultural and community groups culminating in a parade, which is considered the largest multicultural outdoor parade/festival on the West Coast. \$103,900 362 Capp Street San Francisco, CA 94110 (tel) 415.206.7747, (fax) 415.647.6911 www.sfmission.com/MNC/MNCHO ME.html

Cherry Blossom Festival culminates a two-week celebration held in Japantown every April that offers Japanese arts and cultural exhibits, performances, demonstrations, contests, food and games. \$43.500 1759 Sutter Street San Francisco, CA 94115 (tel) 415.931.6295, x.111, (fax) 415.776.4402 tsuji@hokubei.com

Chinese New Year Festival & Parade, an annual celebration in honor of the Lunar New Year, is one of the City's largest and most colorful events. \$77,200 Chinese Chamber of Commerce 730 Sacramento Street San Francisco, CA 94108 (tel) 415.391.9680, (fax) 415.986.1933 info@chineseparade.com www.chineseparade.com

Cinco de Mayo is an annual event in the City's Mission District that celebrates the historical battle of Puebla in Mexico and features Mexican music, dance, arts, food as well as the infusion of Latin American and Chicano artistry into the local culture. \$25,000 c/o Mission Neighborhood Centers 362 Capp Street San Francisco, CA 94110 415. 206.7747 415, 647, 6911 (fax) sryago@aol.com

Columbus Day Celebration, sponsored by the City's Italian American community, caps a month-long celebration with a parade, a pageant depicting Columbus' landing and the ceremonial blessing of the fishing fleet.
\$43,500
678 Green Street
San Francisco, CA 94133
(tel) 415.434.1492,
(fax) 415.923.0902
info@sfcolumbusday.org
http://sfcolumbusday.org

Comedy Day is a free event held in August at Sharon Meadows in Golden Gate Park, featuring diverse local and national comedians.
\$6,400
1036 Pacheco Street
San Francsico, CA 94116
(tel) 415.339.8050
info@comedyday.com
www.comedyday.com

El Grito Ceremony presents music and dancing by local and Mexican mariachis and folclórico companies to commemorate Mexican Independence Day. \$10,100 P.O. Box 40001 San Francisco, CA 94140 (tel) 415.661.6296

Fiesta on the Hill celebrates
Bernal Heights, one of San
Francisco's most diverse
neighborhoods, each fall by
presenting San Francisco's bestknown local bands and performing
groups in a family-oriented event
that also features crafts and ethnic
foods.
\$5.000

515 Cortland Avenue San Francisco, CA 94110 (tel) 415.206.2140, (fax) 415.648.0793 akinsey@bhnc.org

Filipino American Arts Exposition showcases traditional and contemporary arts reflecting Filipino heritage in an annual outdoor festival featuring a parade as well as performances, crafts, exhibitions and ethnic foods. \$18,200 965 Mission Street, #518 San Francisco, CA 94103 (tel) 415.348.8714, (fax) 415.348.8901

IFolsom Street Fair, an annual South of Market event, is the largest celebration of alternative lifestyles in the United States. \$12,100 584 Castro Street, Suite 553 San Francisco, CA 94114 (tel) 415.861.3247, (fax) 415.861.2312 smmile@folsomstreetfair.com www.folsomstreetfair.com

Greek Cultural Day Celebration and Parade an event featuring Greek cultural groups, music and food commemorating the establishment of the modern state of Greece. \$5,000 999 Brotherhood Way San Francisco, CA 94132 www.hellenicfederation.org

Korean Day Festival and Parade is held yearly in Union Square to preserve Korean culture while seeking to unify the diverse and dispersed Korean community in the Bay Area, while sharing the culture with others. \$5,000 745 Buchanan Street San Francisco, CA 94102 (tel) 415.252.1346

(fax) 415.252.0432

www.kacsf.org

Min-Sok Festival, an annual celebration of Korean arts and culture, is produced by the Korean Center.
\$9,000
Korean Center, Inc.
1362 Post Street
San Francisco, CA 94109
(tel) 415.441.1881,
(fax) 415.885.4155
email: info@koreannet.org
www.koreannet.org

festival in Japantown, features cultural exhibitions, performances, food, crafts and information on social services.
\$15,100
P.O. Box 15099
San Francisco, CA 94115-5099
(tel) 415.771.9861
mail@nihonmachistreetfair.org

Nihonmachi Street Fair, a two-day

Parol Lanteni Festival and Parade a parade and festival featuring the Parol, lanterns shaped like a fivepointed star that symbolizes hope and guidance to the Filipino people. \$5,000 953 Mission Street, Suite 30 San Francisco, CA 94103 (tel) 415.348.8042 (fax) 415.974.0349 www.bayanihancc.org

Russian Festival, presented by the Russian Center of San Francisco, is a two-day event celebrating the diversity of Russian culture through performances, crafts demonstrations, food and delicacies. \$9,200
2450 Sutter Street
San Francisco, CA 94115
(tel/fax) 415.921.7631
www.russiancentersf.com

St. Patrick's Day Parade, one of the City's oldest and largest parades, features Bay Area bands, drill teams and floats. \$24,400 United Irish Societies of San Francisco P.O. Box 16026 San Francisco, CA 94116 (tel/fax) 415.584.7941 info@uissf.org

www.uissf.org

Samoan Flag Day celebrates American Samoa's annexation to the U.S. with traditional arts, sports contests and ethnic food. \$11,100 P.O. Box 12549 San Francisco, CA 94112 (tel) 415.338.7239, (fax) 415.338.3880 malejr@sfsu.edu

San Francisco Chinatown Autumn Moon Festival, a two-day festival celebrated in Chinatown every September, features authentic Chinese arts, crafts, performances and food. \$24,500 667 Grant Avenue San Francisco, CA 94108 (tel/fax) 415.982.6306 info@moonfestival.org www.moonfestival.org San Francisco Dyke March is the largest annual lesbian event in the world, held on the evening before the LGBT Pride Parade in July. GFTA supports the cultural event at Dolores Park that features women poets, comediennes, singers and local all-female bands. \$5,000 934 Brannan Street San Francisco, CA 94103 (tel) 415.241.8882 info@dykemarch.org

San Francisco Lesbian Gay
Bisexual Transgender Pride
Parade includes more than 200
bands, floats and contingents
celebrating the full expression of
LGBT culture.
\$77,200
1800 Market Street, #31
San Francisco, CA 94102
(tel) 415.864.3733,
(fax) 415.864.5889
info@sfpride.org
www.sfpride.org

www.dykemarch.org

Vietnamese Lunar New Year, also known as Tet, is an annual event held in San Francisco's Tenderloin District to mark the arrival of the lunar new year and to celebrate the Vietnamese and Southeast Asian communities.
\$11,900
766 Geary Street
San Francisco, CA 94109
(tel) 415.351.1038,
(fax) 415.351.1039
vietcommunityca@yahoo.com

# Tourist-Support Organizations

\$155,800

City Guides conducts free, yearround walking tours of the City's culturally diverse neighborhoods. \$11,100 Main Library, 100 Larkin Street San Francisco, CA 94102 (tel) 415.557.4266, (fax) 415.557.4239 tours@sfcityguides.org www.sfcityguides.org KPOO-FM Radio is the City's only African American-controlled radio station. Activities partially supported by GFTA include promotional interviews with local artists, dramatic readings and live broadcast of Board of Supervisors meetings.

\$24,600
P.O. Box 423030
San Francisco, CA 94142
(tel) 415.346.5373,
(fax) 415.346.5173
info@kpoo.com

www.kpoofmsf.com



San Francisco Architectural Heritage conducts tours of the Haas-Lilienthal House and Heritage Walks. \$31,000 2007 Franklin Street San Francisco, CA 94109 (tel) 415.441.3000 info@sfheritage.org www.sfheritage.org

USO of Northern California operates a lounge at the San Francisco International Airport and a center in downtown San Francisco that serve as resources for military visitors and their families. \$21,400 Mezzanine Level/South Terminal San Francisco International Airport San Francisco, CA 94128

(tel) 650.761.4611.

(fax) 650.742.6747

www.uso-center.org

# Cultural Centers

\$380,000

Supports operations, programming and maintenance of the four Cityowned cultural centers: Bayview Opera House Ruth Williams Memorial Theater, African American Art and Culture Complex, South of Market Cultural Center and Mission Cultural Center for Latino Arts.

Civic Events

\$381,585

Juneteenth Festival is an annual event celebrating Emancipation and African American culture. \$20,200

Martin Luther King, Jr. Birthday Observance, the largest such observance on the West Coast, is a Northern California regional effort featuring a freedom train, march and ceremonies at Yerba Buena Gardens. \$19,300 330 Ellis Street #407 San Francisco, CA 94102 jkeysguidry@ncsdc.org

Memorial Day Ceremony includes services at Lands End, St. Mary's Square and the National Cemetery at the Presidio. \$6,000 Veterans War Memorial Building 401 Van Ness Avenue, Room 127 San Francisco, CA 94102

(tel) 415.982.3417

San Francisco Department of Parks and Recreation to support a variety of arts activities in the City's parks.
\$322,585
McLaren Lodge
501 Stanyan Street
San Francisco, CA 94117
(tel) 510.530.0814
mwirgler@ousd.k12.ca.us
www.mindspring.com/~nemoyten/g
pb/Home.html

Disabled American Veterans, Veterans of Foreign Wars and the American Legion. \$13,500 Veterans War Memorial Building 401 Van Ness Avenue, Room 127 San Francisco, CA 94102 (tel) 415.982.3417

traditional event presented by the

Veterans Day Parade is a

# Grants for the Arts Programs -Continued

# Arts and Tourism—A Partnership with the San Francisco Convention and Visitors Bureau

Grants for the Arts established the first Arts and Tourism Program in the United States in 1989 with the goal of promoting San Francisco as a cultural destination to travel industry professionals, including tour wholesalers, travel agents, convention planners and others. In 1991 the San Francisco Convention and Visitors Bureau became the first agency to incorporate an Arts and Tourism office as a crucial part of its marketing to visitors and business travelers. Since then, the Arts and Tourism program has worked to increase visitor attendance at arts events. A recent notable project is the production of an in-flight promotional video for United Airlines, "San Francisco is all about the Arts," which will play on westbound domestic and transatlantic flights, reaching more than a million passengers monthly. Another is the 2002-2003 VIP Cultural Passport, a special promotional package distributed to travel trade professionals, meeting planners and media professionals who visit San Francisco and influence destination decisions. Helping visitors experience and appreciate San Francisco's famous diversity is "Diverse City Destinations" (www.destinationsf.com), a series of ten self-guided tour itineraries that immerse the visitor in the best of San Francisco's culture, ethnic heritage and arts.

#### San Francisco Arts Monthly

A project of Grants for the Arts, San Francisco Arts Monthly is an outreach publication to San Francisco visitors. It is provided free to hotel guests and concierges and is distributed in theater lobbies, Moscone Center, restaurants and cafes, bookstores and other targeted locations in San Francisco.

According to a study recently completed by Dance USA, commissioned by the Bay Area foundation community:

"Arts Monthly has been a huge success in building audiences. This publication, started by Grants for the Arts as a tool for concierges, lists arts events for each month. When editors arranged to insert the publication in the New York Times in the first Sunday of each month artists started advertising in it, the perception was that the artists were in the New York Times. The cost of producing it is relatively low. And it raised the visibility and credibility of dance."

#### SFArts.org

How do artists and audiences take advantage of new Web technology and the Internet to promote the arts in San Francisco? This has been the topic of discussion by Grants for the Arts and its constituent groups for a number of years. As part of GFTA's mandate, linking its activities to attract visitors to San Francisco, GFTA has led the way in creating a searchable clutter-free database of San Francisco arts offerings on the web with the 2001 launch of SFArts.org. This online calendar is quickly becoming a widespread and indispensable tool for anyone, anywhere who is interested in the arts in San Francisco.



Organizations that receive GFTA support are listed on the site. Each group has been invited to create a reciprocal link to SFArts.org so that visitors can go directly to an

arts group's Web site and get more details about program offerings.

Thousands of promotional cards that feature the Web address have been distributed through the San Francisco Convention and Visitors Bureau, on-site at various locations in San Francisco as well as online to individuals and groups interested in visiting the City. SFArts.org bookmarks have also been placed at the California State Fair, in theater lobbies, bookshops and cafes or stuffed into programs and newsletters. Radio and print ads, BART signs and more have promoted the site, which is now ranked No. 1 on most of the country's top search engines.

## Voluntary Arts Contribution Fund (VACF)

Established in 1984, the VACF is an innovative program that allows San Francisco property taxpayers and others to add a tax-deductible contribution to their biannual tax payments. Since GFTA began administering the program in 1984, almost \$1,000,000 has been disbursed to arts organizations for small capital improvements, facilities maintenance and equipment acquisition. The next cycle of VACF grants will take place in FY 2007/08.

San Francisco arts and cultural organizations that received 2005/2006 VACF funding are as follows:

42nd Street Moon	\$2,625 for mirrors and installation of curtains for dance space
Abada Capoeira	\$3,500 for a heating and cooling system and to repair a wood floor
African American Shakespeare Company	\$3,900 to improve technological infrastructure
Artship Foundation	\$1,800 to upgrade and improve outdated computers and software
ArtSpan/Open Studios of San Francisco	\$2,600 to upgrade hardware and software
Asian American Women Artists Association .	\$1,750 to purchas computer equipment
BATS Improv	\$2,500 to purchase new stage curtains to meet fire code regulations
Bindlestiff Studio	\$3,500 to upgrade a lighting system and acquire sound equipment
Blue Bear School of Music	\$2,900 to purchase office furniture and equipment
California Lawyers for the Arts	\$3,500 for computer equipment and software
Carnaval/Mission Neighborhood Centers	\$3,000 to purchase two-way radios for public event security
Central City Hospitality House	. \$3,275 for improvements to its Community Arts Program studio
Chamber Music Partnership	\$1,100 to purchase new lighting equipment
Chrysalis Foundation	\$2,400 for recording equipment
Community Images c/o Photo Center	\$1,800 for a digital camera and frames
Community Music Center of San Francisco .	. \$2,200 to restore, repair and rewire lighting fixtures in the concert hall
Counterpulse	\$3,750 to purchase a lighting board and related equipment
Dance Brigade	\$3,750 for a video projector and related equipment
Dancers' Group	\$2,000 for computer equipment
Eureka Theatre Company	\$2,825 for sound equipment
Exit Theatre	\$2,800 for fire resistant stage curtains
Kearny Street Workshop	\$3,000 for lighting, sound and stage equipment
Khadra International Dance Theatre	\$3,750 for fire retardant curtains and a sound system
Levydance	\$3,000 to purchase office and studio equipment
Magic Theatre	. \$3,400 for the construction of two firewalls
Margaret Jenkins Dance Company	\$3,750 for video recording equipment
The Marsh	\$4,000 for fireproof curtains and lighting equipment
Museum of Craft & Folk Art	.\$4,000 for a new phone system
Ninth Street Independent Film Center	\$4,000 to repair and replace leaking windows
ODC Theatre	.\$3,750 for production and communications equipment
Presidio Performing Arts Foundation	.\$3,750 for lighting equipment for a shared performance space
QCC - the Center for LGBT Art & Culture	.\$3,000 for a video projector and design and editing software
Ruby's Clay Studio and Galery	.\$4,000 to maintain and improve safety in the studio
San Francisco Cinematheque	.\$4,000 to purchase media equipment
San Francisco Girls Chorus	.\$3,500 for an upgraded security system
San Francisco Playhouse	.\$3,000 to purchase video projectors
Sixth Street Photography Workshop	.\$3,000 for a digital camera and printer
Southern Exposure Gallery	.\$3,000 to replace stolen equipment, upgrade software and a copier
Young Performers Theater	.\$4,000 to improve safety in the theater
ZACCHO Dance Theatre	.\$1,500 for electrical upgrades in the studio space

### Special Event Insurance

The City requires an insurance policy for some of the most important and exciting cultural celebrations and parades that are presented annually on the streets and plazas of

San Francisco. Although this is not all the insurance a group might need, Grants for the Arts does underwrite the cost of specific insurance coverage for groups that present events on public streets and venues in San Francisco. It has also funded the Americans with Disabilities Act (ADA) required reviewing platform at the Columbus Day, San Francisco Lesbian Gay Bisexual Transgender Pride Parade and Celebration, Veterans' Day and St. Patrick's Day Parades, the Chinese New Year Celebration and other special events.

#### Handbook for Arts Organizations

Non Profit Know How – A Handbook for Successful Arts and Other Community Organizations

Grants for the Arts has produced and distributes a free 50-page resource book that can serve as a basic primer or tool for any nonprofit organization. Editorial includes checklists that help in the planning of a performance or special event (with accounting and financial management forms) and information about how to develop an audience, apply for grants, find a consultant and do marketing and promotion. There is also information about how to get permits from the City, obtain short-term loan assistance, prepare for a financial audit, acquire legal information and more.

"The San Francisco Hotel Tax Fund remains a model for local arts agencies seeking to initiate a hotel/motel tax in their cities, and it is an example of a fully mature, fully institutionalized use of the hotel tax."

Jim Backas, in a report to the National Endowment for the Arts

#### **Special Initiatives**

From time to time Grants for the Arts is able to respond to the community through the use of Special Initiatives. The initiative recognizes one-time only events, or is developed to address specific needs during a particular time. There are no current initiatives underway. Here are some examples of initiatives that have been created by GFTA to assist the arts community.

- Capital Expenditures Initiative was designed to help community-based arts organizations acquire permanent, technical and movable equipment for shared use.
- Collaboration Initiative was developed to foster and encourage organic, effective collaborations and resource sharing among arts organizations.
- Facilities Initiative responded to the rental space crisis of the past few years. It supported efforts to maximize the usefulness and accessibility of the City's existing arts facilities. Further, it worked to strengthen the internal capacity of organizations that manage multi-use spaces and provided assistance in securing an adequate supply of new arts space that is protected from market sources.

#### Other programs:

 Nonprofit Performing Arts Loan Program—(currently under review) Grants for the Arts participates in this collaborative program that also involves foundations and other City agencies. The Nonprofit Performing Arts Loan Program is designed to stabilize and support arts organizations. Over the years, the program has provided more than 20 short and long-term low-interest loans, totaling more than \$2 million to support facilities acquisition and renovations.



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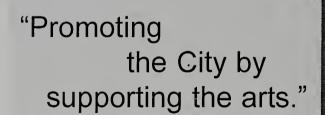
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San Francisco Convention & Visitors Bureau photos. L-R: Seth Affournado, Phillip H. Colhectz and SECVB Photo. Staff

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California Academy of Sciences

Ruth Williams Program Officer, Community Technology Foundation

# Did you Know?

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## State of the Arts

## Grants for the Arts Progress Report by Kary Schulman, Director

Although not without challenges for some, most San Francisco arts organizations flourished in 2007, offering more performances and exhibits and deepening connections to more audience members. Most groups ended this past year with balanced budgets; some returning to fiscal solvency after several years in the red. All this is to be celebrated.

Grants for the Arts received a 6% funding increase for 2007/08. The approximately \$731,800 in new money was distributed as follows:

\$678,850 in increased funding to support organizations' increasing budgets.

\$55,000 to fund six new organizations, bringing the the total number of groups funded to 225.

With these increases to ongoing recipients and first-time funding for newly qualifying organizations, we emphasize our primary goal of providing progressive, meaningful support for San Francisco's cultural organizations at all budget levels, including continuing funding restoration for the six largest organizations whose allocations decreased by more than 30% between 2001 and 2005 due to the economic downturn affecting all city agencies' budgets during those years.

It is, of course, gratifying that the Mayor and the Board of Supervisors have continued their commitment to supporting the broadest range of cultural activities in San Francisco. But perhaps of more lasting significance than the good funding news is the renewed commitment many arts organizations made to sharing and collegiality within our comunity among organizations small and large, emerging and established, across the lines of cultures and disciplines.

Grants for the Arts helped to initiate several activities in 2007 which demontrated and built upon this new harmony:

The Best Practices Series: This series of five free and interactive conversations was developed by a hard-working and broad-based committee of 17 artists and arts administrators to address selected topics from different perspectives. Produced in collaboration with the San Francisco Foundation, hundreds of artists, administrators and culture workers joined in discussions of the shifting media landscape, the impact of changed demographics on the arts, the importance of staying current with technology, the rewards and challenges of collaboration, and the difficulties of retaining and nurturing staff.

- The California Cultural Data Project (CCDP): Developed with a consortium of state arts funders, CCDP will by the end of 2008 have created a "universal application for funding" which will be used by Grants for the Arts, the San Francisco Arts Commission, the California Arts Council, and nearly all foundation and corporate arts funders in California. A corollary of this shared application will be the ability for sophisticated data collection and analysis to aid in creating targeted initiatives, in arts advocacy, and in evaluating funding effectiveness. All while making the application processes much more efficient for both the applicant organizations as well as the funders.
- The Wallace Excellence Collaboration: San Francisco is one of four cities selected by the New York City-based Wallace Foundation to receive \$7.5M over a four-year period to support audience building activities. This innovative, far-reaching, multi-year model of arts funding, administered by Grants for the Arts and The San Francisco Foundation, identified 11 San Francisco organizations to share \$6M in large individual grants. The Foundation and GFTA were awarded \$1.5M to support a Bay Area-wide learning network to encourge arts participation. Activities will include developing a combined mailing list and data resource; expanding and enhancing the SFArts.org website; convening a series of panels and workshops in San Francisco, the East Bay and the South Bay to share effective ideas and practices; an Arts Marketing Boot Camp; and commissioning regional artists, arts leaders, and thinkers to create works on the themes of cultural participation. The Wallace Foundation chose San Francisco as one of the four sites for this effort because of the city's high concentration and variety of arts organizations, as well as for our history of robust collaboration among GFTA, The San Francisco Foundation and arts organizations.

I do not like to end on a down note, but I would be remiss if I did not mention that it is possible that our rosy funding picture of 2007/08 will not be repeated in 2008/09. Even if this is the case, our hope is that the extraordinarily positive activities mentioned above, made possible by the comity achieved this year in our community, will benefit San Francisco's artists and arts organizations in the future, helping them, in concert with one another, to experiment, dare and invigorate the City's cultural life.

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## History of Grants for the Arts

Grants for the Arts/San Francisco Hotel Tax Fund (GFTA) was the first agency of its kind in the nation when it was founded in 1961, through a combination of City and state legislation. Highly respected and widely emulated, GFTA has evolved into a national and international model for municipal funding of the arts and has been at the center of the City's cultural identity, improving its quality of life, strengthening its economy and enhancing its reputation.

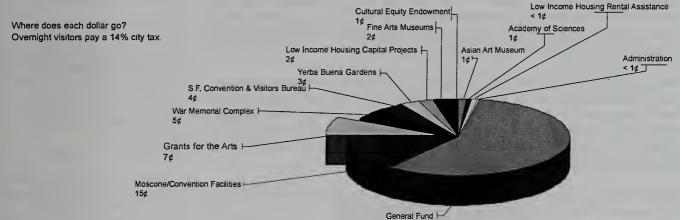
Since its creation, GFTA has distributed more than \$250 million to hundreds of nonprofit cultural organizations in San Francisco. This economic investment in the activities of diverse arts and promotional groups enhances the City's attractiveness to visitors and provides employment and enrichment to the City's residents. Grants for the Arts/San Francisco Hotel Tax Fund revenue derives from a portion of the 14% room tax levied on local hotel and motel bills.

GFTA's policy of contributing to arts organizations' general operating

expenses addresses its goal to be a stable, dependable base of support for the broadest spectrum of arts organizations that continue to meet the funding criteria.

The goal of the Fund is to contribute meaningfully to the presentation and enhancement of existing art forms while assuring the ability of others to experiment and to find new and yet untested ways of adding to our cultural lives. We look forward to a future full of challenges — and thus, by definition, full of opportunities.

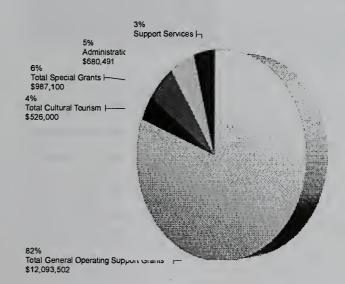
#### San Francisco's Hotel Tax



Grants for the Arts Fiscal Year 2007/2008 Annual Budget

95% of the funds Grants for the Arts receives from the Hotel Tax go directly to support the arts.

Total Expenditures: \$14,779,334



## Grants for the Arts Programs

#### Annual Grants to San Francisco Arts Organizations

The foremost goal of Grants for the Arts is to provide a stable, dependable base of support for the City's arts and cultural organizations that meet its funding criteria. In fulfilling its mission of "promoting the City through support of the arts," Grants for the Arts annually funds non-profit arts and cultural organizations that help promote San Francisco as a destination for regional, national and international visitors. Grants for the Arts is committed to supporting the broadest spectrum of the San Francisco arts community.

Reliable, ongoing financial support is one of the cornerstones of an arts organization's existence. Grants for the Arts' relationship with the City's non-profit groups is quite unique in terms of national municipal support of the arts. This is because funding is not linked to specific projects or productions. Instead, the annual grant program is designed to provide a consistent source of funds for general operating expenses.

Grants for the Arts funding levels are determined on a progressive basis with smaller budget organizations receiving a larger percentage of their budgets and larger groups a smaller percentage from the Fund. San Francisco's largest cultural institutions are given important sustaining funds in recognition of their world-renowned artistic contributions and economic importance to the City. The majority of the funds (nearly 70%) goes to the small and midsize organizations of all disciplines and cultures.

Here is the list of non-profit arts and cultural organizations that received Grants for the Arts annual support for the 2007–2008 Fiscal Year.

"When communities invest in the arts, there is a tendency to think that they are opting for cultural benefits at the expense of economic benefits. This (Americans for the Arts) study demonstrates that the arts are an industry that generates extraordinary economic activity, jobs, and tax revenues. When we say that the arts mean business, that's not just a slogan; it's the truth."

Robert L. Lynch, CEO, Americans for the Arts

### Dance

\$1,750,600

Abada Capoeira, teaches, promotes and preserves Capoeira, a mock-fighting dance style of Afro-Brazilian origin. Its programs include instruction and ticketed performances. \$12,000 3221 22nd Street San Francisco, CA 94110 415.206.0650 www.abada.org

Anne Bluethenthal and Dancers, a modern dance ensemble, performs new dances often created in collaboration with composers, visual artists and costumers. \$12,000 628 14th Street San Francisco, CA 94114 415.437.2512 Abanddprod@aol.com

Asian American Dance
Performances is a professional
dance company that presents work
locally and internationally informed
by Asian cultures and traditions.
\$10,800
1310 Mission Street
San Francisco, CA 94103
415.425.7369
aadp@unboundspirit.org

Bay Area National Dance Week is a group effort by dance administrators, artists, choreographers, dance critics and funders to attract audiences, offers a series of events that bring attention to the contributions of the Bay Area dance community. \$11,000
Dancers' Group
1360 Mission Street, #200
San Francisco, CA 94103
415.920.9181
dg@dancersgroup.org
www.bayareandw.org

Capacitor, a group of interdisciplinary movement artists, presents technologically inspired, innovative and multisensory dance performances in contemporary settings.
\$10,200
890 Urbano Drive
San Francisco, CA 94127
415.308.1952
info@capacitor.org
www.capacitor.org

chandam Chitresh Das Dance ompany, is dedicated to the eservation, promotion and ucation of Kathak, one of India's classical dance styles; it oduces dance performances oughout San Francisco and the y Area.

Saint Charles Avenue n Francisco, CA 94132 5.333.9000

@kathak.org w.kathak.org

inese Cultural Productions tures the Lily Cai Chinese noe Company, which presents ssical, folk and modern dances sed on the traditions of China's ious ethnic groups. 2,500

rt Mason Center, Landmark lg. C-353 n Francisco, CA 94123 5.474.4829

@ccpsf.org w.ccpsf.org

mpany Chaddick is a ntemporary dance company ose purpose is to create works t reflect the social, emotional d physical experiences that eal the fundamental humanity inecting us all.

Bennington Street 1 Francisco, CA 94110 3.824.4541 npanychad@yahoo.com w.companychaddick.org

nce Brigadc is a contemporary ice theater that produces and sents a wide variety of grams at Dance Mission, a formance venue in the Mission trict which the group also grates.

I,000 0 21st Street, #107 I Francisco, CA 94110 826.4401 /ickedwitch@yahoo.com w.dancemission.com/brigade/

nceart, Inc.. produces nmerfest, an annual series of dern dance concerts featuring il choreographers on shared grams.

,500 Iceart, Inc. 3 17th Street Francisco, CA 94110 .891.8885 v.summerfestdance.org Dancers' Group features the works of local and out-of-town dance soloists and choreographers through an annual festival and year-round concerts.
\$60,000
1360 Mission Street #200
San Francisco, CA 94103
415.920.9181
dg@dancersgroup.org

Deborah Slater Dance Theater presents work dealing with topical issues, combining modern dance, theater and text with multimedia images.
\$13,000
3288 21st Street, #71
San Francisco, CA 94110
415.267.7687
aotm@artofthematter.org

www.dancersgroup.org

Epiphany Productions, an interdisciplinary dance company dedicated to the artistic vision of dance experimenter Kim Epifano, collaborates with diverse artists to create, produce and perform original dance-theater works. \$11,000 901A De Haro Street San Francisco, CA 94107 415.647.1443 epiphanydance@earthlink.net www.epiphanydance.org

Flyaway Productions is a highly physical dance company that produces site-specific as well as traditional venue dances often using aerial apparatus. \$12,500 1068 Bowdoin Street San Francisco, CA 94134 415.333.8302 jo@flyawayproductions.com www.flyawayproductions.com

Janice Garrett & Dancers is a highly acclaimed dance company presenting its founder's contemporary choreography in San Francisco and on tour. \$13,000 3153 17th Street San Francisco, CA 94110 415.864.6716 info@janicegarrettanddancers.org www.janicegarrettanddancers.org

Jess Curtis/Gravity Physical
Entertainment was founded in
2000 as a research and
development vehicle for ive
performance focusing on physical
entertainment addressing ideas of
substance and relevance to a
broad public.
\$18,000
849 Divisadero Street, #4
San Francisco, CA 94117
415. 435.7549
info@jesscurtisgravity.org
www.jesscurtisgravity.org

Joc Goode Performance Group is a modern dance company that stretches the traditional boundaries of dance and theater. \$42,000 1007 General Kennedy Avenue, #209 San Francisco, CA 94129 415.648.4848 info@joegoode.org www.joegoode.org

Kunst-stoff (roughly "art-thing" in German) is a contemporary dance company founded by choreographers Yannis Adoniou and Tomi Paasonen that produces regular home seasons in San Francisco. \$5,000
26 Seventh Street, 5th Floor San Francisco, CA 94103
415.863.3040
info@kun-stoff.org

"The applause of a single human being is of great consequence."

Samuel Johnson

LINES Contemporary Ballet, dedicated to developing new works blending classical ballet, ethnic and modern dance, tours regionally, nationally and internationally.

\$93,000
26 Seventh Street, 5th Floor San Francisco, CA 94103
415.863.3040
info@linesballet.org
www.linesballet.org

Margaret Jenkins Dance Company is a renowned modern dance company that often tours nationally and internationally. \$74,000 149 Ninth Street San Francisco, CA 94103 415.861.3940 info@mjdc.org www.mjdc.org

Na Lei Hulu I Ka Wekiu, a modern hula troupe, produces an annual season and performs to audiences across the country. \$39,000
1527 20th Street
San Francisco, CA 94107
415.647.3040
mail@naleihulu.org

ODC/San Francisco is a major modern dance company that presents the works of the collective's choreographers in local seasons, national and international tours.
\$128,000
351 Shotwell Street
San Francisco, CA 94110
415.863.6606
letters@odcdance.org
www.odcdance.org

Purple Moon Dance Project, a contemporary dance company, integrates Western modern dance with Asian dance forms to present positive, provocative images of lesbians and women of color. \$21,000
26 Seventh Street, 6th floor San Francisco, CA 94103 415.552.1105 project@purplemoondance.org www.purplemoondance.org

Robert Moses' Kin. a multiethnic ensemble, performs innovative modern dance works that encourage dialogue and cultural understanding. \$24,000 870 Market Street San Francisco, CA 94102 415.252.8384 inquiry@robertmoseskin.org www.robertmoseskin.org

San Francisco Ballet, recognized as one of the premier performing arts institutions in the world and among the largest ballet companies in the United States, presents a diverse repertoire offering new interpretations of the classics and commissions works by contemporary choreographers. \$494,200
455 Franklin Street
San Francisco, CA 94102
415.861.5600
gmccoy@sfballet.org

San Francisco Ethnic Dance
Festival includes a festival of
international dance at the Palace
of Fine Arts as well as
performances throughout the city
and the region. The festival is
cosponsored by Grants for the Arts
and World Arts West.
\$254,200
Fort Mason Center
Landmark Bldg. D
San Francisco, CA 94123
415.474.3914
julie@worldartswest.org
www.worldartswest.org

San Francisco Hip Hop Dance Festival featuries Hip Hop dance "crews" from all over the U.S.. Canada and parts of Europe. The organization's mission is to bring attention, understanding and support to the dance form and culture and to create connections among and reflect the diversity of the Hip Hop community. \$10,000 1355 Third Avenue, #3 San Francisco, CA 94122 415,297,9740 micaya@micaya.com www.sfhiphopdancefest.com

Scott Wells & Dancers is a contemporary dance ensemble creating highly energetic "contact dance" that features work created as a result of touch, impact or collision with other dancers. \$9,000
1805 Divisadero Street
San Francisco, CA 94115
415.931.8648
scottbwells@hotmail.com
www.scottwellsdance.com

Smuin Ballets/SF enriches and extends the art of dance by producing Tony and Emmy Awardwinner Michael Smuin's innovative choreography in annual home seasons at Yerba Buena Center for the Arts.
\$122,000
300 Brannan Street, Suite 407
San Francisco, CA 94107
415.495.2234
info@smuinballets.com

Stephen Pelton Dance Theater, a modern dance company, creates lyrical, abstract and athletic work built around an emotional core. \$11,000 50 Laguna Street, #601 San Francisco, CA 94102 415.241.0111 stephenpelton@sbcglobal.net www.stephenpeltondance.org

Theatre Flamenco of San
Francisco, one of the City's oldest
companies, is a professional
Spanish ensemble that also
performs dances from Latin
America.
\$13,900
1144 Rhode Island
San Francisco, CA 94107
415.826.1305
info@theatreflamenco.org
www.theatreflamenco.org

Yaelisa & Caminos Flamencos Dance Company is dedicated to creating and presenting Flamenco programs with a fresh, contemporary approach, reflecting the contemporary Flamenco Nuevo movement. \$25,000

c/o San Francisco Dance Center
 26 Seventh Street, 5th Floor
 San Francisco, CA 94103
 510.531.9986
 info@caminosflamencos.com
 www.caminosflamencos.com

Zaccho Dance Theatre pushes the choreographic boundaries of theater and dance by integrating other art disciplines as well as trapeze and aerial work.
\$34,000
1777 Yosemite Avenue, #330
San Francisco, CA 94124
415.822.6744
office@zaccho.org
www.zaccho.org

"San Francisco's noble experiment with the Hotel Tax Fund has achieved recognition and that sincerest form of flattery, imitation, in other cities. Somehow, it seems right that San Francisco lead the way in this regard. California as a state, may be backward in its support for the arts, but the City knows how to take care of its own."

Michael Walsh, music critic

### Literary Arts

\$171,6000

City Arts & Lectures presents several series of lectures, conversations and other literary activities with a wide spectrum of well-known authors. \$49,500
1955 Sutter Street
San Francisco, CA 94115
415.563.2463
cityarts@infoasis.com
www.cityarts.net

Litquake is an annual literary festival bringing together an eclectic range of Bay Area authors before audiences of all ages for a week-long series of readings, performances and cross-media literary happenings. \$7,000 P.O. Box 720125 San Francisco, CA 94172 415.750.1497, info@litquake.org

PlayGround is a workshop for emerging playwrights presenting public performances of works in development. \$13,300 268 Bush Street, #2912 San Francisco, CA 94104 415.704.3177 info@playground-sf.org www.playground-sf.org

The Playwrights Foundation serves the art of playwrighting in Northern California most visibly through production of the annual Bay Area Playwrights Festival, a series of workshop productions or staged readings of new works. \$23,000 131 10th Street, 3rd Floor San Francisco, CA 94103 415.263.3986 amy@playwrightsfoundation.org www.playwrightsfoundation.org

The Poetry Center, founded in San Francisco in 1954, presents two seasons annually of public readings in the City by a wide spectrum of outstanding poets and other contemporary writers. \$16,900
San Francisco State University 1600 Holloway Avenue
San Francisco, CA 94132
415.338.2227
steved@sfsu.edu

Radar Productions presents the work of emerging queer writers through its monthly reading series and other events. \$6,900 535 Columbus Avenue #24 San Francisco, CA 94133 415.216.9641 sfsunday@aol.com

Small Press Traffic Literary Arts
Center presents and distributes the
work of writers published by small
independent presses. GFTA
supports the year-round public
literary events.
\$8,000
1111 Eighth Street
San Francisco, CA 94107
415.551.9278
smallpress@ccac-art.edu
www.sptraffic.org

Youth Speaks is a literary arts, event production and education organization for teenagers, who "speak for themselves" through interdisciplinary spoken word performances. \$47,000
290 Division Street, Suite 302
San Francisco, CA 94103
415.255.9035
info@youthspeaks.org
www.youthspeaks.org

### **Media**

93,500

I I S.F. International South ian Film Festival is an emational film exposition owcasing films and videos from ngladesh, Bhutan, India, Nepal, Maldives, Pakistan, Sri Lanka, et and the South Asian spora.

000 2 Valencia Street n Francisco, CA 94110 5.824.3890

di\_sf@yhoo.com w.thirdi.org

nerican Indian Film Festival is international film exposition wcasing films and videos by about Native Americans.

3 Valencia, Suite 322 n Francisco, CA 94103 i.554.0525

sf@yahoo.com w.aifisf.com

b Film Festival, Cinemayaat, wcases independent makers working with Arab mes to enhance understanding liverse Arab cultures and

eriences.

laza Avenue 1 Francisco, CA 94116 1.564.1100

@aff.org w.aff.org

hists Television Access supports production and exhibition of k by new artists in video, film, hal arts and multimedia formances.

ormances. 000 Valencia Street

Valencia Street
Francisco, CA 94110
.824.3890
@atasite.org

w.atasite.org

lin and Beyond, presented by Goethe-Institut, is the only man film festival in the United es. This festival offers ticketed free film screenings and ussions with filmmakers, actors producers.

producers. ,000 Bush Street Francisco, CA 94108 .263.8760 @sanfrancisco.goethe.org v.goethe.de/sanfrancisco Center for Asian American Media presents the annual, 10-day San Francisco International Asian American Film Festival. \$64,000 145 Ninth Street, Suite 350 San Francisco, CA 94103 415.863.0814 info@asianamericanmedia.org www.asianamericanmedia.org

Cine Acción presents Festival ¡Cine Latino! in September at various venues and distributes Latino/Latin American media works by local and international artists. \$6,500 P.O. Box 192747 San Francisco, CA 94119 415.553.8135 info@cineaccion.com

Film Arts Foundation provides technical and support services to filmmakers. GFTA support is for the annual Filmmakers Showcase and a regranting program to individual film and video artists. \$64,000
145 Ninth Street, Suite 101
San Francisco, CA 94103
415.552.8760
info@filmarts.org

Frameline presents the annual, 11-day San Francisco International Lesbian & Gay Film Festival at several venues throughout the City.
\$81,000
145 Ninth Street, Suite 300
San Francisco, CA 94103
415.703.8650
info@frameline.org
www.frameline.org

International Latino Film Festival is an annual event showcasing diverse films about the Latino experience. \$10,000 984 Folsom Street San Francisco, CA 94107 415.454.4039 info@latinofilmfestival.org www.latinofilmfestival.org

Queer Women of Color Media Project promotes the creation, exhibition and distribution of films and videos that reflect the life stories and address the social justice issues of queer women of color. "QWOCMAP" presents the annual Queer Women of Color Film Festival. \$5,000 59 Cook Street San Francisco, CA 94118 415.752.0868 events@qwocmap.org

San Francisco Black Film Festival is an annual event showcasing diverse films about the African American and African diaspora experience.
\$9,000
P.O. Box 15490
San Francisco, CA 94115
415.346.0199
avem@sbcglobal.net
www.sfbff.org

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San Francisco Cinematheque screens works by local and national avant-garde filmmakers, film classics and neglected films. \$22,000
145 Ninth Street, Suite 240
San Francisco, CA 94103
415.552.1990
sfc@sfcinematheque.org
www.sfcinematheque.org

San Francisco Film Society
presents the oldest film festival in
the U.S., showcasing independent
American, foreign and commercial
films.
\$122,000
39 Mesa Street, Suite 110
The Presidio
San Francisco, CA 94129
415.561.5000
sffs@sffs.org
www.sffs.org

San Francisco Independent Film Festival is a 10-day festival of screenings and events dedicated to the presentation of independent film, video and animation in traditional and digital formats. \$24,000 530 Divisadero Street, #183 San Francisco, CA 94117 415.820.3907 info@sfindie.com www.sfindie.com

San Francisco Jewish Film
Festival, a six-day festival of
independent films, promotes
awareness of the diversity of the
Jewish experience and the Jewish
people.
\$66,000
145 Ninth Street, Suite 200
San Francisco, CA 94103
415.621.0556
jewishfilm@sfjff.org
www.sfjff.org

San Francisco Silent Film Festival provides public access to a broad range of films made during the silent era by presenting an annual festival of silent films with live musical accompaniment at the Castro Theater.
\$40,000
833 Market Street, Suite 812
San Francisco, CA 94103
415.777.4908
stacey@silentfilm.org

#### 

### Multi-Arts

\$1,417,950

509 Cultural Center is dedicated to enriching the cultural life of the Tenderloin neighborhood with multicultural programming featuring performing artists and gallery exhibits.
\$32,000
1007 Market Street
San Francisco, CA 94103
415.255.5971
lluggagestore@sbcglobal.net www.luggagestoregallery.org

Asian Improv aRts supports the creation, production, performance and recording of new Asian American work in music, poetry and dance. \$28,000
201 Spear Street, Suite 1650
San Francisco, CA 94105
415.208.3636
info@asianimprov.com

Asian Pacific Islander Cultural Center promotes the artistic and organizational growth of the Asian Pacific Islander arts community and presents the annual United States of Asian America Festival. \$21,000 934 Brannan Street San Francisco, CA 94103 (415.864.4120 info@apiculturalcenter.org www.apiculturalcenter.org

BRAVA! For Women in the Arts presents mainstage world premieres annually as well as up-and-coming Bay Area women artists in performance art, poetry, visual arts and new music. \$76,000 2781 24th Street San Francisco, CA 94110 415.641.7657 ellen@brava.org

CELLspace, a multidisciplinary, collaborative arts center in the Mission District, offers performances, exhibitions, workshops and learning labs in a variety of mediums and also incubates emerging artists and sponsors artist residencies. \$45,000 2050 Bryant Street San Francisco, CA 94110 415.648.7562 info@cellspace.org www.cellspace.org

The Community Arts & Education Program of the San Francisco Arts Commission promotes the revitalization of disadvantaged and underserved communities through a program that promotes arts activities in San Francisco's diverse communities and neighborhoods. \$200,000 25 Van Ness Avenue, Suite 240 San Francisco, CA 94102 415.252.2598 judy.nemzoff@sfgov.org

Counterpulse is a community-based visual and performing arts venue available to artists, activists and community experimenters for meetings, public discussion, rituals, art exhibits and performances.
\$35,000
1310 Mission Street
San Francisco, CA 94103
415.922.2385
info@counterpulse.org

The Cowell Theatre, located at Fort Mason, provides a well-equipped venue for diverse small and midsize groups from all performing disciplines. \$46,000 Fort Mason Center, Bldg. A San Francisco, CA 94123 415.441.3400 cowell@fortmason.org

Cultural Odyssey is a multimedia performance ensemble that creates and presents original work by African American artists at a variety of local, national and international venues. \$46,000 P.O. Box 156680 San Francisco, CA 94115 415.292.1850 info@culturalodyssey.org www.culturalodyssey.org

Eth-Noh-Tec, a performing arts and education organization, builds cultural bridges through the interdisciplinary performance of Asian and Asian American stories touching on universal truths. \$21,500 977 S. Van Ness Avenue San Francisco, CA 94110 415.282.8705 ethnohtec@aol.com www.ethnohtec.org

Eugene & Elinor Friend Center for the Arts, part of the Jewish Community Center of San Francisco, Friend Center programs primarily take place at Kanbar Hall, a 450-seat flexible theater that attracts community organizations and performing arts groups. \$25,000 3200 California Street San Francisco, CA 94118 415.292.1204 Inaxon@jccsf.org

First Voice is a company that produces, presents and sponsors performing arts projects that explore the Asian American experience.
\$22,000
41 Parsons, Suite A
San Francisco, CA 94118
415.221.0601
info@firstvoice.org
www.firstvoice.org

Footloose produces and presents a mixed format of original theater, dance, music, improvisational sketch comedy, film/video and multimedia performances and operates a performance / rental / gallery facility on Ninth Street. \$24,900
P.O. Box 885393
San Francisco, CA 94104
415.920.2223
ftloose@earthlink.net
www.ftloose.org

Fresh Meat Productions builds community by creating and presenting multidisciplinary arts programs that authentically reflect and explore the transgender experience.

\$8,000
375 27th Street
San Francisco, CA 94131
415.355.0071
freshmeatperformance@hotmail.com
www.freshmeatproductions.org

Humanities West presents multidisciplinary programs in the humanities with supporting arts activities. \$18,000 P.O. Box 546 San Francisco, CA 94104 415.391.9700 humwest@att.net www.humanitieswest.org Intersection for the Arts presents new theater, performance art, readings and visual arts in its theater and gallery space, as well as administering a regranting program for new theater works. \$65,000
446 Valencia Street
San Francisco, CA 94103
415.626.2787
info@theintersection.org
www.theintersection.org

Irish Arts Foundation is a multidisciplinary arts presenting organization that promotes Irish and Irish American cultural heritage. Programs include annual Celtic Music and Arts Festivals, reading series in coffeehouses and bookstores and sponsorship of The Fifth Province, a resident theater ensemble. \$5,000 5214F Diamond Heights Boulevard, #127 San Francisco, CA 94131 (415,495-7380 billroarty@gmail.com www.sfirishfilm.org

Kearny Street Workshop presents the work of Asian American visual artists, writers, musicians and photographers. \$22,000 180 Capp Street San Francisco, CA 94110 415.503.0520 info@kearnystreet.org www.kearnystreet.org

KulArts, a Filipino American performing arts group, presents dance and music reflecting Asian Pacific heritage as well as contemporary works based on traditional forms.
\$18,750
474 Faxon Avenue
San Francisco, CA 94112
415.239.0249
info@kularts.org
www.kularts.org

The Marsh presents nearly 200 diverse productions annually of new multidisciplinary work in its multilevel venue in the Mission. \$54,800 1062 Valencia Street San Francisco, CA 94110 415.282.6024 marsh@themarsh.org www.themarsh.org

t is impossible for ideas to compete in the marketplace no forum for their presentation is provided or available."

Thomas Mann

w Langton Arts showcases v developments in visual art, sic, poetry and performance art, necially audio and video experintation, site-related work and allations, and administers a ranting program to interdiscipliy artists.

6 Folsom Street
Francisco, CA 94103-3817
626.5416
newlangtonarts.org
w.newlangtonarts.org

C/Theater offers a broad range vork including local, national international artists in temporary and traditional ce, music and performance art.,000
Shotwell Street

Francisco, CA 94110 .626.6745 @odctheater.org

er Cultural Center is a multiiplinary arts presenting anization that offers artistic and cational programs exploring for cultural and identity issues.

er cultural and identity is: ,000 Brannan Street

Francisco, CA 94103 .865.5611 ipen1@earthlink.net v.queerculturalcenter.org

Francisco Center for the k, a blend of literary and visual presents exhibitions and presents promoting local, national international book artists as as the book as "art."

1,000

De Haro Street

Francisco, CA 94103

1,565,0545

@sfcb.org

v.sfcb.org

561.6662

2maritime.org

/.maritime.org

Francisco Maritime National Association presents cultural educational programs that opportunities to understand appreciate San Francisco's time heritage. 00 Box 470310

Francisco, CA 94147

San Francisco Performances produces a season of internationally known performers and local artists in a variety of City venues. \$161,000 500 Sutter Street, Suite 710 San Francisco, CA 94102 415.398.6449 info@performances.org www.performances.org

Slavonic Cultural Center of San Francisco fosters the arts and culture of the Slavonic community. \$34,000 60 Onondaga Avenue San Francisco, CA 94112 510.649.0941 johndaley@mindspring.com www.slavonicweb.org

Society for Art Publications of the Americas presents free visual arts exhibits and performances featuring multicultural artists and public forums to enhance crosscultural understanding. \$29,000 535 Powell Street San Francisco, CA 94108 415.398.7229 info@merdiangallery.org

Stern Grove Festival Association presents free outdoor performances in a natural amphitheater featuring the City's Ballet, Symphony and Opera and other local and national performing companies.
\$76,000
44 Page Street, Suite 600
San Francisco, CA 94102
415.252.6253
info@sterngrove.org

The.art.re.grup/The Lab, is an interdisciplinary artists' organization supporting development and presentation of new performance and visual art, particularly works that cross material, cultural or presentational boundaries and encourage artistic and social dialogue.
\$30,000
2948 16th Street
San Francisco, CA 94103
415.864.8855
sherry@thelab.org

www.thelab.org

Young Audiences of the Bay Area brings a wide variety of performing arts activities to children through in-school performances, workshops and master classes. GFTA supports the Arts Card project and the free performance series at the California Academy of Sciences. \$15,000 125 Stillman Street San Francisco, CA 94107 415.974.5554 awong@ya-nc.org

Z Space Studio, founded to "develop the art of theater," produces staged readings and workshops; the resident company Word for Word offers fully staged productions of literary works from diverse writers. \$65,000 131 Tenth Street, 3rd Floor San Francisco, CA 94103 415.626.0453 zspace@zspace.org

### Music

\$3,332,625

American Bach Soloists presents and records historically informed, virtuoso instrumental and vocal performances of Baroque and early classical music. \$34,000
44 Page Street, Suite 504
San Francisco, CA 94102
415.621.7900
info@americanbach.org
www.americanbach.org

Bay Area Omni Foundation for the Performing Arts presents concerts featuring a variety of acoustic guitarists who explore the stylistic range of the instrument. Performers include some of the finest guitarists in the world as well as promising emerging artists. \$20,000 236 West Portal Avenue, #1 San Francisco, CA 94127 415.242.4500 omni@omniconcerts.com The Chamber Music Partnership.
Inc., performs a repertoire that includes masterpieces by traditional composers as well as modern classical works; produces a concert series in the Veteran's Memorial Building Green Room.
\$10,900
196 Ripley Street
San Francisco, CA 94110
415.642.8054
chmusic@dslextreme.com
www.chambermusicpartn.org

Chamber Music San Francisco produces a series of spring concerts at Florence Gould Theater in the Legion of Honor. . \$12,000 1314 34th Avenue San Francisco, CA 94122 415.759.1756 info@chambermusicSF.org www.chambermusicSF.org

Composers. Inc. provides a forum for performance of works by living American composers in its annual concert season.
\$8,300
P.O. Box 194552
San Francisco, CA 94119
415.512.0641
mail@composersinc.org
www.composersinc.org

Cypress String Quartet is a
"Generation X" string ensemble
dedicated to exploring the standard
sting quartet repertoire as well as
commissioning works from
emerging American composers.
\$34,000
915 Cole Street, # 137
San Francisco, CA 94117
415.681.9045
todd@cypressquartet.com
www.cypressquartet.com

Del Sol String Quartet
accomplishes its mission to
heighten awareness and
accessibility of contemporary
chamber music through
performances, recordings, collaborations, commissions and school
presentations.
\$13,000
754 46th Avenue
San Francisco, CA 94121
415.831.5672
charlton@delsolquartet.com

Door Dog Music Productions supports and promotes music from various ethnic traditions through a variety of presenting and educational activities, culminating in the annual World Music Festival. \$42,000 1007 General Kennedy Avenue, #215 San Francisco, CA 94129 415.561-6571 info@doordog.org

Earplay is a contemporary music ensemble dedicated to performing American music with emphasis on works by Bay Area and lesser-known composers.
\$17,000
P.O. Box 192125
San Francisco, CA 94119-2125
415.974.9300
earplay@earplay.org
www.earplay-sf.org

www.doordog.org

Encuentro del Canto Popular is an annual fall concert series that presents new music from Latin America.
\$13,000
2958 24th Street
San Francisco, CA 94110
415.648.1045
encuentro@accionlatina.org
www.accionlatina.org

Golden Gate Men's Chorus is a
42-voice ensemble performing a
variety of concerts in various
venues; repertoire ranges from
classical programs to fully staged
cabaret productions.
\$15,000
116 Eureka Street
San Francisco, CA 94114
415.626.4462
chairman@ggmc.org

www.ggmc.org

Golden Gate Performing Arts presents the San Francisco Gay Men's Chorus, Note Bene and Men About Town in repertoires of sacred and secular music from opera to pop. \$58,800 1800 Market Street, PMB 100 San Francisco, CA 94102 415.865.3650 teddy@sfgmc.org www.sfgmc.org Instituto Pro Música de California supports Coro Hispano de San Francisco, an ensemble of singers and instrumentalists dedicated to the exploration and public performance of folk and art music repertories of Latin America, Spain and Portugal.
\$14,000
1403 28th Avenue
San Francisco, CA 94122
415.431.4234
juanpedrogaffney@corohispano.org

Kronos Quartet performs 20th century works for string quartets, tours internationally and undertakes numerous commissions each year. \$91,000 1235-A Ninth Avenue San Francisco, CA 94122 415.731.3533 kronos@kronosarts.com www.kronosquartet.org

The Lamplighters, considered one of the top Gilbert and Sullivan companies in the U.S., performs an annual season of comic opera. \$66,000 P.O. Box 77367 San Francisco, CA 94107 415.227.4797 info@lamplighters.org www.lamplighters.org

Lesbian/Gay Chorus of San
Francisco, the oldest American
mixed gay/lesbian chorus, annually
produces three full-length choral
concerts of varied repertoire.
\$10,000
584 Castro Street, #486
San Francisco, CA 94114
415.861.7067
info@lgcsf.org
www.lgcsf.org

Loco Bloco Drumming and Dance Ensemble develops and presents intergenerational art rooted in the music, dance and theater traditions of the Americas, staging three annual productions and sustaining three performing ensembles. \$23,000 3543 18th Street, # 20 San Francisco, CA 94110 415.626.5222 locobloco@gmail.com www.locobloco.org

Magnificat. an ensemble of musicians and singers, produces an annual concert series of 17th century works and provides instrumental support to Bay Area professional and community choirs and choral groups.

\$27,000
601Van Ness Avenue #E-3-142
San Francisco, CA 94107
415.255.9440
info@magnificatbaroque.com

Melody of China, an instrumental ensemble, promotes Chinese music with classical roots that reflects the synergy between ancient cultural tradition and the modern American experience. \$33,000 2720 41st Avenue San Francisco, CA 94116 415.640.8825 info@melodyofchina.com www.melodyofchina.com

Midsummer Mozart Festival, the only major series in the U.S. devoted to Mozart's works, performs six concerts a year and has released a number of recordings. \$40,000 760 Market Street, #749 San Francisco, CA 94102 415.627.9141 peter@midsummermozart.org www.midsummermozart.org

New Century Chamber Orchestra is a Grammy Award-nominated ensemble of 18 string musicians dedicated to performing music at the highest level and to expanding audiences through a fresh approach to classical music. \$54,000 665 Third Street, Suite 200 San Francisco, CA 94107 415.357.1111 info@ncco.org

Noe Valley Chamber Music Series presents monthly Sunday afternoon concerts at the Noe Valley Ministry that feature well-known and emerging chamber music ensembles. \$5,100 1021 Sanchez Street San Francisco, CA 94114 415.648.5236 information@nvcm.org www.nvcm.org

Noontime Concerts is a free weekly lunchtime classical music series held at St. Patrick's Church in the Yerba Buena Gardens district.
\$17,000
756 Mission Street
San Francisco, CA 94103
415.777.3211
info@noontimeconcerts.org
www.noontimeconcerts.org

Old First Concerts presents
quality, low-cost chamber music
concerts and vocal recitals of
contemporary and classical music
performed by well-known and local
artists.
\$19,000
1751 Sacramento
San Francisco, CA 94109
415.474.1608
staff@oldfirstconcerts.org
www.oldfirstconcerts.org

Other Minds presents one of the country's leading avant-garde music festivals, featuring composers and artists from around the globe in concerts, workshops and panel discussions. \$38,000 333 Valencia Street, Suite 303 San Francisco, CA 94103 415.934.8134 otherminds@otherminds.org www.otherminds.org

Pacific Chamber Symphony, a professional chamber orchestra, emphasizes music from the classical era augmented by selections from other genres, including contemporary pieces. \$28,000 480 Clementina San Francisco, CA 94108 415.989.6873 info@pacificchambersymphony.org www.pacificchambersymphony.org

"Some American cities talk about arts funding but do little about it. Here in San Francisco we follow the European model which considers arts funding a necessity of urban life, not a luxury."

3 Valencia Street, Suite 301 n Francisco, CA 94103

5.558.9540

o@dresherensemble.org w.dresherensemble.org

bple in Plazas presents free nmer concerts by local sicians in outdoor locations vntown.

\$1,800 8) Market Street, #456

n Francisco, CA 94102 5.350.7071

p@peopleinplazas.org

w.marketstreet.citysearch.com

Iharmonia Baroque Orchestra reates 17th and 18th century sic on original instruments in (al, national and international procerts.

33,000 ) Redwoo

) Redwood Street, Suite 200 In Francisco, CA 94102

5.252.1288

@philharmonia.org w.philharmonia.org

:ket Opera performs witty jinal English translations of jlected chamber operas.

Bryant Street, Suite 210 Francisco, CA 94107

5.972.8930

@pocketopera.org w.pocketopera.org

va:Arts explores musical sibilities through commissioned ks presented at annual licerts.

,000

12th Street

1 Francisco, CA 94103

5.487.1701

@rova.org w.rova.org

1 Francisco Bach Choir forms the choral literature of the and other classical

forms the choral literature of the and other classical imposers.

15 Geary, # 210

1 Francisco, CA 94118 5.441.4942

o@sfbach.org w.sfbach.org San Francisco Boys Chorus musically trains boys, 5 to 13 years old, who regularly perform in concerts throughout the Bay Area, sing with the San Francisco Opera and Symphony and tour internationally.

\$61,000
333 Hayes Street, #116
San Francisco, CA 94102
415.861.7464
contact@sfbc.org
www.sfbc.org

"An artist is not an isolated system. In order to survive he has to continuously interact with the world around him."

Hans Haacke

San Francisco Chamber Orchestra is reportedly Northern California's oldest professional chamber orchestra presenting classical, contemporary and commissioned works that reflect the diverse music and cultural traditions of America's past and present. \$18,000 406Oak Street San Francisco, CA 94102 415.248.1640 raldag@sfchamberorchestra.org www.sfchamberorchestra.org

San Francisco Chanticleer is an all-male chorus acclaimed for its artistry and versatility, which performs local, national and international concerts.
\$132,000
44 Page Street, #604
San Francisco, CA 94102
415.252.8589
info@chanticleer.org
www.chanticleer.org

San Francisco Choral Artists is a chamber ensemble dedicated to the performance of choral masterpieces of all eras, styles and regions. \$10,000 PMB 344, 601 Van Ness Ave., #E San Francisco, CA 94102 415.979.5779 info@sfca.org

San Francisco Choral Society, a 200-member community chorus, specializes in large choral works for chorus and orchestra. \$24,900 236 West Portal Avenue, Suite 775 San Francisco, CA 94127 415.566.8425 inquire@sfchoral.org

San Francisco Conservatory of Music, a fully accredited music college, produces the "Sing-It-Yourself-Messiah" and year-round faculty and student concerts. \$71,000 50 Oak Street San Francisco, CA 94102 415.759.3400 bhj@sfcm.edu www.sfcm.edu

San Francisco Contemporary
Music Players, one of the oldest
ensembles performing
contemporary music, presents a
concert season at the Yerba Buena
Center for the Arts.
\$42,000
55 New Montgomery, Suite 708
San Francisco, CA 94105
415.278.9566
info@sfcmp.org
www.sfcmp.org

San Francisco Girls Chorus features more than 325 7-18 yearolds, who perform in formal solo concerts, with the City's Opera and Symphony at civic events, on recordings and on national/international tours.
\$98,000
44 Page Street, #200
San Francisco, CA 94102
415.863.1752
info@sfgirlschorus.org
www.sfgirlschorus.org

San Francisco Gu-Zheng Music Society presents concerts featuring the gu-zheng, a type of flat harp, and other ancient Chinese instruments.
\$6,000
450 2nd Avenue
San Francisco, CA 94118
415.668.8111
info@guzheng.org
www.guzheng.org

SFJAZZ (San Francisco Jazz Organization) presents world-class live jazz concerts year-round, including such annual productions as the San Francisco Jazz Festival, SFJAZZ Spring Season and SFJAZZ Free Outdoors. \$146,500
3 Embarcadero Center, Lobby Level San Francisco, CA 94111
415.398.5655
rkline@sfjazz.org

San Francisco Lesbian Gay
Freedom Band, the first openly
gay music organization in the
U.S., performs both marching and
concert band repertoire throughout
the Bay Area and on tour.
\$10,800
584 Castro Street, #841
San Francisco, CA 94114
415.255.1355
sflgfb@sflgfb.org
www.sflgfb.org

San Francisco Live Arts presents a series of performances primarily at the Noe Valley Ministry that ranges from music to theater works to performance art. \$15,100 1021 Sanchez Street San Francisco, CA 94114 415.454.4665 www.noevalleymusicseries.com

San Francisco Lyric Opera presents works from the classical operatic repertoire, with accompaniment and theatrical staging. The company's motto is "grand opera at affordable prices." \$32,000 694 6th Avenue San Francisco, CA 94118 800.919.8088, 415.459.3497 info@sflyricopera.org

San Francisco Opera is a worldrenowned company that presents regular seasons of classic and contemporary works featuring internationally acclaimed artists and productions; the Opera also provides artist training and outreach programs. \$817,175 301 Van Ness Avenue San Francisco, CA 94102 415.861.4008 www.sfopera.com San Francisco Symphony, acknowledged as one of the seven best U.S. orchestras, plays a ninemonth season, tours nationally and internationally and sponsors a Youth Orchestra and annual classical music festivals. \$790,250
Davies Symphony Hall 201 Van Ness Avenue San Francisco, CA 94102 415.552.8000

VOLTI, formerly San Francisco
Chamber Singers, a professional
vocal ensemble that presents a
wide-ranging repertoire from choral
classics to new music.
\$17,800
P.O. Box 15576
San Francisco, CA 94115-0576
415.771.3352
info@voltisf.org
www.voltisf.org

messages@sfsymphony.org www.sfsymphony.org

### Theater

\$1,455,960

42nd Street Moon is a musical theater company dedicated to restoring, preserving and presenting works by 20th century American composers and lyricists in staged concert performances. \$51,000 601 Van Ness Ave, #E3621 San Francisco, CA 94102 415.255.8205 info@42ndstmoon.org

company, presents an eclectic mix of off-Broadway, classical and new plays in its Theater District venue. \$23,500 855 Bush Street San Francisco, CA 94108 415.296.9582 information@actorstheatresf.org www.actorstheatresf.org

Actors Theatre, an ensemble

AfroSolo Theatre Company promotes and presents the experiences of African Americans in solo performances of theater, dance, poetry and music. \$12,500 762 Fulton Street, Suite 307 San Francisco, CA 94102 415.771.2376 thomas@afrosolo.org

www.afrosolo.org

American Conservatory Theater. considered one of the finest U.S. regional theaters, performs plays ranging from world classics to contemporary premieres. \$424,960
30 Grant Avenue, 6th Floor San Francisco, CA 94108-5800
415.834.3200
jmartin@act-sf.org
www.act-sfbay.org

Asian American Theater Company presents classical and contemporary works by Asian American playwrights. \$24,400 555 Teresita Blvd. San Francisco, CA 94107 415.543.5738 darryl.chiang@gmail.com www.asianamericantheater.org

BATS Improv, a leader in improvisational theater, performs everything from Theatresports to improvised Shakespeare and Broadway musicals. \$24,500
Fort Mason Center, Bldg. B San Francisco, CA 94123 415.474.6776 www.improv.org

Campo Santo, an award-winning theater ensemble performing culturally diverse works that explore contemporary issues. \$30,000 Intersection for the Arts 446 Valencia Street San Francisco, CA 94103 415.267.3956 email: info@theintersection.org www.theintersection.org

Crowded Fire Theater Company produces new work, often commissioned by the company or created by its 15 core-member artists, and existing work by contemporary experimenters. \$14,000 131 Tenth Street, 3rd Floor San Francisco, CA 94103 415.255.7846 info@crowdedfire.org

The Cutting Ball Theater an experimental theatre company, presents Avant GardARAMA! and a three show season. \$11,000 131 10th Street, 3rd Floor San Francisco, CA 94103 415.572.7834 rob@cuttingball.com www.cuttingball.com

Encore Theatre Company offers innovative stage presentations of rarely produced drama that fosters social awareness and affirms the diversity of the human experience. \$17,000 588 Sutter Street, #116 San Francisco, CA 94102 415.401.6333 lcswh@aol.com www.encoretheatreco.org

The world of reality has its limits; the world of imagination is boundless."

Jean-Jacques Rousseau

Eureka Theatre Company produces its own season of contemporary plays and presents work from other disciplines and touring productions in its downtown theater.

\$29,000
215 Jackson Street
San Francisco, CA 94111
415.788.7469
calicopro@sbcglobal.net

www.eurekatheatre.org

EXIT Theatre produces fully staged experimental plays, absurdist classics and performance art featuring multicultural artists at its two spaces in the downtown/Tenderloin community. \$55,200 156 Eddy Street San Francisco, CA 94102 415.931.1094 mail@sffringe.org

foolsFURY presents new works and performance styles that include music, dance, circus, audience interaction and visual art. \$20,000 131 10th Street, 3rd Floor San Francisco, CA 94103 415.377.5277 ben@foolsfury.org www.foolsfury.org Golden Thread Productions, stages works focusing on historic and contemporary issues of the disparate cultures of the Middle East in order to present a balanced and nuanced view of this complex region.

\$10,000
131 10th Street, 3rd Floor San Francisco, CA 94107
415.626.4061
torange@goldenthread.org

La Pocha Nostra, a multidisciplinary, multimedia company created by performance artist Guillermo Gomez-Peña, explores the cultural "borders" between languages, cultures, technology and art. \$22,000
2940 16th Street, #110
San Francisco, CA 94103
415.863.2441
pochnostra@aol.com
www.pochanostra.com

Lobster Theater Project produces sketch comedy shows (Killing My Lobster) an annual film festival (hi/lo Film Festival) and a festival of dramatic plays (Bruno's Island Festival of New Works), among other activities. \$24,000 P.O. Box 170309 San Francisco, CA 94117 415.558.7721 joel@killingmylobster.com www.killingmylobster.com

Lorraine Hansberry Theatre, a premier West Coast Black theater, presents plays by leading African American playwrights and a play reading series featuring new works.
\$60,700
620 Sutter Street, 7th Floor San Francisco, CA 94102
415.288.0336
Ihtsf@aol.com
www.lorrainehansberrytheatre.com

Magic Theatre is recognized internationally for the development and production of new works by American writers.
\$92,000
Fort Mason Center, Bldg. D
San Francisco, CA 94123
415.441.8001
info@magictheatre.org
www.magictheatre.org

ranioai repait

becades ago San Francisco institutionalized the idea that the ts are not only a financially viable, lucrative and significant dustry but that they are also the soul of the City. Today's arts immunity is proof positive of the wisdom of that concept. It is portant to honor the visionaries that started Grants for the ts and the San Francisco arts and cultural organizations that the per that vision alive."

Berta Concha, Chair of GFTA Citizens Advisory Committee

w Conservatory Theatre Center a performing arts complex and ofessional theater arts school. FTA funds support the Arts ileidoscope Series and similar blic programming. 4,200
Van Ness Avenue, Lower Lobby in Francisco, CA 94102 5.861.4914 hail@nctcsf.org

ioenix Arts Association Theatre esents new and often performed scripts, original aptations of American, British d European writers by Bay Area tists as well as premieres of orks by the West Coast aywrights Alliance at two wintown theaters.

0,400

8 Carl Street in Francisco, CA 94117

5.336.1020

af23@aol.com
ww.phoenixtheatre.org

in Francisco Mime Troupe, San ancisco's oldest professional eater company, is recognized ternationally as the foremost afformer of political theater in the S. 36,200 35 Treat Avenue

an Francisco, CA 94110-2723 15.285.1717 fice@sfmt.org ww.sfmt.org

an Francisco Playhouse, San ancisco Playhouse aims to ovide a creative and inspiring wironment where actors, rectors, writers, designers, chnicians and theatergoers can inverge to create work elebrating the human spirit. 25,000
38 Sutter Street, #318 an Francisco, CA 94102
15.677.9596 leng2@earthlink.net

ww.sfplayhouse.org

San Francisco Shakespeare Festival presents free Shakespeare plays in Golden Gate Park each summer. \$76,000 P.O. Box 460937 San Francisco, CA 94146 415.558-0888 sfshakes@sfshakes.org www.sfshakes.org

Shadowlight Productions is inspired by the ancient Indonesian art of shadow puppetry, featuring actors and puppeteers telling stories and myths in black and white shadows projected upon a giant screen. \$27,000
22 Chattanooga Street
San Francisco, CA 94114
415.648.4461
info@shadowlight.com

Teatro de la Esperanza produces bilingual work based upon the Chicano experience and tours nationally. \$12,400 2940 10th Street, #217 San Francisco, CA 94140 415.240.9594 duarteclark@sbcglobal.net

Theatre Bay Area is the largest regional theater service organization in North America. GFTA supports the advertising and marketing of the TIX booth at Union Square. \$64,000 870 Market Street, Suite 375 San Francisco, CA 94102 415.430.1140 brad@theatrebayarea.org www.theatrebayarea.org

Theatre of Yugen is the only company in the U.S. to produce exclusively Noh and Kyogen works based on the historic Japanese style.
\$29,000
2840 Mariposa Street
San Francisco, CA 94110
415.621.0507
info@theatreofyugen.org
www.theatreofyugen.org

Theatre Rhinoceros develops and produces original works that examine the personal lives and social concerns of the Gay, Lesbian, Bisexual and Transgender communities. \$69,000 2926 16th Street San Francisco, CA 94103 415.552.4100 jfisher@therhino.org www.therhino.org

Traveling Jewish Theatre creates original theater works based on the humanistic values of Jewish culture and tradition. \$57,000 499 Alabama, #127 San Francisco, CA 94110 415.399.1809 sara@atjt.com www.atjt.com

### Visual Arts

\$1,897,675

African American Historical and Cultural Society exhibits historical memorabilia, primarily of African American culture in Northern California, maintains an art gallery and sponsors cultural activities. \$29,300 762 Fulton Street, 2nd Floor San Francisco, CA 94102 415.441.0640

www.sfblackhistory.org

Artists Guild of San Francisco sponsors regular outdoor visual arts exhibitions and events in venues including Union Square, Washington Square, Marina Green, South Beach, Maiden Lane, Ferry Park Plaza, Huntington Park and Yerba Buena Gardens. \$5,000 3801 Third Street, #1098 San Francisco, CA 94124 415.835.0610 strongarm\_art@hotmail.com www.artistguildsf.com

ArtSpan/Open Studios of San
Francisco features nonjuried works
of more than 700 local artists
exhibited at artists' studios
throughout the City for four
weekends in October.
\$41,000
934 Brannan Street
San Francisco, CA 94103
415.861.9838
info@artspan.org
www.artspan.org

Black Rock Foundation,
Established by the organizers of
the annual Burning Man festival,
creates and sites temporary
interactive contemporary art
installations in collaboration with
San Francisco communities and
neighborhoods.
\$10,000
1900 Third Street, First Floor
San Francisco, CA 94158
415.626.1248
melissa@blackrockarts.org
www.blackrockarts.org

California College of the Arts. a leading local educational institution, presents public lectures, symposia and exhibitions featuring internationally renowned artists, designers, architects and multimedia experts.
\$64,000
1111 Eighth Street
San Francisco, CA 94107
415-703-9506
www.ccac-art.edu

California Historical Society
preserves, exhibits and interprets
all facets of California history
through publications, gallery
shows, lectures and tours.
\$17,000
678 Mission Street
San Francisco, CA 94105
415.357.1848
dcrosson@calhist.org
www.californiahistoricalsociety.org

Cartoon Art Museum is one of two museums in the country dedicated to exhibiting original cartoon art. \$35,000 655 Mission Street San Francisco, CA 94105 415.227.8666 office@cartoonart.org www.cartoonart.org

THE PROPERTY OF THE PARTY.

Chinese Culture Foundation presents contemporary Chinese and Chinese American exhibitions that tour nationally, administers outreach programs and produces the annual Spring Festival of Chinese Crafts.

\$67,100
750 Kearny Street, 3rd Floor

San Francisco, CA 94108 415.986.1822 info@c-c-c.org

www.c-c-c.org

Chinese Historical Society of America collects, preserves and exhibits art, artifacts and archives reflecting the experiences and contributions of Chinese people in America through the Chinese American National Museum, Learning Center, publications, lectures, events and tours. \$50,000 965 Clay Street San Francisco, CA 94108 415.391.1188 info@chsa.org

Contemporary Jewish Museum explores the ideas, values and artistic expression of Jewish culture and the experience of the Jewish people as an invaluable lens through which to understand the world. The museum is for people of all backgrounds, beliefs and ages.
\$93,000

\$93,000 282 2nd Street, 2nd Floor San Francisco, CA 94105 415.591.8800 iwww.thecjm.org

promotes visual art by adults with developmental disabilities. \$28,000 3245 Sixteenth Street San Francisco, CA 94103 415.863.2108 director@creativityexplored.org www.creativityexplored.org

Creativity Explored exhibits and

Exploratorium is a museum of science, art and human perception that works with local, national and international artists to present hands-on exhibits, film programs, special exhibitions and public programming. \$415,600
3601 Lyon Street
San Francisco, CA 94123
415,563,7337

www.exploratorium.edu

Galeria de la Raza presents the contemporary work of Bay Area Latino/Chicano artists, musicians and theater groups. \$45,000 2857 24th Street San Francisco, CA 94110 415.826.8009 info@galeriadelaraza.org www.galeriadelaraza.org

GLBT Historical Society fosters the recovery, preservation, presentation and understanding of lesbian, bisexual, transgender and gay culture through exhibits, an oral history project, public readings and other events. \$44,000 657 Mission Street, Suite 300 San Francisco, CA 94105 (415.777.5455 tpaul@glbthistory.org

Musco ItaloAmericano researches and displays artwork of all media by Italian and Italian American artists. \$43,00 Fort Mason Center, Bldg. C San Francisco, CA 94123 415.673.2200 museo@sbcglobal.net www.museoitaloamericano.org

Museum of Craft and Folk Art exhibits contemporary American craft and folk art of cultures from around the world. \$53,000 51 Yerba Buena Lane San Francisco, CA 94103 415.227.4888 keilertsen@mocfa.org www.mocfa.org

Museum of Performance & Design, formerly the San Francisco Performing Arts Library & Muscum (sfpalm) is devoted to the celeration of the performing arts and theatrical design and archives the Bay Area's performing arts legacy. Funds support public exhibitions and lecture series. \$53,000 401 Van Ness Avenue Veterans Building, 4th Floor San Francisco, CA 94102 415.255.4800 info@sfpalm.org www.sfpalm.org

National Japanese American
Historical Society is dedicated to
the preservation, promotion, and
dissemination of materials related
to the history and culture of
Japanese Americans.
\$24,900
1684 Post Street
San Francisco, CA 94115
415.921.5007
njahs@njahs.org
www.njahs.org

Precita Eyes Mural Arts Center sponsors weekly mural walks throughout the Mission, the annual Mural Awareness Week and gallery exhibitions. \$45,000 2981 24th Street San Francisco, CA 94110 415.285.2287 pem@precitaeyes.org www.precitaeyes.org

"It is impossible for ideas to compete in the marketplace if no forum for their presentation is provided or available."

Thomas Mann

San Francisco Art Institute teaches and supports West Coast trends in all arts from painting to video. GFTA support is for arts exhibitions and visitor-oriented programming. \$82,000 800 Chestnut Street San Francisco, CA 94133 415.749.4549 president@sfai.edu

San Francisco Camerawork presents exhibitions, lectures and workshops on contemporary fine art photography. \$50,000 657 Mission Street, 2nd Floor San Francisco, CA 94105 (tel) 415.512.2020 sfcamera@sfcamerawork.org www.sfcamerawork.org

San Francisco Museum of Craft + Design presents exhibits highlighting the influence of craft and design in today's world. \$10,000 550 Sutter Street San Francisco, CA 94102 415.773.0303 info@sfmcd.org

www.sfmcd.org

San Francisco Museum and Historical Society preserves and exhibits artifacts of San Francisco history from the Gold Rush to the present. \$37,000 P.O. Box 420569 San Francisco, CA 94142 415.537.1105 info@sfhistory.org www.sfhistory.org

San Francisco Museum of Modern Art organizes various exhibitions, many touring internationally, and is renowned for its collection of German Expressionists, French Fauves, Surrealists and 20th century photographers. \$492,775
151 Third Street
San Francisco, CA 94103
415.357.4000
amorganr@sfmoma.org

Southern Exposure provides alternative exhibition space for very large-scale works, installations and performances of Bay Area artists. \$34,000 417 14th Street, 2nd Floor San Francisco, CA 94103 415.863.2141 email: soex@soex.org www.soex.org

Visual Aid: Artists for AIDS
Relief assists the work of
professional visual artists living
with AIDS and other lifethreatening illnesses through an
integrated body of services. GFTA
supports public exhibitions and the
Voucher Fund, a regranting
program for eligible visual artists.
\$29,000
116 New Montgomery, #690
San Francisco, CA 94105
415.777.8242
visaid@visualaid.org
www.visualaid.org

## Annual Celebrations/ arades

90,700

oha Festival, an annual two-day lebration, features the traditional d contemporary folk arts of lynesians, Micronesians and elanesians. 1.100 cific Islanders' Cultural sociation 16 Lincoln Boulevard, #5 in Francisco, CA 94129 5.281.0221

o@pica-org.org

ww.pica-org.org

5.378.8858

ww.sfdragonboat.com

ilifornia Dragon Boat sociation presents the San ancisco International Dragon at Festival, the largest such mpetitve festival in the United ates with close to 100 rticipating teams manning ragon boats," a tradition that ites back 2,200 years to ancient nina 1.000 8 Bush Street, #888 in Francisco, CA 94104

rnaval San Francisco/Mission eighborhood Centers is a twoy Mission District festival of Itural and community groups Ilminating in a parade, which is insidered the largest multicultural itdoor parade/festival on the est Coast. 3,500 2 Capp Street an Francisco, CA 94110 5.206.7747

astro Street Fair is one of the rger and longest-running street irs in the City, the event elebrates cultural and sexual versity each October. 10,000 O. Box 14405 an Francisco, CA 94114 15.205.7493

pard@castrostreetfair.org

ww.castrostreetfair.org

ww.carnavals.com

Cherry Blossom Festival culminates a two-week celebration held in Japantown every April that offers Japanese arts and cultural exhibits, performances, demonstrations, contests, food and games. \$44,000 1759 Sutter Street San Francisco, CA 94115 415.931.6295, x.111 aokmoto1Atokamoto.com

www.nccb.ora

Chinese New Year Festival & Parade, an annual celebration in honor of the Lunar New Year, is one of the City's largest and most colorful events. \$78,000 Chinese Chamber of Commerce 730 Sacramento Street San Francisco, CA 94108 415.391.9680 info@chineseparade.com www.chineseparade.com

Cinco de Mayo is an annual event in the City's Mission District that celebrates the historical battle of Puebla in Mexico and features Mexican music, dance, arts, food as well as the infusion of Latin American and Chicano artistry into the local culture. \$22,500 c/o Mission Neighborhood Centers 362 Capp Street San Francisco, CA 94110 415, 206,7747 sryago@aol.com

Columbus Day Celebration, sponsored by the City's Italian American community, caps a month-long celebration with a parade, a pageant depicting Columbus' landing and the ceremonial blessing of the fishing fleet. \$43,500 678 Green Street San Francisco, CA 94133 415.434.1492 info@sfcolumbusday.org http://sfcolumbusday.org

Comedy Day is a free event held in August at Sharon Meadows in Golden Gate Park, featuring diverse local and national comedians. \$7,000 1036 Pacheco Street San Francsico, CA 94116 415.339.8050 info@comedyday.com www.comedyday.com

El Grito Ceremony presents music and dancing by local and Mexican mariachis and folclórico companies to commemorate Mexican Independence Day. \$9,100 P.O. Box 40001 San Francisco, CA 94140 415,661,6296

Fiesta on the Hill celebrates Bernal Heights, one of San Francisco's most diverse neighborhoods, with local bands and performing groups in a familyoriented event that also features crafts and ethnic foods. \$5,000 515 Cortland Avenue San Francisco, CA 94110 415.206.2140 sshapiro@bhnc.org

Folsom Street Fair, an annual South of Market event, is the largest celebration of alternative lifestyles in the United States. \$22.00 584 Castro Street, Suite 553 San Francisco, CA 94114 415 861 3247 smmile@folsomstreetfair.com www.folsomstreetfair.com

Greek Cultural Day Celebration and Parade an event featuring Greek cultural groups, music and food commemorating the establishment of the modern state of Greece. \$4,500 999 Brotherhood Way San Francisco, CA 94132

www.hellenicfederation.org

Korean Day Festival and Parade is held yearly in Union Square to preserve Korean culture, unify the diverse and dispersed Korean community in the Bay Area, and share the culture with others. \$9,000 745 Buchanan Street San Francisco, CA 94102 (tel) 415.252.1346 www.kacsf.org

Min-Sok Festival, an annual celebration of Korean arts and culture, is produced by the Korean Center. \$8,100 Korean Center, Inc. 1362 Post Street San Francisco, CA 94109 415.441.1881 info@koreannet.org

www.koreannet.org

Nihonmachi Street Fair, a two-day festival in Japantown, features cultural exhibitions, performances, food, crafts and information on social services. \$16,000 P.O. Box 15099 San Francisco, CA 94115-5099 415.771.9861 mail@nihonmachistreetfair.org www.nihonmachistreetfair.org

Parol Lantern Festival and Parade is an annual event that features the Parol, lanterns shaped like a five-pointed star that symbolizes hope and guidance to the Filipino people. The festival is produced by the Filipino American Development Foundation. \$5,000 1010 Mission Street San Francisco, CA 94103 415.348.8042 www.bayanihancc.org

Pisthan is an annual outdoor festival celebrating Filipino heritage and features a parade as well as performances, crafts, exhibitions and ethnic foods. \$16,400 965 Mission Street, #518 San Francisco, CA 94103 415.348.8714

Russian Festival, presented by the Russian Center of San Francisco, is a two-day event celebrating the diversity of Russian culture through performances, crafts demonstrations, food and delicacies. \$8.300 2450 Sutter Street San Francisco, CA 94115 415.921.7631 www.russiancentersf.com

St. Patrick's Day Parade, one of the City's oldest and largest parades, features Bay Area bands, drill teams and floats. \$22,400 United Irish Societies of San Francisco P.O. Box 16026 San Francisco, CA 94116 415.665.4595 info@uissf.org www.uissf.org

Samoan Flag Day celebrates
American Samoa's annexation to
the U.S. with traditional arts, sports
contests and ethnic food.
\$11,100
P.O. Box 12549
San Francisco, CA 94112
415.338.7239
malejr@sfsu.edu

San Francisco Chinatown Autumn Moon Festival, a two-day festival celebrated in Chinatown every September, features authentic Chinese arts, crafts, performances and food. \$24,500 667 Grant Avenue San Francisco, CA 94108 415.982.6306 info@moonfestival.org www.moonfestival.org

San Francisco Dyke March is the largest annual lesbian event in the world, held on the evening before the LGBT Pride Parade in July. GFTA supports the cultural event at Dolores Park that features women poets, comediennes, singers and local all-female bands. \$5,000 934 Brannan Street San Francisco, CA 94103 (tel) 415.241.8882 info@dykemarch.org

San Francisco Juneteenth Festival is an annual event celebrating Emancipation and African American culture. \$20,200 762 Fulton Street, 3rd Floor San Francisco, CA 94102 415.931.2729 sfjuneteenth@sbcglobal.net www.sfjuneteenth.org

San Francisco Lesbian Gay Bisexual Transgender Pride Parade includes more than 200 bands, floats and contingents celebrating the full expression of LGBT culture. \$77,200 1800 Market Street, #31 San Francisco, CA 94102 415.864.0831 info@sfpride.org www.sfpride.org Victnamese Lunar New Year, also known as Tet, is an annual event held in San Francisco's Tenderloin District to mark the arrival of the lunar new year and to celebrate the Vietnamese and Southeast Asian communities.

\$10,700
766 Geary Street
San Francisco, CA 94109
415.351.1038
info@vietccsf.org
www.vietccsf.org

## Tourist-Support Organizations

\$90,400

City Guides conducts free, yearround walking tours of the City's culturally diverse neighborhoods. \$12,000 Main Library, 100 Larkin Street San Francisco, CA 94102 415.557.4266 tours@sfcityguides.org www.sfcityguides.org

KPOO-FM Radio is the City's only African American-controlled radio station. Activities partially supported by GFTA include promotional interviews with local artists, dramatic readings and live broadcast of Board of Supervisors meetings. \$25,000 P.O. Box 423030 San Francisco, CA 94142 415.346.5373

San Francisco Architectural Heritage conducts tours of the Haas-Lilienthal House and Heritage Walks. \$32,000 2007 Franklin Street San Francisco, CA 94109 415.441.3000 info@sfheritage.org www.sfheritage.org

info@kpoo.com

www.kpoofmsf.com

USO of Northern California operates a lounge at the San Francisco International Airport and a center in downtown San Francisco that serve as resources for military visitors and their families. \$21,400 Mezzanine Level/South Terminal San Francisco International Airport San Francisco, CA 94128 650.761.4611 usonc@aol.com www.uso-center.org

## Cultural Centers

\$441,229

Supports operations, programming and maintenance of the four Cityowned cultural centers: Bayview Opera House Ruth Williams Memorial Theater, African American Art and Culture Complex, South of Market Cultural Center and Mission Cultural Center for Latino Arts.

### Civic Events

\$366,585

Observance, the largest such observance on the West Coast, is a Northern California regional effort featuring a freedom train, march and ceremonies at Yerba Buena Gardens.
\$20,000
330 Ellis Street #407
San Francisco, CA 94102
415.674.6000
mlk2jkg@yahoo.com
www.norcalmlk.org

Martin Luther King, Jr. Birthday

Memorial Day Ceremony includes services at Lands End, St. Mary's Square and the National Cemetery at the Presidio. \$10,000 Veterans War Memorial Building 401 Van Ness Avenue, Room 127 San Francisco, CA 94102 415.982.3417 Veterans Day Parade is a traditional event presented by the Disabled American Veterans, Veterans of Foreign Wars and the American Legion. \$13,500 Veterans War Memorial Building 401 Van Ness Avenue, Room 127 San Francisco, CA 94102 415.982.3417

Talwaye lenga ari, ya ini ya iniba fa en manan di n makes yerinin milih m ayan effeki manan milih ha ng manan milih m efeta

#### Voluntary Arts Contribution Fund (VACF)

Established in 1984, the VACF is an innovative program that allows San Francisco property taxpayers and others to add a tax-deductible contribution to their biannual tax payments. Since GFTA began administering the program in 1984, more than \$1,000,000 has been disbursed to arts organizations for small capital improvements, facilities maintenance and equipment acquisition. The next cycle of VACF grants will take place in FY 2009/10.

San Francisco arts and cultural organizations that received 2007/2008 VACF funding are as follows:

Organization Name	Grant Amount	Grant Plan
Last Planet Theatre		To purchase 18 fire doors for performance space To implement necessary power safety upgrades to theatrical lighting system.
San Francisco Girls Chorus	\$1,400.00	To purchase security equipment for Kanbar Performing Arts Center
Phoenix Arts Association Theatre/Gallery	\$4,200.00	To purchase fireproofed curtains and update curtains, lighting and sound equipment
Scott Wells & Dancers	\$4,900.00	To purchase a ladder, exhaust fan and update lighting and exterior signage
Circus Center	\$5,000.00	To upgrade lighting and purchase curtains, portable bleachers and a portable dance studio barre
Root Division	\$3,900.00	To upgrade the facility and purchase administrative equipment
Dance Brigade	\$3,800.00	To purchase new fire safe curtains and seating.
Footloose Dance Co	\$5,000.00	To purchase fire safety items and lighting equipment
Theatre of Yugen	\$3,800.00	To correct fire/safety code violations in order to obtain a Place of Assembly Permit.
Children United by Experience	\$4,000.00	To purchase of circus training equipment for youth
Mary Sano Studio of Duncan Dancing	\$4,000.00	To purchase window coverings and upgrade rehearsal studio lighting
Pink Palace	\$4,000.00	To soundproof the garage converted rehearsal space.
Slavonic Cultural Center	\$4,000.00	To repair the leaking roof
Traveling Jewish Theatre	\$2,500.00	To purchase a marley floor and upgrade the waste management system
Artists Television Access	\$1,700.00	To purchase new seating.
BRAVA! for Women in the Arts	\$3,200.00	To purchase and install audio equipment
Chrysalis Foundation	\$3,200.00	To install lighting systems in the group's music rehearsal/performance studio
City Space	\$1,900.00	To purchase of a projector and generator
EXIT Theatre	\$1,900.00	To purchase lighting dimmers
Friends of	. \$3,500.00	To purchase a digital sound console
Galeria de la Raza	\$3,100.00	To secure Studio 24 fine arts and computer storage area and to refurbish bathroom.
Intersection for the Arts	\$3,200.00	To purchase and install new main doors
Jewish Community Center of San Francisco	.\$2,700.00	To purchase portable stage monitors
Kearny Street Workshop		To purchase of improvements to performance and
		exhibiton space
LINES Ballet	.\$3,200.00	To install Marley flooring in a dance studio at the San Francisco Dance Center

#### Voluntary Arts Contribution Fund (VACF) —Continued

Organization Name	<b>Grant Amount</b>	Grant Plan
Musae	\$2,300.00	To secure new office space and purchase office equipment
Museo ItaloAmericano	\$2,600.00	To upgrade its exhibition lighting.
New Langton Arts	\$3,200.00	To upgrade the lighting system and improve security in the
		performance space.
NextArts	\$2,600.00	To purchase plastic luminaria
OMI International Participation Project	\$1,000.00	To purchase of a computer and printer/fax machine
Out of site: Center for Arts Education	\$2,900.00	To purchase computer, video and kitchen equipment
Photo Alliance	\$2,600.00	To purchase of technical equipment, computer and software
Ruby's Clay Studio and Gallery	\$3,200.00	To improve the efficiency and safety of Ruby's Clay Studio
San Francisco Academy Orchestra	\$2,100.00	To purchase a multifunction mono laser printer and toner
		cartridge
Sixth Street Photography Workshop	\$3,200.00	To purchase of photo equipment and related technology
		hardware
Star Mountain Art	\$3,200.00	To purchase digital equipment
Theatre Bay Area	\$3,200.00	To construct an awning to the Union Square Tix Booth
Zaccho Dance Theatre	\$3,200.00	To build a multipurpose loft for storage in their current 5,000
		sq. ft facility
ZYZZYVA (A.R.S. Brevis)	\$3,200.00	To purchase a new computer and software to improve the
		administration of the organization.

"The San Francisco Hotel Tax Fund remains a model for local arts agencies seeking to initiate a hotel/motel tax in their cities, and it is an example of a fully mature, fully institutionalized use of the hotel tax."

Jim Backas. in a report to the National Endowment for the Arts

## Grants for the Arts Programs —Continued

## Arts and Tourism—A Partnership with the San Francisco Convention and Visitors Bureau

Grants for the Arts established the first Arts and Tourism Program (A&T) in the United States in 1989 with the goal of promoting San Francisco as a cultural destination to travel industry professionals, including tour wholesalers, travel agents, convention planners and others. In 1991 the San Francisco Convention and Visitors Bureau (SFCVB) became the first agency to incorporate an Arts and Tourism office as a crucial part of its marketing to visitors and business travelers. Since then, the Arts and Tourism program has worked to increase visitor attendance at arts events by designing programs that highlight all the facets of San Francisco's thriving cultural community. In 2007, A&T worked with the Yerba Buena Neighborhood Cultural Consortium to promote the first-ever Yerba Buena Museum FREE4ALL. Held on November 10th, this event attracted over 28,000 people to 12 cultural institutions in the neighborhood.

Arts and Tourism also works closely with local arts and cultural organizations informing them how to best use the services offered by the SFCVB. One of the services offered has been a series of free education PR seminars created especially for the arts community.

Also helping visitors experience and appreciate San Francisco's famous diversity is "Diverse Destinations" (www.destinationsf.com), a series of self-guided tour itineraries that immerse the visitor in the best of San Francisco's culture, ethnic heritage and arts.

#### San Francisco Arts Monthly

A project of Grants for the Arts, San Francisco Arts Monthly is an outreach publication to San Francisco visitors. It is provided free to hotel guests and concierges and is distributed in theater lobbies, Moscone Center, restaurants and cafes, bookstores and other targeted locations in San Francisco.

According to a study by Dance USA, commissioned by the Bay Area foundation community.

"Arts Monthly has been a huge success in building audiences. This publication, started by Grants for the Arts as a tool for concierges, lists arts events for each month. When editors arranged to insert the publication in the New York Times in the first Sunday of each month artists started advertising in it, the perception was that the artists

were in the New York Times. The cost of producing it is relatively low. And it raised the visibility and credibility of dance."

#### SFArts.org

How do artists and audiences take advantage of Web technology and the Internet to promote the arts in San Francisco? This has been the topic of discussion by Grants for the Arts and its constituent groups for a number of years. As part of GFTA's mandate, linking its activities to attract visitors to San Francisco, GFTA led the way in creating a searchable clutter-free database of San Francisco arts offerings on the web with the 2001 launch of SFArts.org. This online calendar is a widespread and indispensable tool for anyone, anywhere who is interested in the arts in San Francisco.



Organizations that receive GFTA support are listed on the site. Each group is invited to create a reciprocal link to SFArts.org so that visitors can go directly to an arts group's Web site and get more details about program offerings.

Thousands of promotional cards that feature the Web address are distributed through the San Francisco Convention and Visitors Bureau, on-site at various locations in San Francisco as well as online to individuals and groups interested in visiting the City. SFArts.org bookmarks are also placed at the California State Fair, in theater lobbies, bookshops and cafes or stuffed into programs and newsletters. Radio and print ads, BART signs and more have promoted the site, which is now ranked No. 1 on most of the country's top search engines.

## Grants for the Arts Programs —Continued

#### Nonrecurring Events Fund

This program supports San Francisco nonprofit arts organizations that have extraordinary, one-time only promotional costs for events such as first-time festivals or celebrations, significant anniversaries, new venues, or programs that provide groups with a critical boost.

Preference is given to groups not currently receiving GFTA support through the regular funding cycle though current grantees with major anniversaries or collaborations benefiting several groups are eligible to apply.

Funds partially subsidize promotional costs related to publicity, consultants, materials, and advertisements. Grants are based on available funds and eligibility is limited to once in any two consecutive fiscal years. In general, an award from this fund precludes general operating support in the following fiscal year.

Examples include the Sesquicentennial of the California Gold Rush, the first Afro-Solo Festival, a 25th anniversary public event and the launching of the half-price ticket booth at Union Square.

#### **Special Event Insurance**

The City requires an insurance policy for some of the most important and exciting cultural celebrations and parades that are presented annually on the streets and plazas of San Francisco. Although this is not all the insurance a group might need, Grants for the Arts does underwrite the cost of specific insurance coverage for groups that present events on public streets and venues in San Francisco.

#### Handbook for Arts Organizations

Non Profit Know How – A Handbook for Successful Arts and Other Community Organizations .

Grants for the Arts has produced and distributes a free 50-page resource book that can serve as a basic primer or tool for any nonprofit organization. Editorial includes checklists that help in the planning of a performance or special event (with accounting and financial management forms) and information about how to develop an audience, apply for grants, find a consultant and do marketing and promotion. There is also information about how to get permits from the City, obtain short-term loan assistance, prepare for a financial audit, acquire legal information and more.

#### **Special Initiatives**

From time to time Grants for the Arts is able to respond to the community through the use of Special Initiatives. The initiative recognizes one-time only events, or is developed to address specific needs during a particular time. There are no current initiatives underway. Here are some examples of initiatives that have been created by GFTA to assist the arts community.

- Capital Expenditures Initiative was designed to help community-based arts organizations acquire permanent, technical and movable equipment for shared use.
- Collaboration Initiative was developed to foster and encourage organic, effective collaborations and resource sharing among arts organizations.
- Facilities Initiative responded to the rental space crisis of the past few years. It supported efforts to maximize the usefulness and accessibility of the City's existing arts facilities. Further, it worked to strengthen the internal capacity of organizations that manage multi-use spaces and provided assistance in securing an adequate supply of new arts space that is protected from market sources.

#### Oher programs

Nonprofit Performing Arts Loan Program—(currently under review) Grants for the Arts participates in this collaborative program that also involves foundations and other City agencies. The Nonprofit Performing Arts Loan Program is designed to stabilize and support arts organizations. Over the years, the program has provided more than 20 short and long-term low-interest loans, totaling more than \$2 million to support facilities acquisition and renovations.

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2008 / 2009 Annual Report



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## Grants for the Arts

## Progress Report BY KARY SCHULMAN, DIRECTOR

t is impossible, at this moment in early January 2009, to write about the State of the Arts in San Francisco with any certainty. Most San Francisco arts groups flourished, or at least held their own in 2008, offering more performances and exhibits than ever and deepening connections to more audience members. Most managed to end the year with balanced budgets, though a disturbingly high number did post deficits.

Although receiving no additional funding over 07/08, by economizing in discretionary areas, Grants for the Arts was able to fund 10 new organizations, bringing the total of groups funded to 231.

\$197,910 was used to bring 35 organizations closer to Grants for the Arts' funding goals.

With these increases to ongoing recipients and funding for newly qualifying organizations, we emphasize our primary goal of providing progressive, meaningful support for San Francisco's cultural organizations in all disciplines, cultures and budget categories.

Unfortunately these relatively normal patterns are shifting with each passing day. According to the Arts & Economy survey conducted in October, 2008 by the Hewlett Foundation, 84% of respondents, including a cross section of almost 50 San Francisco groups, reported "...making changes in their budgets going forward in light of the economic turmoil," and over half reported that they are not on track to meet current fiscal year revenue goals. Over 50% reported a decline in earned revenue, with a similar number reporting a downturn in contributions. And, perhaps most tellingly, when asked by the Hewlett survey, "If you are not on

track to meet your (FY08/09) revenue goals, what are you planning to do?" Nearly half the respondents had no response.

For San Francisco, the arts are intrinsic to our city's sense of self, as well as a major financial benefit. As Arts Commission Director Luis Cancel puts it, "The arts are part of the economic engine that makes this city viable."

Our own statistics prove this: employing thousands of people and providing thousands of activities each year including hundreds of free performances, exhibitions, classes and community programs, nonprofit organizations supported by Grants for the Arts represent a total annual economy of approximately \$350M in salaries, goods and services purchased as well as rents and mortgages paid here in San Francisco. Many groups raise resources specifically to offer services to underserved communities, and to provide arts in San Francisco public schools when the schools themselves have completely cut out such activities.

And yet all of our arts organizations, even the largest, are fragile. They depend on a complicated web of earned revenue and contributions from government sources (primarily Grants for the Arts), foundation and corporate funders and very importantly, individual donations. Every one of these sources is under economic duress as this is written-- perhaps government most of all.

Those organizations lucky enough to have endowments have seen them decline by as much as 40%; foundations, upon which many arts groups depend, are experiencing the same downturns in their portfolios;

## Progress Report continued

corporate grantmaking is a distant memory; individual giving is threatened, as is earned revenue from all sources. And of course, local governments are cutting in every single area, including vital human services.

Offering advice to arts groups in this turbulent time is difficult—the right strategy for one organization might be exactly wrong for another. As Arts Administration Program Director Andrew Taylor asks: "Do we pull back from the punch? Or do we lean into it?" He goes on to wonder if groups are better served by cutting staff, programming and risk, or should they continue and even increase support for riskier shows or broader public access? The choices are contradictory: "Be conservative, be aggressive, pull back, push harder." And Jeremy Nowak, head of the Federal Reserve Board in Philadelphia advised a gathering of San Francisco artists, "Manage cautiously, but continue to be ambitious."

Each organization will have to examine its programming rigorously, asking, "What business are we in? What is our core mission?" and then rely on the instincts of its own staff, board, audience, and supporters to determine how best to proceed.

In the midst of this difficult litany, Grants for the Arts was able, in FY 08/09, to launch pilot versions of two long-planned assistance projects for small organizations: The Musical Grant Program (MGP) and the Creative Capacity Fund (CCF) and we continued two programs introduced in 2007: The California Cultural Data Project and the Wallace Excellence Collaboration.

The Musical Grant Program: San Francisco Friends of Chamber Music (SFFCM) has designed a re-granting pilot program to support outstanding projects by Bay Area professional "chamber" music ensembles (broadly defined as "music for two or more performers played without a conductor.") Modeled after Theatre Bay Area's successful CA\$H re-granting program for theatre and dance, this new effort is aimed at a diverse

range of small music groups. Grants of up to \$3,000 are awarded competitively to help them reach new levels of achievement. This program has also been funded by the William and Flora Hewlett Foundation and the Clarence E. Heller Charitable Foundation, to whom we offer deep thanks.

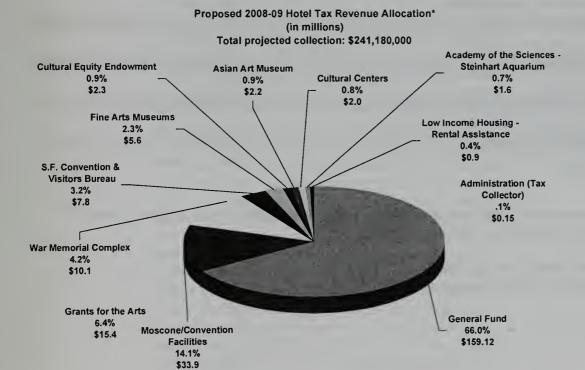
The Creative Capacity Fund: A joint project of Grants for the Arts and the San Francisco Arts Commission, the CCF supports programs such as workshops, direct technical assistance, resource publications, field assessment and other programs that will build greater organizational capacity, equity and long-term sustainability. Administered by the Center for Cultural Innovation, a training and financial services incubator, CCF was developed in response to the needs of small arts groups and in collaboration with a number of local service providers.

The California Cultural Data Project: After extensive field-testing Grants for the Arts will use this universal funding application for the first time in the 2009/10 grant year.

The Wallace Excellence Collaboration: After an extremely successful first year, activities supported by The Wallace Foundation in partnership with The San Francisco Foundation and Grants for the Arts have included workshops and panels in three Bay Area locations to help groups deepen their engagement with their audiences reaching over 300 people from over 100 arts organizations, a large regional convening of over 200 people, commissioning work from almost 30 artists, researchers and thinkers and planning for a National Arts Marketing Project workshop sponsored nationally by American Express. The Wallace Partnership has also made possible The Big List, a shared mailing list project with 112 participating organizations and 839,730 names of arts patrons—the largest such list in the country, as well as an upgrade and planned re-launch of the valuable SFArts.org calendar website which is used by almost one million people annually.

# Grants for the Arts FY 2008/2009 Budget

ITEM			% OF WHOLE ROUNDED		
Support Services	\$	513,241	3.37%		3%
Arts and Tourism	\$	546,000	3.58%		4%
Administration	\$	686,605	4.51%		5%
Special Grants	\$	969,100	6.36%		6%
General Operating Support	\$	12,522,918	82.18%		82%
Expenditure Total	\$	15,237,864	100.00%		100%



These figures represent the amounts proposed in the City end County of San Francisco budget for the 2008-09 fiscal year. Changes may occur throughout the

Source: San Francisco Controller's Office, June 2008 Complied by: San Francisco Convention & Visitors Bureau

## Proposed 2008-09

## Hotel Tax Revenue Allocation (in millions)

ITEM	AMOUNT/PERCENTAGE
Moscone/Convention Facilities	\$33.9 / 14.1%
Grants for the Arts	\$15.4 / 6.4%
War Memorial Complex	\$10.1 / 4.2%
S.F. Convention & Visitors Bureau	\$7.8 / 3.2%
Fine Arts Museums	\$5.6 / 2.3%
Cultural Equity Endowment	\$2.3 / .9%
Asian Art Museum	\$2.2 / .9%
Cultural Centers	\$2.0 / .8%
Academy of Sciences - Steinhart Aquarium	\$1,6 / .7%
Low Income Housing - Rental Assistance	\$.9 / .4%
Administration (Tax Collector)	\$.15 / .1%
General Fund	\$159.12 / 66%

These figures represent the amounts proposed in the City and County of San Francisco budget for the 2008-09 fiscal year. Changes may occur throughout the year.

SOURCE: San Francisco Controller's Office, June 2008 COMPILED BY: San Francisco Convention & Visitors Bureau

## Grants for the Arts Programs

## Annual Grants to San Francisco Arts Organizations

The foremost goal of Grants for the Arts (GFTA) is to provide a stable, dependable base of support for the City's arts and cultural organizations that meet its funding criteria. In fulfilling its mission of "promoting the City through support of the arts," GFTA annually funds non-profit arts and cultural organizations that help promote San Francisco as a destination for regional, national and international visitors. Grants for the Arts is committed to supporting the broadest spectrum of the San Francisco arts community.

GFTA's relationship with the City's non-profit groups is quite unique in terms of national municipal support of the arts. This is because funding is not linked to specific projects or productions. Instead, the annual grant program is designed to provide a consistent source of funds for general operating expenses. Grants for the Arts funding levels are determined on a progressive basis with smaller budget organizations receiving a larger percentage of their budgets and larger groups a smaller percentage from the Fund. San Francisco's largest cultural institutions are given important sustaining funds in recognition of their world-renowned artistic contributions and economic importance to the City. The majority of the funds (nearly 70%) goes to the small and midsize organizations of all disciplines and cultures.

On the following pages is the list of non-profit arts and cultural organizations that received Grants for the Arts annual support for the 2008–2009 Fiscal Year.

# Dance \$1.829,600

Abada Capoeira, teaches, promotes and preserves Capoeira, a mock-fighting dance style of Afro-Brazilian origin. Its programs include instruction and ticketed performances.

\$18,300 3221 22nd Street San Francisco, CA 94110 415.206.0650 www.abada.org

Anne Bluethenthal and Dancers, a modern dance ensemble, performs new dances often created in collaboration with composers, visual artists and costumers.

\$12,000 628 14th Street San Francisco, CA 94114 415.437.2512

Asian American Dance Performances is a professional dance company that presents work locally and internationally informed by Asian cultures and traditions. \$5,000
1310 Mission Street
San Francisco, CA 94103
415.425.7369

Bay Area National Dance Week is a group effort by dance administrators, artists, choreographers, dance critics and funders to attract audiences, offers a series of events that bring attention to the contributions of the Bay Area dance community. \$11,000

Dancers' Group 1360 Mission Street, #200 San Francisco, CA 94103 415.920.9181 www.bayareandw.org

Capacitor, a group of interdisciplinary movement artists, presents technologically inspired, innovative and multisensory dance performances in contemporary settings. \$10,000

890 Urbano Drive San Francisco, CA 94127 415.308.1952 www.capacitor.org Chhandam Chitresh Das Dance Company, is dedicated to the preservation, promotion and education of Kathak, one of India's six classical dance styles; it produces dance performances throughout San Francisco and the Bay Area.

\$36,000 32 Saint Charles Avenue San Francisco, CA 94132 415.333.9000 www.kathak.org

Chinese Cultural Productions features the Lily Cai Chinese Dance Company, which presents classical, folk and modern dances based on the traditions of China's various ethnic groups.

\$42,500 Fort Mason Center, Landmark Bldg. C-353 San Francisco, CA 94123 415.474.4829 www.ccpsf.org

Dance Brigade is a contemporary dance theater that produces and presents a wide variety of programs at Dance Mission, a performance venue in the Mission District which the group also operates. \$60,000 3140 21st Street, #107 San Francisco, CA 94110 415.826.4401 www.dancemission.com/brigade

Danceart, Inc., produces West Wave
Dance Festival, an annual series of
modern dance concerts featuring local
choreographers on shared programs.
\$28,500
Danceart, Inc.
3153 17th Street
San Francisco, CA 94110
415.891.8885
www.summerfestdance.org

Dancers' Group features the works of local and out-of-town dance soloists and choreographers through an annual festival and year-round concerts.
\$60,000
1360 Mission Street #200

1360 Mission Street #200 San Francisco, CA 94103 415.920.9181 www.dancersgroup.org Deborah Slater Dance Theater presents work dealing with topical issues, combining modern dance, theater and text with multimedia images. \$13,000

\$13,000 3288 21st Street, #71 San Francisco, CA 94110 415.267.7687 www.artofthematter.org

Epiphany Productions, an interdisciplinary dance company dedicated to the artistic vision of dance experimenter Kim Epifano, collaborates with diverse artists to create, produce and perform original dance-theater works.

\$11,000 901A De Haro Street San Francisco, CA 94107 415.647.1443 www.epiphanydance.org

Flyaway Productions is a highly physical dance company that produces site-specific as well as traditional venue dances often using aerial apparatus.
\$12,500
1068 Bowdoin Street
San Francisco, CA 94134
415.333.8302
www.flyawayproductions.com

Janice Garrett & Dancers is a highly acclaimed dance company presenting its founder's contemporary choreography in San Francisco and on tour.
\$18,000
3153 17th Street
San Francisco, CA 94110

www.janicegarrettanddancers.org

415.864.6716

Jess Curtis/Gravity Physical Entertainment was founded in 2000 as a research and development vehicle for live performance focusing on physical entertainment addressing ideas of substance and relevance to a broad public.

\$23,000 849 Divisadero Street, #4 San Francisco, CA 94117 415. 435.7549 www.jesscurtisgravity.org Joe Goode Performance Group is a modern dance company that stretches the traditional boundaries of dance and theater.

\$46,000 1007 General Kennedy Avenue, #209 San Francisco, CA 94129 415.648.4848 www.joegoode.org

Kunst-stoff (roughly "art-thing" in German) is a contemporary dance company founded by choreographers Yannis Adoniou and Tomi Paasonen that produces regular home seasons in San Francisco. \$4,500
26 Seventh Street, 5th Floor San Francisco, CA 94103

www.kunst-stoff.org

LEVYdance, is a contemporary dance company that presents its artistic director's

work in San Francisco and on tour. \$5,000 19 Heron Street San Francisco, CA 94103 415.701.1300 www.levydance.org

415.863.3040

LINES Contemporary Ballet, dedicated to developing new works blending classical ballet, ethnic and modern dance, tours regionally, nationally and internationally. \$103,000
26 Seventh Street, 5th Floor San Francisco, CA 94103
415.863.3040
www.linesballet.org

Margaret Jenkins Dance Company is a renowned modern dance company that often tours nationally and internationally. \$74,000 149 Ninth Street San Francisco, CA 94103 415.861.3940 www.mjdc.org

Mark Foehringer Dance Project is a classical ballet company that creates both dynamic and lyrical dances that often contain comedic elements.

\$10,000 798 Ashbury Street San Francisco, CA 94117 415.640.2784 www.mfdpsf.org Na Lei Hulu I Ka Wekiu, a modern hula troupe, produces an annual season and performs to audiences across the country. \$39,000 1527 20th Street San Francisco, CA 94107 415.647.3040 www.naleihulu.org

ODC/San Francisco is a major modern dance company that presents the works of the collective's choreographers in local seasons, national and international tours. \$128,000
351 Shotwell Street
San Francisco, CA 94110
415.863.6606
www.odcdance.org

Purple Moon Dance Project, a contemporary dance company, integrates Western modern dance with Asian dance forms to present positive, provocative images of lesbians and women of color.
\$21,000
26 Seventh Street, 6th floor San Francisco, CA 94103

415.552.1105 www.purplemoondance.org

Robert Moses' Kin, a multiethnic ensemble, performs innovative modern dance works that encourage dialogue and cultural understanding. \$29,000 870 Market Street San Francisco, CA 94102 415.252.8384 www.robertmoseskin.org

The San Francisco Ballet, recognized as one of the premier performing arts institutions in the world and among the largest ballet companies in the United States, presents a diverse repertoire offering new interpretations of the classics and commissions by contemporary choreographers.

\$515,200 455 Franklin Street San Francisco, CA 94102 415.861.5600 www.sfballet.org San Francisco Ethnic Dance Festival includes a festival of international dance at the Palace of Fine Arts as well as performances throughout the city and the region. The festival is cosponsored by Grants for the Arts and World Arts West. \$254,200
Fort Mason Center Landmark Bldg. D
San Francisco, CA 94123
415.474.3914
www.worldartswest.org

San Francisco Hip Hop Dance
Festival featuries Hip Hop dance "crews" from all over the U.S., Canada and parts of Europe. The organization's mission is to bring attention, understanding and support to the dance form and culture and to create connections among and reflect the diversity of the Hip Hop community.
\$15,000
1355 Third Avenue, #3
San Francisco, CA 94122
415.297.9740
www.sfhiphopdancefest.com

Scott Wells & Dancers is a contemporary dance ensemble creating highly energetic "contact dance" that features work created as a result of touch, impact or collision with other dancers. \$9,000
1805 Divisadero Street
San Francisco, CA 94115

San Francisco, CA 94115 415.931.8648 www.scottwellsdance.com

Smuin Ballets/SF enriches and extends the art of dance by producing Tony and Emmy Award winner Michael Smuin's innovative choreography in annual home seasons at Yerba Buena Center for the Arts. \$122,000
300 Brannan Street, Suite 407

San Francisco, CA 94107 415.495.2234 www.smuinballets.com

Stephen Pelton Dance Theater, a modern dance company, creates lyrical, abstract and athletic work built around an emotional core.
\$11,000
50 Laguna Street, #601
San Francisco, CA 94102
415.241.0111
www.stephenpeltondance.org

Stepology, preserves and promotes the American form of tap dance. The group produces the annual Bay Area Tap Festival and the tap concert Bay Area Rhythm Exchange.

\$5,000 P.O. Box 420889 San Francisco, CA 94142 415.294.4941 www.stepology.com

Theatre Flamenco of San Francisco, one of the City's oldest companies, is a professional Spanish ensemble that also performs dances from Latin America. \$13,900 1144 Rhode Island San Francisco, CA 94107 415.826.1305 www.theatreflamenco.org

Yaelisa & Caminos Flamencos Dance Company is dedicated to creating and presenting Flamenco programs with a fresh, contemporary approach, reflecting the contemporary Flamenco Nuevo movement. \$25,000 c/o San Francisco Dance Center 26 Seventh Street, 5th Floor San Francisco, CA 94103 510.531.9986

www.caminosflamencos.com

Zaccho Dance Theatre pushes the choreographic boundaries of theater and dance by integrating other art disciplines as well as trapeze and aerial work. \$39,000
1777 Yosemite Avenue, #330
San Francisco, CA 94124
415.822.6744
www.zaccho.org

## Literary Arts

\$186,400

City Arts & Lectures presents several series of lectures, conversations and other literary activities with a wide spectrum of well-known authors.

\$55,000 1955 Sutter Street San Francisco, CA 94115 415.563.2463 www.cityarts.net

Litquake is an annual literary festival bringing together an eclectic range of Bay Area authors before audiences of all ages for a week-long series of readings, performances and cross-media literary happenings.

\$7,000 P.O. Box 720125 San Francisco, CA 94172 415.750.1497, www.litquake.org

PlayGround is a workshop for emerging playwrights presenting public performances of works in development. \$13,300
268 Bush Street, #2912
San Francisco, CA 94104
415.704.3177
www.playground-sf.org

The Playwrights Foundation serves the art of playwrighting in Northern California most visibly through production of the annual Bay Area Playwrights Festival, a series of workshop productions or staged readings of new works. \$28,000 131 10th Street, 3rd Floor San Francisco, CA 94103 415.263.3986 www.playwrightsfoundation.org

The Poetry Center, founded in San Francisco in 1954, presents two seasons annually of public readings in the City by a wide spectrum of outstanding poets and other contemporary writers. \$16,900 San Francisco State University 1600 Holloway Avenue San Francisco, CA 94132 415.338.2227 www.sfsu.edu/~poetry/

Radar Productions presents the work of emerging queer writers through its monthly reading series and other events. \$6,200 535 Columbus Avenue #24 San Francisco, CA 94133 415.216.9641 sfsunday@aol.com

Small Press Traffic Literary Arts Center presents and distributes the work of writers published by small independent presses. GFTA supports the year-round public literary events.

\$8,000
1111 Eighth Street
San Francisco, CA 94107
415.551.9278
www.sptraffic.org

Youth Speaks is a literary arts, event production and education organization for teenagers, who "speak for themselves" through interdisciplinary spoken word performances.
\$52,000
290 Division Street, Suite 302
San Francisco, CA 94103
415.255.9035
www.youthspeaks.org

## Media

\$572,550

3rd I S.F. International South Asian Film Festival is an international film exposition showcasing films and videos from Bangladesh, Bhutan, India, Nepal, the Maldives, Pakistan, Sri Lanka, Tibet and the South Asian diaspora.

\$8,000 992 Valencia Street San Francisco, CA 94110 415.824.3890 www.thirdi.org

American Indian Film Festival is an international film exposition showcasing films and videos by and about Native Americans.

\$42,000 333 Valencia, Suite 322 San Francisco, CA 94103 415.554.0525 www.aifisf.com

Arab Film Festival, Cinemayaat, showcases independent filmmakers working with Arab themes to enhance understanding of diverse Arab cultures and experiences.

\$24,800 2 Plaza Avenue San Francisco, CA 94116 415.564.1100 www.aff.org

Artists Television Access supports the production and exhibition of work by new artists in video, film, visual arts and multimedia performances.

\$10,000 992 Valencia Street San Francisco, CA 94110 415.824.3890 www.atasite.org

www.bavc.org

Bay Area Video Coalition, brings increased cultural and economic participation to underserved communities through media. GFTA supports the exhibition program. \$5,000 2727 Mariposa Street, 2nd floor San Francisco, CA 94110 415.558.2144

Berlin and Beyond, presented by the Goethe-Institut, is the only German film festival in the United States. This festival offers ticketed and free film screenings and discussions with filmmakers, actors and producers.

\$12,650 530 Bush Street San Francisco, CA 94108 415.263.8760 www.goethe.de/sanfrancisco

Center for Asian American Media presents the annual, 10-day San Francisco International Asian American Film Festival. \$71,100 145 Ninth Street, Suite 350 San Francisco, CA 94103 415.863.0814 www.asianamericanmedia.org

Frameline presents the annual, 11-day San Francisco International Lesbian & Gay Film Festival at several venues throughout the City. \$81,000 145 Ninth Street, Suite 300 San Francisco, CA 94103 415.703.8650 www.frameline.org

International Latino Film Festival is an annual event showcasing diverse films about the Latino experience.
\$15,000
984 Folsom Street
San Francisco, CA 94107
415.454.4039
www.latinofilmfestival.org

Queer Women of Color Media
Project promotes the creation, exhibition and distribution of films and videos that reflect the life stories and address the social justice issues of queer women of color. "QWOCMAP" presents the annual Queer Women of Color Film Festival.
\$10,000
59 Cook Street
San Francisco, CA 94118
415.752.0868
www.qwocmap.org

San Francisco Black Film Festival is an annual event showcasing diverse films about the African American and African diaspora experience.

\$9,000 P.O. Box 15490 San Francisco, CA 94115 415.346.0199 www.sfbff.org

San Francisco Cinematheque screens works by local and national avant-garde filmmakers, film classics and neglected films.

\$22,000 145 Ninth Street, Suite 240 San Francisco, CA 94103 415.552.1990 www.sfcinematheque.org

www.sffs.org

San Francisco Film Society presents the oldest film festival in the U.S., showcasing independent American, foreign and commercial films.
\$132,000
39 Mesa Street, Suite 110
The Presidio
San Francisco, CA 94129
415.561.5000

San Francisco Independent Film Festival is a festival of screenings and events dedicated to the presentation of independent film, video and animation. \$24,000 530 Divisadero Street, #183 San Francisco, CA 94117 415.820.3907 www.sfindie.com

San Francisco Jewish Film Festival, a six-day festival of independent films, promotes awareness of the diversity of the Jewish experience and the Jewish people. \$66,000 145 Ninth Street, Suite 200 San Francisco, CA 94103 415.621.0556 www.sfjff.org San Francisco Silent Film Festival provides public access to a broad range of films made during the silent era by presenting an annual festival of silent films with live musical accompaniment at the Castro Theater.

\$40,000 833 Market Street, Suite 812 San Francisco, CA 94103 415.777.4908 www.silentfilm.org

## Multi-Arts

\$1,236,550

509 Cultural Center is dedicated to enriching the cultural life of the Tenderloin neighborhood with multicultural programming featuring performing artists and gallery exhibits.

\$32,000 1007 Market Street San Francisco, CA 94103 415.255.5971 www.luggagestoregallery.org

Asian Improv aRts supports the creation, production, performance and recording of new Asian American work in music, poetry and dance.

\$33,000 201 Spear Street, Suite 1650 San Francisco, CA 94105 415.208.3636 www.asianimprov.com

www.apiculturalcenter.org

Asian Pacific Islander Cultural Center promotes the artistic and organizational growth of the Asian Pacific Islander arts community and presents the annual United States of Asian America Festival. \$21,000 934 Brannan Street San Francisco, CA 94103 (415.864.4120

BRAVA! For Women in the Arts presents mainstage world premieres annually as well as up-and-coming Bay Area women artists in performance art, poetry, visual arts and new music.

\$76,000 2781 24th Street San Francisco, CA 94110 415.641.7657 www.brava.org

CELLspace, a multidisciplinary, collaborative arts center in the Mission District, offers performances, exhibitions, workshops and learning labs in a variety of mediums and also incubates emerging artists and sponsors artist residencies. \$40.500

2050 Bryant Street San Francisco, CA 94110 415.648.7562 www.cellspace.org

Counterpulse is a community based visual and performing arts venue available to artists, activists and community experimenters for meetings, public discussion, rituals, art exhibits and performances. \$31,500
1310 Mission Street
San Francisco, CA 94103
415.922.2385

The Cowell Theatre, located at Fort Mason, provides a well equipped venue for diverse small and midsize groups from all performing disciplines.

\$51,000 Fort Mason Center, Bldg. A San Francisco, CA 94123 415.441.3400 www.fortmason.org

www.counterpulse.org

Cultural Odyssey is a multimedia performance ensemble that creates and presents original work by African American artists at a variety of local, national and international venues.

\$46,000 P.O. Box 156680 San Francisco, CA 94115 415.292.1850 www.culturalodyssey.org Eth-Noh-Tec, a performing arts and education organization, builds cultural bridges through the interdisciplinary performance of Asian and Asian American stories touching on universal truths. \$21,500 977 S. Van Ness Avenue San Francisco, CA 94110 415.282.8705 www.ethnohtec.org

Eugene & Elinor Friend Center for the Arts, part of the Jewish Community Center of San Francisco, Friend Center programs primarily take place at Kanbar Hall, a 450-seat flexible theater that attracts community organizations and performing arts groups.

\$30,000 3200 California Street San Francisco, CA 94118 415.292.1204 www.jccsf.org

First Voice is a company that produces, presents and sponsors performing arts projects that explore the Asian American experience.

\$22,000 41 Parsons, Suite A San Francisco, CA 94118 415.221.0601 www.firstvoice.org

Footloose produces and presents a mixed format of original theater, dance, music, improvisational sketch comedy, film/video and multimedia performances and operates a performance / rental / gallery facility on Ninth Street.

\$24,900 P.O. Box 885393 San Francisco, CA 94104 415.920.2223 www.ftloose.org

Fresh Meat Productions builds community by creating and presenting multidisciplinary arts programs that authentically reflect and explore the transgender experience.

\$8,000

375 27th Street San Francisco, CA 94131 415.355.0071 www.freshmeatproductions.org Humanities West presents multidisciplinary programs in the humanities with supporting arts activities.

\$18,000 P.O. Box 546 San Francisco, CA 94104 415.391.9700 www.humanitieswest.org

Intersection for the Arts presents new theater, performance art, readings and visual arts in its theater and gallery space, as well as administering a regranting program for new theater works.

\$65,000 446 Valencia Street San Francisco, CA 94103 415.626.2787 www.theintersection.org

Irish Arts Foundation presents the annual Irish Film Festival.

\$5,000 5214F Diamond Heights Boulevard, #127 San Francisco, CA 94131 415,495,7380 www.sfirishfilm.org

Kearny Street Workshop presents the work of Asian American visual artists, writers, musicians and photographers. \$22,000

180 Capp Street San Francisco, CA 94110 415.503.0520 www.kearnystreet.org

KulArts, a Filipino American performing arts group, presents dance and music reflecting Asian Pacific heritage as well as contemporary works based on traditional forms.

\$18,750 474 Faxon Avenue San Francisco, CA 94112 415,239,0249 www.kularts.org

The Marsh presents nearly 200 diverse productions annually of new multidisciplinary work in its multilevel venue in the Mission.

\$60,900 1062 Valencia Street San Francisco, CA 94110 415.282.6024 www.themarsh.org

New Langton Arts showcases new developments in visual art, music, poetry and performance art, especially audio and video experimentation, site-related work and installations, and administers a regranting program to interdisciplinary artists.

\$57,000 1246 Folsom Street San Francisco, CA 94103-3817 415.626.5416 www.newlangtonarts.org

ODC/Theater offers a broad range of work including local, national and international artists in contemporary and traditional dance, music and performance art. \$54,000 351 Shotwell Street San Francisco, CA 94110 415.626.6745 www.odctheater.org

Queer Cultural Center is a multidisciplinary arts presenting organization that offers artistic and educational programs exploring queer cultural and identity issues. \$38,000 934 Brannan Street San Francisco, CA 94103 415.865.5611 www.queerculturalcenter.org

San Francisco Center for the Book, a blend of literary and visual arts, presents exhibitions and lectures promoting local, national and international book artists as well as the book as "art." \$50,000 300 De Haro Street

San Francisco, CA 94103 415.565.0545 www.sfcb.org

San Francisco Maritime National Park Association presents cultural and educational programs that offer opportunities to understand and appreciate San Francisco's maritime heritage.

\$4,500 P.O. Box 470310 San Francisco, CA 94147 415.561.6662 www.maritime.org

San Francisco Performances produces a season of internationally known performers and local artists in a variety of City

\$161,000 500 Sutter Street, Suite 710 San Francisco, CA 94102 415.398.6449 www.performances.org

Slavonic Cultural Center of San Francisco fosters the arts and culture of the Slavonic community. \$34,000 60 Onondaga Avenue San Francisco, CA 94112 510.649.0941 www.slavonicweb.org

Society for Art Publications of the Americas presents free visual arts exhibits and performances featuring multicultural artists and public forums to enhance cross-cultural understanding. \$29,000 535 Powell Street San Francisco, CA 94108 415.398.7229

www.meridiangallery.org

Stern Grove Festival Association presents free outdoor performances in a natural amphitheater featuring the City's Ballet, Symphony and Opera and other local and national performing companies. \$76,000 44 Page Street, Suite 600 San Francisco, CA 94102 415.252.6253 www.sterngrove.org

The.art.re.grup/The Lab, is an interdisciplinary artists' organization supporting development and presentation of new performance and visual art, particularly works that cross material, cultural or presentational boundaries and encourage artistic and social dialogue.

\$30,000 2948 16th Street San Francisco, CA 94103 415.864.8855 www.thelab.org

Young Audiences of the Bay Area brings a wide variety of performing arts activities to children through in-school performances, workshops and master classes. GFTA supports the Arts Card project and the free performance series at the California Academy of Sciences. \$6,000
125 Stillman Street
San Francisco, CA 94107
415.974.5554
www.ya-nc.org

Z Space Studio, founded to "develop the art of theater," produces staged readings and workshops; the resident company Word for Word offers fully staged productions of literary works from diverse writers.

\$65,000 131 Tenth Street, 3rd Floor San Francisco, CA 94103 415.626.0453 www.zspace.org

# Music \$3,464,175

American Bach Soloists presents and records historically informed, virtuoso instrumental and vocal performances of Baroque and early classical music. \$39,000
44 Page Street, Suite 504
San Francisco, CA 94102
415.621.7900

Bay Area Omni Foundation for the Performing Arts presents concerts featuring a variety of acoustic guitarists who explore the stylistic range of the instrument. Performers include some of the finest guitarists in the world as well as promising emerging artists.

\$20,000 236 West Portal Avenue, #1 San Francisco, CA 94127 415.242.4500 www.omniconcerts.com

www.americanbach.org

The Chamber Music Partnership, Inc., performs a repertoire that includes masterpieces by traditional composers as well as modern classical works; produces a concert series in the Veteran's Memorial Building Green Room.

\$10,900 196 Ripley Street San Francisco, CA 94110 415.642.8054 www.chambermusicpartn.org

Chamber Music San Francisco produces a series of spring concerts at Florence Gould Theater in the Legion of Honor. \$18,300 1314 34th Avenue San Francisco, CA 94122 415.759.1756 www.chambermusicSF.org

Composers, Inc. provides a forum for performance of works by living American composers in its annual concert season. \$8,300
P.O. Box 194552
San Francisco, CA 94119
415.512.0641

www.composersinc.org

Cypress String Quartet is a "Generation X" string ensemble dedicated to exploring the standard string quartet repertoire as well as commissioning works from emerging American composers. \$34,000 915 Cole Street, # 137 San Francisco, CA 94117 415.681.9045 www.cypressquartet.com

Del Sol String Quartet accomplishes its mission to heighten awareness and accessibility of contemporary chamber music through performances, recordings, collaborations, commissions and school presentations.

\$13,000

754 46th Avenue San Francisco, CA 94121 415.831.5672 www.delsolquartet.comMann

Door Dog Music Productions supports and promotes music from various ethnic traditions through a variety of presenting and educational activities, culminating in the annual World Music Festival. \$42,000 1007 General Kennedy Avenue, #215 San Francisco, CA 94129 415.561-6571 www.doordog.org

Earplay is a contemporary music ensemble dedicated to performing American music with emphasis on works by Bay Area and lesserknown composers. \$17,000 P.O. Box 192125 San Francisco, CA 94119-2125 415.974.9300 www.earplay-sf.org

Encuentro del Canto Popular is an annual fall concert series that presents new music from Latin America.
\$13,000
2958 24th Street
San Francisco, CA 94110
415.648.1045
www.accionlatina.org

Golden Gate Men's Chorus is a 42-voice ensemble performing a variety of concerts in various venues; repertoire ranges from classical programs to fully staged cabaret productions.

\$15,000 116 Eureka Street San Francisco, CA 94114 415.626.4462 www.ggmc.org

Golden Gate Performing Arts presents the San Francisco Gay Men's Chorus, Note Bene and Men About Town in repertoires of sacred and secular music from opera to pop.

\$58,800 1800 Market Street, PMB 100 San Francisco, CA 94102 415.865.3650 www.sfgmc.org

Instituto Pro Música de California supports Coro Hispano de San Francisco, an ensemble of singers and instrumentalists dedicated to the exploration and public performance of folk and art music repertories of Latin America, Spain and Portugal. \$15,600

1403 28th Avenue San Francisco, CA 94122 415.431.4234 www.corohispano.org

Kronos Quartet performs 20th century works for string quartets, tours internationally and undertakes numerous commissions each year.

\$91,000 1235-A Ninth Avenue San Francisco, CA 94122 415.731.3533 www.kronosquartet.org

The Lamplighters, considered one of the top Gilbert and Sullivan companies in the U.S., performs an annual season of comic opera.

\$66,000 P.O. Box 77367 San Francisco, CA 94107 415.227.4797 www.lamplighters.org Lesbian/Gay Chorus of San Francisco, the oldest American mixed gay/lesbian chorus, annually produces three full-length choral concerts of varied repertoire.

\$10,000 584 Castro Street, #486 San Francisco, CA 94114 415.861.7067 www.lgcsf.org

Loco Bloco Drumming and Dance Ensemble develops and presents intergenerational art rooted in the music, dance and theater traditions of the Americas, staging three annual productions and sustaining three performing ensembles. \$28,000 3543 18th Street, # 20 San Francisco, CA 94110 415.626.5222 www.locobloco.org

Magnificat, an ensemble of musicians and singers, produces an annual concert series of 17th century works and provides instrumental support to Bay Area professional and community choirs and choral groups.

\$27,000 601Van Ness Avenue #E-3-142 San Francisco, CA 94107 415.255.9440 www.magnificatbaroque.com

Melody of China, an instrumental ensemble, promotes Chinese music with classical roots that reflects the synergy between ancient cultural tradition and the modern American experience.

\$33,000 2720 41st Avenue San Francisco, CA 94116 415.640.8825 www.melodyofchina.com

Midsummer Mozart Festival, the only major series in the U.S. devoted to Mozart's works, performs six concerts a year and has released a number of recordings. \$40,000
760 Market Street, #749
San Francisco, CA 94102
415.627.9141
www.midsummermozart.org

Music at Meyer Concert Series, an annual seven-concert series that presents established artists as well as new talent from the Bay Area and around the world. \$5,000
2 Lake Street
San Francisco, CA 94118
415.751.2535
www.emanuelsf.org/events\_concerts-mayer.htm

New Century Chamber Orchestra is a Grammy Award-nominated ensemble of 18 string musicians dedicated to performing music at the highest level and to expanding audiences through a fresh approach to classical music.

\$54,000 665 Third Street, Suite 200 San Francisco, CA 94107 415.357.1111 www.ncco.org

Noe Valley Chamber Music Series presents monthly Sunday afternoon concerts at the Noe Valley Ministry that feature well known and emerging chamber music ensembles.

\$5,600 1021 Sanchez Street San Francisco, CA 94114 415.648.5236 information@nvcm.org www.nvcm.org

Noontime Concerts is a free weekly lunchtime classical music series held at St. Patrick's Church in the Yerba Buena Gardens district. \$18,975 756 Mission Street San Francisco, CA 94103

415.777.3211 www.noontimeconcerts.org

Old First Concerts presents quality, low-cost chamber music concerts and vocal recitals of contemporary and classical music performed by well-known and local artists.
\$19,000
1751 Sacramento

San Francisco, CA 94109 415.474.1608 www.oldfirstconcerts.org Other Minds presents one of the country's leading avant-garde music festivals, featuring composers and artists from around the globe in concerts, workshops and panel discussions.

\$38,000 333 Valencia Street, Suite 303 San Francisco, CA 94103 415.934.8134 www.otherminds.org

Pacific Chamber Symphony, a professional chamber orchestra, emphasizes music from the classical era augmented by selections from other genres, including contemporary pieces.

\$28,000 480 Clementina San Francisco, CA 94108 415.989.6873 www.pacificchambersymphony.org

Paul Dresher Ensemble creates, performs and tours contemporary music and interdisciplinary music theater exploring issues from today's complex culture. \$51,900
333 Valencia Street, Suite 301
San Francisco, CA 94103
415.558.9540

People in Plazas presents free summer concerts by local musicians in outdoor locations downtown.

\$21,800 870 Market Street, #456 San Francisco, CA 94102 415.350.7071 www.marketstreet.citysearch.com

www.dresherensemble.org

Philharmonia Baroque Orchestra recreates 17th and 18th century music on original instruments in local, national and international concerts.

\$133,000 180 Redwood Street, Suite 200 San Francisco, CA 94102 415.252.1288 www.philharmonia.org Pocket Opera performs witty original English translations of neglected chamber operas.

\$37,300 469 Bryant Street, Suite 210 San Francisco, CA 94107 415.972.8930 www.pocketopera.org

Rova:Arts explores musical possibilities through commissioned works presented at annual concerts.

\$23,000 333 12th Street San Francisco, CA 94103 415.487.1701 www.rova.org

San Francisco Bach Choir performs the choral literature of Bach and other classical composers.

\$32,000 3145 Geary, # 210 San Francisco, CA 94118 415.441.4942 www.sfbach.org

San Francisco Boys Chorus musically trains boys, 5 to 13 years old, who regularly perform in concerts throughout the Bay Area, sing with the San Francisco Opera and Symphony and tour internationally. \$61,000 333 Hayes Street, #116 San Francisco, CA 94102

415.861.7464 www.sfbc.org

San Francisco Chamber Orchestra is reportedly Northern California's oldest professional chamber orchestra presenting classical, contemporary and commissioned works that reflect the diverse music and cultural traditions of America's past and present.

\$23,000 406 Oak Street San Francisco, CA 94102 415.248.1640 www.sfchamberorchestra.org San Francisco Chanticleer is an all-male chorus acclaimed for its artistry and versatility, which performs local, national and international concerts. \$132,000 44 Page Street, #604 San Francisco, CA 94102 415.252.8589 www.chanticleer.org

San Francisco Choral Artists is a chamber ensemble dedicated to the performance of choral masterpieces of all eras, styles and regions.
\$11,250
PMB 344, 601 Van Ness Ave., #E
San Francisco, CA 94102
415.979.5779
www.sfca.org

San Francisco Choral Society, a
200-member community chorus, specializes in large choral works for chorus and orchestra.
\$24,900
236 West Portal Avenue, Suite 775
San Francisco, CA 94127
415.566.8425
www.sfchoral.org

San Francisco Conservatory of Music, a fully accredited music college, produces the "Sing-It- Yourself-Messiah" and yearround faculty and student concerts. \$71,000 50 Oak Street San Francisco, CA 94102 415.759.3400 www.sfcm.edu

San Francisco Contemporary Music
Players, one of the oldest ensembles
performing contemporary music, presents a concert season at the Yerba Buena
Center for the Arts.
\$42,000
55 New Montgomery, Suite 708
San Francisco, CA 94105
415.278.9566
www.sfcmp.org

San Francisco Girls Chorus features more than 325 7-18 year olds, who perform in formal solo concerts, with the City's Opera and Symphony at civic events, on recordings and on national/international tours.

\$98,000 44 Page Street, #200 San Francisco, CA 94102 415.863.1752 www.sfgirlschorus.org

San Francisco Gu-Zheng Music Society presents concerts featuring the gu-zheng, a type of flat harp, and other ancient Chinese instruments.

\$6,000 450 2nd Avenue San Francisco, CA 94118 415.668.8111 www.guzheng.org

SFJAZZ (San Francisco Jazz Organization) presents world-class live jazz concerts year-round, including such annual productions as the San Francisco Jazz Festival, SFJAZZ Spring Season and SFJAZZ Free Outdoors.

\$156,500 3 Embarcadero Center, Lobby Level San Francisco, CA 94111 415.398.5655 www.sfjazz.org

San Francisco Lesbian Gay Freedom Band, the first openly gay music organization in the U.S., performs both marching and concert band repertoire throughout the Bay Area.

\$11,250 584 Castro Street, #841 San Francisco, CA 94114 415.255.1355 www.sflgfb.org

San Francisco Live Arts presents a series of performances primarily at the Noe Valley Ministry that ranges from music to theater works to performance art. \$15,100 1021 Sanchez Street San Francisco, CA 94114

415.454.4665 www.noevalleymusicseries.com San Francisco Lyric Opera presents works from the classical operatic repertoire, with accompaniment and theatrical staging. The company's motto is "grand opera at affordable prices."

\$32,000 694 6th Avenue San Francisco, CA 94118 800.919.8088, 415.459.3497 www.sflyricopera.org

San Francisco Opera is a world renowned company that presents regular seasons of classic and contemporary works featuring internationally acclaimed artists and productions; the Opera also provides artist training and outreach programs.

\$862,900 301 Van Ness Avenue San Francisco, CA 94102 415.861.4008 www.sfopera.com

San Francisco Symphony, acknowledged as one of the seven best U.S. orchestras, plays a nine month season, tours nationally and internationally and sponsors a Youth Orchestra and annual classical music festivals.

\$827,000 Davies Symphony Hall 201 Van Ness Avenue San Francisco, CA 94102 415.552.8000 www.sfsymphony.org

sfSound is a collective that creates, performs and presents avant-garde music. Repertory includes original compositions and commissioned works, as well as "radical transcriptions" of modern masterpieces.

\$5,000 1168 Noriega Street San Francisco, CA 94122 415.759.9041 www.sfsound.org

www.voltisf.org

VOLTI, formerly San Francisco Chamber Singers, a professional vocal ensemble that presents a wide-ranging repertoire from choral classics to new music. \$17,800 P.O. Box 15576 San Francisco, CA 94115-0576 415.771.3352

## Theater

\$1,470,600

42nd Street Moon is a musical theater company dedicated to restoring, preserving and presenting works by 20th century American composers and lyricists in staged concert performances. \$51,000 601 Van Ness Ave, #E3621 San Francisco, CA 94102 415.255.8205 www.42ndstmoon.org

Actors Theatre, an ensemble company, presents an eclectic mix of off-Broadway, classical and new plays in its Theater District venue.

\$27,500 855 Bush Street San Francisco, CA 94108 415.296.9582 information@actorstheatresf.org www.actorstheatresf.org

African American Shakespeare Company produces classical works with a strong cultural perspective and "provides opportunities and accessibility for minority artists and their community to view these works in a manner that is inclusive of their cultural heritage."

\$10,000 762 Fulton Street, Suite 306 San Francisco, CA 94102 415.762.2071 x8 www.african-americanshakes.org

AfroSolo Theatre Company promotes and presents the experiences of African Americans in solo performances of theater, dance, poetry and music. \$12,500 762 Fulton Street, Suite 307 San Francisco, CA 94102 415.771.2376 www.afrosolo.org American Conservatory Theater, considered one of the finest U.S. regional theaters, performs plays ranging from world classics to contemporary premieres. \$437,000
30 Grant Avenue, 6th Floor San Francisco, CA 94108-5800
415.834.3200
www.act-sfbay.org

Asian American Theater Company presents classical and contemporary works by Asian American playwrights.
\$21,900
555 Teresita Blvd.
San Francisco, CA 94107
415.543.5738
www.asianamericantheater.org

BATS Improv, a leader in improvisational theater, performs everything from Theatresports to improvised Shakespeare and Broadway musicals.
\$24,500
Fort Mason Center, Bldg. B
San Francisco, CA 94123

415.474.6776 www.improv.org

Campo Santo, an award-winning theater ensemble performing culturally diverse works that explore contemporary issues. \$30,000 Intersection for the Arts 446 Valencia Street San Francisco, CA 94103 415.267.3956 www.theintersection.org

Crowded Fire Theater Company produces new work, often commissioned by the company or created by its 15 core-member artists, and existing work by contemporary experimenters. \$14,000 131 Tenth Street, 3rd Floor San Francisco, CA 94103 415.255.7846 www.crowdedfire.org

The Cutting Ball Theater an experimental theatre company, presents Avant GardARAMA! And a three show season. \$11,000
131 10th Street, 3rd Floor
San Francisco, CA 94103
415.572.7834
www.cuttingball.com

Encore Theatre Company offers innovative stage presentations of rarely
produced drama that fosters social
awareness and affirms the diversity of the
human experience.
\$17,000
588 Sutter Street, #116
San Francisco, CA 94102
415.401.6333
www.encoretheatreco.org

Eureka Theatre Company produces its own season of contemporary plays and presents work from other disciplines and touring productions in its downtown theater. \$32,300 215 Jackson Street San Francisco, CA 94111 415.788.7469 www.eurekatheatre.org

EXIT Theatre produces fully staged experimental plays, absurdist classics and performance art featuring multicultural artists at its two spaces in the downtown/ Tenderloin community.
\$55,200
156 Eddy Street
San Francisco, CA 94102
415.931.1094
www.sffringe.org

foolsFURY presents new works and performance styles that include music, dance, circus, audience interaction and visual art. \$20,000 131 10th Street, 3rd Floor San Francisco, CA 94103 415.377.5277 www.foolsfury.org Golden Thread Productions, stages works focusing on historic and contemporary issues of the disparate cultures of the Middle East in order to present a balanced and nuanced view of this complex region.

\$15,000
131 10th Street, 3rd Floor

131 10th Street, 3rd Floor San Francisco, CA 94107 415.626.4061 www.fgoldenthread.org

La Pocha Nostra, a multidisciplinary, multimedia company created by performance artist Guillermo Gomez-Peña, explores the cultural "borders" between languages, cultures, technology and art. \$22,000 2940 16th Street, #110 San Francisco, CA 94103 415.863.2441 www.pochanostra.com

Lobster Theater Project produces sketch comedy shows, an annual film festival and a festival of dramatic plays, among other activities. \$24,000 P.O. Box 170309 San Francisco, CA 94117 415.558.7721 www.killingmylobster.com

Lorraine Hansberry Theatre, a premier West Coast Black theater, presents plays by leading African American playwrights and a play reading series featuring new works. \$60,700 620 Sutter Street, 7th Floor San Francisco, CA 94102 415.288.0336 www.lorrainehansberrytheatre.com

Magic Theatre is recognized internationally for the development and production of new works by American writers.
\$92,000
Fort Mason Center, Bldg. D
San Francisco, CA 94123
415.441.8001
www.magictheatre.org

New Conservatory Theatre Center is a performing arts complex and professional theater arts school. GFTA funds support the Arts Kaleidoscope Series and similar public programming.

\$74,200
25 Van Ness Avenue, Lower Lobby
San Francisco, CA 94102
415.861.4914
www.nctcsf.org

Phoenix Arts Association Theatre presents new and often unperformed scripts, original adaptations of American, British and European writers by Bay Area artists as well as premieres of works by the West Coast Playwrights Alliance at two downtown theaters.

\$10,400 138 Carl Street San Francisco, CA 94117 415.336.1020 www.phoenixtheatre.org

San Francisco Mime Troupe, San Francisco's oldest professional theater company, is recognized internationally as the foremost performer of political theater in the U.S.

\$65,400 855 Treat Avenue San Francisco, CA 94110-2723 415.285.1717 www.sfmt.org

San Francisco Playhouse, San Francisco Playhouse aims to provide a creative and inspiring environment where actors, directors, writers, designers, technicians and theatergoers can converge to create work celebrating the human spirit.

\$30,000 588 Sutter Street, #318 San Francisco, CA 94102 415.677.9596 www.sfplayhouse.org

www.sfshakes.org

San Francisco Shakespeare Festival presents free Shakespeare plays in Golden Gate Park each summer. \$68,400 P.O. Box 460937 San Francisco, CA 94146 415.558-0888 San Francisco Theater Festival is a daylong festival, produced each July, that showcases as many as 75 theatre groups and solo artists performing throughout the day in Yerba Buena Gardens, Yerba Buena Center, the Metreon and Zeum Theater. \$5,000
21 Columbus Ave, Suite 233
San Francisco, CA 94111
415.291.8655

Shadowlight Productions is inspired by the Indonesian art of shadow puppetry, featuring actors and puppeteers telling stories and myths in shadows projected upon a giant screen.

\$27,000 22 Chattanooga Street San Francisco, CA 94114 415.648.4461 www.shadowlight.com

www.sftheaterfestival.org

Theatre Bay Area is the largest regional theater service organization in North America.
GFTA supports the advertising and marketing of the TIX booth at Union Square.
\$57,600
870 Market Street, Suite 375
San Francisco, CA 94102
415.430.1140
www.theatrebayarea.org

Theatre of Yugen is the only company in the U.S. to produce exclusively Noh and Kyogen works based on the historic Japanese style.
\$29,000
2840 Mariposa Street
San Francisco, CA 94110
415.621.0507

www.theatreofyugen.org

Theatre Rhinoceros develops and produces original works that examine the personal lives and social concerns of the Gay, Lesbian, Bisexual and Transgender communities. \$69,000 2926 16th Street San Francisco, CA 94103 415.552.4100 www.therhino.org

Traveling Jewish Theatre creates original theater works based on the humanistic values of Jewish culture and tradition. \$57,000
499 Alabama, #127
San Francisco, CA 94110
415.399.1809
www.atjt.com

### Visual Arts

\$1,975,700

African American Historical and Cultural Society exhibits historical memorabilia, primarily of African American culture in Northern California, maintains an art gallery and sponsors cultural activities. \$29,300
762 Fulton Street, 2nd Floor
San Francisco, CA 94102

762 Fulton Street, 2nd Floor San Francisco, CA 94102 415.441.0640 www.sfblackhistory.org

Artists Guild of San Francisco sponsors regular outdoor visual arts exhibitions and events in venues including Union Square, Washington Square, Marina Green, South Beach, Maiden Lane, Ferry Park Plaza, Huntington Park and Yerba Buena Gardens. \$5,000
3801 Third Street, #1098
San Francisco, CA 94124
415.835.0610
www.artistguildsf.com

ArtSpan/Open Studios of San Francisco features nonjuried works of more than 700 local artists exhibited at artists' studios throughout the City for four weekends in October. \$41,000 934 Brannan Street

934 Brannan Street San Francisco, CA 94103 415.861.9838 www.artspan.org Black Rock Foundation, Established by the organizers of the annual Burning Man festival, creates and sites temporary interactive contemporary art installations in collaboration with San Francisco communities and neighborhoods. \$10,000 1900 Third Street, First Floor San Francisco, CA 94158 415.626.1248 www.blackrockarts.org

California College of the Arts, a leading local educational institution, presents public lectures, symposia and exhibitions featuring internationally renowned artists, designers, architects and multimedia experts.

\$64,000 1111 Eighth Street San Francisco, CA 94107 415-703-9506 www.ccac-art.edu

California Historical Society preserves, exhibits and interprets all facets of California history through publications, gallery shows, lectures and tours. \$27,000 **678 Mission Street** San Francisco, CA 94105 415.357.1848 www.californiahistoricalsociety.org

Cartoon Art Museum is one of two museums in the country dedicated to exhibiting original cartoon art. \$35,000 **655 Mission Street** San Francisco, CA 94105 415.227.8666 www.cartoonart.org

Chinese Culture Foundation presents contemporary Chinese and Chinese American exhibitions that tour nationally, administers outreach programs and produces the annual Spring Festival of Chinese Crafts. \$66,600 750 Kearny Street, 3rd Floor

San Francisco, CA 94108 415.986.1822

www.c-c-c.org

Chinese Historical Society of America collects, preserves and exhibits art, artifacts and archives reflecting the experiences and contributions of Chinese people in America. \$50,000 965 Clay Street San Francisco, CA 94108 415.391.1188

www.chsa.org

iwww.thecjm.org

Contemporary Jewish Museum explores the ideas, values and artistic expression of Jewish culture and the experience of the Jewish people. The museum is for people of all backgrounds, beliefs and ages. \$103,000 282 2nd Street, 2nd Floor San Francisco, CA 94105 415.591.8800

Creativity Explored exhibits and promotes visual art by adults with developmental disabilities. \$33,000 3245 Sixteenth Street San Francisco, CA 94103 415.863.2108

Exploratorium is a museum of science, art and human perception that works with local, national and international artists to present hands-on exhibits, film programs, special exhibitions and public programming. \$425,600

3601 Lyon Street San Francisco, CA 94123 415.563.7337 www.exploratorium.edu

www.creativityexplored.org

Galería de la Raza presents the contemporary work of Bay Area Latino/Chicano artists, musicians and theater groups. \$45,000 2857 24th Street San Francisco, CA 94110 415.826.8009 www.galeriadelaraza.org

GLBT Historical Society fosters the recovery, preservation, presentation and understanding of lesbian, bisexual, transgender and gay culture through exhibits, an oral history project, public readings and other events. \$43,900 657 Mission Street, Suite 300 San Francisco, CA 94105 (415.777.5455 www.glbthistory.org

Museo ItaloAmericano researches and displays artwork of all media by Italian and Italian American artists. \$43,000 Fort Mason Center, Bldg. C San Francisco, CA 94123 415.673.2200 www.museoitaloamericano.org

Museum of Craft and Folk Art exhibits contemporary American craft and folk art of cultures from around the world. \$53,000 51 Yerba Buena Lane San Francisco, CA 94103 415.227.4888 www.mocfa.org

Museum of Performance & Design is devoted to the celebration of the performing arts and theatrical design and archives the Bay Area's performing arts legacy. Funds support public exhibitions and lecture series. \$53,000

401 Van Ness Avenue Veterans Building, 4th Floor San Francisco, CA 94102 415.255.4800 www.sfpalm.org

www.njahs.org

National Japanese American Historical Society is dedicated to the preservation, promotion, and dissemination of materials related to the history and culture of Japanese Americans. \$29,900 1684 Post Street San Francisco, CA 94115 415.921.5007

Precita Eyes Mural Arts Center sponsors weekly mural walks throughout the Mission, the annual Mural Awareness Week and gallery exhibitions.

\$45,000 2981 24th Street San Francisco, CA 94110 415.285.2287 www.precitaeyes.org

Root Division maintains and operates studio and gallery space to create, show, and share work with a public interested in progressive and engaging art experiences.

\$10,000 3175 17th Street San Francisco, CA 94110 415.863.7668 www.rootdivision.org

San Francisco Art Institute teaches and supports West Coast trends in all arts from painting to video. GFTA support is for arts exhibitions and visitor-oriented programming.

\$82,000 800 Chestnut Street San Francisco, CA 94133 415.749.4549 www.sfai.edu

San Francisco Camerawork presents exhibitions, lectures and workshops on contemporary fine art photography. \$50,000 657 Mission Street, 2nd Floor San Francisco, CA 94105 415.512.2020 www.sfcamerawork.org

San Francisco Museum of Craft + Design presents exhibits highlighting the influence of craft nd design in today's world. \$20000 550 Sutter Street San Francisco, CA 94102

415.773.0303 www.sfmcd.org San Francisco Museum and Historical Society preserves and exhibits artifacts of San Francisco history from the Gold Rush to the present. \$37,000

P.O. Box 420569 San Francisco, CA 94142 415.537.1105 www.sfhistory.org

San Francisco Museum of Modern Art organizes various exhibitions, many touring internationally, and is renowned for its collection of German Expressionists, French Fauves, Surrealists and 20th century photographers.

\$513,300 151 Third Street San Francisco, CA 94103 415.357.4000 www.sfmoma.org

Southern Exposure provides alternative exhibition space for very large-scale works, installations and performances of Bay Area artists.

\$34,000 417 14th Street, 2nd Floor San Francisco, CA 94103 415.863.2141 www.soex.org

Visual Aid: Artists for AIDS Relief assists the work of professional visual artists living with life threatening illnesses GFTA supports public exhibitions and the Voucher Fund, a re-granting program for eligible visual artists.

\$29,000 116 New Montgomery, #690 San Francisco, CA 94105 415.777.8242 www.visualaid.org

# Annual Celebrations and Parades

\$611,900

Aloha Festival, an annual two-day celebration, features the traditional and contemporary folk arts of Polynesians, Micronesians and Melanesians.
\$10,100
Pacific Islanders' Cultural
Association
1016 Lincoln Boulevard, #5
San Francisco, CA 94129
415.281.0221
www.pica-org.org

Asian Heritage Street Celebration, a project of Asian Week Foundation, is the only outdoor cultural celebration featuring all ethnicities and nationalities across the entire spectrum of the Asian American community. \$5,000
809 Sacramento Street
San Francisco, CA 94108
415.321.5865
www.asianfairsf.com

California Dragon Boat Association presents the San Francisco International Dragon Boat Festival, the largest such competitive festival in the United States with close to 100 participating teams manning "dragon boats," a tradition that dates back 2,200 years to ancient China.
\$10,000

268 Bush Street, #888 San Francisco, CA 94104 415.378.8858 www.sfdragonboat.com

Carnaval San Francisco/Mission Neighborhood Centers is a two day Mission District festival of cultural and community groups culminating in a parade, which is considered the largest multicultural outdoor parade/festival on the West Coast. \$103,900 362 Capp Street

362 Capp Street San Francisco, CA 94110 415.206.7747

www.carnavals.com

Castro Street Fair is one of the larger and longest-running street fairs in the City, the event celebrates cultural and sexual diversity each October.

\$10,000 P.O. Box 14405 San Francisco, CA 94114 415.205.7493 www.castrostreetfair.org

Cherry Blossom Festival culminates a two-week celebration held in Japantown every April that offers Japanese arts and cultural exhibits, performances, demonstrations, contests, food and games.

\$44,000 1759 Sutter Street San Francisco, CA 94115 415.931.6295, x.111 www.nccb.org

Chinese New Year Festival & Parade, an annual celebration in honor of the Lunar New Year, is one of the City's largest and most colorful events.

\$78,000 Chinese Chamber of Commerce 730 Sacramento Street San Francisco, CA 94108 415.391.9680 www.chineseparade.com

Cinco de Mayo is an annual event in the City's Mission District that celebrates the historical battle of Puebla in Mexico and features Mexican music, dance, arts, food as well as the infusion of Latin American and Chicano artistry into the local culture. \$25,000

c/o Mission Neighborhood Centers 362 Capp Street San Francisco, CA 94110 415. 206.7747 . sryago@aol.com

Columbus Day Celebration, sponsored by the City's Italian American community, caps a month-long celebration with a parade, a pageant depicting Columbus' landing and the ceremonial blessing of the fishing fleet.

\$43,500 678 Green Street San Francisco, CA 94133 415.434.1492 http://sfcolumbusday.org Comedy Day is a free event held in August at Sharon Meadows in Golden Gate Park, featuring diverse local and national comedians.

\$6,300 1036 Pacheco Street San Francsico, CA 94116 415.339.8050 www.comedyday.com

El Grito Ceremony presents music and dancing by local and Mexican mariachis and folclórico companies to commemorate Mexican Independence Day.

\$10,100 P.O. Box 40001 San Francisco, CA 94140 415.661.6296

Fiesta on the Hill celebrates Bernal Heights, one of San Francisco's most diverse neighborhoods, with local bands and performing groups in a family oriented event that also features crafts and ethnic foods.

\$5,000 515 Cortland Avenue San Francisco, CA 94110 415.206.2140 sshapiro@bhnc.org

Folsom Street Fair, an annual South of Market event, is the largest celebration of alternative lifestyles in the United States. \$22,000 584 Castro Street, Suite 553

San Francisco, CA 94114 415.861.3247 www.folsomstreetfair.com

Greek Cultural Day Celebration and Parade an event featuring Greek cultural groups, music and food commemorating the establishment of the modern state of Greece.

\$5,000 999 Brotherhood Way San Francisco, CA 94132 www.hellenicfederation.org Korean Day Festival and Parade is held yearly in Union Square to preserve Korean culture, unify the diverse and dispersed Korean community in the Bay Area, and share the culture with others. \$9,000 745 Buchanan Street San Francisco, CA 94102 (tel) 415.252.1346 www.kacsf.org

Nihonmachi Street Fair, a two-day festival in Japantown, features cultural exhibitions, performances, food, crafts and information on social services. \$16,000 P.O. Box 15099

San Francisco, CA 94115-5099 415.771.9861 www.nihonmachistreetfair.org

Parol Lantern Festival and Parade is an annual event that features the Parol, lanterns shaped like a five-pointed star that symbolizes hope and guidance to the Filipino people. The festival is produced by the Filipino American Development Foundation.

\$5,000 1010 Mission Street San Francisco, CA 94103 415.348.8042 www.bayanihancc.org

Pisthan is an annual outdoor festival celebrating Filipino heritage and features a parade as well as performances, crafts, exhibitions and ethnic foods.

\$18,200 965 Mission Street, #518 San Francisco, CA 94103 415.348.8714

Russian Festival, presented by the Russian Center of San Francisco, is a two-day event celebrating the diversity of Russian culture through performances, crafts demonstrations, food and delicacies.

\$9,200 2450 Sutter Street San Francisco, CA 94115 415.921.7631 www.russiancentersf.com St. Patrick's Day Parade, one of the City's oldest and largest parades, features Bay Area bands, drill teams and floats. \$21,900
United Irish Societies of San Francisco
P.O. Box 16026
San Francisco, CA 94116
415.665.4595
www.uissf.org

Samoan Flag Day celebrates American Samoa's annexation to the U.S. with traditional arts, sports contests and ethnic food. \$11,100 P.O. Box 12549 San Francisco, CA 94112 415.338.7239 maleir@sfsu.edu

San Francisco Chinatown Autumn Moon Festival, a two-day festival celebrated in Chinatown every September, features authentic Chinese arts, crafts, performances and food. \$24,500 667 Grant Avenue San Francisco, CA 94108 415.982.6306 www.moonfestival.org

San Francisco Dyke March is the largest annual lesbian event in the world, held on the evening before the LGBT Pride Parade in July. GFTA supports the cultural event at Dolores Park.

\$5,000
934 Brannan Street

San Francisco, CA 94103 (tel) 415.241.8882 www.dykemarch.org

San Francisco Juneteenth Festival is an annual event celebrating Emancipation and African American culture. \$18,100 762 Fulton Street, 3rd Floor San Francisco, CA 94102 415.931.2729 www.sfjuneteenth.org San Francisco Lesbian Gay Bisexual
Transgender Pride Parade includes more
than 200 bands, floats and contingents
celebrating the full expression of LGBT
culture.
\$77,200
1800 Market Street, #31
San Francisco, CA 94102
415.864.0831
www.sfpride.org

Vietnamese Lunar New Year, also known as Tet, is an annual event held in San Francisco's Tenderloin District to mark the arrival of the lunar new year and to celebrate the Vietnamese and Southeast Asian communities.
\$10,700
766 Geary Street
San Francisco, CA 94109
415.351.1038
www.vietccsf.org

#### Tourist Support Organizations

\$90,400

City Guides conducts free, year-round walking tours of the City's culturally diverse neighborhoods.

\$12,000

Main Library, 100 Larkin Street San Francisco, CA 94102 415.557.4266 www.sfcityguides.org

KPOO-FM Radio is the City's only African American-controlled radio station. Activities partially supported by GFTA include promotional interviews with local artists, dramatic readings and live broadcast of Board of Supervisors meetings.

\$25,000 P.O. Box 423030 San Francisco, CA 94142 415.346.5373 www.kpoofmsf.com

San Francisco Architectural Heritage conducts tours of the Haas-Lilienthal House and Heritage Walks. \$32,000 2007 Franklin Street San Francisco, CA 94109 415.441.3000 www.sfheritage.org

USO of Northern California operates a lounge at the San Francisco International Airport and a center in downtown San Francisco that serve as resources for military visitors and their families. \$21,400

Mezzanine Level/South Terminal
San Francisco International Airport
San Francisco, CA 94128
650.761.4611
www.uso-center.org

#### Cultural Centers

\$441,229

Supports operations, programming and maintenance of the four City owned cultural centers: Bayview Opera House Ruth Williams Memorial Theater, African American Art and Culture Complex, South of Market Cultural Center and Mission Cultural Center for Latino Arts.

#### Civic Events

\$44,000

Martin Luther King, Jr. Birthday
Observance, the largest such observance
on the West Coast, is a Northern
California regional effort featuring a
freedom train, march and ceremonies at
Yerba Buena Gardens.
\$20,000

330 Ellis Street #407 San Francisco, CA 94102 415.674.6000 www.norcalmlk.org

Memorial Day Ceremony includes services at Lands End, St. Mary's Square and the National Cemetery at the Presidio. \$10,000

Veterans War Memorial Building 401 Van Ness Avenue, Room 127 San Francisco, CA 94102 415.982.3417

Veterans Day Parade is a traditional event presented by the Disabled American Veterans, Veterans of Foreign Wars and the American Legion.

\$14,000 Veterans War Memorial Building 401 Van Ness Avenue, Room 127 San Francisco, CA 94102 415.982.3417

## Regranting Programs

\$95,000

GFTA makes grants to other, smaller granting programs to serve constituencies we may otherwise not reach.

Theatre Bay Area CASH Program makes awards to small theater and dance companies, as well as individual artists. \$50,000

Friends of Chamber Music Musical Grant Program makes awards to support outstanding projects of San Francisco Bay Area professional chamber music ensembles, presenters, and individuals with chamber music projects. \$25,000

Southern Exposure Alternative Exposure grants program supports "locally grown, artist-centered projects." \$20,000

#### Arts and Tourism A Partnership with the San Francisco Convention and Visitors Bureau

Grants for the Arts established the first Arts and Tourism Program (A&T) in the United States in 1989 with the goal of promoting San Francisco as a cultural destination to travel industry professionals, including tour wholesalers, travel agents, convention planners and others. In 1991 the San Francisco Convention and Visitors Bureau (SFCVB) became the first agency to incorporate an Arts and Tourism office as a crucial part of its marketing to visitors and business travelers. Since then, the Arts and Tourism program has worked to increase visitor attendance at arts events by designing programs that highlight all the facets of San Francisco's thriving cultural community. In 2007, A&T worked with the Yerba Buena Neighborhood Cultural Consortium to promote the first-ever Yerba Buena Museum FREE4ALL. Held on November 10th, this event attracted over 28,000 people to 12 cultural institutions in the neighborhood. Arts and Tourism also works closely with local arts and cultural organizations informing them how to best use the services offered by the SFCVB. One of the services offered has been a series of free education PR seminars created especially for the arts community. Also helping visitors experience and appreciate San Francisco's famous diversity is "Diverse Destinations" (www.destinationsf.com), a series of self-guided tour itineraries that immerse the visitor in the best of San Francisco's culture, ethnic heritage and arts.

#### San Francisco Arts Monthly

A project of Grants for the Arts, San Francisco Arts Monthly is an outreach publication to San Francisco visitors. It is provided free to hotel guests and concierges and is distributed in theater lobbies, Moscone Center, restaurants and cafes, bookstores and other targeted locations in San Francisco. According to a study by Dance USA, commissioned by the Bay Area foundation community. "Arts Monthly has been a huge success in building audiences. This publication, started by Grants for the Arts as a tool for concierges, lists arts events for each month. When editors arranged to insert the publication in the New York Times in the first Sunday of each month artists started advertising in it, the perception was that the artists were in the New York Times. The cost of producing it is relatively low. And it raised the visibility and credibility of dance."

#### SFArts.org

How do artists and audiences take advantage of Web technology and the Internet to promote the arts in San Francisco? This has been the topic of discussion by Grants for the Arts and its constituent groups for a number of years. As part of GFTA's mandate, linking its activities to attract visitors to San Francisco, GFTA led the way in creating a searchable clutter-free database of San Francisco arts offerings on the web with the 2001 launch of SFArts.org. This online calendar is a widespread and indispensable tool for anyone, anywhere who is interested in the arts in San Francisco. Organizations that receive GFTA support are listed on the site. Each group is invited to create a reciprocal link to SFArts.org so that visitors can go directly to an arts group's Web site and get more details about program offerings. Thousands of promotional cards that feature the Web address are distributed through the San Francisco Convention and Visitors Bureau, on-site at various locations in San Francisco as well as online to individuals and groups interested in visiting the City. SFArts.org bookmarks are also placed at the California State Fair, in theater lobbies, bookshops and cafes or stuffed into programs and newsletters. Radio and print ads, BART signs and more have promoted the site, which is now ranked No. 1 on most of the country's top search engines

#### Nonrecurring Events Fund

This program supports San Francisco nonprofit arts organizations that have extraordinary, one-time only promotional costs for events such as first-time festivals or celebrations, significant anniversaries, new venues, or programs that provide groups with a critical boost. Preference is given to groups not currently receiving GFTA support through the regular funding cycle though current grantees with major anniversaries or collaborations benefiting several groups are eligible to apply. Funds partially subsidize

promotional costs related to publicity, consultants, materials, and advertisements. Grants are based on available funds and eligibility is limited to once in any two consecutive fiscal years. In general, an award from this fund precludes general operating support in the following fiscal year. Examples include the Sesquicentennial of the California Gold Rush, the first Afro-Solo Festival, a 25th anniversary public event and the launching of the half-price ticket booth at Union Square.

#### Special Event Insurance

The City requires an insurance policy for some of the most important and exciting cultural celebrations and parades that are presented annually on the streets and plazas of San Francisco. Although this is not all the insurance a group might need, Grants for the Arts does underwrite the cost of specific insurance coverage for groups that present events on public streets and venues in San Francisco.

#### Handbook for Arts Organizations

Non Profit Know How – A Handbook for Successful Arts and Other Community Organizations Grants for the Arts has produced and distributes a free 50-page resource book that can serve as a basic primer or tool for any nonprofit organization. Editorial includes checklists that help in the planning of a performance or special event (with accounting and financial management forms) and information about how to develop an audience, apply for grants, find a consultant and do marketing and promotion. There is also information about how to get permits from the City, obtain short-term loan assistance, prepare for a financial audit, acquire legal information and more.

#### Special Initiatives

From time to time Grants for the Arts is able to respond to the community through the use of Special Initiatives. The initiative recognizes one-time only events, or is developed to address specific needs during a particular time. There are no current initiatives underway. Here are some examples of initiatives that have been created by GFTA to assist the arts community.

- Capital Expenditures Initiative was designed to help community-based arts organizations acquire permanent, technical and movable equipment for shared use.
- Collaboration Initiative was developed to foster and encourage organic, effective collaborations and resource sharing among arts organizations.
- Facilities Initiative responded to the rental space crisis of the past few years. It supported efforts to maximize the usefulness and accessibility of the City's existing arts facilities. Further, it worked to strengthen the internal capacity of organizations that manage multi-use spaces and provided assistance in securing an adequate supply of new arts space that is protected from market sources.

#### Other programs

Nonprofit Performing Arts Loan Program—(currently under review) Grants for the Arts participates in this collaborative program that also involves foundations and other City agencies. The Nonprofit Performing Arts Loan Program is designed to stabilize and support arts organizations. Over the years, the program has provided more than 20 short and long-term low-interest loans, totaling more than \$2 million to support facilities acquisition and renovations.

